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Summary of Consolidated Financial Results for the Fiscal Year Ended September 30, 2022 (Japanese GAAP)

November 11, 2022

Company Name: Atrae,Inc. Listed Stock Exchange: Tokyo

Stock Code: 6194 (URL: https://atrae.co.jp)
Representative: Yoshihide Arai, President and CEO
Contact: Hidekazu Suzuki, Director CFO

Phone: +81-3-6435-3210

Scheduled date of annual general meeting of shareholders: December 16, 2022

Scheduled date to commence dividend payments:

Scheduled date to file annual securities report: December 15, 2022 Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted)

1. Consolidated Financial Results for the fiscal year ended September 30, 2022 (October 1, 2021- September 30, 2022)

(1) Consolidated Operating Results (Cumulative)

(% represents increases or decreases from the previous year)

(70 represents increases or decreases from the previous year								
	Net-Sales		Operating profit		Ordinary profit		Profit attributable to owners of the parent	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2022	6,588	ı	1,060	-	1,059	-	649	-
September 30, 2021	4,464	-	1,010	-	1,005	-	645	-

Note: Comprehensive income:

For the fiscal year ended September 30, 2022: 644 million yen: (-%) For the fiscal year ended September 30, 2021: 645 million yen: (-%)

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	yen	yen	%	%	%
September 30, 2022	24.20	24.08	12.1	15.3	16.1
September 30, 2021	24.18	24.01	12.8	15.7	22.6

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended September 30, 2022 : - million yen For the fiscal year ended September 30, 2021 : - million yen

- Note 1: Atrae,Inc. (the "Company") conducted a 2-for-1 stock split on April 1, 2021. "Basic earnings per share" and "Diluted earnings per share" are calculated as if the stock split had taken place at the beginning of the previous consolidated fiscal year.
- Note 2: The Company began preparing consolidated financial statements from the year ended September 20, 2021. Therefore, the Company does not disclose the percentage change from the previous fiscal year for the year ended September 20, 2021.
- Note 3: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied since the beginning of the current fiscal year. Since figures for the fiscal year ended September 30, 2022 are after the application of the said accounting standards, etc., the Company does not disclose the percentage change from the previous fiscal year.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
September 30, 2022	7,400	5,926	76.7	210.54
September 30, 2021	6,404	5,111	78.6	188.23

Reference: Equity

As of September 30, 2022: 5,672 million yen As of September 30, 2021: 5,037 million yen

Note: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the beginning of this current fiscal year, and the figures as of September 30, 2022 are after the application of the said accounting standards, etc.

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Million yen	Million yen	Million yen	Million yen
September 30, 2022	704	△587	△2	4,949
September 30, 2021	1,091	△173	0	4,834

Note: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the beginning of this current fiscal year, and the figures as of September 30, 2022 are after the application of the said accounting standards, etc.

2. Cash Dividends

		Annual o	dividends p	er share		Total cash		Ratio of
	1Q-end	2Q-end	3Q-end	Fiscal year-end	Total	dividends (Total)	Payout ratio (Consolidated)	dividends to net assets (Consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal Year ended September 30, 2021	-	0.00	-	0.00	0.00	-	-	-
Fiscal Year ended September 30, 2022	-	0.00	-	0.00	0.00	-	-	-
Fiscal Year ending September 30, 2023 (forecast)	-	0.00	-	0.00	0.00		-	

3. Consolidated Financial Results Forecast for the Fiscal Year Ending September 30, 2023 (October 1, 2022-September 30, 2023)

(% represents increase or decrease from the previous year)

Net-Sales		Operating profit		Ordinary profit		Profit attributable to		Profit per share	
	Tiet Bales	,	Operating profit		Ordinary profit		owners of the parent		Tront per snare
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	yen
Full year	8,150	23.7	1,120	5.7	1,127	6.4	712	9.7	26.41

*Notes:

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly included - (company name : -) Excluded - (company name : -)

- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022 26,961,200 shares As of September 30, 2021	26,779,200 shares
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(ii) Number of treasury shares at the end of the period

As of September 30, 2022 18,432 shares	As of September 30, 2021 18,232 shares
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(iii) Average number of shares outstanding during the period

Fiscal year ended September 30, 2022	26,861,569 shares	Fiscal year ended September 30, 2021	26,708,885 shares
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Note: The Company conducted a 2-for-1 stock split on April 1, 2021. "Average number of shares outstanding during the period" have been calculated as if the stock split had taken place at the beginning of the previous fiscal year.

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended September 30, 2022 (from October 1, 2021 to September 30, 2022)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Million yen	%	Million yen	%	Million yen	%	Million yen	%
September 30, 2022	6,336	1	1,106	-	1,107	1	702	-
September 30, 2021	4,464	30.1	1,063	45.2	1,061	44.8	706	62.8

	Basic earnings per share	Diluted earnings per share	
Fiscal year ended	Yen	Yen	
September 30, 2022	26.14	26.01	
September 30, 2021	26.44	26.26	

Note 1: The Company conducted a 2-for-1 stock split on April 1, 2021. "Basic earnings per share" and "Diluted earnings per share" are calculated as if the stock split had taken place at the beginning of the previous fiscal year.

Note 2: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the beginning of this current fiscal year, and the figures as of September 30, 2022 are after the application of the said accounting standards, etc.

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Million yen	Million yen	%	Yen
September 30, 2022	7,428	6,039	77.9	214.72
September 30, 2021	6,424	5,172	79.4	190.50

Reference: Equity

As of September 30, 2022: 5,785 million yen As of September 30, 2021: 5,097 million yen

Note: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the beginning of this current fiscal year, and the figures as of September 30, 2022 are after the application of the said accounting standards, etc.

*Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

- Explanation about the appropriate use of the forecast of financial results, and other noteworthy matters. The projections and other statements with respect to the future included in this material are based on currently available information and certain assumptions that are judged reasonable by the Company. Please be advised that the Company does not guarantee in any way the achievement of the projections and other goals in this material and that cases may occur where the actual results and other situations differ materially from the projections due to various factors.
- ** On November 11, 2022 (JST), the Company will hold a financial result briefing for institutional investors and analysts. Financial results explanatory material will also be posted on the website (URL: https://atrae.co.jp).