Presentation Materials for the Earnings Briefing

for the First Half of the Fiscal Year Ending March 31, 2023

November 25, 2022

MKSystem Corporation (stock code: 3910)

MKSYSTEM
Professional Internet Solution System

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Company profile

- Company name: MKSystem Corporation

- Representative: Noboru Miyake

- Location: Osaka Head office
  30F, Umeda Center Bldg., 2-4-12, Nakazaki-nishi, Kita-ku, Osaka, Japan

- Bases: Tokyo; Nagoya; Fukuoka; Ninohe, Iwate Prefecture; and Matsuyama

- Subsidiary: Business Net Corporation Co., Ltd. (Minato-ku, Tokyo)

- Date of incorporation: February 22, 1989

- Capital stock: 219 million yen

Mission and vision

MISSION
Management Philosophy

We provide cloud solutions that benefit you

Our services are user-friendly for consumers, their families and employers. Moreover, they support social foundations through contribution to the administration of social security services and human resources development.

VISION
Management Policies

Provide comprehensive services in the field of the personnel and labor management
Streamlines operations and supports the creation of added value

Our services streamline operations and increase productivity at our customers, and simultaneously adds value by supporting the entire organization as well as individual employees.

VALUES
Action Guidelines

Technology Driven

Leverage the state-of-the-art technologies to continue to innovate services.

Speed

Act with speed while being conscious of the concerns of relevant concerned parties.

Fairness

Act fairly and equitably to grow and develop together with our stakeholders.

Segment structure

MKSYSTEM
Professional Internet Solution System

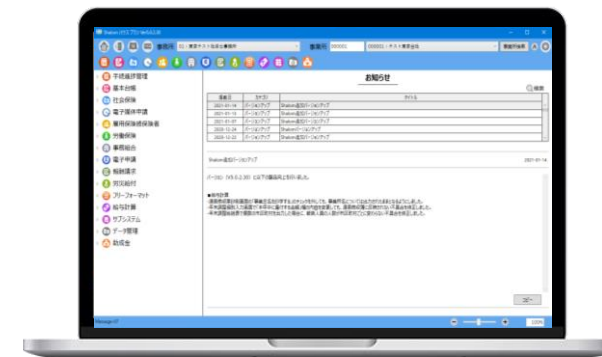## Divided our business into two segments: Shalom Business and CuBe Business

Shalom Business

● ASP service   ● System construction service

Monthly system service fee and initial setup fee, etc.

● System product sale

Sales of working time recording systems and payroll ledgers, etc.

CuBe Business

● Contracted development type   ● Cloud service
semi-customized services

System customization and maintenance costs

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Results highlight (consolidated)

- 2Q sales **up 8.0% YoY** to 710 million yen along with the build-up of steady revenue streams

    1H earnings reached **42.9%** against the full-year earnings forecast
    (1H of the previous fiscal year: 42.9%)

- Gross profit **up 3.7% YoY** to 340 million yen due to lower amortization expenses

- Operating profit **up 17.1% YoY** to 46 million yen

- Steady revenue from the Shalom Business **up 12.7% YoY** to 502 million yen

- Orders received in the CuBe Business **increased 9.6% YoY** to 279 million yen

Financial summary (consolidated)

2Q sales up 8.0% to 710 million yen
2Q operating profit: 46 million yen due to improvement of operating margin

	2Q FY3/22	1Q FY3/23	2Q FY3/23	YoY change	Vs. 1Q FY3/23
Net sales	658	625	**710**	+8.0%	+13.7%
Gross profit	328	293	**340**	+3.7%	+16.2%
Gross margin	50.0%	46.9%	**48.0%**	(2.0)pt	+1.0pt
Operating profit	39	(6)	**46**	+17.1%	-
Operating margin	6.0%	-	**6.6%**	+0.5pt	-
Profit attributable to owners of parent	14	(17)	**33**	+128.7%	-
Basic earnings per share (Yen)	2.73	(3.14)	**6.25**	-	-

Unit: Millions of yen / %

Balance sheet (consolidated)

Non-current assets up due to increased stock of software associated with developing new products

Stable financial base with an equity ratio of 57.8%

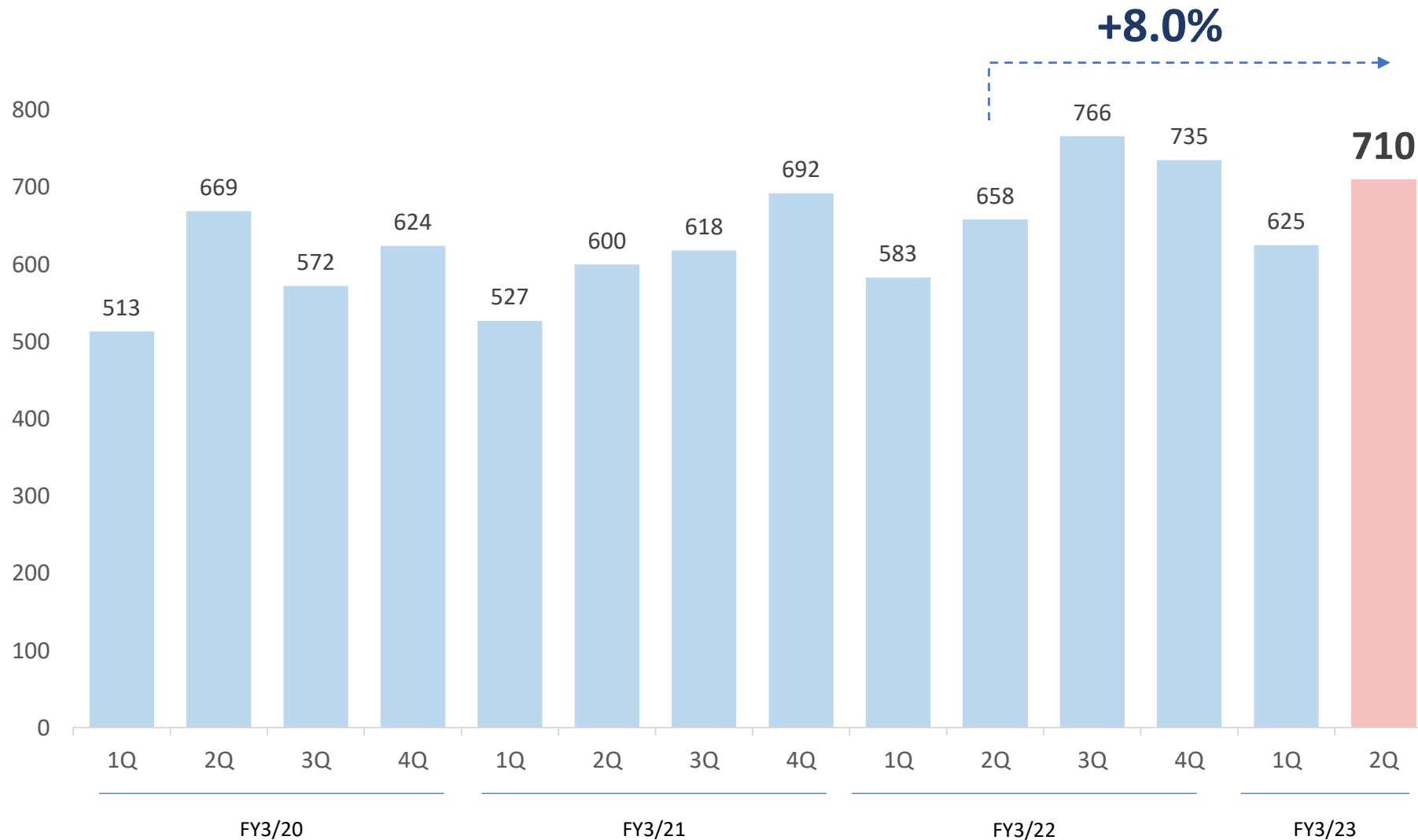|	FY3/21	2Q FY3/22	FY3/22	2Q FY3/23
Total current assets	1,172	1,052	1,056	**1,154**
Accounts receivable-trade	467	429	475	**438**
Total non-current assets	1,069	1,091	1,174	**1,253**
Total current liabilities	586	647	751	**782**
Advances received	42	53	86	**72**
Total non-current liabilities	252	141	55	**228**
Total net assets	1,402	1,353	1,424	**1,397**

Unit: Millions of yen

Cash flows (consolidated)

Cash flow from operating activities increased 16.4% YoY to 245 million yen
Bank loans were used as one source of funds for ongoing expenditures for software development.

|	FY3/21	1H FY3/22	FY3/22	1H FY3/23
Cash flows from operating activities	340	210	493	**245**
Cash flows from investing activities	(381)	(227)	(472)	**(284)**
Cash flows from financing activities	(64)	(126)	(177)	**176**
Net increase (decrease) in cash and cash equivalents	(105)	(143)	(156)	**137**
Cash and cash equivalents at end of period	617	474	461	**598**

Unit: Millions of yen

Net sales (consolidated)

2Q consolidated sales increased steadily at 8.0% YoY

+8.0%

	FY3/20				FY3/21				FY3/22				FY3/23	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
	513	669	572	624	527	600	618	692	583	658	766	735	625	710

Unit: Millions of yen

Gross profit (consolidated)

Gross profit up 3.7% YoY. However, gross margin declined 2.0pt compared with the same period a year earlier as the cost of sales rose due to labor costs associated with the bolstering system development.


Unit: Millions of yen / %
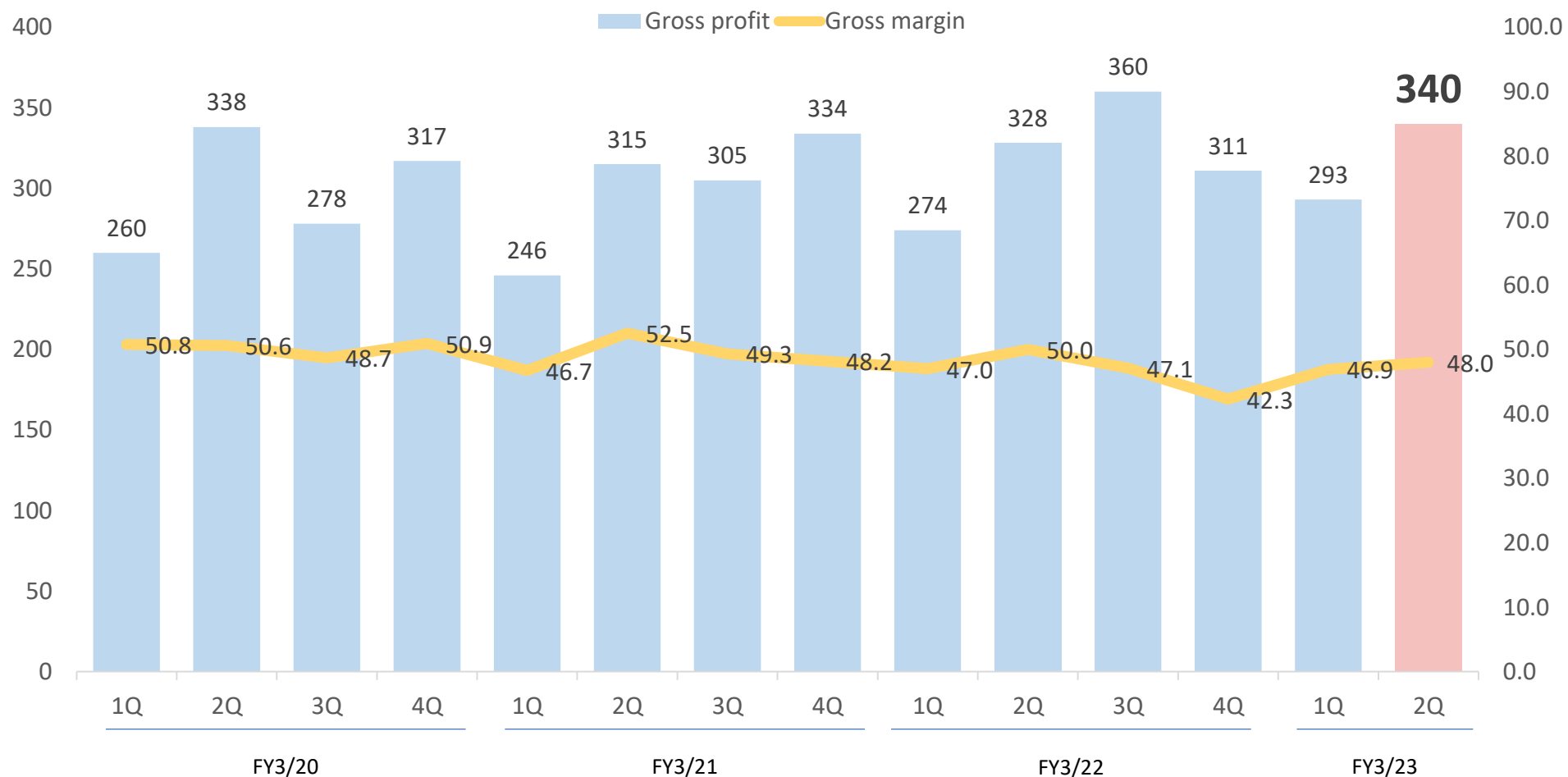
Operating profit (consolidated)

Operating profit increased 17.1% to 46 million yen because of sales growth and cost controls, including for the cost of sales.

Unit: Millions of yen

Number of employees (consolidated)

Continuing to hire new college graduates for strengthening capabilities for sales and developing technologies and products

Number of employees

FY3/19: 112
FY3/20: 122
FY3/21: 139
FY3/22: 146
1H FY3/23: 147
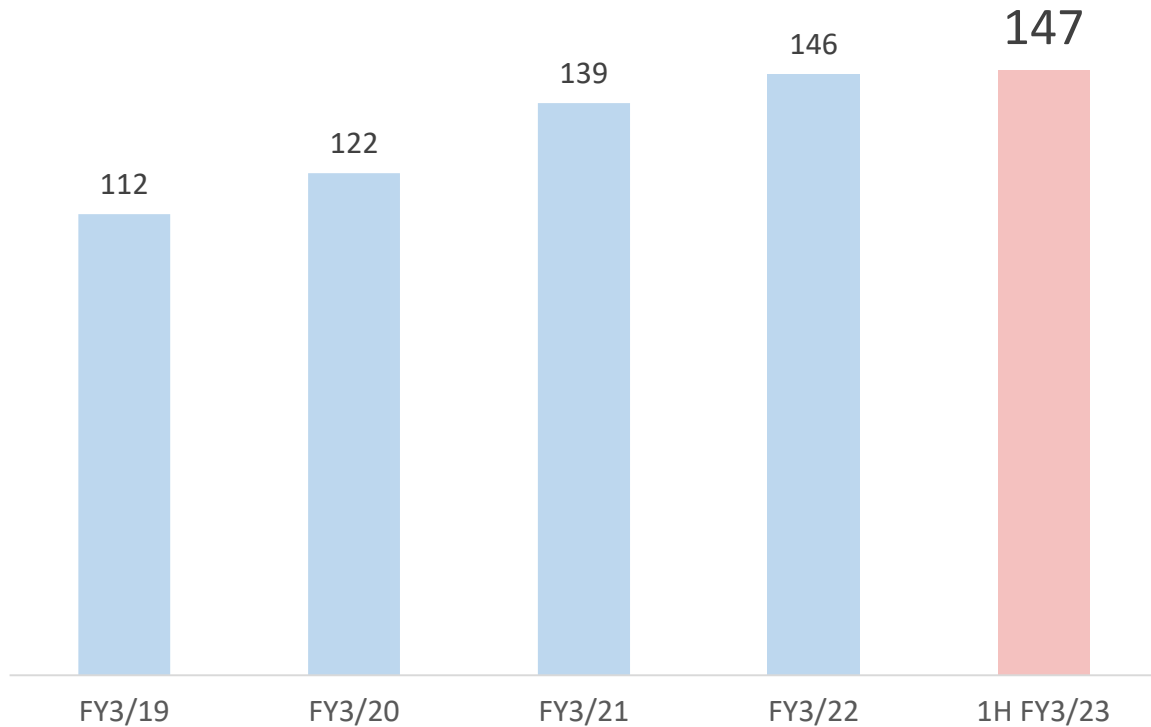
Composition of employees

BNC
Sales
Marketing
Management
147
Customer success
Development

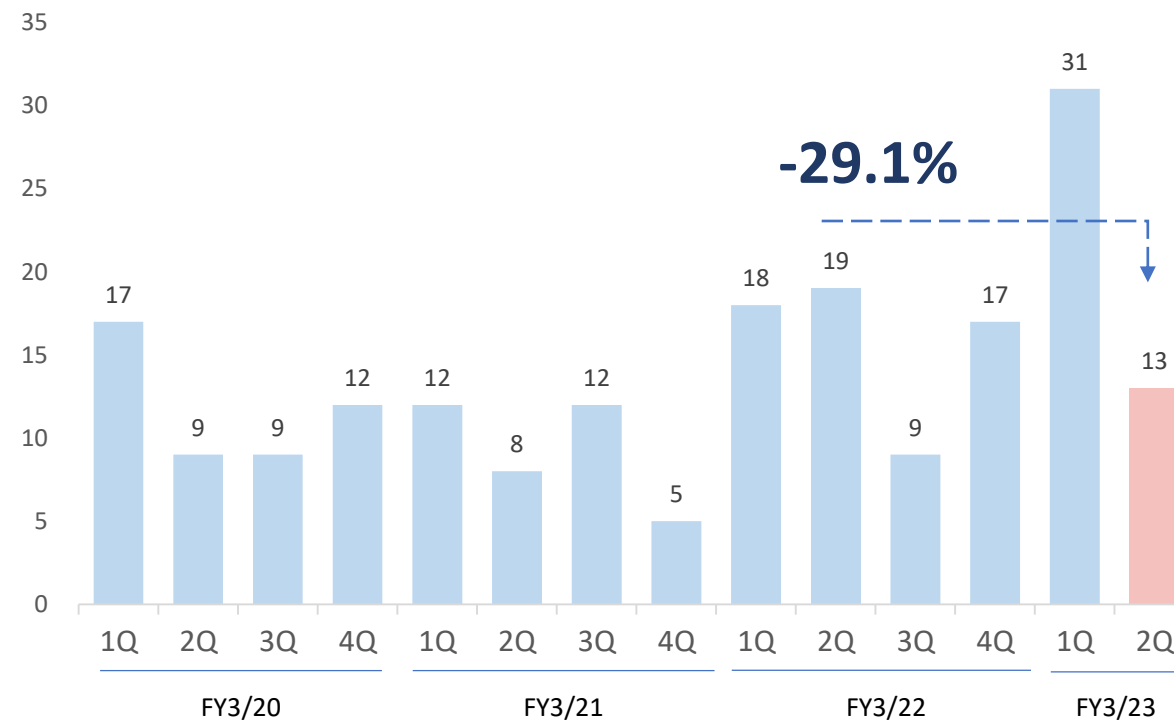# Personnel and promotion expenses (consolidated)

Prioritized recruitment to strengthen sales and development systems
Continuing marketing expenditures for participation in major exhibitions and increasing promotions and other sales activities

Personnel expenses / labor cost

Promotion expenses

Unit: Millions of yen
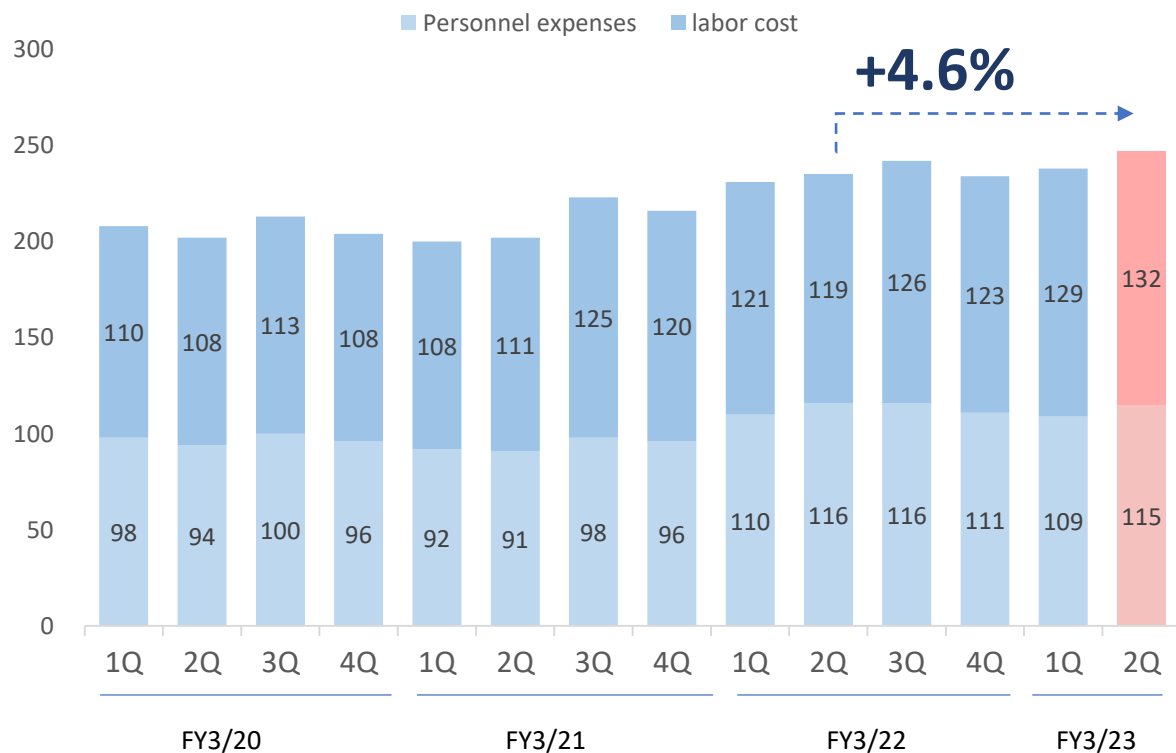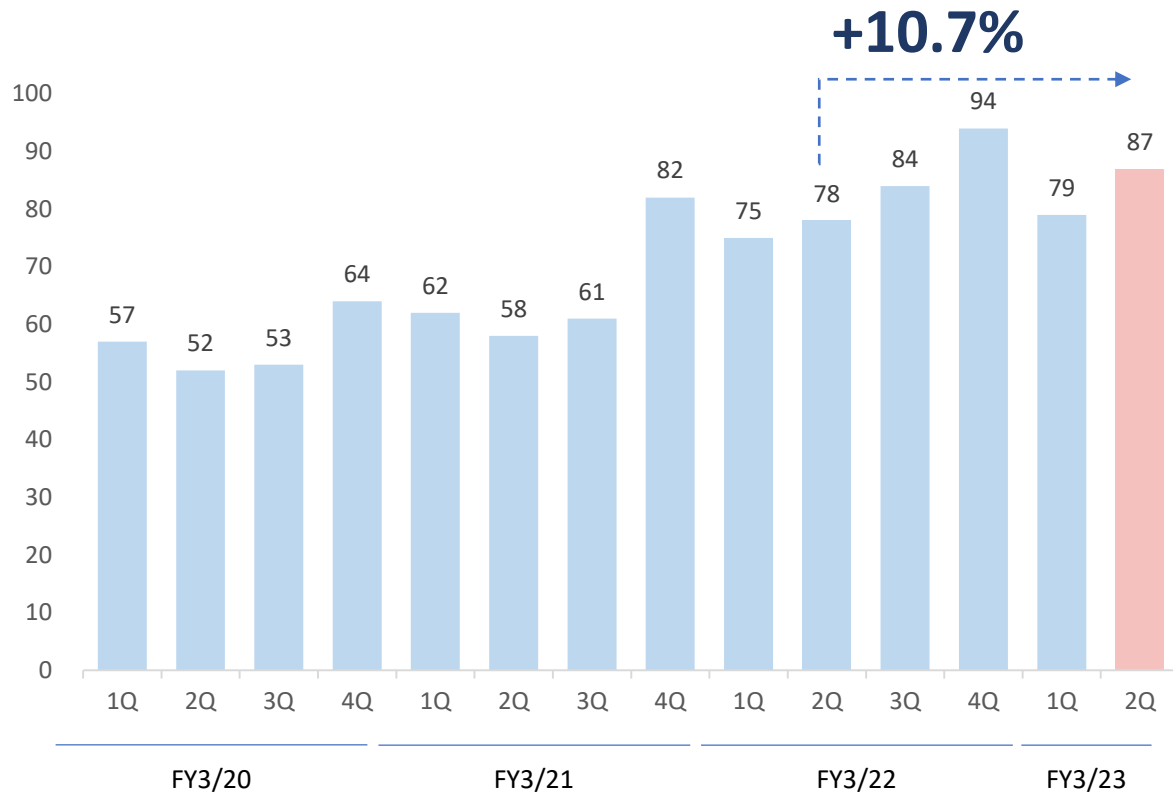
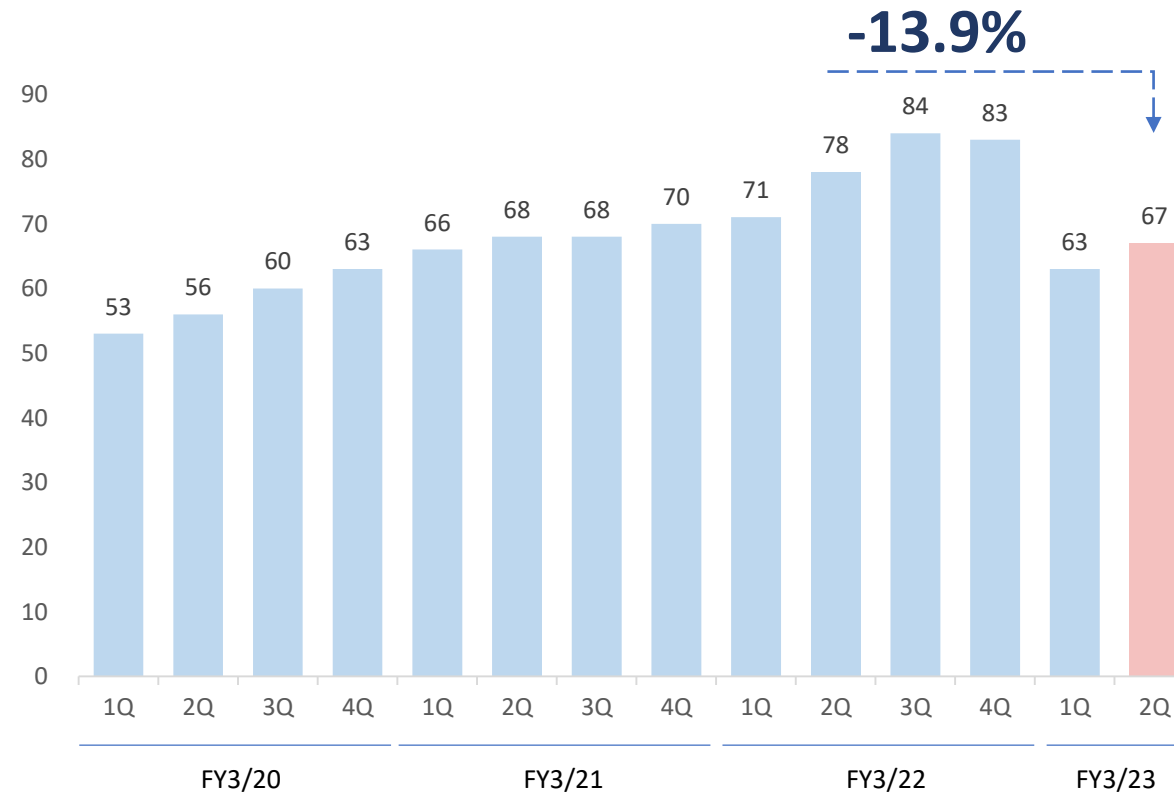# IDC and software amortization expenses (consolidated)

Internet Data Center (IDC) expenses rose in tandem with the growth in users and an increase in license fees

Software amortization expenses decreased due to the completion of amortization for some products.

*1: Expensed mainly for license fee and for the maintenance of IDC

Unit: Millions of yen

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Business highlight

● Introductions[1]

3,361
companies

● IDs issued[1]

12,410
IDs

● Registered companies[1]

987,000
companies

● Registered employees[1]

24.73
million

● ARPU[2]

46,300
yen

● ARPA[3]

12,500
yen

● DAU[4]

11,600
IDs

● Cancellation rate[5]

0.25
%

*1: Number of introductions, IDs issued, companies registered, and employees registered in the Shalom series as of the end of September 2022
*2: Average Revenue Per User of the Shalom series as of the end of September 2022
*3: Average Revenue Per Account using the Shalom series as of the end of September 2022

*4: Maximum Daily Active Users per day of the Shalom series (Including IDs for Net de Chingin)/1H FY3/23
*5: Average cancelations as a percentage of introductions of the Shalom series in 1H FY3/23

■ Shalom Business

Net sales

2Q steady revenue increased 12.7% YoY

Steady revenue was 86.5% of net sales

Legend: Steady revenue | Other sales *1 | Steady revenue as pct. of net sales

Period	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Other sales	78	87	67	94	55	79	80	74	64	83	102	87	50	78
Steady revenue	347	360	369	378	395	403	414	425	440	445	456	475	483	502
	FY3/20				FY3/21				FY3/22				FY3/23	

86.5

*1: Initial cost, etc.

Unit: Millions of yen / %

■ Shalom Business

Operating profit

A big increase because of a higher pct. of steady revenue and cost controls, including for the cost of sales

+86.1%

FY3/20				FY3/21				FY3/22				FY3/23	
1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
76	119	70	91	56	47	70	46	19	27	49	27	21	51

Unit: Millions of yen

The number of Shalom series, our core product, increased steadily

Shalom **Company Edition** **ネットde 事務組合**

Number of introductions

+3.5%

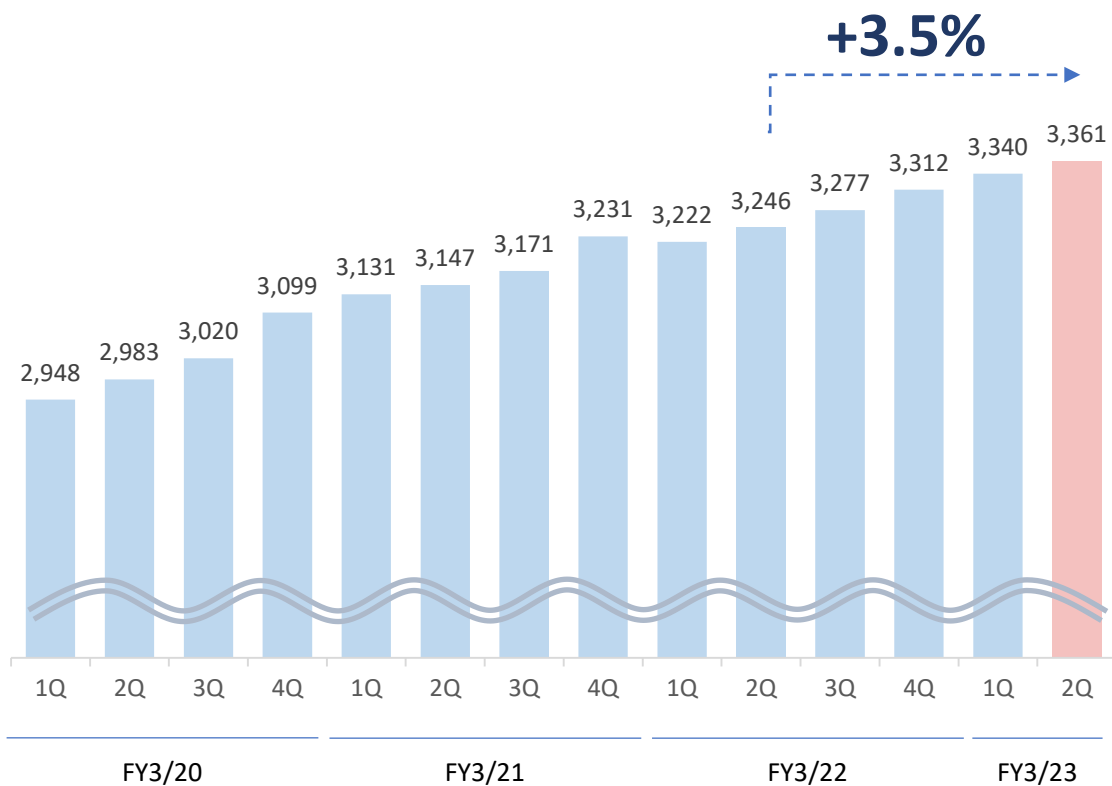|	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
	2,948	2,983	3,020	3,099	3,131	3,147	3,171	3,231	3,222	3,246	3,277	3,312	3,340	3,361
	FY3/20				FY3/21				FY3/22				FY3/23	

IDs issued

+6.0%

	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
	9,455	9,687	9,900	10,258	10,488	10,693	10,922	11,241	11,449	11,709	11,831	12,024	12,216	12,410
	FY3/20				FY3/21				FY3/22				FY3/23	

Electronic applications, the core function of Shalom, are on the increase
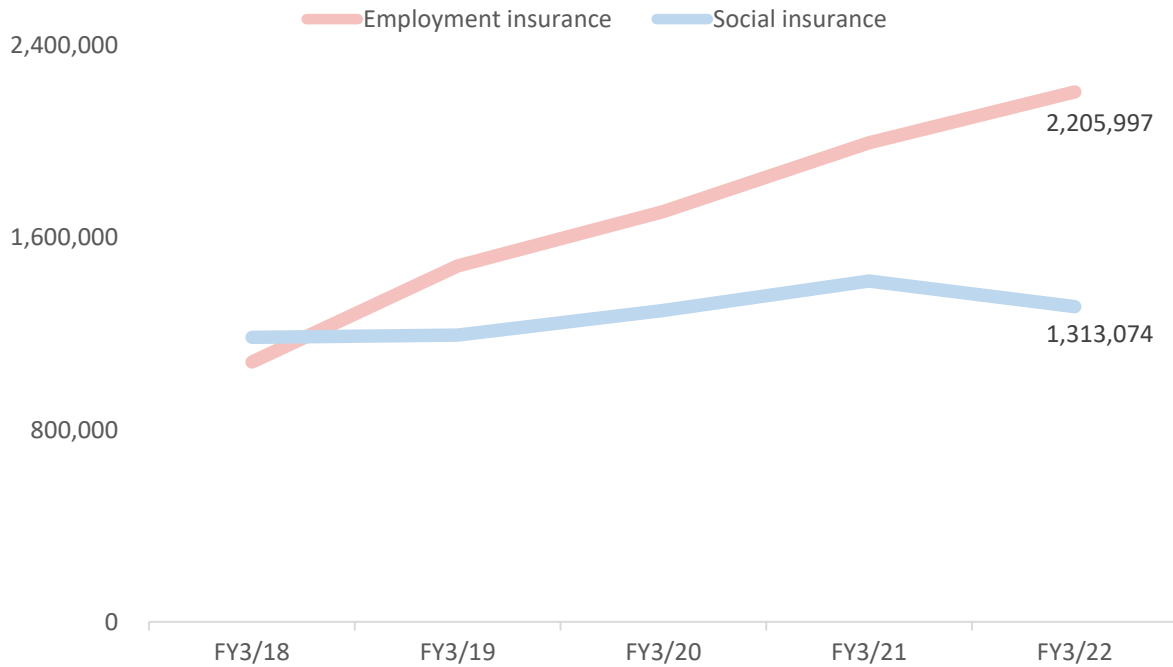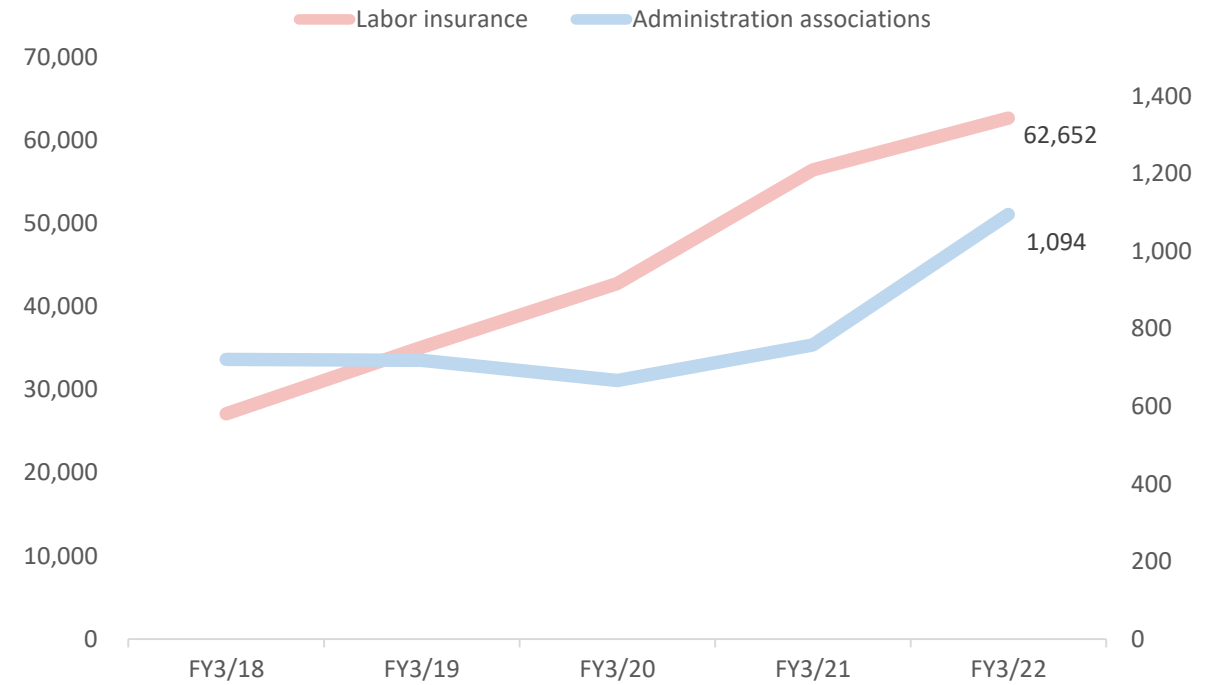
Employment insurance / Social insurance

— Employment insurance   — Social insurance

2,400,000

1,600,000

800,000

0

2,205,997

1,313,074

FY3/18   FY3/19   FY3/20   FY3/21   FY3/22

Labor insurance / Administration associations

— Labor insurance   — Administration associations

70,000

60,000

50,000

40,000

30,000

20,000

10,000

0

1,400

1,200

1,000

800

600

400

200

0

62,652

1,094

FY3/18   FY3/19   FY3/20   FY3/21   FY3/22

Supports labor insurance administration association operations

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23.4% of the 2,192 labor insurance administration associations have installed Shalom

Commerce and industry associations
No. of introductions
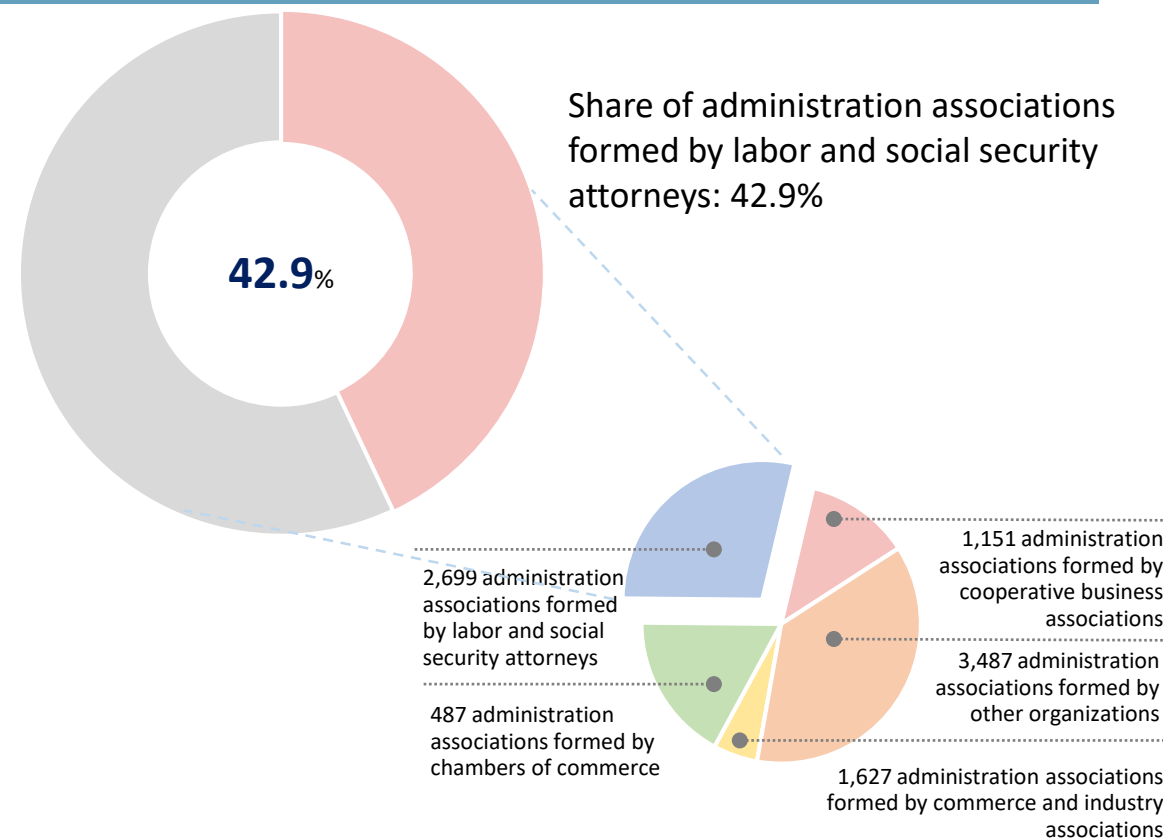**410**

SR management labor center
No. of introductions
20

Comparison of systems installed by administration associations

Share of systems installed by administrative associations

| Comprehensive Computer System 4,178 associations / 44.5% | Net de Jimukumiai 2,192 associations / 23.4% | Formalities/Other systems 3,017 associations / 32.1% |

*Share by number of administrations

Total number of administrative associations in Japan **9,387**

Number of facilities serviced

| Comprehensive Computer System 634,371 facilities / 46.0% | Net de Jimukumiai 600,740 facilities / 43.5% | Formalities/Other systems 10.5% |

Number of facilities using the service **1,380,000**

Percentage of administration associations formed by labor and social security attorneys

42.9%

Share of administration associations formed by labor and social security attorneys: 42.9%

2,699 administration associations formed by labor and social security attorneys

487 administration associations formed by chambers of commerce

1,151 administration associations formed by cooperative business associations

3,487 administration associations formed by other organizations

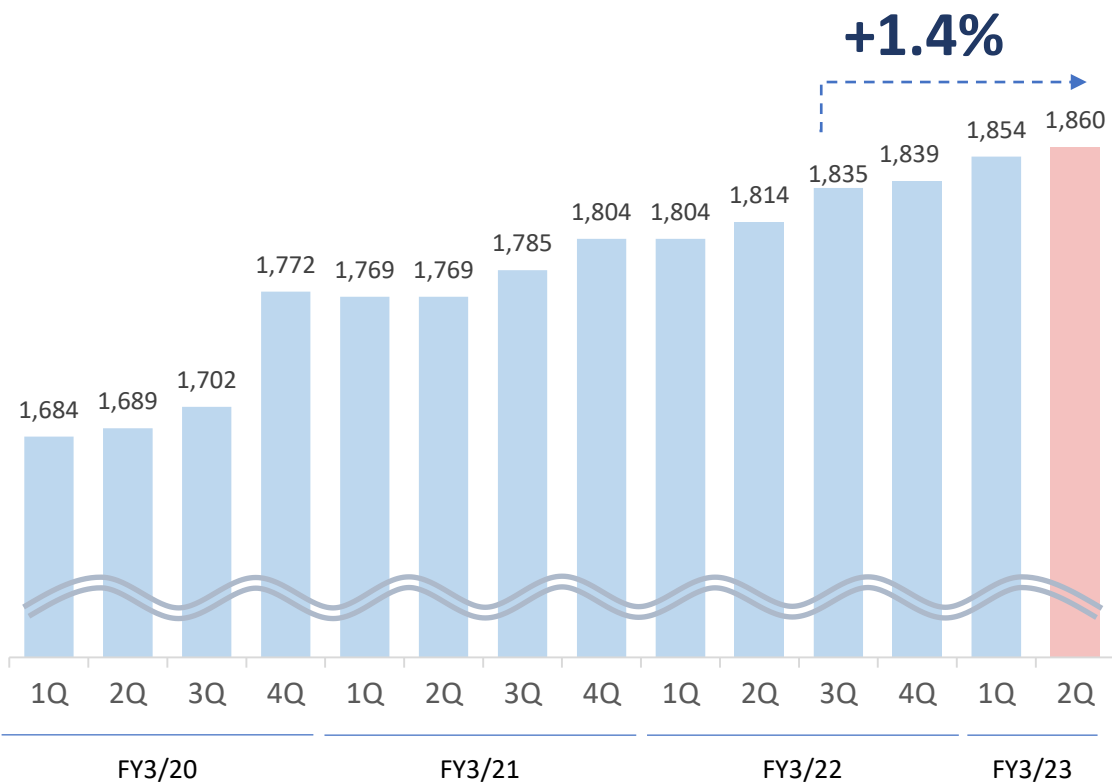1,627 administration associations formed by commerce and industry associations

*1: Aggregated by MKSystem based on Ministry of Health, Labour and Welfare statistical data and National Federation of Labor Insurance website
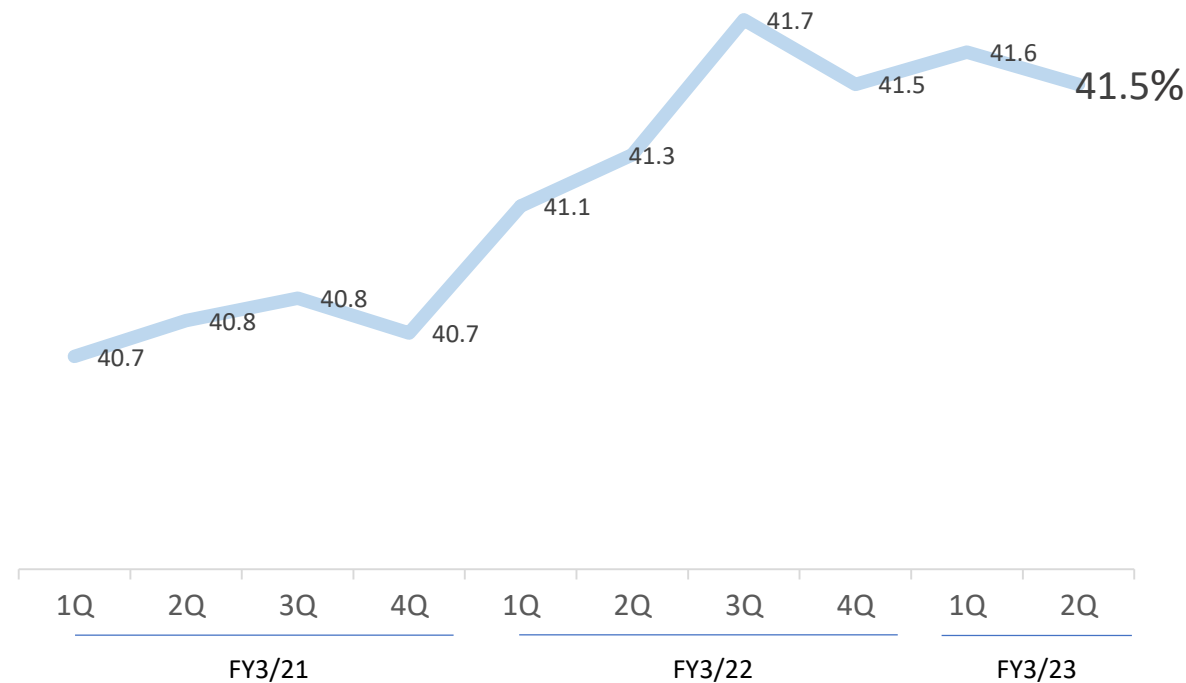
Introductions of MYNABOX series

MK SYSTEM
Professional Internet Solution System

Steadily increasing number of products linked to the Shalom series

* MYNABOX

* MYNABOX CL

Number of introductions of MYNABOX series

+1.4%

1,684 1,689 1,702 1,772 1,769 1,769 1,785 1,804 1,804 1,814 1,835 1,839 1,854 1,860

1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q

FY3/20	FY3/21	FY3/22	FY3/23

Share of MYNABOX[1]

41.7
41.5
41.6
41.5%
41.3
41.1
40.7 40.8 40.8 40.7

1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q

FY3/21	FY3/22	FY3/23

*1: Number of MYNABOX introductions / Number of introductions in the Shalom series

Other products

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Introductions of other products is also on the increase

WEB-based year-end tax adjustment system

eNEN

4,669 companies

WEB-based tax return filing system for employees

Direct HR

561 companies

Shalom-linked cloud service

ネットde顧問
Net de Komon

15,982 companies

Net de Meisai
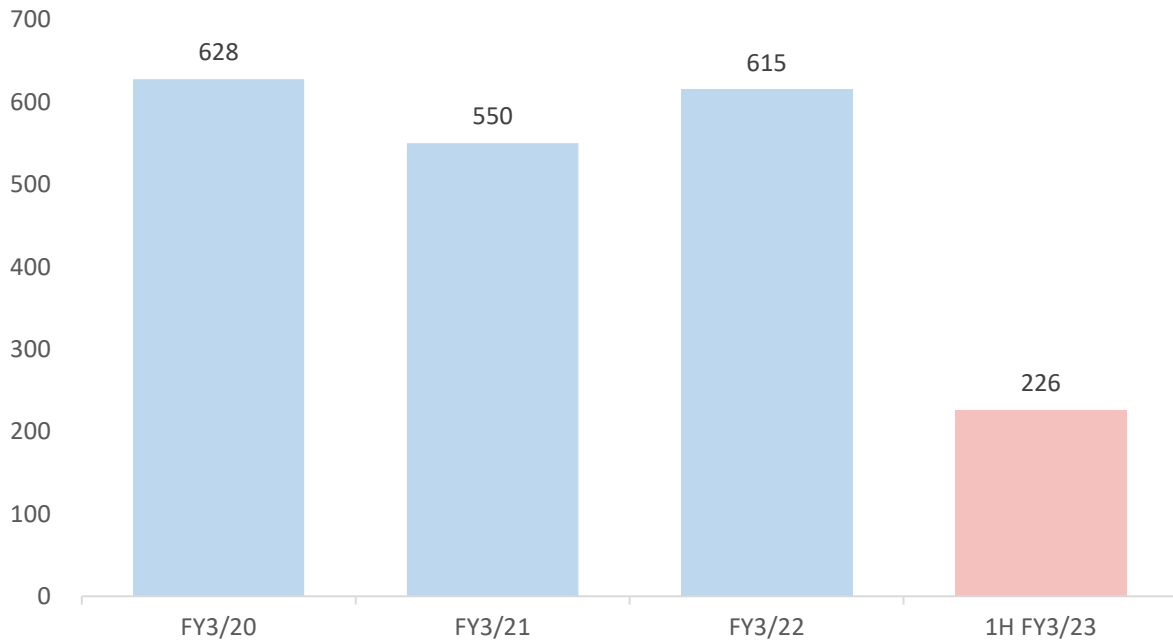
12,487 companies

Net de Chingin

9,229 companies

Net de Shugyo

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■ CuBe Business

Net sales and Operating profit

MKSYSTEM
Professional Internet Solution System

Expect operating profit growth in FY3/23 due to a large volume of orders for the second half

Net sales

Operating profit

Unit: Millions of yen

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Price revisions of major products

Increased the monthly license fee by 500 yen for major products

＼ NEW ／

Previous prices

	Basic license	Additional licenses (for each license)
Lite Plan	¥10,500/month	¥5,500/month
Basic Plan	¥20,500/month	¥5,500/month
House Plan	¥30,500/month	¥5,500/month

New prices

	Basic license	Additional licenses (for each license)
Lite Plan	¥11,000/month	¥6,000/month
Basic Plan	¥21,000/month	¥6,000/month
House Plan	¥31,000/month	¥6,000/month

Increased prices starting with software use in July 2022 in conjunction with the higher cost of licenses.

The same price increases were implemented for the Net de Jimukumiai (administrative association).

FOREVER – The new Shalom Project

Development work has started on FOREVER, a system that will follow Shalom V5.0.

Transition of Shalom and FOREVER

Sales of Shalom, a cloud-based application system for labor insurance procedures, started in 2007. Subsequent upgrades of the functions of this software led to the 2016 launch of Net de Shalom (V3.4). In 2019, Shalom V5.0 was launched for even better use with the internet and a higher level of security.

FOREVER will be the first Shalom web system. This product will improve the UI/UX and be compatible with many types of devices and browsers. Another feature is even better seamless links with the products of MKSystem and other companies. The goal is to create a system that is extremely user-friendly.

Functions that FOREVER will upgrade

✓ Dashboard function

✓ Life event function

✓ Multi-device/multi-browser compatibility

✓ Seamless linkage with MKSystem products

* Screenshots are under development.

Promotion activities 1

The MKSystem booth at HR EXPO 2022

MKSystem again had a booth at the spring HR EXPO along with subsidiary Business Net Corp. Visitors learned about a variety of products, with emphasis on Shalom Company Edition.

Visitors appreciated information about examples of how products are used, mini seminars held at the booth, and the booth's space for meetings for sales and more information.

＼HR EXPO 2022／

＼Sample visitor questions at the booth／

● **I want to use a job performance evaluation system.**

We recommend the GooooN Jinzai Profile personnel management system.

● **I am interested in business process outsourcing.**

Shalom Company Edition can be used for outsourced labor-related administrative tasks.

● **I am looking for a working time recording system.**

Net de Komon (Adviser) has seven functions that can improve the efficiency of administrative tasks for recording working hours and other labor management requirements.

● **Does your software use a language other than Japanese?**

The eNEN year-end tax adjustment system can be used in English.
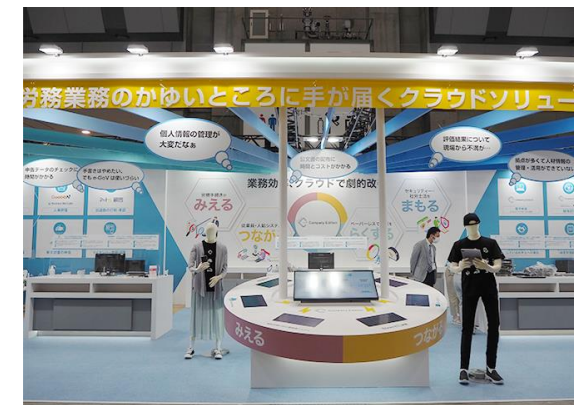
Promotion activities 2/New products

Seminars

MKSystem holds online seminars on a regular basis for labor and social security attorneys and for companies. Seminars are widely recognized as a source of valuable and useful information.
Seminars include people who are using MKSystem products, explanations of amendments to laws and many other activities.

Updated websites for products

The eNEN and DirectHR websites have been updated.

eNEN：https://www.mks.jp/enen/

Direct HR：https://www.mks.jp/directhr/
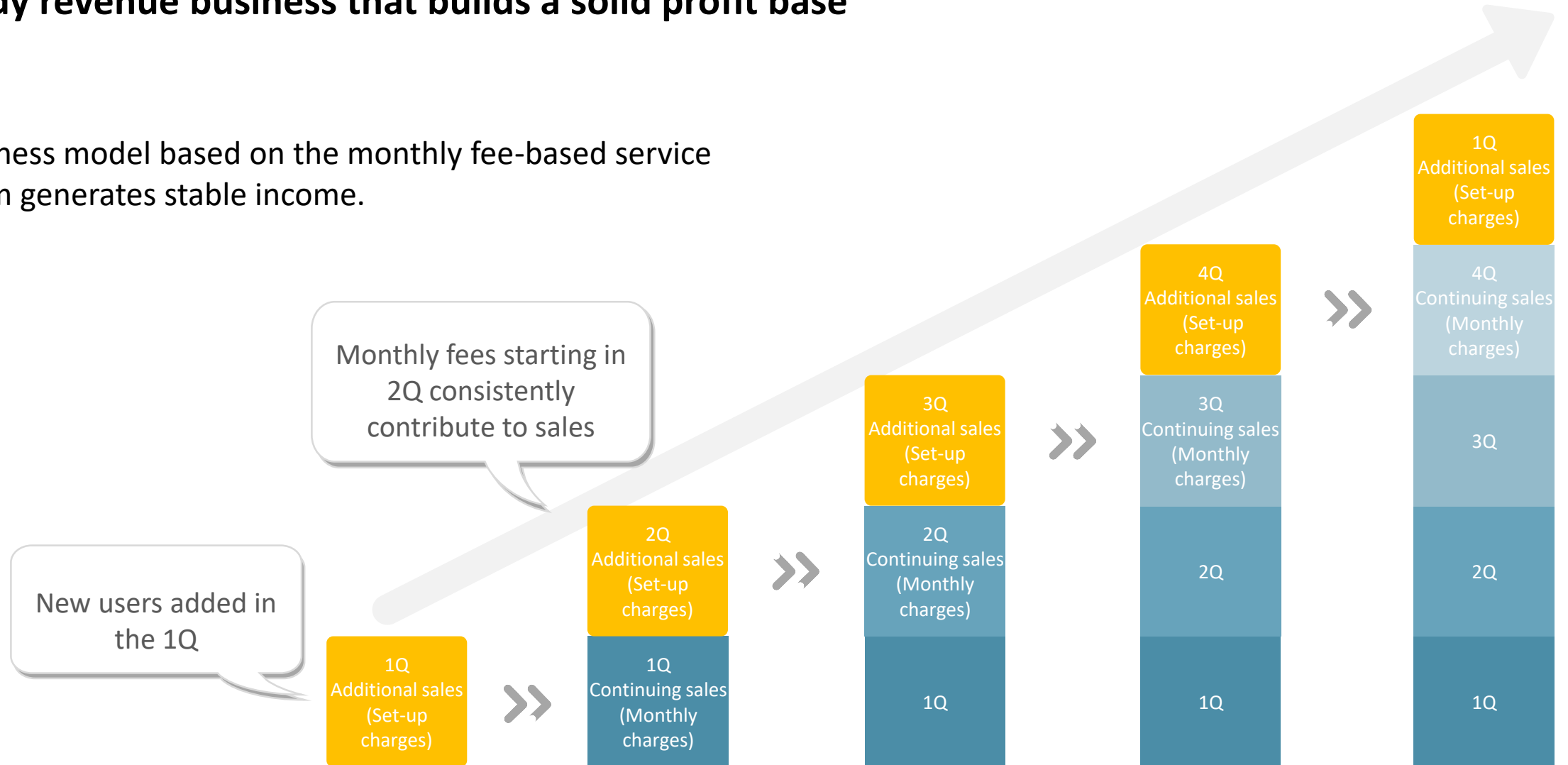
ShaRobo Release of new scenario

Quick, easy and reliable procedure for annual insurance renewals
Launch of the long-awaited labor insurance annual renewal scenario

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Steady-revenue businesses

Steady revenue business that builds a solid profit base

A business model based on the monthly fee-based service
Shalom generates stable income.

Monthly fees starting in 2Q consistently contribute to sales

New users added in the 1Q

1Q
Additional sales
(Set-up charges)

1Q
Continuing sales
(Monthly charges)

2Q
Additional sales
(Set-up charges)

2Q
Continuing sales
(Monthly charges)

1Q

3Q
Additional sales
(Set-up charges)

2Q

1Q

4Q
Additional sales
(Set-up charges)

3Q
Continuing sales
(Monthly charges)

2Q

1Q

1Q
Additional sales
(Set-up charges)

4Q
Continuing sales
(Monthly charges)

3Q

2Q

1Q

Target markets

Our target extends to all companies that outsource/not outsource to labor and social security attorneys

Small payrolls

Medium-size payrolls

Large payrolls

Of the 3.85 million potential client companies, labor and social security attorneys have formed administrative associations for about 1.16 million companies
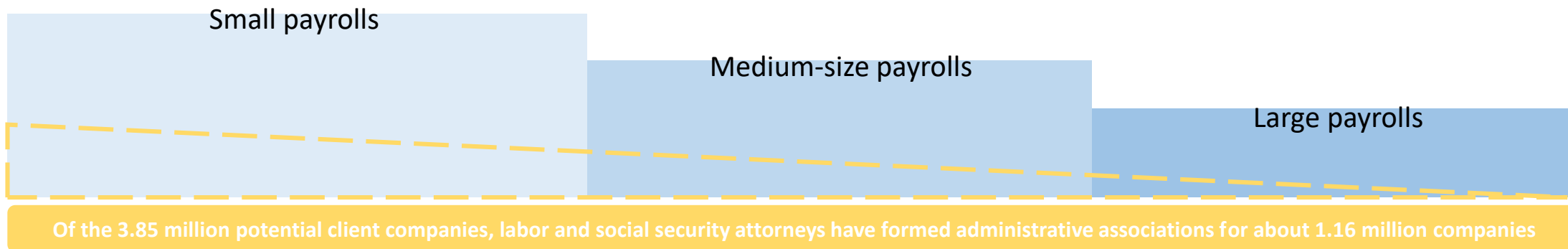
Version mainly for labor and social security attorney offices and labor insurance administration associations

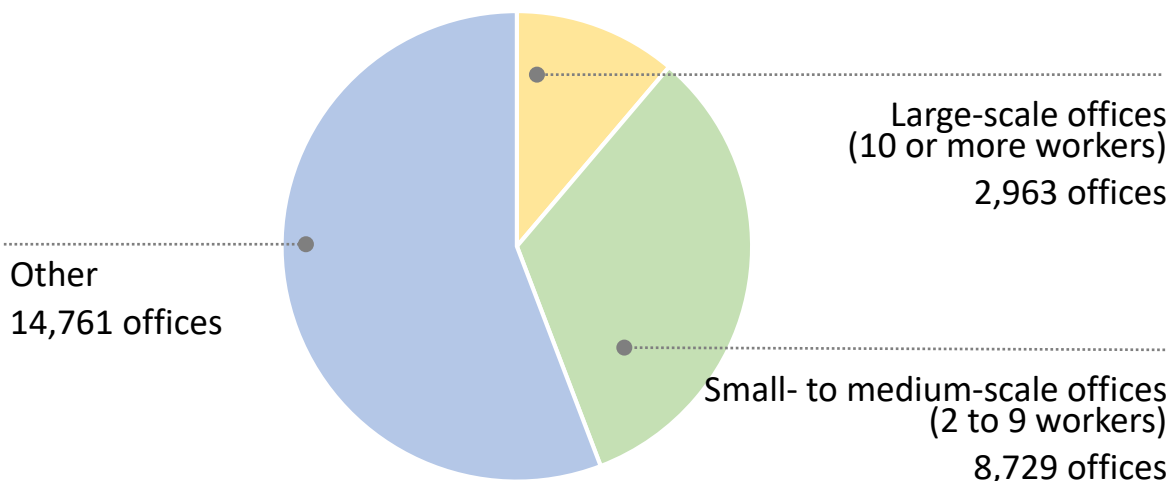**Version mainly for general corporations**

Shalom

Shalom Company Edition

MYNABOX

ネットde顧問
Net de Komon

ネットde
Net de jimukumiai 事務組合

MYNABOX CL

Business Net CuBe

All users

Direct HR

eNEN

CP Cloud Pocket

ShaRobo

GooooN

Target markets and strategies 1

Labor and social security attorney market

Large-scale offices
(10 or more workers)
2,963 offices

Other
14,761 offices

Small- to medium-scale offices
(2 to 9 workers)
8,729 offices

Total: 26,453 offices*1

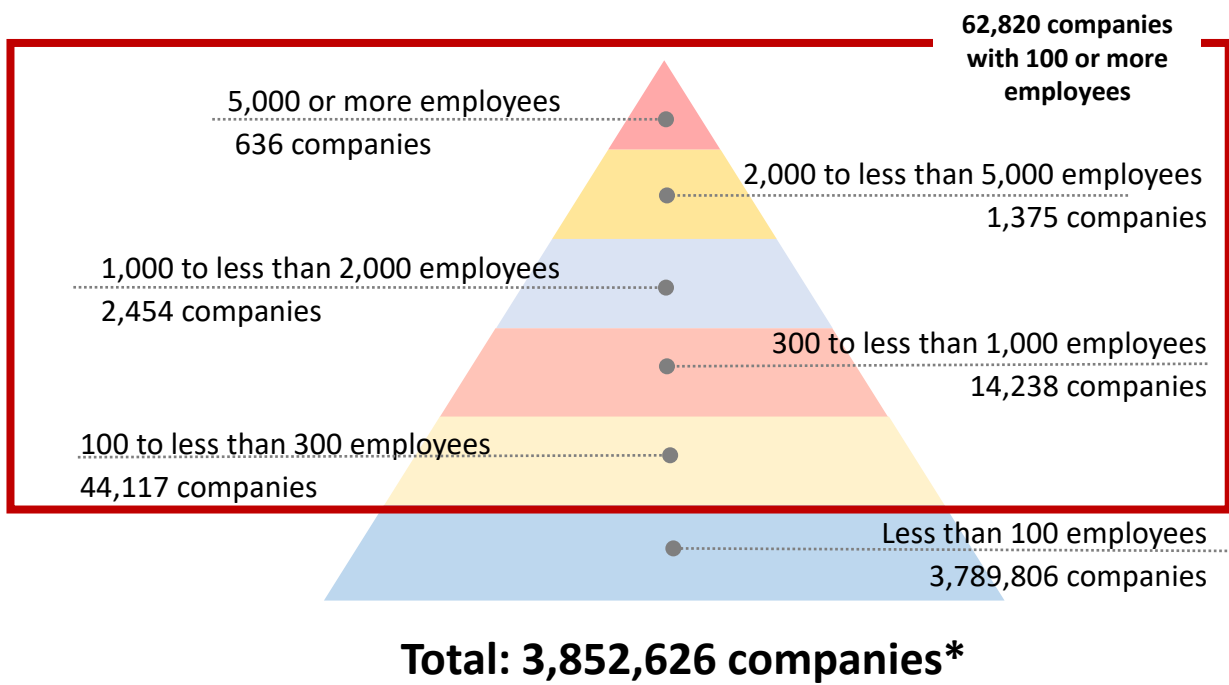|	End-Sep 2022
Offices with our systems introduced*2	**2,667** offices
Vs. End-Mar 2022	**+48** offices
Our market share	**10.1**%
Number of clients registered in our systems	**987,000** offices

● Number of companies registered in our systems are 25.6% of all companies and 85.1% based on the number of companies involved by labor and social security attorneys

● Expand the product portfolio and develop more linked services for client companies

*1 The number of labor and social security attorney offices was aggregated by MKSystem based on the Business Report for the fiscal year 2019 prepared by Japan Labor and Social Security Attorney's Association
*2 Reflects the number of services for the Basic Plan, House Plan and Lite Plan

Target markets and strategies 2

General corporate market

62,820 companies
with 100 or more
employees

5,000 or more employees
636 companies

2,000 to less than 5,000 employees
1,375 companies

1,000 to less than 2,000 employees
2,454 companies

300 to less than 1,000 employees
14,238 companies

100 to less than 300 employees
44,117 companies

Less than 100 employees
3,789,806 companies

Total: 3,852,626 companies*

End-Sep 2022

Introductions in the Shalom Business	**154** companies
Introductions in the CuBe Business	**87** companies

● There is still a large market for major companies. In addition to the Shalom series, the number of companies using the year-end tax adjustment system and other systems is steadily increasing.
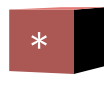
● Enhanced tuning support and BPO support

*Aggregated by MKSystem based on the 2016 Economic Census for Business Activity (Tabulation of Enterprises, etc. and Tabulation across industries) conducted by the Ministry of Internal Affairs and Communications and the Ministry of Economy, Trade and Industry

Target markets and strategies 3

Product strategies

For labor and social security attorney offices / labor insurance administration associations

● For new customers

Shalom / Net de 事務組合 — Use campaigns and other measures to strengthen sales

MYNABOX — Add new customers to maintain the utilization rate

● For current customers

eNEN — Improve functions to strengthen sales

ShaRobo — Launch new products to increase sales

For general corporations

● For new customers

Shalom Company Edition — A version for large companies

Direct HR — A version for small- and medium-sized companies

● For current customers

CP Cloud Pocket — Improve functions to strengthen sales

eNEN — Improve functions to strengthen sales

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Financial summary (consolidated)

Forecast 14% sales growth due to increasing application service provider (ASP) sales
Forecast an 88% increase in operating profit in part because of a higher operating margin resulting from cost controls

	FY3/23 Forecast	FY3/22 Actual	YoY Change
Net sales	3,115	2,742	+13.6%
Gross profit	1,469	1,274	+15.3%
Gross margin	47.2%	46.5%	+0.7pt
Operating profit	272	145	+87.6%
Operating margin	8.8%	5.3%	+3.5pt
Profit attributable to owners of parent	175	91	+92.6%
Basic earnings per share (Yen)	32.42	16.84	-

Unit: Millions of yen / %

Dividend forecast for FY3/23

Our basic policy is to pay dividends while placing emphasis on the consistent distribution of earnings to shareholders
The FY3/22 dividend was based on this earnings distribution policy

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Our mainstay service (Shalom 1)

MKSYSTEM
Professional Internet Solution System

Shalom

A system for labor and social security attorney offices
For number one and two tasks performed solely by social security attorney offices

Tasks performed by labor and social security attorneys

No. 1 tasks

Preparation of reports submitted to govt. agencies and agency services for clients

No. 2 tasks

Preparation of accounting ledgers in accordance with labor and social security laws and ordinances

No. 3 tasks

Labor management and social security consultations and guidance (consulting tasks)

Client company

Company A staff   Company B staff   Company C staff
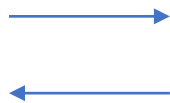
Labor and social security attorney office

Administrative agencies

Public Employment Security Office (Hello Work) , Pension office, Japan Health Insurance Association (Kyokaikenpo), Labor Standards Inspection Office, Health Insurance Society

Shalom

Plans and fees

Selected functions	Lite Plan Set-up charges: ¥50,000 Monthly charges: ¥11,000	Basic Plan Set-up charges: ¥100,000 Monthly charges: ¥21,000 or more	House Plan Set-up charges: ¥1,500,000 Monthly charges: ¥31,000 or more
Electronic application	◯	◯	◯
Payroll calculation	◯	◯	◯
Granting worker's compensation	✕	◯	◯
Labor insurance administration association	✕	◯	◯
Procedure progress management	✕	✕	◯
Net de Komon	✕	△	◯

Lite Plan

✔ Considering e-application software
✔ Tasks usually performed by one person
✔ Use of business process software for the first time

Basic Plan

✔ Number of employees is about to increase
✔ Tasks usually performed by two or more people
✔ Labor insurance/other association exists or is to be established
✔ Want to try using the app of client companies

House Plan

✔ Want centralized management of progress with procedures
✔ Want to use client company apps to attract customers
✔ Looking for tools for sales to new customers
✔ Need the capability to serve large client companies

Our mainstay service (Shalom Company Edition 1)

A version of Shalom for companies that is fully compatible with making e-applications mandatory at large companies

Allows performing internally all application procedures for unemployment and social security insurance

Personnel management/payroll system

CSV data link

Personal ID number management system

MYNABOX CL

API link

Shalom Company Edition

- Preparation of notices
- Progress management

Electronic application

e-Gov

Mynaportal

Return of official documents
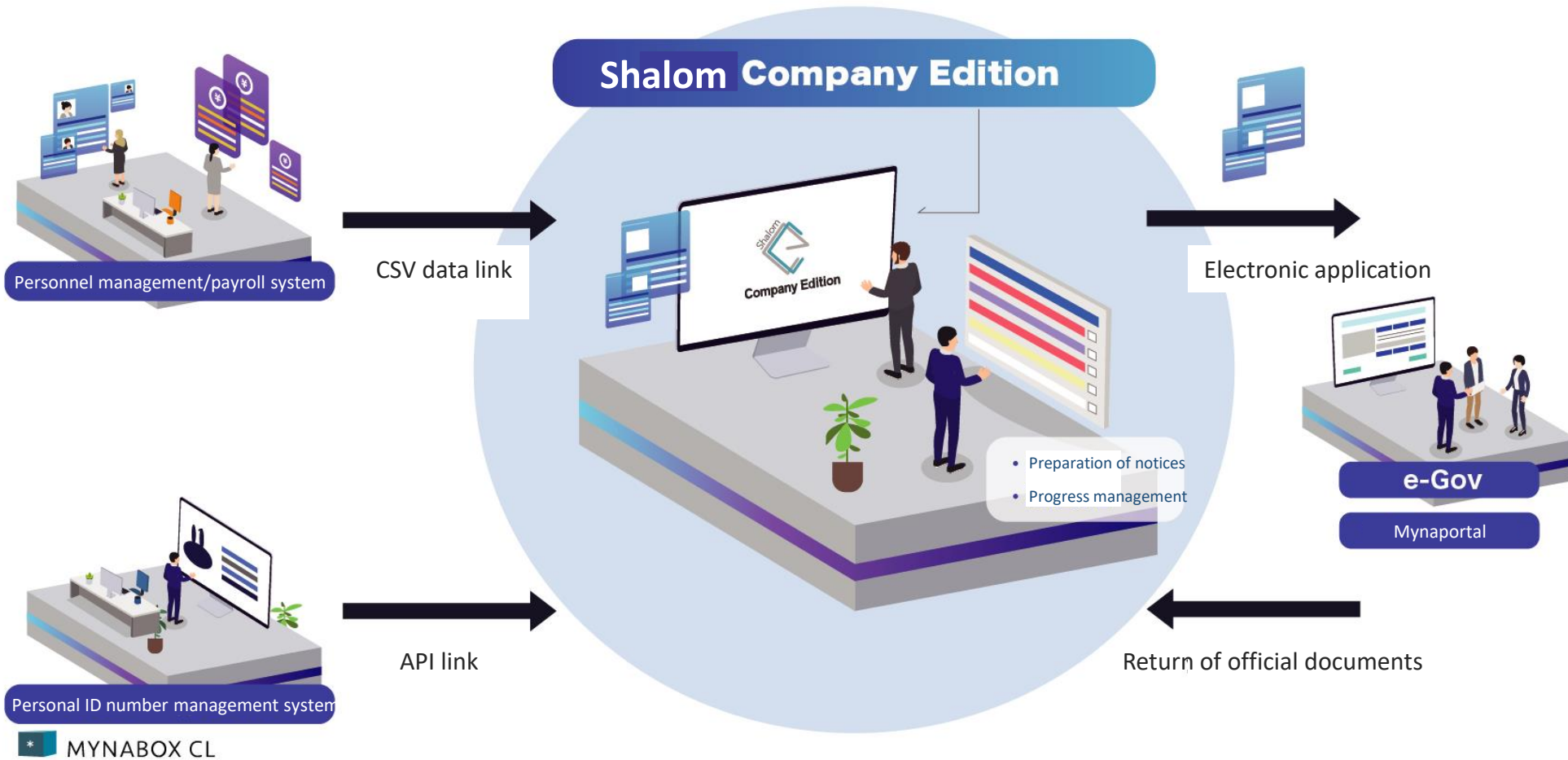
*Shalom Series Personal ID number management system
*Can be linked with products of other companies (consultation required)

Our mainstay service (Shalom Company Edition 2)

MK SYSTEM
Professional Internet Solution System

Shalom **Company Edition**

Benefits of using Shalom and a large customer base

CASE 1

KAGOME ── KAGOME CO., LTD. ──

Improves quality of business processes

Reduction in time needed (2018) | Down by **800** hours

1,800 hours → 1,000 hours

- ☑ Eliminates lost/missed unemployment insurance sign ups
- ☑ Sharing of results of inquiries about rare cases, etc.
- ☑ Accumulation of knowledge – Better manuals
  → Provide employees with information that is easier to understand

Document preparation	250 hours
Notices	350 hours
ID number notices	Approx. 200 hours

- ☑ Greatly reduces risk of leaks of ID numbers and other personal information
- ☑ Greatly reduces the risk of workplace/traffic accidents (liability)

CASE 2

PERSOL ─PERSOL HOLDINGS CO., LTD. ─

Evaluation: All ◎
(2017)

| Improvements | | | Results |

| Quality | Visualization of business procedures | Thorough progress management | Prevents oversight of compliance with new laws | ☑ Members can complete notices without viewing a personal ID number |
| | Better risk management | No errors for data entries/additions | | |

Total saving of about **135** hours/month

| Time | Raises productivity | Progress with simplifying business operations | | Unemployment insurance about 124 hours/month → About **69** hours/month |
| | Progress with business process improvements | Shifts from paper to data storage | | Welfare pension about 96 hours/month → About **16** hours/month |

| Delivery | Higher pct. of compliance with laws/regulations for notices | | | ☑ Reduces by up to **40%** business days needed compared with original documents submitted |

| Motivation | Robotic process automation (RPA) plan | | | ☑ e-documents and RPA are good news and can be accomplished at the next step |
| | Allows using e-documents with customers | | | |

🏢 Examples of companies using Shalom Company Edition

IIJ Engineering | 岩井コスモ証券 | エイチアールワン株式会社 HR One Corporation | odakyu | KAGOME | KDDI Evolva | KBS Keio Business Support | SAPPORO

JTEKT | 太陽生命 | PERSOL | 富士急グループ | FUJISOFT | METAWATER

株式会社 やさしい手 | UNIMAT Retirement Community | LNJ 株式会社ロジネットジャパン | RIDE ON EXPRESS

These are only a few of the substantial number of companies currently using Shalom Company Edition.
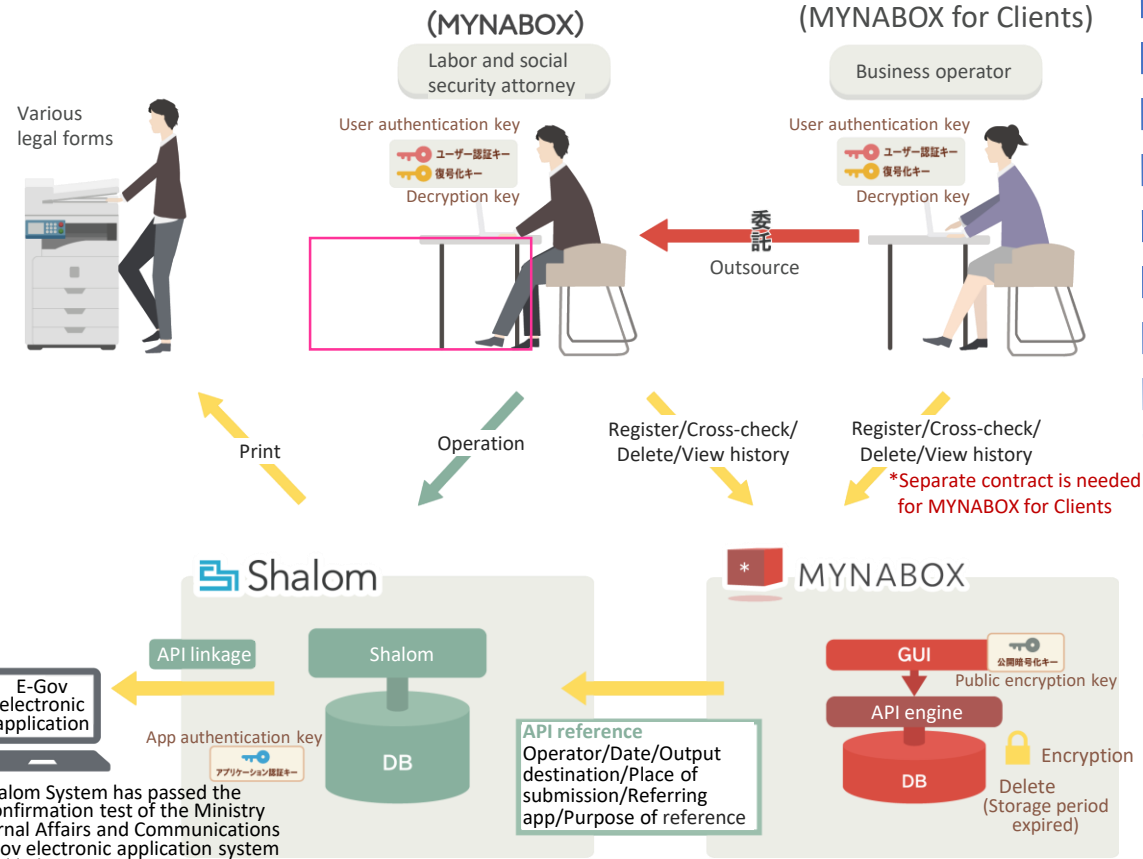
OCEAN SYSTEM CORPORATION, MES Facilities Co., Ltd., Tokyu-Wellness, TORAY ENTERPRISE CORP., Nissei Ryutsu Unyu Souko Inc., FUJI BAKING GROUP CO., LTD., YKK BUSINESS SUPPORT INC.
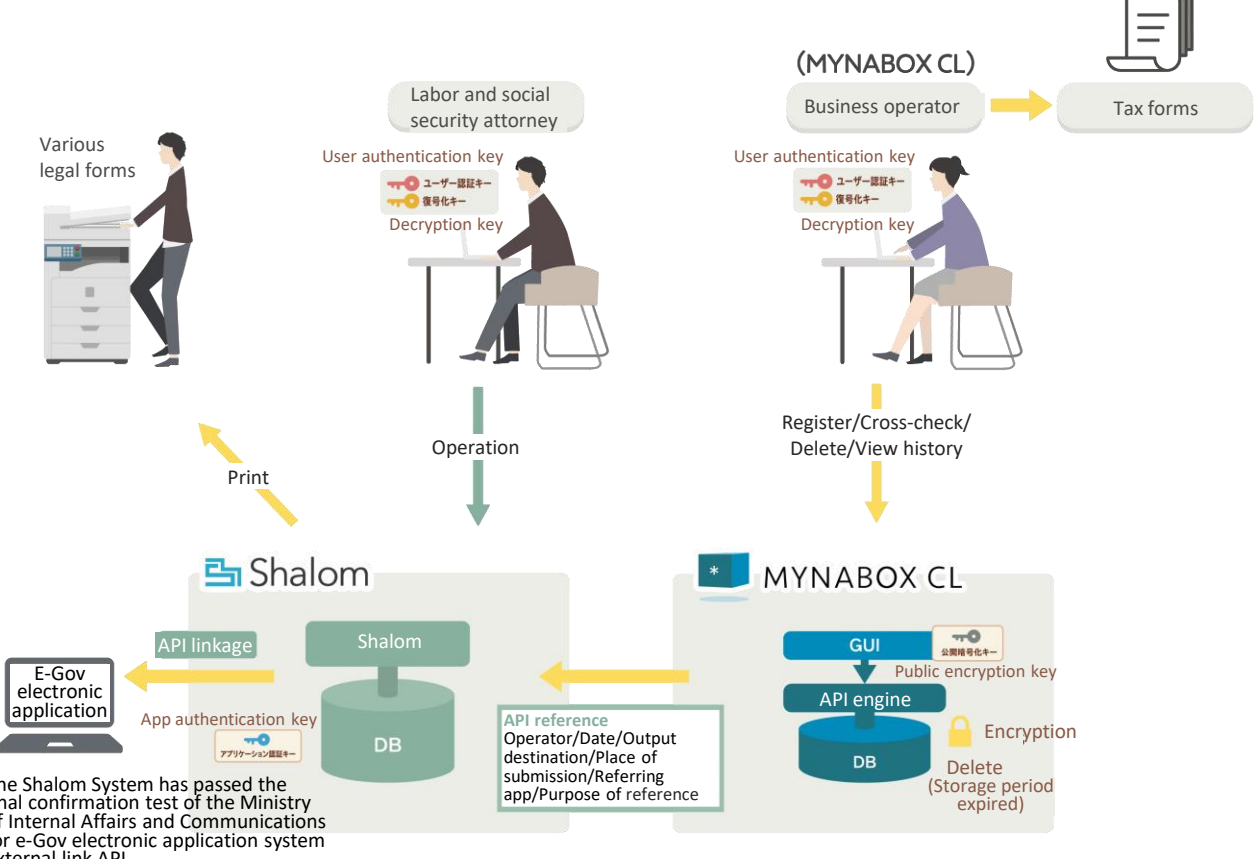
Our mainstay service (MYNABOX)

MKSYSTEM — Professional Internet Solution System

MYNABOX

A personal ID number management system that can be used with Shalom
Links with a variety of procedures and a use history and other capabilities

MYNABOX Flowchart

(MYNABOX)
Labor and social security attorney
User authentication key
ユーザー認証キー / 復号化キー
Decryption key

(MYNABOX for Clients)
Business operator
User authentication key
ユーザー認証キー / 復号化キー
Decryption key

委託 Outsource

Various legal forms

Print
Operation
Register/Cross-check/Delete/View history
Register/Cross-check/Delete/View history
*Separate contract is needed for MYNABOX for Clients

Shalom
API linkage
Shalom
DB
E-Gov electronic application
App authentication key
アプリケーション認証キー

MYNABOX
GUI
公開暗号化キー
Public encryption key
API engine
DB
Encryption
Delete (Storage period expired)

API reference
Operator/Date/Output destination/Place of submission/Referring app/Purpose of reference

* The Shalom System has passed the final confirmation test of the Ministry of Internal Affairs and Communications for e-Gov electronic application system external link API

MYNABOX CL Flowchart

Tax office
Tax forms

(MYNABOX CL)
Business operator
User authentication key
ユーザー認証キー / 復号化キー
Decryption key

Labor and social security attorney
User authentication key
ユーザー認証キー / 復号化キー
Decryption key

Various legal forms

Print
Operation
Register/Cross-check/Delete/View history

Shalom
API linkage
Shalom
DB
E-Gov electronic application
App authentication key
アプリケーション認証キー

MYNABOX CL
GUI
公開暗号化キー
Public encryption key
API engine
DB
Encryption
Delete (Storage period expired)

API reference
Operator/Date/Output destination/Place of submission/Referring app/Purpose of reference

* The Shalom System has passed the final confirmation test of the Ministry of Internal Affairs and Communications for e-Gov electronic application system external link API

Our mainstay service (Net de Komon)

MK SYSTEM
Professional Internet Solution System

ネットde顧問
Net de Komon

A web application for use with Shalom
Use with master data recorded in Shalom

Concerned about erroneous transmission?

Can process with correct information.
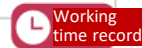
Client company

Labor and social security attorney

One step payroll calculation by linking with work attendance data

Can be accessed anywhere and anytime (Smartphone access)

Net de Shugyo

Real time access to employee's work attendance data. (Smartphone access)

Working time record

Net de Chingin

Uses the same payroll accounting system as that of labor and social security attorney offices. Cuts back payroll accounting steps.

Net de Meisai

Paperless payroll slips. Realizes labor saving in stroke.

Net de Uketsuke

Place orders with labor and social security attorneys on the web.

Data sharing among employees.

Net de Daicho

Data managed at labor and social security attorney offices can be accessed around the clock throughout the year

Net de Kisoku

Facilitates safety management by disclosing labor/employment regulations on the Web
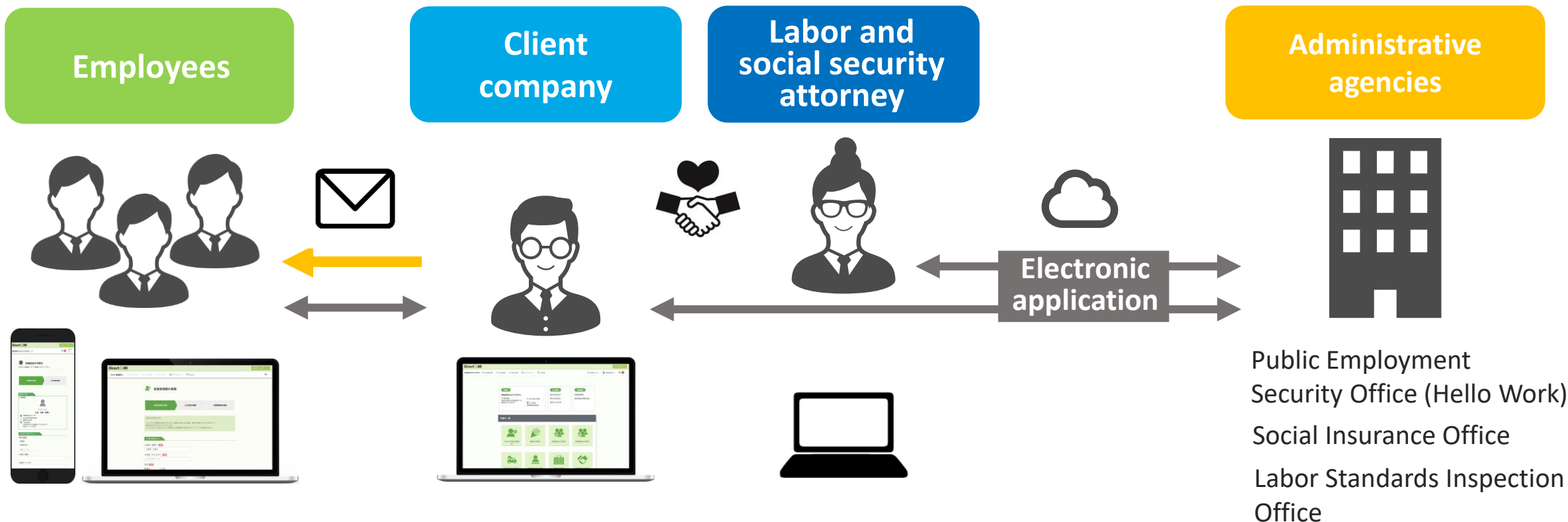
Net de Shedule

Management of business communication, in-house events, and personal schedules.

Our mainstay service (DirectHR)

MKSYSTEM
Professional Internet Solution System

Direct HR

Centralized management using the cloud for all applications submitted by employees during their entire time at the company, including for events like childbirth.
Smartphones and PCs can be used for applications. Handles everything from data input to e-applications.

| Employees | Client company | Labor and social security attorney | Administrative agencies |

Electronic application

Public Employment Security Office (Hello Work)

Social Insurance Office

Labor Standards Inspection Office

New employment, retirement, addition/deletion of dependents, change of name and address, transfers, employment contracts, senior employment subsidy, start/end of child birth/care leave, nursing care payment, change in monthly salary, basis for calculating monthly salary, insurance benefit payments, change of category, register/change of personal ID number, year-end tax adjustment, payroll slips

Our mainstay service (eNEN)

MK SYSTEM
Professional Internet Solution System

eNEN

Fully supporting year-end tax adjustment operations by reducing tax filling input and implementing progress management function

1. It makes the operation easy to understand!

The screen guides you "what to do," "when to do," and "how to do."

2. Registered information is displayed from the start!

✓ The screen initially displays a form without redundant inputs.

✓ The system automatically calculates the deductible amount.

✓ The screen initially displays filling data of the previous year.

3. It reduces your workload at final submission!

✓ The system checks for your mistake.

✓ The system guides you what to submit.

Enhanced control with authority settings

Supporting business process of large companies and shared service providers!

Work environment with multiple personnel are classified into three elements (company, department, and person in charge).
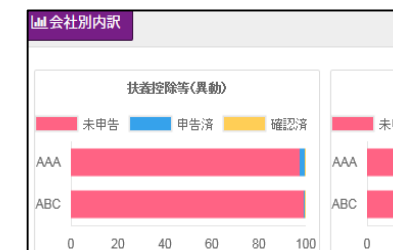
Enhanced efficiency with progress management

It lets you know where the bottleneck is, thereby ensuring on-time delivery!

Progress of each process and the entire business process is managed on the system!

Our mainstay service (Cloud Pocket)

Cloud Pocket

For the safe and easy distribution and receipt of official documents. Greatly simplifies the distribution of job separation forms, benefit receipt qualification confirmation notices, workplace accident forms and other official forms as well as important company forms and other documents.

Client company

Labor and social security attorney

● Official/company forms and documents

Employees

Upload required documents to Cloud Pocket.

Employees can **download** the documents at their convenience.

Eliminates the **time** and **expense** needed to send forms and documents by postal mail to individuals at other offices.

✓ Highly secure folders for individuals

✓ Big reduction in the need for postal mail and hand deliveries

✓ Also handles uploads from labor and social security attorney offices

Our mainstay service (ShaRobo)

MKSYSTEM
Professional Internet Solution System

An official Shalom RPA ShaRobo takes over the routine work (electronic application update, official document storage, etc.) normally the province of Shalom

Automates the following processes

Download official electronic application forms for just

25,000 **yen/month**

Cuts the number of steps involved in delivery to clients to **one-tenth**

| Login to Shalom | Updating electronic applications | Downloading official documents | Delivery to attorneys |
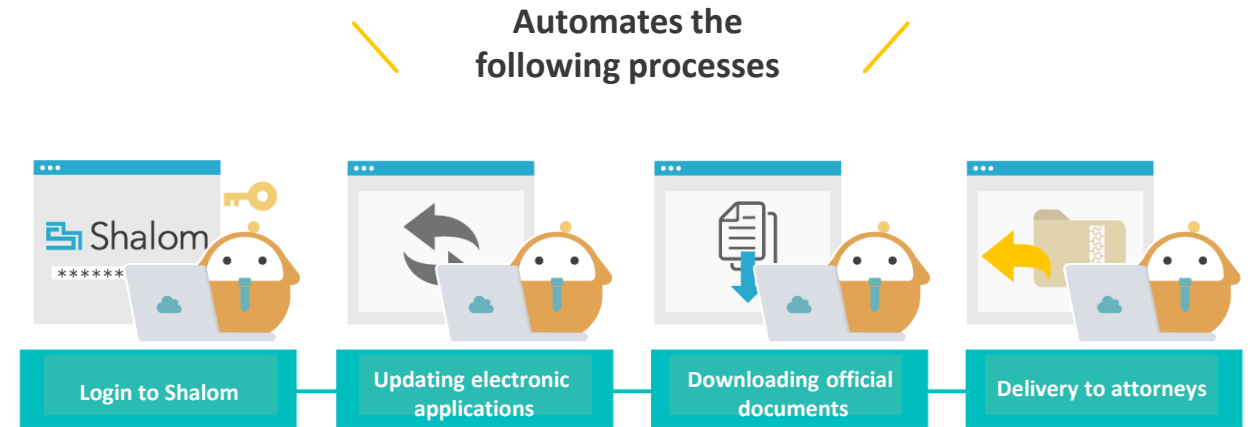
- **Official Shalom RPA (Robotic Process Automation) "ShaRobo" helps automate Shalom functions.**

- **"ShaRobo" implements all operations from the acquisition of official documents to delivery to clients, sharply slashing the manual work steps.**

- **Since ShaRobo is an official Shalom RPA, it can be used with confidence. The RPA will continue to evolve along with Shalom.**

■ **Service Overview**
Our mainstay service
(Contracted development type semi-customized services / CuBe Business)

53

Business Net CuBe | **Business process design + semi-customized system development**
Accurate and flexible like the one for custom-built houses

Used by **half a million major company employees**. Your IT partner for the **reform of** human resources and general affairs **functions as well as for transition to DX**

人財 CuBe Jinzai CuBe
Based on the job performance evaluation system, supports all the functions necessary for human resource development, self-personal performance assessment and human resource profiling

就業 CuBe Shugyo CuBe
Covers all employee-related services, such as attendance management and payrolls and play roll slip checks

精算 CuBe Seisan CuBe
Supports all the functions required for internal fiscal management, including payment to business partners and reimbursement of employee expenses

Our mainstay service (GooooN / CuBe Business)

MKSYSTEM
Professional Internet Solution System

GooooN

A cloud service for personal job performance evaluation system that supports job performance management of half million employees at major companies
GooooN coordinates three business operations, deepens communication with employees, and supports human resource development led by on-site staff

The latest **evaluation and training tool** that you can use **on-site** on **a day-to-day basis**, **crystalizing know-how** that has been used by **large companies** for over 20 years

1 Prompting their growth through processes from execution to evaluation of **actual work**.

Target & performance management

- We wish to let our personnel learn more about the management's intention.

- We wish to set up target & performance management that makes our employees to participate with more enthusiasm.

- We wish to link target management to improvement in corporate performance.

2 **Sharing** information from different viewpoints **among people concerned** to encourage daily growth.

Human resource profile inquiry

- We wish to know personal profile of our staff in a timely manner.

- We wish to manage personnel data in single database and make full use of them.

- We wish to have a system to support employees' career development.

- We wish to have a contact point that directly connects personnel and personnel department.

3 Considering about future career, urging the personnel to develop as **he/she wishes**.

Self-assessment / Career plan

- We wish to make consideration over my current position and the way I want to be in the future.

The plans, estimates and other forward-looking statements contained in this material are forecast based on information available at the time this material was prepared, and these statements include risk and uncertainty. Actual performance may differ from these statements due to changes in business environment and other factors. In addition, as certain information within this material is quoted from publicly available information, its accuracy is not guaranteed.