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January 20, 2023

Information Services International-Dentsu, Ltd.
Ryoichi Nawa, President, CEO & COO
(Stock Code 4812, TSE Prime Market)

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Notice of Revision to Consolidated Financial Forecast for the Fiscal Year Ended December 31, 2022

Information Services International-Dentsu, Ltd. (ISID), in consideration of recent earnings performance, has revised its consolidated financial forecast as follows from those announced on July 28, 2022.

1. Revisions to Consolidated Financial Forecast

Revisions to consolidated financial forecast for the fiscal year ended December 31, 2022

(January 1, 2022 – December 31, 2022)

	Net sales	Operating profit	Ordinary profit	Net profit*	Net profit per Share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous Forecast (A)	123,000	17,500	17,500	12,500	191.90
Revised Forecast (B)	129,054	18,590	18,354	12,598	193.51
Variance (B – A)	6,054	1,090	854	98	
Percentage Change (%)	4.9%	6.2%	4.9%	0.8%	
(Ref.) FY2021 Results	112,085	13,736	13,224	8,944	137.26

* Profit attributable to owners of parent

Reasons for the Revision

Net sales are expected to exceed the previous forecast in all four business segments. As for profits, despite an increase in SG&A expenses, mainly personnel expenses, the effects of the increase in sales are expected to outweigh, and profit at all stages is expected to exceed the previous forecast.

As a result, ISID expect that all of our sales, operating profit, ordinary profit and profit attributable to owners of parent will reach the highest level in the past for the fifth consecutive year, and operating profit will be expected to achieve the quantitative target for the year ending December 31, 2024 set in the medium-term management plan two years ahead of schedule.

END

Forward-Looking Statements

The forecast figures for sales and earnings presented in this document were determined in accordance with industry trends, client situations, and other judgments and assumptions made with information available at the time of preparation. Accordingly, actual sales and earnings may differ from forecasts as a result of uncertainties inherent in the forecasts, as well as internal and external fluctuations in business operations.