



## SUMMARY OF CONSOLIDATED FINANCIAL RESULTS for the Third Quarter of Fiscal Period Ending December 31, 2022 <Japanese GAAP>

November 14, 2022

Company name: Kaizen Platform, Inc. Stock exchange listings:  
Tokyo Stock Exchange  
 Securities code: 4170 URL: <https://kaizenplatform.com/ir/>  
 Representative: Kenji Sudo  
 Chief Executive Officer  
 Contact: Hidenao Asai Tel: 03-5909-1151  
 Manager, Finance Division  
 Scheduled date to file quarterly report: November 14, 2022  
 Scheduled date to commence dividend payments: -  
 Supplementary materials for financial results: Yes  
 Holding of financial results briefing session: Yes

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for the Third Quarter of Fiscal Period Ending December 31, 2022 (January 1, 2022 - September 30, 2022)

#### (1) Consolidated operating results (Percentages indicate period-on-period changes)

	Sales		Operating profit		Ordinary profit		Net income attributable to parent company shareholders	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended September 30, 2022	2,038	29.9	(14)	-	(33)	-	(64)	-
September 30, 2021	1,569	31.6	(10)	-	(71)	-	(88)	-

(Note) Comprehensive profit:

Nine months ended September 30, 2022: 185 million yen (-%)

Nine months ended September 30, 2021: (16) million yen (-%)

	Net income per share	Diluted net income per share
	Yen	Yen
Nine months ended September 30, 2022	(3.91)	-
September 30, 2021	(5.62)	-

(Note) Diluted net income per share is not stated because, although potential shares exist, basic loss per share was recorded.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2022	4,610	3,575	75.9
December 31, 2021	4,357	3,348	75.3

(Reference) Shareholders' equity:

As of September 30, 2022: 3,497 million yen

As of December 31, 2021: 3,282 million yen

### 2. Dividends

	Annual dividend per share				
	1Q-end	2Q-end	3Q-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal period ended December 31, 2021	-	0.00	-	0.00	0.00
Fiscal period ending December 31, 2022	-	0.00	-		
Fiscal period ending December 31, 2022 (forecast)				0.00	0.00

(Note) Revisions from most recently published dividend forecast: None

### 3. Consolidated Earnings Forecast for the Fiscal Period Ending December 31, 2022 (January 1, 2022 - December 31, 2022)

(Percentages indicate period-on-period changes)

	Sales		EBITDA		Operating profit		Ordinary profit		Net income attributable to parent company shareholders		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	2,600	15.0	150	(32.3)	(100)	-	(120)	-	(230)	-	(13.89)

(Notes) 1. Revisions from most recently published earnings forecast: Yes

2. EBITDA = Operating profit + Depreciation + Amortization of goodwill + share-based remuneration expenses

\*Notes

- (1) Changes in significant subsidiaries during the three months under review (changes in specified subsidiaries resulting in changes in scope of consolidation): None  
Newly consolidated companies (--)      Newly excluded companies (--)
- (2) Adoption of special accounting methods for preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates and retroactive restatements
  - 1) Changes in accounting policies due to revisions to accounting standards and other regulations:      Yes
  - 2) Changes in accounting policies due to other reasons:      None
  - 3) Changes in accounting estimates:      None
  - 4) Retroactive restatements:      None(Note) See "2. Quarterly consolidated financial statements and significant notes thereto (3) Notes to quarterly consolidated financial statements (Changes in accounting policies)" on page 7 of the appendix in the Japanese original for details.
- (4) Total number of issued and outstanding shares (common stock)
  - 1) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022	16,690,493 shares
As of December 31, 2021	16,364,681 shares
  - 2) Total number of treasury shares at the end of the period

As of September 30, 2022	44 shares
As of December 31, 2021	- shares
  - 3) Average number of shares during the period

Nine months ended September 30, 2022	16,556,927 shares
Nine months ended September 30, 2021	15,825,748 shares

\*This earnings report is not subject to audit by certified public accountants and accounting firms.

\*Cautionary statement regarding forecasts of operating results and special notes

Forward-looking statements and earnings forecasts presented in this material are based on information currently available to the Company as of the date hereof along with certain assumptions that are deemed to be reasonable. Furthermore, actual business results may differ materially due to various factors. Furthermore, such statements and forecasts do not guarantee the Company's operating performance. For assumptions regarding the forward-looking statements and a disclaimer concerning the use of earnings forecasts, please refer to "1. Qualitative Information on the Financial Results for the Quarter (3) Explanation of Forward-looking Statements Such as Consolidated Earnings Forecasts" on page 3 of the appendix in the Japanese original.