November 10, 2022

VÉRITÉ October 2022 Flash Report vs. LY

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https://www.verite.jp/aboutus/irinfo.html

Total		2022													2023					
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	120.3%	118.3%	108.8%	115.1%	108.2%	92.7%	111.1%	104.6%	109.1%	94.1%			94.1%					94.1%	106.6%
	Footfall	121.5%	126.5%	111.5%	119.5%	102.8%	103.0%	107.7%	104.4%	111.3%	101.5%			101.5%					101.5%	109.9%
	Ave. Customer Spend	98.9%	93.5%	97.6%	96.3%	105.3%	90.0%	103.1%	100.1%	98.0%	92.7%			92.7%					92.7%	97.0%
Existing Store	Sales	115.2%	111.7%	105.1%	110.0%	105.8%	90.9%	104.3%	100.9%	104.8%	89.6%			89.6%					89.6%	102.3%
	Footfall	113.3%	116.5%	104.3%	111.1%	97.4%	98.0%	102.9%	99.4%	104.7%	95.3%			95.3%					95.3%	103.4%
	Ave. Customer Spend	101.7%	95.9%	100.8%	99.1%	108.7%	92.8%	101.4%	101.5%	100.1%	94.0%			94.0%					94.0%	99.0%

（Unit : store） Upper part : # stores in 2022/23 Lower part : increase/decrease vs same month LY

The Number of Stores	2022 Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	2023 Jan.	Feb.	Mar.
Number of stores as of the end of month	**98**	**98**	**99**	**99**	**99**	**99**	**100**					
	+6	*+6*	*+7*	*+6*	*+6*	*+5*	*+5*					
VÉRITÉ	**79**	**79**	**80**	**80**	**80**	**80**	**81**					
	+5	*+5*	*+6*	*+5*	*+5*	*+5*	*+5*					
MAHARAJA DIAMOND	**3**	**3**	**3**	**3**	**3**	**3**	**3**					
	0	*0*	*0*	*0*	*0*	*0*	*0*					
MIMIKAZARI	**1**	**1**	**1**	**1**	**1**	**1**	**1**					
	0	*0*	*0*	*0*	*0*	*0*	*0*					
Velicia	**15**	**15**	**15**	**15**	**15**	**15**	**15**					
	+1	*+1*	*+1*	*+1*	*+1*	*0*	*0*					
Number of existing stores	**87**	**91**	**91**	**91**	**91**	**91**	**92**					

Store Summary

・October 20th ; Verite Fukaya Hanazono store opened.

Monthly Summary

In response to the reduced operating hours of large commercial facilities due to the impact of the novel coronavirus infection, some Vérité stores continue to operate with reduced hours (as of October 31, 2022 : 4 stores).

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.