



Supplementary Financial Information for the Six Months ended September 30, 2022

November 11, 2022

MIRAIT ONE Corporation

1. Financial Results

Units: bil. yen	FYE March 2022	FYE March 2023			FYE March 2022		FYE March 2023	
	Q2 actual results (a)	Q2 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Forecast (d)	Progress (b)/(d)
			Amount (b) - (a)	% (b)/(a)				
Orders received	249.6	240.4	- 9.2	- 3.7%	521.3	47.9%	540.0	44.5%
Net sales	211.8	202.0	- 9.8	- 4.6%	470.3	45.0%	5,40.0	37.4%
Gross profit (Gross profit margin)	27.6 (13.0%)	21.2 (10.5%)	- 6.4 (- 2.5p)	- 23.2%	66.2	41.7%	69.2	30.6%
SG&A (SG&A ratio)	16.5 (7.8%)	20.3 (10.0%)	+ 3.8 (+ 2.2p)	+ 23.0%	33.4	49.4%	39.2	51.8%
Operating income (Operating income ratio)	11.0 (5.2%)	0.9 (0.4%)	- 10.1 (- 4.8p)	- 91.8%	32.8	33.5%	30.0	3.0%
Ordinary Income (Ordinary income ratio)	11.7 (5.5%)	1.4 (0.7%)	- 10.3 (- 4.8p)	- 88.0%	34.1	34.3%	31.0	4.5%
Profit attributable to owners of parent (Profit margin)	7.8 (3.7%)	0.4 (0.2%)	- 7.4 (- 3.5p)	- 94.9%	25.1	31.1%	20.0	2.0%
Construction account carried forward	199.4	247.4	+ 48.0	+ 24.1%	208.4	—	—	—

— Figures are rounded down to one decimal place (bil. yen)

— Construction account carried forward : Breakdown of Q2 actual results (bil. yen)

- Environmental & social innovation business : 109.4
- ICT solution business : 386.0
- NTT business : 61.8
- Multi-carrier business : 37.5

2. Orders Received, Net Sales and Construction account carried forward

Orders received Units: bil. Yen	FYE March 2022	FYE March 2023			FYE March 2022		FYE March 2023	
	Q2 actual results (a)	Q2 actual Results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Results (d)	Progress (b)/(d)
			Amount (b)–(a)	% (b)/(a)				
Enterprise/environmental and social foundation domain	105.2	119.2	+ 14.0	+ 13.3%	262.0	40.2%	306.0	39.0%
Environmental & social innovation business	28.5	54.2	+ 25.7	+ 90.1%	118.7	24.0%	157.0	34.5%
ICT solution business	76.6	64.9	- 11.7	- 15.3%	143.3	53.5%	149.0	43.6%
Communication foundation domain	144.4	121.2	- 23.2	- 16.1%	259.2	55.7%	234.0	51.8%
NTT business	103.7	92.2	- 11.5	- 11.1%	191.4	54.2%	177.0	52.1%
Multi-carrier business	40.7	28.9	- 11.8	- 29.0%	67.8	60.0%	57.0	50.7%
Total	249.6	240.4	- 9.2	- 3.7%	521.3	47.9%	540.0	44.5%

Net sales Units: bil. Yen	FYE March 2022	FYE March 2023			FYE March 2022		FYE March 2023	
	Q2 actual results (a)	Q2 actual Results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Results (d)	Progress (b)/(d)
			Amount (b)–(a)	% (b)/(a)				
Enterprise/environmental and social foundation domain	88.4	94.6	+ 6.2	+ 7.2%	197.4	44.8%	295.0	32.1%
Environmental & social innovation business	22.3	41.3	+ 19.0	+ 85.2%	56.8	39.3%	145.5	28.4%
ICT solution business	66.0	53.2	- 12.8	- 19.4%	140.6	46.9%	149.5	35.6%
Communication foundation domain	123.4	1,07.4	- 16.0	- 13.0%	272.9	45.2%	245.0	43.8%
NTT business	95.5	80.6	- 14.9	- 15.6%	204.3	46.7%	181.0	44.5%
Multi-carrier business	27.8	26.8	- 1.0	- 3.6%	68.6	40.5%	64.0	41.9%
Total	211.8	202.0	- 9.8	- 4.6%	470.3	45.0%	540.0	37.4%

– Figures are rounded down to one decimal place (bil. yen)

– Orders received and sales figures for the previous fiscal year (full year ending March 2022) have been rearranged according to the new business classification.

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT ONE Corporation