# **Daiwa Securities Group Inc.**

Code number: 8601

Stock Exchange Listings: Tokyo, Nagoya URL: <a href="https://www.daiwa-grp.jp/english/">https://www.daiwa-grp.jp/english/</a>

Scheduled date of filing quarterly financial report: November 11, 2022

Scheduled date of dividend payment: December 1, 2022 Supplemental information for quarterly financial results: Yes

Earnings announcement for quarterly financial results: Yes (for analysts)



October 31, 2022

#### **Financial Summary (Consolidated)**

For the six months period ended September 30, 2022 < Under Japanese GAAP>

(Figures less than one million yen are rounded down)

#### 1. Consolidated financial results (April 1, 2022 to September 30, 2022)

(1) Consolidated operating results

(Millions of yen, % of change from previous year)

	Operating	revenue	Net operating revenue		Operating income		Ordinary income	
FY 2022	339,193	11.4%	217,055	(15.2)%	20,838	(66.7)%	32,941	(54.2)%
FY 2021	304,538	18.4%	255,943	18.5 %	62,525	72.1 %	71,919	59.4 %

(Note) Comprehensive income:

FY 2022: 92,980 million yen, 47.8%; FY 2021: 62,925 million yen, 66.0%

		Profit attributable to owners of parent						e e
FY 2022	31,455	(37.3)%	21.24	Yen	21.13	Yen		
FY 2021	50,203	53.0 %	32.99	Yen	32.77	Yen		

#### (2) Consolidated financial conditions

(Millions of yen, except per share amounts and percentage)

	Total assets	Total assets Total net assets		Net assets per s	share
As of Sep. 30, 2022	31,461,475	1,697,428	4.5 %	971.62	Yen
As of Mar. 31, 2022	27,531,089	1,639,888	5.0 %	925.81	Yen

(Reference) Stockholders' equity (Total net assets - Share acquisition rights - Non-controlling interests):

As of Sep. 30, 2022: 1,428,464 million yen ; As of Mar. 31, 2022: 1,373,282 million yen

#### 2. Cash dividends

		Dividends per share (yen)							
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total				
FY 2021	_	17.00	_	16.00	33.00				
FY 2022 (actual)	_	11.00							
FY 2022 (expected)			To be determined						

(Note) Modification from the most recently announced dividend forecast: None

The expected amount of dividends for the fiscal year ending March 31, 2023 is undecided.

#### 3. Earnings forecasts for the fiscal year ending March 31, 2023 (consolidated)

Daiwa Securities Group's (hereinafter the "Group") principal business is securities-related business, and the performance of the Group is significantly influenced by the economic and market environment in which it operates. Therefore, the Company does not disclose the forecasts of consolidated operating results, considering the difficulty to forecast the performance.

Due to the economic situation and the deterioration of the market environment caused by the outbreak of Coronavirus Disease (COVID-19), the performance of the securities-related business, which is the Group's main business, may be adversely affected.

The impact on the Group's business results is not clear at this time, but it will be disclosed immediately if there should be anything to be disclosed.

Representative: Seiji Nakata, President

For inquiry: Motoi Mishiba, Executive Director, Corporate Planning Dept. Investor Relations Office

Phone +81-3-5555-1111

#### 4. Other notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries causing changes in the scope of consolidation): None

New companies: None Excluded companies: None

- (2) Application of accounting methods which are exceptional for quarterly consolidated financial statements: None
- (3) Changes in accounting policies, estimates, and restatements:
  - (i) Changes in accounting policies due to the revision of accounting standards: Yes
  - (ii) Changes in accounting policies other than (i): None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatements: None

(Note) For details, please see "(1) Changes in accounting policies, estimates, and restatements" under "1.Summary information" on page 2.

- (4) Number of shares issued (common stock)
  - (i) Number of shares issued (including treasury shares):

As of Sep. 30, 2022: 1,569,378,772; As of Mar. 31, 2022: 1,699,378,772

(ii) Number of treasury shares:

As of Sep. 30, 2022: 99,189,616; As of Mar. 31, 2022: 216,075,985

(iii) Average number of shares issued and outstanding in each fiscal year:

As of Sep. 30, 2022: 1,481,077,386; As of Sep. 30, 2021: 1,521,976,505

#### Implementation status of audit procedure:

Financial Summary and accompanying materials including the consolidated financial statements are not subject to the audit procedure by external auditors.

#### Statement on the proper use of earnings forecasts and other information:

For the reasons listed in "3. Earnings forecasts for the fiscal year ending March 31, 2023(consolidated)", the forecast of the dividend is not stated.

## (Accompanying materials)

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(Note) Presentation materials (PDF version) of "Earnings Announcement" are available at our website.

URL: https://www.daiwa-grp.jp/english/ir/presentation/index.html

### 1. Summary information

(1) Changes in accounting policies, estimates, and restatements (Changes in accounting policies)

The Company has applied "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, June 17, 2021) from the beginning of the fiscal year ending March 31, 2023, and prospectively has applied the new accounting policies under ASBJ Guidance No. 31 in accordance with the transitional provision set out in paragraph 27-2 of ASBJ Guidance No. 31.

This has no impact for the quarterly consolidated financial statements.

## 2. Consolidated financial statements

## (1) Consolidated balance sheets

		Millions of yen					
		As of					
Assets		March 31, 2022	September 30, 2022				
Current assets:							
Cash and deposits	¥	4,592,384	¥	3,964,637			
Cash segregated as deposits		559,729		604,671			
Notes and accounts receivable - trade, and contract assets		22,420		21,015			
Securities		1,177,898		1,097,457			
Trading products:		8,004,920		11,394,506			
Trading securities and other		5,919,617		8,581,323			
Derivatives		2,085,303		2,813,183			
Operational investment securities		123,839		141,712			
Allowance for investment loss		(151)		(271)			
Operating loans		1,933,758		1,963,059			
Work in process		768		1,032			
Margin transaction assets:		177,401		171,075			
Loans on margin transactions		170,555		168,402			
Cash collateral pledged for securities borrowing on margin transactions		6,845		2,673			
Loans secured by securities:		8,394,277		9,131,630			
Cash collateral pledged for securities borrowed		5,283,874		6,823,607			
Loans on Gensaki transactions		3,110,403		2,308,023			
Advances paid		22,454		26,461			
Short-term loans receivable		439		826			
Accrued income		40,062		50,750			
Other		967,025		1,352,497			
Allowance for doubtful accounts		(7,589)		(8,715)			
Total current assets		26,009,638		29,912,347			
Non-current assets:			-				
Property, plant and equipment		913,879		924,124			
Intangible assets:		121,482		121,594			
Goodwill		19,657		19,748			
Other		101,825		101,846			
Investments and other assets:		486,088		503,409			
Investment securities		443,446		460,731			
Long-term loans receivable		6,451		6,396			
Guarantee deposits		16,748		15,809			
Deferred tax assets		11,992		11,716			
Other		12,491		14,064			
Allowance for doubtful accounts		(1,422)		(1,690)			
Allowance for investment loss		(3,620)		(3,620)			
Total non-current assets		1,521,450		1,549,128			
Total assets	¥	27,531,089	¥	31,461,475			

		Millions of yen					
		As of					
Liabilities		March 31, 2022	September 30, 2022				
Current liabilities:							
Notes and accounts payable - trade	¥	6,361	¥	6,733			
Trading products:		4,945,900		6,304,799			
Trading securities and other		2,948,427		3,677,577			
Derivatives		1,997,473		2,627,222			
Trade date accrual		548,406		882,325			
Margin transaction liabilities:		70,318		64,272			
Borrowings on margin transactions		5,327		7,560			
Cash received for securities lending on margin transactions		64,991		56,711			
Borrowings secured by securities:		9,463,697		12,097,340			
Cash received on debt credit transaction of securities		4,761,437		6,796,464			
Borrowings on Gensaki transaction		4,702,259		5,300,875			
Deposits from banking business		4,189,105		4,126,220			
Deposits received		456,384		622,780			
Guarantee deposits received		347,468		486,851			
Short-term borrowings		2,155,782		1,054,553			
Commercial papers		116,000		166,300			
Current portion of bonds		446,760		494,409			
Income taxes payable		8,649		7,188			
Provision for bonuses		37,586		22,179			
Other		152,851		242,902			
Total current liabilities		22,945,274		26,578,857			
Non-current liabilities:							
Bonds payable		1,563,631		1,415,880			
Long-term borrowings		1,237,048		1,619,465			
Deferred tax liabilities		42,241		43,925			
Retirement benefit liability		44,236		44,457			
Provision for loss on litigation		115		127			
Other		54,934		57,613			
Total non-current liabilities		2,942,208		3,181,469			
Reserves under special laws:							
Reserve for financial instruments transaction liabilities		3,717		3,720			
Total reserves under special laws		3,717		3,720			
Total liabilities	¥	25,891,200	¥	29,764,047			

		Millions of yen					
		As of					
Net assets		March 31, 2022		eptember 30, 2022			
Shareholders' equity:							
Share capital	¥	247,397	¥	247,397			
Capital surplus		230,451		230,358			
Retained earnings		942,793		869,909			
Treasury shares		(134,201)		(61,451)			
Deposits for subscriptions of treasury shares		26		1			
Total shareholders' equity		1,286,467		1,286,215			
Accumulated other comprehensive income:							
Valuation difference on available-for-sale securities		29,587		21,137			
Deferred gains or losses on hedges		9,940		22,196			
Foreign currency translation adjustment		47,288		98,915			
Total accumulated other comprehensive income		86,815		142,249			
Share acquisition rights		9,109		8,561			
Non-controlling interests		257,497		260,401			
Total net assets		1,639,888		1,697,428			
Total liabilities and net assets	¥	27,531,089	¥	31,461,475			

# (2) Consolidated statements of income and Consolidated statements of comprehensive income Consolidated statements of income

	Millions of yer				
		Six Mon	nths Ended		
	Sep	tember 30, 2021	September 30, 2022		
Operating revenue:		_			
Commission received:	¥	160,292	¥	137,511	
Brokerage commission		38,122		31,242	
Commission for underwriting, secondary distribution and solicitation for selling		20,429		11,653	
and others for professional investors		20,427		11,055	
Fees for offering, secondary distribution and solicitation for selling and others		12,477		6,664	
for professional investors		12,177		0,001	
Other fees received		89,263		87,951	
Net trading income		52,140		34,036	
Net gain on private equity and other securities		2,607		1,020	
Financial revenue		39,882		101,444	
Other operating revenue		49,614		65,179	
Total operating revenue		304,538		339,193	
Financial expenses		22,925		76,043	
Other operating expenses		25,669		46,094	
Net operating revenue		255,943		217,055	
Selling, general and administrative expenses:	-				
Trading related expenses		30,378		35,415	
Personnel expenses		101,027		97,892	
Real estate expenses		18,475		19,468	
Office expenses		11,933		12,439	
Depreciation		17,544		17,394	
Taxes and dues		5,436		5,047	
Provision of allowance for doubtful accounts		24		38	
Other		8,597		8,520	
Total selling, general and administrative expenses		193,417		196,216	
Operating income		62,525		20,838	
Non-operating income:					
Dividend income		2,488		2,434	
Share of profit of entities accounted for using equity method		4,432		3,681	
Foreign exchange gains		69		1,398	
Gain on investments in investment partnerships		2,340		5,028	
Other		1,439		1,758	
Total non-operating income		10,769		14,300	
Non-operating expenses:				- 1,2 0 0	
Interest expenses		909		952	
Bond issuance costs		18		102	
Other		448		1,143	
Total non-operating expenses		1,375		2,198	
Ordinary income	¥	71,919	¥	32,941	
Oramary medite	+	11,717	+	34,741	

			N	Millions of yen
		Six Mon	ths Ended	
		September 30, 2021		tember 30, 2022
Extraordinary income:				
Gain on sale of non-current assets	¥	45	¥	11,288
Gain on receipt of donated non-current assets		318		-
Gain on sale of investment securities		340		4,494
Gain on sale of shares of subsidiaries and associates		2,926		-
Recoveries of written off receivables		302		-
Reversal of provision for loss on litigation		686		-
Gain on reversal of share acquisition rights		-		667
Total extraordinary income		4,619		16,450
Extraordinary losses:				
Loss on sale and retirement of non-current assets		142		1,257
Impairment losses		485		-
Loss on valuation of investment securities		505		2,594
Loss on change in equity		-		42
Provision of reserve for financial instruments transaction liabilities		-		3
Structural reform costs		44		-
Business restructuring expenses		-		602
Expenses related to the 120th anniversary project		-		354
Other		133		-
Total extraordinary losses		1,311		4,855
Income before income taxes		75,228		44,536
Income taxes - current		18,691		7,784
Income taxes - deferred		1,639		349
Total income taxes		20,331		8,134
Profit		54,896		36,401
Profit attributable to non-controlling interests		4,692		4,946
Profit attributable to owners of parent	¥	50,203	¥	31,455
-				

## Consolidated statements of comprehensive income

			]	Millions of yen		
		Six Months Ended				
	September 30, 2021		September 30, 2022			
Profit		54,896	¥	36,401		
Other comprehensive income:						
Valuation difference on available-for-sale securities		3,453		(8,813)		
Deferred gains or losses on hedges		(1,096)		12,304		
Foreign currency translation adjustment		2,324		47,765		
Share of other comprehensive income of entities accounted for using equity method		3,347		5,323		
Total other comprehensive income		8,028		56,578		
Comprehensive income	¥	62,925	¥	92,980		
Comprehensive income attributable to:						
Comprehensive income attributable to owners of parent	¥	57,621	¥	86,888		
Comprehensive income attributable to non-controlling interests		5,303		6,091		

- (3) Going concern assumptions Not applicable.
- (4) Changes in substantial amounts of fluctuation in shareholders' equity

On May 10, 2022, the Company canceled 130 million treasury shares based on a resolution of the meeting of the Executive Management Committee held on April 27, 2022. Because of this cancellation, retained earnings and treasury shares decreased by 80,744 million yen, respectively, for the six months ended September 30, 2022. Accordingly, as of September 30, 2022, retained earnings was 869,909 million yen and treasury shares was 61,451 million yen.

## (5) Quarterly transition of consolidated statements of income

	Three Months Ended				1 1		
	September 30, 2021	December 31, 2021	March 31, 2022	June 30, 2022	September 30, 2022		
Operating revenue:							
Commission received:	¥ 82,983	¥ 84,490	¥ 69,267	¥ 67,004	¥ 70,506		
Commission to consignees	19,521	20,105	17,679	15,137	16,104		
Commission for underwriting, secondary	0.000	4.2. = 0.0	- 0				
distribution and solicitation for selling and	9,833	13,708	5,072	5,357	6,296		
others for professional investors							
Fees for offering, secondary distribution and	( 101	5.550	2 402	2 (20	2 042		
solicitation for selling and others for	6,181	5,559	3,403	3,620	3,043		
professional investors Other fees received	47 445	45 117	42 112	42 990	45.062		
	47,445	45,117	43,112 20,837	42,889	45,062		
Net trading income	25,847 926	28,544 1,037	2,403	15,594 2,544	18,441		
Net gain on private equity and other securities Financial revenue	18,587				(1,523)		
Other operating revenue	26,357	17,687 34,840	18,408 37,415	34,836 26,659	66,607 38,519		
Total operating revenue	154,702	166,599	148,333	146,640	192,552		
Financial expenses	12,503	10,225	11,562	23,556	52,486		
Other operating expenses	12,976	21,999	24,994	16,961	29,132		
Net operating expenses	129,222	134,374	111,776	106,122	110,933		
	129,222	134,374					
Selling, general and administrative expenses:	15 140	16 202	15 015	17 400	19.006		
Trading related expenses	15,148	16,393	15,815 47,726	17,409	18,006 48,776		
Personnel expenses	51,827	50,036	9,644	49,116			
Real estate expenses	9,338	9,524		9,704	9,764		
Office expenses	6,275	6,406 8,752	6,399	6,178	6,260		
Depreciation Taxes and dues	8,773	8,753	8,513	8,623	8,770		
Provision of allowance for doubtful accounts	2,577 24	2,949	2,292	2,283 36	2,764		
Other	4,579	(1) 4,261	4,415	3,921	1 4,598		
		-		· —	-		
Total selling, general and administrative expenses	98,544	98,323	94,817	97,274	98,942		
Operating income	30,677	36,050	16,958	8,847	11,990		
Non-operating income	7,026 707	5,263	7,214 833	10,127 889	4,173		
Non-operating expenses  Ordinary income	-	751	· ——		1,308		
·	36,997	40,561	23,340	18,085	14,855		
Extraordinary income Extraordinary losses	3,378 323	402	3,988	2,846	13,603		
Income before income taxes		101	1,754	751	4,103		
	40,051	40,862	25,574	20,180	24,355		
Income taxes - current	14,130	8,625	12,292	1,214	6,569		
Income taxes - deferred	(3,103)	3,221	(6,949)	4,309	(3,959)		
Total income taxes	11,026	11,846	5,342	5,524	2,609		
Profit	29,024	29,016	20,232	14,656	21,745		
Profit attributable to non-controlling interests	2,381	2,317	2,242	2,778	2,168		
1 Tone acti ibutable to non-controlling interests	,	•					