

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2023)

<Consolidated results>

(% : year on year)

	April	May	June	July	August	September
Consolidated Sales	135.2	176.1	122.5	118.9	135.8	131.8
Department Store Business	143.1	302.3	122.2	110.8	144.8	136.9
Supermarket Business	142.6	138.2	132.4	140.7	139.1	133.2

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

	April	May	June	July	August	September
Hankyu Main Store	156.0	597.0	119.9	110.7	152.6	135.4
Hanshin Umeda Main Store	242.4	507.5	214.8	174.2	496.2	349.2
Branch Stores	113.5	164.6	109.7	98.9	111.7	114.6
Total stores	142.0	298.6	121.5	109.9	142.5	136.1

◆Branch stores

(% : year on year)

	April	May	June	July	August	September
Senri Hankyu	113.2	189.7	98.6	96.4	107.2	101.8
Takatsuki Hankyu	127.4	221.6	113.9	100.8	112.4	111.5
Kawanishi Hankyu	110.5	145.4	101.9	97.9	107.7	102.0
Takarazuka Hankyu	103.3	115.2	120.7	84.6	83.9	78.4
Nishinomiya Hankyu	123.6	174.9	111.1	101.6	109.8	106.4
Kobe Hankyu	109.2	187.0	95.8	88.5	102.7	128.3
Hakata Hankyu	109.3	155.1	130.9	111.2	133.4	134.1
Hankyu Men's Tokyo	144.5	289.2	114.1	117.3	126.5	115.2
Oi Hankyu Food Hall	97.2	99.1	96.2	95.8	98.2	95.8
Tsuzuki Hankyu	100.0	96.3	95.4	96.5	99.8	98.9
Amagasaki Hanshin	105.3	110.8	101.5	99.6	98.9	99.6
Hanshin Nishinomiya	101.1	106.6	96.6	95.2	96.6	92.1
Hanshin Mikage	113.1	123.5	111.8	104.1	103.8	101.7

●Number of customers

(% : year on year)

	April	May	June	July	August	September
Total stores	140.1	216.2	136.9	117.3	159.3	142.3

●Sales of each category

(% : year on year)

	April	May	June	July	August	September
Men's clothing	147.9	598.1	112.4	111.8	135.1	124.6
Women's clothing	155.3	517.6	108.7	103.6	144.8	135.1
Children's clothing	131.9	305.9	94.5	98.4	135.2	126.4
Other clothing	140.7	551.9	104.0	91.1	128.6	119.7
Clothing	149.6	516.8	108.3	104.4	139.2	129.8
Accessories, bags and others	159.3	591.4	131.6	118.9	150.0	151.1
Household merchandise	126.9	483.3	123.5	97.4	137.0	117.9
Foods	128.1	159.0	116.4	103.6	136.5	129.6
Restaurant & café	304.1	1236.5	246.9	183.0	320.7	247.6
General merchandise	139.6	351.6	131.3	122.4	151.9	139.8
Service	145.3	416.7	104.6	109.7	182.0	127.9
Other	112.3	33.0	103.8	84.7	101.0	106.7
Total	142.0	298.6	121.5	109.9	142.5	136.1

<Izumiya>

(% : year on year)

	April	May	June	July	August	September
Total stores	102.3	98.3	97.1	100.5	96.5	95.2
Existing stores	96.6	94.0	93.5	96.9	94.0	94.4

<Hankyu Oasis>

(% : year on year)

	April	May	June	July	August	September
Total stores	92.3	91.8	89.7	94.4	93.2	94.2
Existing stores	91.9	90.1	88.0	92.7	91.1	92.1

<Kansai Super>

(% : year on year)

	April	May	June	July	August	September
Total stores	98.3	96.5	94.0	99.1	94.8	96.4
Existing stores	98.3	96.5	94.0	99.1	94.8	96.4

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

* Kansai Super Market, which was integrated with the Company on December 15, 2021, is included in Supermarket Business.

Consolidated sales and Supermarket business for the previous year don't include the results of Kansai Super.

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2023)

<Consolidated results>

(% : year on year)

	October	November	December	January	February	March
Consolidated Sales	127.0	121.9	120.4			
Department Store Business	120.0	110.9	109.7			
Supermarket Business	144.0	146.5	139.5			

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

	October	November	December	January	February	March
Hankyu Main Store	122.8	111.4	109.0			
Hanshin Umeda Main Store	162.8	149.1	129.9			
Branch Stores	108.4	103.7	107.4			
Total stores	120.1	111.1	110.2			

◆Branch stores

(% : year on year)

	October	November	December	January	February	March
Senri Hankyu	100.6	92.4	99.2			
Takatsuki Hankyu	119.1	103.7	115.6			
Kawanishi Hankyu	101.3	95.4	99.0			
Takarazuka Hankyu	86.2	104.0	98.2			
Nishinomiya Hankyu	103.4	98.1	101.2			
Kobe Hankyu	113.5	104.5	113.5			
Hakata Hankyu	112.1	110.3	111.2			
Hankyu Men's Tokyo	117.4	118.0	109.5			
Oi Hankyu Food Hall	98.5	97.2	99.7			
Tsuzuki Hankyu	97.2	97.8	101.3			
Amagasaki Hanshin	103.0	102.3	102.2			
Hanshin Nishinomiya	95.2	96.1	96.0			
Hanshin Mikage	89.7	99.7	96.0			

●Number of customers

(% : year on year)

	October	November	December	January	February	March
Total stores	118.6	108.6	110.4			

●Sales of each category

(% : year on year)

	October	November	December	January	February	March
Men's clothing	119.5	107.2	111.2			
Women's clothing	117.7	110.2	106.9			
Children's clothing	107.3	102.0	104.9			
Other clothing	103.2	91.2	97.4			
Clothing	116.3	106.9	107.6			
Accessories, bags and others	120.1	120.1	118.5			
Household merchandise	119.3	103.2	104.7			
Foods	117.8	105.5	107.6			
Restaurant & café	144.4	119.1	119.0			
General merchandise	127.1	117.1	107.5			
Service	124.8	122.1	112.5			
Other	117.2	114.8	118.6			
Total	120.1	111.1	110.2			

<Izumiya>

(% : year on year)

	October	November	December	January	February	March
Total stores	99.5	100.7	100.5			
Existing stores	98.7	100.2	101.2			

<Hankyu Oasis>

(% : year on year)

	October	November	December	January	February	March
Total stores	97.1	100.6	101.6			
Existing stores	95.2	98.7	99.8			

<Kansai Super>

(% : year on year)

	October	November	December	January	February	March
Total stores	102.1	98.9	104.2			
Existing stores	102.1	98.9	104.2			

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

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