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## Consolidated Financial Results for the Six Months Ended September 30, 2022 [Japanese GAAP]



November 8, 2022

Company name: GLOBERIDE, Inc.  
 Stock exchange listing: Tokyo Stock Exchange  
 Code number: 7990  
 URL: <https://www.globeride.co.jp/>  
 Representative: Kazunari Suzuki, Representative Director, President  
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 Phone: +81-42-475-2115  
 Scheduled date for filing of quarterly securities report: November 10, 2022  
 Scheduled date of commencing dividend payments: December 6, 2022  
 Availability of supplementary explanatory materials on quarterly financial results: Not available  
 Schedule of quarterly financial results briefing session: Scheduled (for securities analysts and institutional investors)

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Six Months Ended September 30, 2022 (April 1, 2022 - September 30, 2022)

(1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Six months ended September 30, 2022	74,320	14.8	9,423	12.1	10,258	18.1	7,423	12.9
September 30, 2021	64,713	33.3	8,402	106.4	8,684	120.2	6,574	163.0

(Note) Comprehensive income: Six months ended September 30, 2022: ¥10,815 million [38.3%]  
 Six months ended September 30, 2021: ¥7,823 million [179.0%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2022	323.25	—
September 30, 2021	286.27	—

(Note) The Company conducted a stock split at a ratio of 2 shares per common share on October 1, 2021. Basic earnings per share is calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of September 30, 2022	105,057	47,619	45.1
As of March 31, 2022	90,682	37,478	41.1

(Reference) Equity: As of September 30, 2022: ¥47,423 million  
 As of March 31, 2022: ¥37,309 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2022	Yen –	Yen 40.00	Yen –	Yen 30.00	Yen –
Fiscal year ending March 31, 2023	–	30.00			
Fiscal year ending March 31, 2023 (Forecast)			–	30.00	60.00

(Note) Revisions to the dividend forecast most recently announced: None

The Company conducted a stock split at a ratio of 2 shares per common share on October 1, 2021. For the fiscal year ended March 31, 2022, the amount of the second quarter-end dividend per share represents the actual amount of the dividend before the stock split, and the amount of the total annual dividend is not presented.

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 - March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
Full year	Million yen 135,000	% 11.9	Million yen 11,900	% (3.6)	Million yen 12,300	% (5.4)	Million yen 8,700	% (9.1)	Yen 378.72

(Note) Revisions to the financial results forecast most recently announced: Yes

**\* Notes:**

- (1) Changes in significant subsidiaries during the period under review: None  
(Changes in specified subsidiaries resulting in changes in scope of consolidation)  
Newly included: –  
Excluded: –
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes  
(Note) For details, please refer to “(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)” on page 8 of the Attachments.
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
- 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of issued and outstanding shares (common shares)
- 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

September 30, 2022:	24,000,000 shares
March 31, 2022:	24,000,000 shares
  - 2) Total number of treasury shares at the end of the period:

September 30, 2022:	1,027,720 shares
March 31, 2022:	1,036,139 shares
  - 3) Average number of shares during the period (cumulative from the beginning of the fiscal year):

Six months ended September 30, 2022:	22,966,128 shares
Six months ended September 30, 2021:	22,965,606 shares
- (Note) The Company conducted a stock split at a ratio of 2 shares per common share on October 1, 2021. The average number of shares during the period is calculated on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

\* These consolidated quarterly financial results are outside the scope of quarterly review by certified public accountants or an audit firm.

\* Explanation of the proper use of financial results forecast and other notes

The financial results forecast and other forward-looking statements herein are based on information that is currently available to the Company and certain assumptions that are deemed reasonable by the Company, and are not intended to guarantee the achievement. Actual business results may differ significantly due to various factors. For the conditions serving for the premise of the financial results forecast and the cautionary notes concerning the use of the financial results forecast, please refer to “Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information” on page 3 in the Attachments of the quarterly consolidated financial results.

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## 1. Qualitative Information on Quarterly Financial Results

### (1) Explanation of Operating Results

During the six months ended September 30, 2022, the Japanese economy entered a phase that prioritizes economic activities while continuing to take measures against the novel coronavirus infection (COVID-19). This transition was prompted by a decreased risk of severe illness, despite the spread of new variants that kept case numbers high. The overseas economy preceded Japan in moving forward from the COVID-19 pandemic but had a stagnant recovery from the impact of the pandemic, due to rapid inflation in the wake of the Russia and Ukraine situation.

Under these situations, the markets of the outdoor, sports, and leisure industry, in which the Group operates, remained weak. This is due to soaring prices of gasoline and other goods, as well as the increased popularity of travelling and a variety of other leisure activities following the easing of pandemic-related movement restrictions. In such conditions, the Group has played as “A Lifetime Sports Company” to provide attractive products and high-quality services for everyone who loves nature and sports.

As a result, for the six months ended September 30, 2022, consolidated net sales were 74,320 million yen (up 14.8% year on year). As for profit, despite an increase in import purchasing costs partially caused by yen depreciation and soaring raw material prices, an increase in revenue resulted in operating profit of 9,423 million yen (up 12.1% year on year). Ordinary profit was 10,258 million yen (up 18.1% year on year), partially due to recording gain on valuation of receivables in foreign currencies, and profit attributable to owners of parent of 7,423 million yen (up 12.9% year on year).

Operating results by segment are shown as follows. Net sales of each segment include inter-segment sales and transfers.

#### Japan

In Japan, the outdoor, sports, and leisure markets currently remain weak partially due to soaring prices, as well as an increased variety of leisure consumption to include domestic travel and others caused by the adoption of policies to coexist with COVID-19. In such a circumstance, the Group launched new products and provided services to satisfy customers. This led to net sales of 48,024 million yen (up 7.9% year on year). On the other hand, segment profit was 6,218 million yen (down 1.0% year on year) because of the yen’s rapid depreciation that drove up import purchasing costs.

#### Americas

In the Americas, monetary tightening to contain inflation has started to show effects amid the normalization of economy. While such conditions have come to affect the current outdoor, sports, and leisure markets, the Group’s net sales were 8,555 million yen (up 39.2% year on year), partially due to positive performance of new products and yen depreciation, and segment profit was 347 million yen (up 80.6% year on year).

#### Europe

In Europe, the prolonged Russia and Ukraine situation indirectly caused rapid inflation and affected consumption patterns. Under such circumstances, continuing to launch products catered to local needs led to net sales of 8,332 million yen (up 6.6% year on year). As for profit, however, increased logistic costs, soaring energy prices, and other factors drove up SG&A expenses, and this resulted in segment profit of 614 million yen (down 37.1% year on year).

#### Asia and Oceania

In the Asia and Oceania region, concerns remain over the future partially due to the Chinese government’s continued zero-COVID policy, but generally, the outdoor, sports, and leisure markets have been resilient for the period under review. The Group’s sales kept a positive performance especially in China and South Korea. As a result, net sales were 27,398 million yen (up 36.9% year on year) and segment profit was 4,174 million yen (up 91.2% year on year).

(2) Explanation of Financial Position

Total assets at the end of the six months ended September 30, 2022, amounted to 105,057 million yen, an increase of 14,374 million yen from 90,682 million yen at the end of the previous fiscal year. The increase is mainly due to an increase in inventories associated with sales expansion and an increase in non-current assets resulting from capital investment.

Net assets amounted to 47,619 million yen, an increase of 10,141 million yen from 37,478 million yen at the end of the previous fiscal year. The increase is due to recording profit attributable to owners of parent and changes in foreign currency translation adjustment.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information

The financial results forecast for the fiscal year ending March 31, 2023 has been revised from the forecast announced on May 13, 2022. For details of and reasons for the revision, please see “Notice Concerning Revision to Financial Results Forecast,” released separately today.

## 2. Quarterly Consolidated Financial Statements and Principal Notes

### (1) Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31, 2022	As of September 30, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	8,165	11,872
Notes and accounts receivable - trade	11,140	17,153
Electronically recorded monetary claims - operating	377	511
Merchandise and finished goods	26,217	30,387
Work in process	4,997	4,755
Raw materials and supplies	4,848	5,725
Other	3,773	2,056
Allowance for doubtful accounts	(392)	(458)
<b>Total current assets</b>	<b>59,126</b>	<b>72,002</b>
Non-current assets		
Property, plant and equipment		
Land	5,348	5,490
Other, net	14,781	16,090
<b>Total property, plant and equipment</b>	<b>20,129</b>	<b>21,581</b>
Intangible assets		
Other	1,597	1,666
<b>Total intangible assets</b>	<b>1,597</b>	<b>1,666</b>
Investments and other assets		
Investment securities	4,952	4,709
Retirement benefit asset	32	33
Other	4,883	5,102
Allowance for doubtful accounts	(39)	(39)
<b>Total investments and other assets</b>	<b>9,829</b>	<b>9,806</b>
<b>Total non-current assets</b>	<b>31,556</b>	<b>33,054</b>
<b>Total assets</b>	<b>90,682</b>	<b>105,057</b>

(Million yen)

	As of March 31, 2022	As of September 30, 2022
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	6,235	8,422
Electronically recorded obligations - operating	8,816	9,331
Short-term borrowings	15,688	14,715
Income taxes payable	2,218	1,150
Provision for bonuses	873	1,042
Provision for bonuses for directors (and other officers)	27	23
Other	7,135	9,416
Total current liabilities	40,996	44,102
Non-current liabilities		
Long-term borrowings	5,017	6,064
Retirement benefit liability	5,513	5,520
Other	1,677	1,749
Total non-current liabilities	12,207	13,335
Total liabilities	53,204	57,437
<b>Net assets</b>		
Shareholders' equity		
Share capital	4,184	4,184
Capital surplus	0	13
Retained earnings	30,379	37,114
Treasury shares	(889)	(883)
Total shareholders' equity	33,675	40,429
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,318	2,154
Deferred gains or losses on hedges	48	137
Revaluation reserve for land	1,977	1,977
Foreign currency translation adjustment	(727)	2,705
Remeasurements of defined benefit plans	17	19
Total accumulated other comprehensive income	3,634	6,994
Non-controlling interests	168	195
Total net assets	37,478	47,619
<b>Total liabilities and net assets</b>	<b>90,682</b>	<b>105,057</b>



(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Six Months Ended September 30

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Net sales	64,713	74,320
Cost of sales	39,948	47,095
Gross profit	24,764	27,225
Selling, general and administrative expenses	16,362	17,802
Operating profit	8,402	9,423
Non-operating income		
Interest income	10	17
Dividend income	50	56
Rental income from real estate	3	3
Foreign exchange gains	174	744
Other	196	350
Total non-operating income	434	1,172
Non-operating expenses		
Interest expenses	111	109
Loss on retirement of non-current assets	30	71
Loss on valuation of derivatives	–	129
Other	10	26
Total non-operating expenses	153	337
Ordinary profit	8,684	10,258
Extraordinary income		
Gain on sale of non-current assets	1	4
Gain on sale of investment securities	–	18
Total extraordinary income	1	22
Extraordinary losses		
Loss on sale of non-current assets	4	6
Impairment losses	0	–
Other	0	–
Total extraordinary losses	5	6
Profit before income taxes	8,680	10,274
Income taxes - current	2,098	2,837
Profit	6,582	7,437
Profit attributable to non-controlling interests	7	13
Profit attributable to owners of parent	6,574	7,423

Quarterly Consolidated Statements of Comprehensive Income  
Six Months Ended September 30

(Million yen)

	For the six months ended September 30, 2021	For the six months ended September 30, 2022
Profit	6,582	7,437
Other comprehensive income		
Valuation difference on available-for-sale securities	150	(164)
Deferred gains or losses on hedges	(8)	88
Foreign currency translation adjustment	1,090	3,451
Remeasurements of defined benefit plans, net of tax	8	2
Total other comprehensive income	1,241	3,378
Comprehensive income	7,823	10,815
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,804	10,783
Comprehensive income attributable to non-controlling interests	18	32

### (3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in shareholders' equity)

For the six months ended September 30, 2022 (from April 1, 2022 to September 30, 2022)

Not applicable.

(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)

Calculation of tax expense

The Company calculates tax expense by multiplying profit before income taxes by an effective tax rate that was reasonably estimated after applying tax effect accounting to profit before income taxes for the fiscal year under review.

(Segment information, etc.)

[Segment information]

For the six months ended September 30, 2021 (from April 1, 2021 to September 30, 2021)

#### 1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment (Million yen)

	Reportable segment				Total
	Japan	Americas	Europe	Asia and Oceania	
Net sales					
Revenue from contracts with customers	41,004	6,133	7,818	9,757	64,713
Other revenue	—	—	—	—	—
Net sales to outside customers	41,004	6,133	7,818	9,757	64,713
Inter-segment net sales or transfers	3,508	10	0	10,261	13,780
Total	44,512	6,144	7,818	20,018	78,494
Segment profit	6,281	192	977	2,182	9,634

#### 2. Difference between total amount of profit (loss) of reportable segments and amounts recorded in quarterly consolidated statements of income, and content thereof (matters related to difference adjustment)

(Million yen)

Profit	Amount
Reportable segment total	9,634
Company-wide expenses (Note)	(1,232)
Operating profit in the quarterly consolidated statements of income	8,402

(Note) Company-wide expenses are mainly general and administrative expenses that are not attributable to reportable segments.

For the six months ended September 30, 2022 (from April 1, 2022 to September 30, 2022)

1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment  
(Million yen)

	Reportable segment				Total
	Japan	Americas	Europe	Asia and Oceania	
Net sales					
Revenue from contracts with customers	43,121	8,551	8,332	14,315	74,320
Other revenue	—	—	—	—	—
Net sales to outside customers	43,121	8,551	8,332	14,315	74,320
Inter-segment net sales or transfers	4,903	4	—	13,082	17,990
Total	48,024	8,555	8,332	27,398	92,311
Segment profit	6,218	347	614	4,174	11,355

2. Difference between total amount of profit (loss) of reportable segments and amounts recorded in quarterly consolidated statements of income, and content thereof (matters related to difference adjustment)

(Million yen)

Profit	Amount
Reportable segment total	11,355
Company-wide expenses (Note)	(1,932)
Operating profit in the quarterly consolidated statements of income	9,423

(Note) Company-wide expenses are mainly general and administrative expenses that are not attributable to reportable segments.

(Matters related to revenue recognition)

The information on disaggregation of revenue from contracts with customers is described in “(Segment information, etc.)” of the notes.