

Consolidated Financial Results for the Nine-Month Period of the Fiscal Year ending February 28, 2023 (Japanese GAAP)

January 13, 2023

Company Name: Wakita & Co., LTD.

Code Number: 8125

(URL: https://www.wakita.co.jp/)

Stock Exchange Listing: Tokyo Stock Exchange Prime Market Representative: Teiji Wakita, President and Representative Director

Contact: Atsuhiko Nariyama, Executive Officer, General Manager of General Affairs Division

Phone: 06-6449-1901

Scheduled date to submit the Quarterly Financial Report: January 13, 2023

Scheduled date to commence dividend payment: –

Supplementary information for quarterly financial results: Available

Organization of quarterly financial results briefing: None

(Figures are rounded down to the nearest million yen)

1. Consolidated Financial Results for the Nine-Month Period of Fiscal 2023 (From March 1, 2022 to November 30, 2022)

(1) Consolidated Results of Operations

(Percentage figures indicate changes from the same period of the previous year)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------------------------|-----------------|-------|------------------|-----|-----------------|-----|---|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine-Month Period of Fiscal 2023 | 58,383 | 4.6 | 4,396 | 2.8 | 4,511 | 2.6 | 2,763 | 11.4 |
| Nine-Month Period of Fiscal 2022 | 55,815 | (1.4) | 4,276 | 4.2 | 4,398 | 2.4 | 2,480 | (3.3) |

(Note) Comprehensive income: Nine-Month period of fiscal 2023: \(\frac{4}{3}\),083 million [16.5%]
Nine-Month period of fiscal 2022: \(\frac{4}{2}\),646 million [(8.6)%]

| | Profit per share | Fully diluted profit per share |
|-------------------------------------|------------------|--------------------------------|
| | Yen | Yen |
| Nine-Month Period of Fiscal 2023 | 53.87 | _ |
| Nine-Month Period of Fiscal 2022 | 47.77 | _ |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio | |
|-------------------------------------|-----------------|-----------------|--------------|--|
| | Millions of yen | Millions of yen | % | |
| Nine-Month Period of Fiscal 2023 | 139,275 | 99,083 | 70.5 | |
| Fiscal 2022 | 144,376 | 99,093 | 68.1 | |

(Reference) Equity: Nine-month period of fiscal 2023: ¥98,210 million Fiscal 2022: ¥98,373 million

2. Dividends

| | Cash dividends per share | | | | | | |
|------------------------|--------------------------|-----------|-----------|----------|-------|--|--|
| | End of 1Q | End of 2Q | End of 3Q | Year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal 2022 | _ | 0.00 | _ | 33.00 | 33.00 | | |
| Fiscal 2023 | _ | 0.00 | _ | | | | |
| Fiscal 2023 (Forecast) | | | | 35.00 | 35.00 | | |

(Note) Revision to the dividend forecast from recently announced figures: None

3. Forecast of Consolidated Financial Results for Fiscal 2023 (From March 1, 2022 to February 28, 2023)

(Percentage figures indicate changes from the previous year)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Profit per share |
|-----------|-----------------|-----|------------------|-----|-----------------|-----|---|-----|------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 79,000 | 5.3 | 6,000 | 9.0 | 6,150 | 8.6 | 3,700 | 3.5 | 71.27 |

(Note) Revision to the financial forecast from recently announced figures: None

* Notes

(1) Significant changes of subsidiaries during the period under review (affecting specific subsidiaries due to changes in scope of consolidation): None

Companies added to the scope: None Companies removed from the scope: None

- (2) Adoption of special accounting treatment for preparing quarterly consolidated financial statements: Not applicable
- (3) Changes in accounting policies, changes in accounting estimates and restatements
 - 1) Changes in accounting policies due to the revision of accounting standards, etc.: Not applicable
 - 2) Any changes in accounting policies other than 1) above: Not applicable
 - 3) Changes in accounting estimates: Not applicable
 - 4) Restatements: Not applicable
- (4) Number of shares issued (common shares)
 - 1) Number of shares issued at the end of period (including treasury shares):

Nine-month period of fiscal 2023: 52,021,297 shares

Fiscal 2022: 52,021,297 shares

2) Number of treasury shares at the end of period:

Nine-month period of fiscal 2023: 1,556,941 shares

Fiscal 2022: 134,756 shares

3) Average number of shares during the period:

Nine-month period of fiscal 2023: 51,300,835 shares

Nine-month period of fiscal 2022: 51,928,089 shares

- *These Consolidated Financial Results are not subject to quarterly review by certified public accountants or an auditing firm.
- * Explanation for the appropriate use of performance forecasts and other special notes:

The performance forecasts and other descriptions on future events presented in this material are based on information that was available at the time of preparation of this material and based on certain assumptions considered to be reasonable, and not intended to guarantee their achievement. The actual performance, etc. may differ materially from these forecasts due to various factors.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

As of February 28, 2022 As of November 30, 2022 Assets Current assets Cash and deposits 27,774 19,038 Notes and accounts receivable - trade 22,430 21,387 Securities 6,150 5,956 Merchandise 2,930 3,856 Supplies 111 137 631 Other 1,175 Allowance for doubtful accounts (78)(77)Total current assets 59,950 51,474 Non-current assets Property, plant and equipment Assets for rent, net 11,320 12,699 Real estate for rent, net 43,808 43,900 Land 8,413 9,271 Other, net 6,615 8,818 Total property, plant and equipment 70,157 74,690 Intangible assets Goodwill 7,163 6,349 Other 645 634 7,797 6,994 Total intangible assets Investments and other assets Investment securities 4,041 3,367 Retirement benefit asset 689 700 Other 2,183 2,582 Allowance for doubtful accounts (443)(533)Total investments and other assets 6,470 6,116 Total non-current assets 87,801 84,425 Total assets 139,275 144,376 Liabilities Current liabilities Notes and accounts payable - trade 18,524 12,592 1,103 980 Short-term borrowings Current portion of long-term borrowings 77 128 1,569 Income taxes payable 536 Provision for bonuses 373 265 Other 7,261 7,455 Total current liabilities 28,910 21,957 Non-current liabilities 172 630 Long-term borrowings Provision for share based compensation expenses for 84 100 Provision for retirement benefits for directors (and other 18 20 officers) 252 Retirement benefit liability 281 15,843 17,200 Total non-current liabilities 16,372 18,233 Total liabilities 45,282 40,191

(Millions of yen)

As of February 28, 2022 As of November 30, 2022

| N | | |
|---|---------|---------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,821 | 13,821 |
| Capital surplus | 16,627 | 16,627 |
| Retained earnings | 68,675 | 69,953 |
| Treasury shares | (154) | (1,762) |
| Total shareholders' equity | 98,969 | 98,639 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,288 | 1,231 |
| Deferred gains or losses on hedges | 94 | 339 |
| Revaluation reserve for land | (2,144) | (2,144) |
| Remeasurements of defined benefit plans | 164 | 145 |
| Total accumulated other comprehensive income | (596) | (428) |
| Non-controlling interests | 720 | 872 |
| Total net assets | 99,093 | 99,083 |
| Total liabilities and net assets | 144,376 | 139,275 |
| | | |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

(Nine-Month Period of Consolidated Fiscal Year)

| , | | (Millions of yen) |
|---|--|--|
| | Nine-Month Period of Fiscal 2022 (From March 1, 2021 | Nine-Month Period of Fiscal 2023 (From March 1, 2022 |
| | to November 30, 2021) | to November 30, 2022) |
| Net sales | 55,815 | 58,383 |
| Cost of sales | 41,166 | 42,452 |
| Provision of unrealized income on installment sales | 63 | _ |
| Reversal of unrealized income on installment sales | 200 | |
| Gross profit | 14,785 | 15,930 |
| Selling, general and administrative expenses | 10,509 | 11,534 |
| Operating profit | 4,276 | 4,396 |
| Non-operating income | | |
| Interest income | 10 | 4 |
| Dividend income | 93 | 106 |
| Purchase discounts | 35 | 30 |
| Foreign exchange gains | 31 | 31 |
| Gain on investments in investment partnerships | 22 | 32 |
| Other | 45 | 49 |
| Total non-operating income | 239 | 254 |
| Non-operating expenses | | |
| Loss on cancellation of insurance policies | 24 | - |
| Interest expenses | 76 | 97 |
| Other | 16 | 42 |
| Total non-operating expenses | 117 | 139 |
| Ordinary profit | 4,398 | 4,511 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 7 | 15 |
| Gain on sale of investment securities | 28 | - |
| Total extraordinary income | 35 | 15 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 0 | _ |
| Loss on retirement of non-current assets | 4 | 4 |
| Impairment losses | 144 | _ |
| Total extraordinary losses | 148 | 4 |
| Profit before income taxes | 4,284 | 4,521 |
| Income taxes - current | 1,893 | 1,764 |
| Income taxes - deferred | (185) | (97) |
| Total income taxes | 1,708 | 1,666 |
| Profit | 2,576 | 2,855 |
| Profit attributable to non-controlling interests | 95 | 91 |
| Profit attributable to owners of parent | 2,480 | 2,763 |
| 1 1011t attitoatable to owners of parent | 2,400 | 2,703 |

Quarterly Consolidated Statements of Comprehensive Income

| Quarterly componented statements of comprehensive | income | |
|--|---|---|
| | | (Millions of yen) |
| | Nine-Month Period of Fiscal 2022 (From March 1, 2021 to November 30, 2021) | Nine-Month Period of Fiscal 2023 (From March 1, 2022 to November 30, 2022) |
| Profit | 2,576 | 2,855 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (30) | (57) |
| Deferred gains or losses on hedges | 113 | 306 |
| Remeasurements of defined benefit plans, net of tax | (12) | (19) |
| Total other comprehensive income | 70 | 228 |
| Comprehensive income | 2,646 | 3,083 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 2,529 | 2,931 |
| Comprehensive income attributable to non-controlling interests | 117 | 152 |