

Results Briefing
First Half of FY2022



CODE : 4275 TSE Prime section

Financial Highlights of First Half of FY2022

(Million yen)	First Half of FY2021 Results	First Half of FY2022 Results	Year on Year Change Rate of change
Net sales	16,006	17,586	+1,579 +9.9%
Direct cost of sales	11,983	13,433	+1,450 +12.1%
Distribution cost and administrative expense	2,984	3,047	+63 +2.1%
Operating profit	1,039	1,104	+65 +6.3%
Ordinary profit	1,137	1,287	+149 +13.2%
Net profit	1,020	951	△69 △6.8%

209; provisional value of bargain purchase

88; sales of investment securities

Consolidated Performance by Business Segments

(Million yen)	Net Sales			Operating Profit		
	First Half of FY2021 Results	First Half of FY2022 Results	Year on Year Change	First Half of FY2021 Results	First Half of FY2022 Results	Year on Year Change
Chemical products	8,192	8,816	+623	549	571	+22
Bottling	2,176	2,248	+72	15	△71	△87
Industrial materials	4,522	4,930	+407	288	412	+124
Engineering service	1,434	1,879	+444	194	264	+69
Subtotal	16,326	17,874	+1,548	1,048	1,177	+129
Total	16,006	17,586	+1,579	1,039	1,104	+65

【Chemical products】

Industrial explosives	↘	Decrease in sales and profit
Automotive emergency flares	↘	Increase in sales, decrease in profit
Smoke fires for highway use	↗	Increase in sales and profit
Raw materials for fireworks	↗	Increase in sales and profit
Space industry related	—	Pursuing the joint development of propellants Plan to begin shipping within the fiscal year
Material assessment service	↘	Increase in sales, decrease in profit
Sodium chlorate	↗	Increase in sales and profit
Sodium chlorite	↘	Decrease in sales and profit
Ammonium perchlorate	↘	Decrease in sales and profit
Electrodes	↗	Increase in sales and profit
Perchloric acid	↗	Increase in sales and profit
Electronic materials	↘	Decrease in sales and profit
Functional materials	↘	Increase in sales, decrease in profit
Ceramics	↗	Increase in sales and profit

【Bottling】

PET	↘	Increase in sales, decrease in profit
Cans	↘	Decrease in sales and profit
Others	↗	Increase in sales and profit

【Industrial materials】

		Increase in sales and profit
Silicon wafers	↗	Focused on the development and sales of high-value-added products such as High Flatness Wafers for microelectromechanical systems (MEMS) and for TC-SAW filters
Anchors for refractories	↗	Increase in sales and profit
Metal spring & pressed products	↗	Increase in sales and profit

【Engineering services】

Engineering & construction work	↘	Increase in sales, decrease in profit
Industrial paints & painting work	↗	Increase in sales and profit
Structural design & administration of buildings	↗	Decrease in sales, increase in profit

Full-Year Plan for FY2022

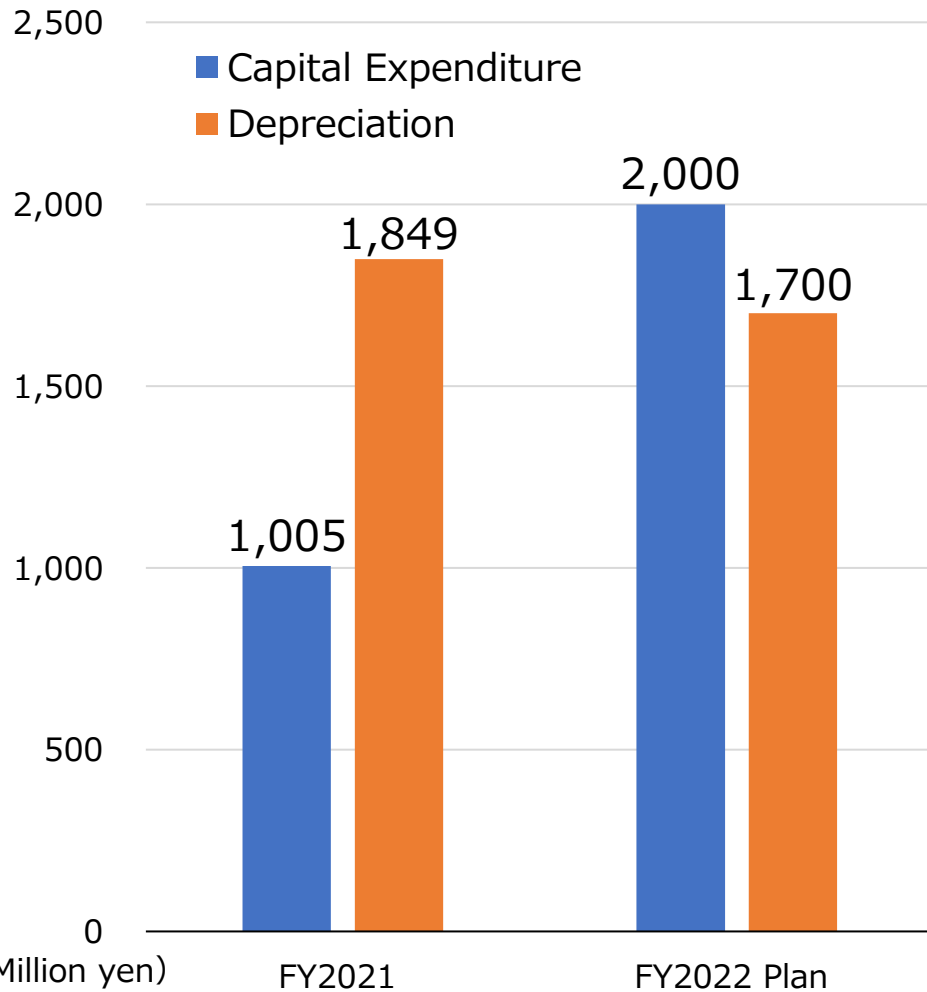
	FY2021 Result	FY2022 Plan	Year on Year Change	Rate of Chane
(Million yen)				
Net sales	33,894	35,000	+ 1,106	+3.3%
Operating profit	2,506	2,500	△6	△0.3%
Ordinary profit	2,742	2,700	△42	△1.6%
Net profit	2,336	1,900	△436	△18.7%
Dividend per share	16yen	16yen	—	—

Plans by Business Segments ①

(Million yen)	Net Sales			Operating Profit		
	FY2021 Result	FY2022 Plan	Year on Year Change	FY2021 Result	FY2022 Plan	Year on Year Change
Chemical products	16,950	18,300	+ 1,350	1,172	1,200	+ 28
Bottling	4,360	4,480	+ 120	218	200	△18
Industrial materials	9,313	9,520	+ 207	654	740	+ 86
Engineering service	4,173	4,340	+ 167	892	580	△312
Subtotal	34,798	36,640	+ 1,842	2,937	2,720	△217
Total	33,894	35,000	+ 1,106	2,506	2,500	△6

<p>Chemical products</p>	<p>Planning increase in sales and profit; while costs of raw materials and energy remain high, will continue price updates. Concerning overseas demand; mainly Chinese market. Enhance sales of all products, especially electronic materials for overseas.</p>
<p>Bottling</p>	<p>While sales plan to increase due to recovery of demand, profit will decrease due to surging costs of energy price. Price updates for this cost increase is our issue.</p>
<p>Industrial materials</p>	<p>Planning increase in profit; growth of sales in silicon wafers and all materials. While overseas demand (mainly China) of silicon wafers plan to decrease, expect to remain favorable.</p>
<p>Engineering service</p>	<p>Special factors and high-profit margin sales in FY2021 in engineering & construction work and industrial paints & painting work. Excluding these factors, plan steady expansion in sales and profit.</p>

Capital Expenditure and Depreciation



Plans for capital expenditure

Chemical products	R&D investments, upgrading aging equipment, etc. 900-1,000 million yen
Bottling	Upgrading aging equipment 30-40 million yen
Industrial materials	New facilities for silicon wafers manufacturing and steel components, upgrading aging equipment, etc. 750-850 million yen
Engineering service	New facilities for painting work, etc. 30 million yen

【Our vision of 2030】

Supporting happy lifestyles by combining the power of ‘chemicals’ and ‘technology’ to contribute to a sustainable society

Medium-term management plan “Challenge 2024”

【Management policy】

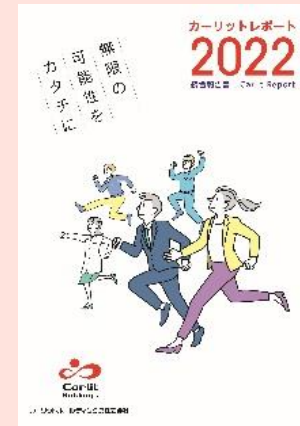
Aiming to enhance corporate value through the optimization of our business portfolio

【Five strategies】

- ① Accelerating growth businesses
- ② Expanding and improving R&D
- ③ Improving the profitability of existing businesses
- ④ Rebuilding business infrastructure
- ⑤ Advancing ESG management

【Reinforce our base toward our next medium-term plan】

- Promote capital expenditure
- Develop & strengthen production & sales system



【Integrated report】
“Carlit Report 2022”
(in Japanese only)

<https://www.carlithd.co.jp/csr/report.html>

【Disclaimer】

Business forecasts and other forward-looking statements are based on information available at the time of the release of this presentation, data based on September 30, 2022 otherwise mentioned, and reasonable assumptions made by Carlit Holdings.

Actual results may differ materially from forecasts due to various factors and could be revised at any time without prior notice

【Contact information】

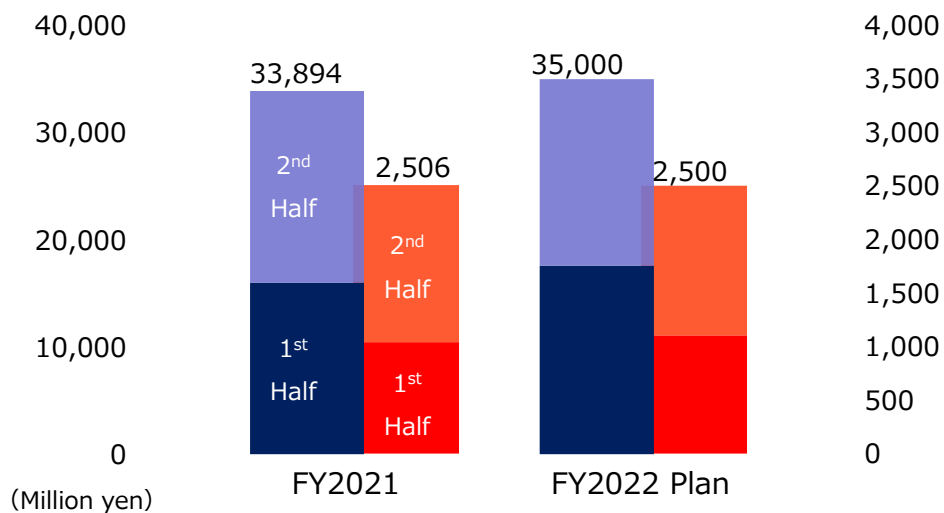
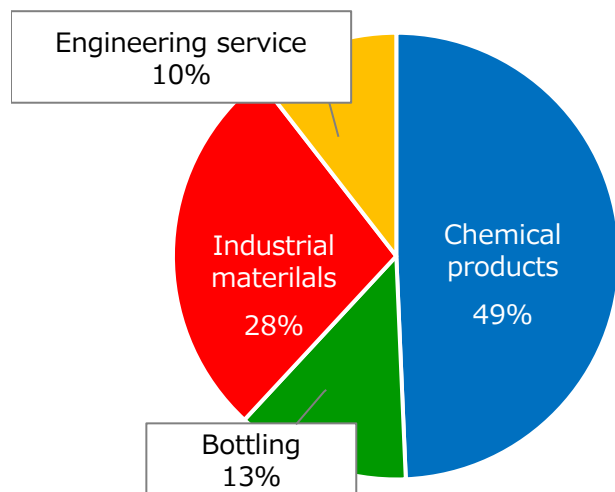
Carlit Holdings Co., Ltd.

Public Relations & Sustainability Promotion Department

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Head Office : 1-17-10, Kyobashi, Chuo-ku, Tokyo	Representative Director : Kaneko Hirofumi
Founded : 1918	Established : Oct. 1, 2013
Capital : 2,099,530,000 yen	Number of employees : 1,095 (consolidated)
Number of shares issued : 24,050,000 (100 shares/unit)	Number of unit stockholders : 25,845

<Ratio of Business Segment Sales of FY2022> <Net sales & Operating Profit>



Consolidated Balance Sheet

(Million yen)

	Mar.31 2022	Sep.30 2022	Change		Mar.31 2022	Sep.30 2022	Change
Assets				Liabilities			
Cash and deposits	3,768	5,122	1,353	Notes and accounts payable - trade	6,217	5,284	△933
Notes and accounts receivable – trade and contract assets	10,145	9,831	△314	Interest – bearing debt	4,386	5,667	1,280
Inventory assets	4,772	5,336	564	Other	8,570	8,697	127
Other	2,098	2,223	124	Total non-current liabilities	19,174	19,650	475
Property, plant and equipment	19,361	18,856	△505	Net assets			
Intangible assets	96	90	△6	Shareholders' equity	26,634	27,205	570
Investments and other assets	9,834	9,737	△97	Total other accumulated comprehensive income	4,269	4,341	72
				Total net assets	30,903	31,547	643
Total assets	50,078	51,197	1,119	Total liabilities and net assets	50,078	51,197	1,119

Consolidated Cash Flows

(Million yen)

	First Half of FY2021	First Half of FY2022
Cash flows from operating activities	1,889	642
Cash flows from investing activities	△687	△43
Cash flows from financing activities	△1,193	770
Net increase in cash and cash equivalents	15	1,374
Cash and cash equivalents at end of period	5,511	4,964