

Tokyo, January 31, 2023

SHIMIZU CORPORATION

Consolidated Financial Report [Japanese GAAP] For the nine months ended December 31, 2022



Shares Listed: Tokyo Stock Exchange Prime Market and Nagoya Stock Exchange Premier Market
 Stock Code: 1803
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Scheduled date to file quarterly securities report: February 1, 2023
 Supplementary documents on quarterly financial results: Yes (in Japanese)
 Holding of financial results presentation: Yes (for analysts and institutional investors)

1. Consolidated Financial Highlights

(Yen amounts have been rounded down to the nearest million)

(1) Consolidated Results of Operations

(Percentage figures are changes from the same period in the previous fiscal year)

	Net Sales (Millions of Yen)		Operating Income (Millions of Yen)		Ordinary Income (Millions of Yen)		Net Income attributable to shareholders of the Corporation (Millions of Yen)	
Nine months ended December 31, 2022	1,320,044	31.6%	28,151	14.3%	29,891	(0.1%)	21,468	(8.8%)
Nine months ended December 31, 2021	1,003,328	(2.6%)	24,625	(65.1%)	29,920	(60.2%)	23,535	(57.4%)

	Net Income per share (Yen)	Diluted Net Income per share (Yen)
Nine months ended December 31, 2022	29.02	—
Nine months ended December 31, 2021	31.50	—

(2) Consolidated Financial Position

	Total Assets (Millions of Yen)	Net Assets (Millions of Yen)	Owners' Equity (Net assets less non-controlling interests) (Millions of Yen)	Ratio of Owners' Equity (Net assets less non-controlling interests)
As of December 31, 2022	2,390,848	886,911	833,111	34.8%
As of March 31, 2022	2,128,356	875,172	824,496	38.7%

2. Dividends

	End of 1Q (Yen)	End of 2Q (Yen)	End of 3Q (Yen)	Year-End (Yen)	Total (Yen)
Year ended March 31, 2022	—	11.50	—	11.50	23.00
Year ending March 31, 2023	—	10.50	—		
Year ending March 31, 2023(Forecast)				10.50	21.00

(Note) Revision of the forecasts of cash dividends since the latest announcement: None

End of 2Q dividend and Year-End dividend of 11.50Yen for Year ending March 31, 2022 each includes a special dividend of 1.50Yen.

3. Forecast of Consolidated Results of Operations for the Fiscal Year Ending March 2023 (From April 1, 2022 to March 31, 2023)

(Percentage figures are changes from the same period in the previous fiscal year)

	Net Sales (Millions of Yen)		Operating Income (Millions of Yen)		Ordinary Income (Millions of Yen)		Net Income attributable to shareholders of the Corporation (Millions of Yen)		Net Income per share (Yen)
Year ending March 31, 2023	1,960,000	32.2%	71,500	58.4%	70,000	38.8%	51,500	7.8%	69.59

(Note) Revision of the forecasts of consolidated results since the latest announcement: None

Explanatory Notes

(1) Changes in major subsidiaries during the period

(Changes in specified subsidiaries accompanying changes to the scope of consolidation) : **Yes**

Newly added subsidiaries : 3 companies (SCB Boylston PO, LLC / SCB Boylston Holding, LLC / SC Boylston Investment, LLC)

Excluded subsidiaries : None

(2) Adoption of accounting methods specific to the preparation of quarterly consolidated financial statements : **Yes**

(3) Changes in accounting policies and in accounting estimates, and restatements

① Changes in accounting policies due to amendment of accounting standards : **Yes**

② Changes in accounting policies other than ① above : **None**

③ Changes in accounting estimates : **None**

④ Restatements : **None**

The Group has applied "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No.31, June 17, 2021) effective from the beginning of the year ending March 31, 2023.

(4) Number of shares issued (Common stock)

① Number of issued shares at the end of the period (including treasury stock)

Third Quarter of FY2022 ended December 31, 2022	788,514,613	FY2021 ended March 31, 2022	788,514,613
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② Number of treasury stocks at the end of the period

Third Quarter of FY2022 ended December 31, 2022	47,610,883	FY2021 ended March 31, 2022	50,309,352
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③ Average number of shares issued during the period

Third Quarter of FY2022 ended December 31, 2022	739,704,502	Third Quarter of FY2021 ended December 31, 2021	747,172,048
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This report is not subject to quarterly review procedures by certified public accountants or audit firms.

Explanation regarding appropriate use of forecasts, and other specific comments

The forecast figures are based on the information that the Company is able to obtain at the present point. However, actual results may be different due to various factors, including, but not limited to, changes in the future economic conditions.

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PERFORMANCE RESULTS

(1) Consolidated

(Billions of Yen)

	Current Third Quarter 〔From:Apr 1, 2022 To :Dec 31, 2022〕		Previous Third Quarter 〔From:Apr 1, 2021 To :Dec 31, 2021〕		Increase (Decrease) Rate(%)		Forecast 〔From:Apr 1, 2022 To :Mar 31, 2023〕	Progress (%)
Construction Contracts	1,189.2		916.5		272.7	29.8	1,750.0	68.0
Gross Profit	7.2% 85.6		8.2% 74.9		10.7	14.3	7.7% 135.5	63.2
Real Estate and Other	130.7		86.7		43.9	50.7	210.0	62.3
Gross Profit	12.9% 16.8		18.8% 16.3		0.5	3.1	21.0% 44.0	38.2
Net Sales	1,320.0		1,003.3		316.7	31.6	1,960.0	67.3
Gross Profit	7.8% 102.5		9.1% 91.2		11.2	12.3	9.2% 179.5	57.1
S, G & A Expenses	74.3		66.6		7.7	11.6	108.0	68.9
Operating Income	2.1% 28.1		2.5% 24.6		3.5	14.3	3.6% 71.5	39.4
Net Financial Revenue	2.4		3.5		(1.1)	(30.9)	0.5	—
Others	(0.7)		1.7		(2.4)	—	(2.0)	—
Ordinary Income	2.3% 29.8		3.0% 29.9		(0.0)	(0.1)	3.6% 70.0	42.7
Special Gains (Losses)	5.8		7.3		(1.4)	(20.0)	10.0	—
Income Before Taxes	35.7		37.2		(1.5)	(4.0)	80.0	44.7
Income Taxes	12.9		14.1		(1.1)	(8.2)	26.0	—
Net Income Attributable to Non-Controlling Interests	1.3		(0.3)		1.7	—	2.5	—
Net Income Attributable to Shareholders of the Corporation	1.6% 21.4		2.3% 23.5		(2.0)	(8.8)	2.6% 51.5	41.7

(Consolidated)	Current Third Quarter 〔 Dec 31, 2022 〕		Previous Fiscal Year 〔 Mar 31, 2022 〕		Increase(Decrease) Rate(%)	
Interest-bearing Debt [Nonrecourse Borrowings and Bonds]	669.9		495.1		174.8	35.3
	[97.3]		[104.5]		[(7.2)]	[(6.9)]

(2) Nonconsolidated

(Billions of Yen)

	Current Third Quarter 〔From:Apr 1, 2022 To :Dec 31, 2022〕		Previous Third Quarter 〔From:Apr 1, 2021 To :Dec 31, 2021〕		Increase (Decrease) Rate(%)		Forecast 〔From:Apr 1, 2022 To :Mar 31, 2023〕	Progress (%)
Construction Contracts	1,007.9		824.7		183.1	22.2	1,480.0	68.1
[Architectural Construction]	[834.7]		[661.0]		[173.6]	[26.3]	[1,245.0]	[67.0]
[Civil Engineering]	[173.2]		[163.7]		[9.5]	[5.8]	[235.0]	[73.7]
Gross Profit	6.2% 62.4		7.4% 61.2		1.1	1.9	6.6% 98.0	63.7
[Architectural Construction]	[5.2% 43.6]		[6.3% 41.8]		[1.7]	[4.2]	[5.9% 74.0]	[59.0]
[Civil Engineering]	[10.8% 18.7]		[11.8% 19.3]		[(0.5)]	[(3.1)]	[10.2% 24.0]	[78.1]
Real Estate and Other	53.1		45.0		8.1	18.0	110.0	48.3
Gross Profit	13.2% 6.9		20.7% 9.3		(2.3)	(24.9)	28.2% 31.0	22.6
Net Sales	1,061.1		869.8		191.2	22.0	1,590.0	66.7
Gross Profit	6.5% 69.4		8.1% 70.5		(1.1)	(1.6)	8.1% 129.0	53.8
S, G & A Expenses	52.9		53.2		(0.2)	(0.4)	79.0	67.1
Operating Income	1.5% 16.4		2.0% 17.3		(0.9)	(5.3)	3.1% 50.0	32.8
Net Financial Revenue	7.9		7.3		0.6	8.7	6.5	—
Others	(0.7)		1.1		(1.8)	—	(1.0)	—
Ordinary Income	2.2% 23.6		3.0% 25.8		(2.1)	(8.3)	3.5% 55.5	42.7
Special Gains (Losses)	5.9		14.0		(8.0)	(57.2)	10.0	—
Income Before Taxes	29.6		39.8		(10.1)	(25.5)	65.5	45.3
Income Taxes	8.6		11.3		(2.7)	(24.4)	19.0	—
Net Income	2.0% 21.0		3.3% 28.4		(7.3)	(26.0)	2.9% 46.5	45.3

(Nonconsolidated)	Current Third Quarter 〔 Dec 31, 2022 〕		Previous Fiscal Year 〔 Mar 31, 2022 〕		Increase(Decrease) Rate(%)	
Interest-bearing Debt [Nonrecourse Borrowings]	545.1		374.3		170.7	45.6
	[27.0]		[28.0]		[(0.9)]	[(3.5)]

(*) Forecasts have not been changed from the announcement made on Nov 8, 2022.

PERFORMANCE FORECASTS

(1) Consolidated

(Billions of Yen)

	Current Fiscal Year Forecast		Previous Fiscal Year Result		Increase (Decrease)	
	〔 From:Apr 1, 2022 To :Mar 31, 2023 〕		〔 From:Apr 1, 2021 To :Mar 31, 2022 〕			Rate(%)
Construction Contracts		1,750.0		1,295.9	454.0	35.0
Gross Profit	7.7%	135.5	6.3%	81.1	54.3	66.9
Real Estate and Other		210.0		186.9	23.0	12.3
Gross Profit	21.0%	44.0	31.3%	58.4	(14.4)	(24.8)
Net Sales		1,960.0		1,482.9	477.0	32.2
Gross Profit	9.2%	179.5	9.4%	139.6	39.8	28.5
S, G & A Expenses		108.0		94.5	13.4	14.2
Operating Income	3.6%	71.5	3.0%	45.1	26.3	58.4
Net Financial Revenue		0.5		3.2	(2.7)	(84.8)
Others		(2.0)		1.9	(3.9)	—
Ordinary Income	3.6%	70.0	3.4%	50.4	19.5	38.8
Special Gains (Losses)		10.0		14.2	(4.2)	(30.0)
Income Before Taxes		80.0		64.7	15.2	23.6
Income Taxes		26.0		17.1	8.8	51.8
Net Income Attributable to Non-Controlling Interests		2.5		(0.1)	2.6	—
Net Income Attributable to Shareholders of the Corporation	2.6%	51.5	3.2%	47.7	3.7	7.8
Interest-bearing Debt		Less than 680.0		495.1	184.8	37.3

(2) Nonconsolidated

(Billions of Yen)

	Current Fiscal Year Forecast		Previous Fiscal Year Result		Increase (Decrease)	
	〔 From:Apr 1, 2022 To :Mar 31, 2023 〕		〔 From:Apr 1, 2021 To :Mar 31, 2022 〕			Rate(%)
Construction Contracts		1,480.0		1,163.4	316.5	27.2
[Architectural Construction]		[1,245.0]		[936.0]	[308.9]	[33.0]
[Civil Engineering]		[235.0]		[227.4]	[7.5]	[3.3]
Gross Profit	6.6%	98.0	5.2%	59.9	38.0	63.4
[Architectural Construction]	5.9%	[74.0]	2.8%	[26.4]	[47.5]	[179.3]
[Civil Engineering]	10.2%	[24.0]	14.7%	[33.4]	[(9.4)]	[(28.3)]
Real Estate and Other		110.0		123.8	(13.8)	(11.2)
Gross Profit	28.2%	31.0	40.4%	50.0	(19.0)	(38.0)
Net Sales		1,590.0		1,287.3	302.6	23.5
Gross Profit	8.1%	129.0	8.5%	109.9	19.0	17.3
S, G & A Expenses		79.0		75.1	3.8	5.2
Operating Income	3.1%	50.0	2.7%	34.8	15.1	43.4
Net Financial Revenue		6.5		7.4	(0.9)	(12.7)
Others		(1.0)		1.6	(2.6)	—
Ordinary Income	3.5%	55.5	3.4%	43.9	11.5	26.3
Special Gains (Losses)		10.0		16.4	(6.4)	(39.1)
Income Before Taxes		65.5		60.3	5.1	8.6
Income Taxes		19.0		14.5	4.4	30.1
Net Income	2.9%	46.5	3.6%	45.7	0.7	1.7
Interest-bearing Debt		Less than 530.0		374.3	155.6	41.6

(*) Forecasts have not been changed from the announcement made on Nov 8, 2022.

BREAKDOWN OF SALES AND GROSS PROFIT (NONCONSOLIDATED)

(1) Performance Results

(Billions of Yen)

	Current Third Quarter Result 〔 From:Apr 1, 2022 To :Dec 31, 2022 〕			Previous Third Quarter Result 〔 From:Apr 1, 2021 To :Dec 31, 2021 〕			Increase (Decrease)				
	Sales	Gross Profit		Sales	Gross Profit		Sales		Gross Profit		
		Profit Rate (%)			Profit Rate (%)		Rate (%)		Rate (%)		
Construction business											
Architectural Construction											
Domestic	800.4	5.6%	45.0	637.7	7.5%	48.0	162.6	25.5%	(2.9)	(6.2%)	
Overseas	34.3	(4.0)	(1.3)	23.3	(26.3)	(6.1)	11.0	47.2	4.7	—	
Sub total	834.7	5.2	43.6	661.0	6.3	41.8	173.6	26.3	1.7	4.2	
Civil Engineering											
Domestic	141.7	11.9	16.8	146.1	12.4	18.1	(4.4)	(3.0)	(1.3)	(7.2)	
Overseas	31.4	6.1	1.9	17.5	6.9	1.2	13.9	79.6	0.7	58.7	
Sub total	173.2	10.8	18.7	163.7	11.8	19.3	9.5	5.8	(0.5)	(3.1)	
Domestic	942.1	6.6	61.8	783.9	8.4	66.1	158.2	20.2	(4.2)	(6.5)	
Overseas	65.8	0.8	0.5	40.8	(12.0)	(4.9)	24.9	61.1	5.4	—	
Total	1,007.9	6.2	62.4	824.7	7.4	61.2	183.1	22.2	1.1	1.9	
Real Estate and Other	53.1	13.2	6.9	45.0	20.7	9.3	8.1	18.0	(2.3)	(24.9)	
Grand Total	1,061.1	6.5	69.4	869.8	8.1	70.5	191.2	22.0	(1.1)	(1.6)	

(2) Performance Forecasts

(Billions of Yen)

	Current Fiscal Year Forecast 〔 From:Apr 1, 2022 To :Mar 31, 2023 〕			Previous Fiscal Year Result 〔 From:Apr 1, 2021 To :Mar 31, 2022 〕			Increase (Decrease)				
	Sales	Gross Profit		Sales	Gross Profit		Sales		Gross Profit		
		Profit Rate (%)			Profit Rate (%)		Rate (%)		Rate (%)		
Construction business											
Architectural Construction											
Domestic	1,195.0	6.2%	74.0	906.2	5.1%	46.3	288.7	31.9%	27.6	59.5%	
Overseas	50.0	0.0	0.0	29.7	(66.8)	(19.8)	20.2	67.9	19.8	—	
Sub total	1,245.0	5.9	74.0	936.0	2.8	26.4	308.9	33.0	47.5	179.3	
Civil Engineering											
Domestic	210.0	10.7	22.5	200.3	15.2	30.4	9.6	4.8	(7.9)	(26.0)	
Overseas	25.0	6.0	1.5	27.0	11.4	3.0	(2.0)	(7.7)	(1.5)	(51.3)	
Sub total	235.0	10.2	24.0	227.4	14.7	33.4	7.5	3.3	(9.4)	(28.3)	
Domestic	1,405.0	6.9	96.5	1,106.6	6.9	76.7	298.3	27.0	19.7	25.7	
Overseas	75.0	2.0	1.5	56.8	(29.6)	(16.8)	18.1	31.9	18.3	—	
Total	1,480.0	6.6	98.0	1,163.4	5.2	59.9	316.5	27.2	38.0	63.4	
Real Estate and Other	110.0	28.2	31.0	123.8	40.4	50.0	(13.8)	(11.2)	(19.0)	(38.0)	
Grand Total	1,590.0	8.1	129.0	1,287.3	8.5	109.9	302.6	23.5	19.0	17.3	

(*) Forecasts have not been changed from the announcement made on Nov 8, 2022.

CONSOLIDATED BALANCE SHEETS

(Millions of Yen)

	Current Third Quarter [Dec 31, 2022]	Previous Fiscal Year [Mar 31, 2022]	Increase (Decrease)
(ASSETS)			
Current Assets:			
Cash	213,914	250,134	(36,219)
Notes and accounts receivable-trade	873,763	684,217	189,545
Marketable securities (*)	60,000	37,000	23,000
Real estate for sale	26,394	7,097	19,296
Costs on uncompleted construction contracts	40,663	30,742	9,920
Costs on uncompleted real estate development projects	21,581	14,419	7,162
Other inventories	2,873	2,909	(36)
Other current assets	175,148	124,711	50,436
Less: Allowance for doubtful accounts	(1,226)	(1,147)	(79)
Total current assets	1,413,112	1,150,085	263,027
Non-Current Assets:			
Tangible fixed assets:			
Buildings and structures	234,097	226,287	7,810
Machinery, vehicles, tools, furniture and fixtures	37,814	39,729	(1,915)
Land	288,709	298,667	(9,958)
Construction in progress	60,961	49,941	11,020
Total tangible fixed assets	621,583	614,625	6,957
Intangible fixed assets	21,051	21,069	(17)
Investments and other assets:			
Investment securities	318,997	326,835	(7,837)
Other investments	18,017	17,671	346
Less: Allowance for doubtful accounts	(1,915)	(1,930)	15
Total investments and other assets	335,100	342,576	(7,475)
Total non-current assets	977,735	978,271	(535)
Total assets	2,390,848	2,128,356	262,491

(*) Marketable securities includes following amounts of negotiable certificate of deposits.

As of Dec 31, 2022: 60,000 million yen

As of Mar 31, 2022: 37,000 million yen

(Millions of Yen)

	Current Third Quarter [Dec 31, 2022]	Previous Fiscal Year [Mar 31, 2022]	Increase (Decrease)
(LIABILITIES)			
Current Liabilities:			
Notes and accounts payable-trade	377,044	325,953	51,090
Short-term borrowings	301,248	130,609	170,639
Current portion of non-recourse borrowings	8,833	8,758	74
Commercial papers	30,000	50,000	(20,000)
Current portion of non-recourse bonds payable	8,424	13,761	(5,337)
Advances received on uncompleted construction contracts	130,248	107,630	22,617
Warranty reserve	3,938	3,353	585
Reserve for expected losses on construction contracts in process	44,844	54,117	(9,273)
Other current liabilities	166,910	154,009	12,900
Total current liabilities	1,071,491	848,195	223,296
Non-Current Liabilities:			
Bonds payable	110,000	110,000	—
Non-recourse bonds payable	—	8,208	(8,208)
Long-term borrowings	131,362	99,945	31,417
Non-recourse borrowings	80,087	73,857	6,230
Net defined benefit liability	57,528	55,899	1,629
Other non-current liabilities	53,466	57,078	(3,612)
Total non-current liabilities	432,445	404,988	27,456
Total liabilities	1,503,937	1,253,184	250,752
(NET ASSETS)			
Shareholders' Equity:			
Common stock, no par value	74,365	74,365	—
Additional paid-in capital	43,692	43,678	14
Retained earnings	597,735	592,199	5,536
Less: Treasury stock, at cost	(41,299)	(43,282)	1,983
Total shareholders' equity	674,493	666,959	7,533
Accumulated Other Comprehensive Income:			
Net unrealized gain (loss) on other securities, net of taxes	126,379	132,308	(5,929)
Deferred gain (loss) on hedging, net of taxes	229	214	15
Revaluation reserve for land, net of taxes	25,495	25,831	(336)
Foreign currency translation adjustments	5,807	(898)	6,705
Remeasurements of defined benefit plans	706	80	625
Total accumulated other comprehensive income	158,617	157,536	1,080
Non-controlling Interests	53,799	50,675	3,124
Total net assets	886,911	875,172	11,738
Total liabilities and net assets	2,390,848	2,128,356	262,491

(Reference)

Interest-bearing debt	669,955	495,140	174,815
[Nonrecourse borrowings and bonds]	[97,344]	[104,585]	[(7,241)]

CONSOLIDATED STATEMENTS OF INCOME

(Millions of Yen)

	Current Third Quarter 〔 From:Apr 1, 2022 〕 〔 To :Dec 31, 2022 〕		Previous Third Quarter 〔 From:Apr 1, 2021 〕 〔 To :Dec 31, 2021 〕		Increase (Decrease)
Net Sales:					
Construction contracts		1,189,295		916,572	272,722
Real estate development and other		130,749		86,756	43,993
Total net sales		1,320,044		1,003,328	316,716
Cost of Sales:					
Construction contracts		1,103,608		841,618	261,990
Real estate development and other		113,923		70,430	43,492
Total cost of sales		1,217,532		912,049	305,483
Gross profit:					
Construction contracts	[7.2%]	85,686	[8.2%]	74,953	10,732
Real estate development and other	[12.9%]	16,826	[18.8%]	16,325	500
Total gross profit	7.8%	102,512	9.1%	91,278	11,233
Selling, General and Administrative Expenses		74,361		66,653	7,708
Operating income	2.1%	28,151	2.5%	24,625	3,525
Non-Operating Income:					
Interest income		599		509	89
Dividend income		4,810		5,015	(204)
Foreign exchange gain		—		886	(886)
Other non-operating income		1,386		2,092	(706)
Total non-operating income		6,796		8,504	(1,707)
Non-Operating Expenses:					
Interest expenses		2,946		1,959	987
Foreign exchange loss		475		—	475
Other non-operating expenses		1,633		1,249	383
Total non-operating expenses		5,056		3,209	1,846
Ordinary income	2.3%	29,891	3.0%	29,920	(28)
Special Gains:					
Gain on sales of fixed assets		316		5	311
Gain on sales of investment securities		5,928		7,402	(1,474)
Total special gains		6,244		7,407	(1,163)
Special Losses:					
Loss on sales of fixed assets		111		5	106
Loss on sales of investment securities		—		19	(19)
Loss on devaluation of investment securities		243		18	224
Total special losses		355		43	311
Income before income taxes		35,780		37,284	(1,503)
Income taxes		12,972		14,134	(1,161)
Net income		22,807		23,149	(341)
Net income (loss) attributable to non-controlling interests		1,339		(385)	1,724
Net income attributable to shareholders of the Corporation	1.6%	21,468	2.3%	23,535	(2,066)

(Reference)

Interest and dividend income	5,410	5,524	(114)
Interest expenses	2,946	1,959	987
Net financial revenue	2,463	3,565	(1,101)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Millions of Yen)

	Current Third Quarter 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕	Previous Third Quarter 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕	Increase (Decrease)
Net income	22,807	23,149	(341)
Other comprehensive income:			
Net unrealized gain (loss) on other securities, net of taxes	(5,890)	(13,512)	7,621
Deferred gain (loss) on hedging, net of taxes	15	43	(28)
Foreign currency translation adjustment	6,921	1,659	5,261
Remeasurements of defined benefit plans	633	(189)	822
Share of other comprehensive income of associates accounted for using equity method	129	43	85
Total other comprehensive income	1,808	(11,954)	13,762
Comprehensive income	24,616	11,195	13,420
Comprehensive income attributable to:			
Shareholders of the Corporation	22,886	11,694	11,191
Non-controlling interests	1,730	(498)	2,228

NONCONSOLIDATED BALANCE SHEETS

(Millions of Yen)

	Current Third Quarter [Dec 31, 2022]	Previous Fiscal Year [Mar 31, 2022]	Increase (Decrease)
(ASSETS)			
Current Assets:			
Cash	122,148	152,427	(30,278)
Notes receivable and accounts receivable from completed construction contracts	731,800	531,218	200,581
Marketable securities (*)	60,000	37,000	23,000
Real estate for sale	22,277	0	22,277
Costs on uncompleted construction contracts	37,212	28,621	8,590
Costs on uncompleted real estate development projects	8,367	7,044	1,323
Other current assets	155,712	125,914	29,798
Less: Allowance for doubtful accounts	(1,143)	(1,053)	(90)
Total current assets	1,136,375	881,172	255,202
Non-Current Assets:			
Tangible fixed assets:			
Buildings and structures	169,223	182,657	(13,433)
Machinery, vehicles, tools, furniture and fixtures	13,131	13,219	(88)
Land	215,324	228,223	(12,899)
Construction in progress	57,965	45,876	12,089
Total tangible fixed assets	455,644	469,976	(14,332)
Intangible fixed assets	14,605	14,469	136
Investments and other assets:			
Investment securities	362,940	372,918	(9,977)
Other investments	13,106	12,920	186
Less: Allowance for doubtful accounts	(1,904)	(1,929)	24
Total investments and other assets	374,143	383,909	(9,766)
Total non-current assets	844,393	868,355	(23,962)
Total assets	1,980,768	1,749,528	231,240

(*) Marketable securities includes following amounts of negotiable certificate of deposits.

As of Dec 31, 2022: 60,000 million yen

As of Mar 31, 2022: 37,000 million yen

(Millions of Yen)

	Current Third Quarter [Dec 31, 2022]	Previous Fiscal Year [Mar 31, 2022]	Increase (Decrease)
(LIABILITIES)			
Current Liabilities:			
Notes payable and accounts payable for construction contracts	306,953	254,501	52,452
Short-term borrowings	272,857	106,703	166,154
Current portion of non-recourse borrowings	1,300	1,300	—
Commercial papers	30,000	50,000	(20,000)
Advances received on uncompleted construction contracts	113,487	96,319	17,167
Warranty reserve	3,635	3,141	494
Reserve for expected losses on construction contracts in process	44,196	53,663	(9,467)
Other current liabilities	172,865	170,603	2,261
Total current liabilities	945,295	736,232	209,063
Non-Current Liabilities:			
Bonds payable	110,000	110,000	—
Long-term borrowings	105,219	79,645	25,574
Non-recourse borrowings	25,775	26,750	(975)
Reserve for employees' retirement benefits	51,007	48,632	2,374
Other non-current liabilities	45,381	49,057	(3,675)
Total non-current liabilities	337,383	314,084	23,298
Total liabilities	1,282,679	1,050,317	232,361
(NET ASSETS)			
Shareholders' Equity:			
Common stock, no par value	74,365	74,365	—
Additional paid-in capital	43,145	43,145	0
Retained earnings	470,821	465,724	5,097
[Contingent Reserve]	[405,100]	[405,100]	[—]
Less: Treasury stock, at cost	(41,299)	(41,298)	(1)
Total shareholders' equity	547,031	541,936	5,095
Valuation and Translation Adjustments:			
Net unrealized gain (loss) on other securities, net of taxes	125,333	131,228	(5,895)
Deferred gain (loss) on hedging, net of taxes	229	214	15
Revaluation reserve for land, net of taxes	25,495	25,831	(336)
Total valuation and translation adjustments	151,057	157,274	(6,216)
Total net assets	698,089	699,210	(1,121)
Total liabilities and net assets	1,980,768	1,749,528	231,240

(Reference)

Interest-bearing debt [Non-recourse borrowings]	545,152 [27,075]	374,398 [28,050]	170,754 [(975)]
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NONCONSOLIDATED STATEMENTS OF INCOME

(Millions of Yen)

	Current Third Quarter 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕		Previous Third Quarter 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕		Increase (Decrease)
Net Sales:					
Construction contracts		1,007,949		824,790	183,158
Real estate development and other		53,160		45,035	8,125
Total net sales		1,061,109		869,825	191,284
Cost of Sales:					
Construction contracts		945,544		763,553	181,990
Real estate development and other		46,163		35,718	10,445
Total cost of sales		991,707		799,271	192,435
Gross profit:					
Construction contracts	[6.2%]	62,405	[7.4%]	61,237	1,168
Real estate development and other	[13.2%]	6,996	[20.7%]	9,316	(2,319)
Total gross profit	6.5%	69,401	8.1%	70,553	(1,151)
Selling, General and Administrative Expenses		52,990		53,225	(234)
Operating income	1.5%	16,410	2.0%	17,327	(917)
Non-Operating Income:					
Interest income		235		228	7
Dividend income		9,260		8,259	1,000
Foreign exchange gain		—		902	(902)
Other non-operating income		579		1,340	(760)
Total non-operating income		10,076		10,731	(654)
Non-Operating Expenses:					
Interest expenses		1,499		1,132	366
Foreign exchange loss		304		—	304
Other non-operating expenses		1,011		1,098	(87)
Total non-operating expenses		2,815		2,231	583
Ordinary income	2.2%	23,671	3.0%	25,827	(2,155)
Special Gains:					
Gain on sales of fixed assets		311		3	307
Gain on sales of investment securities		5,928		7,377	(1,449)
Gain on extinguishment of tie-in shares		—		6,662	(6,662)
Total special gains		6,239		14,043	(7,803)
Special Losses:					
Loss on sales of fixed assets		108		2	106
Loss on sales of investment securities		—		19	(19)
Loss on devaluation of investment securities		135		18	116
Total special losses		244		41	203
Income before income taxes		29,666		39,829	(10,162)
Provision for income taxes		8,606		11,380	(2,774)
Net income	2.0%	21,060	3.3%	28,449	(7,388)

(Reference)

Interest and dividend income	9,496	8,488	1,007
Interest expenses	1,499	1,132	366
Net financial revenue	7,996	7,355	641

BREAKDOWN OF ORDERS (NONCONSOLIDATED)

(Millions of Yen)

	Current Third Quarter Result 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕		Previous Third Quarter Result 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕		Increase (Decrease)		Current Fiscal Year Forecast 〔From:Apr 1, 2022〕 〔To :Mar 31, 2023〕	Progress (%)
		Proportion (%)		Proportion (%)		Rate (%)		
Construction business (orders)								
Architectural Construction								
Domestic	789,577	79.4	781,273	82.0	8,303	1.1	980,000	80.6
Overseas	32,534	3.3	14,973	1.5	17,560	117.3	30,000	108.4
Sub total	822,111	82.7	796,247	83.5	25,863	3.2	1,010,000	81.4
Civil Engineering								
Domestic	121,164	12.2	144,980	15.2	(23,816)	(16.4)	210,000	57.7
Overseas	51,102	5.1	11,918	1.3	39,183	328.8	30,000	170.3
Sub total	172,266	17.3	156,899	16.5	15,367	9.8	240,000	71.8
Domestic	910,741	91.6	926,254	97.2	(15,512)	(1.7)	1,190,000	76.5
Overseas	83,636	8.4	26,892	2.8	56,744	211.0	60,000	139.4
Total	994,377	100	953,146	100	41,231	4.3	1,250,000	79.6
Real Estate and Other	43,791		37,448		6,342	16.9	120,000	36.5
Grand Total	1,038,168		990,594		47,574	4.8	1,370,000	75.8

(Reference: Overseas Construction Orders)

(Millions of Yen)

	Current Third Quarter Result 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕		Previous Third Quarter Result 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕		Increase (Decrease)		Current Fiscal Year Forecast 〔From:Apr 1, 2022〕 〔To :Mar 31, 2023〕	Progress (%)
						Rate (%)		
Shimizu Corporation	83,636		26,892		56,744	211.0	60,000	139.4
Subsidiaries	66,075		23,852		42,223	177.0	40,000	165.2
Total	149,712		50,744		98,967	195.0	100,000	149.7

(*) Forecasts have not been changed from the announcement made on Nov 8, 2022.

ORDERS, SALES AND BACKLOG (NONCONSOLIDATED)
for the nine months ended December 31, 2021 and 2022

(1) Construction orders awarded and contracts

(Millions of Yen)

		Current Third Quarter 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕	Previous Third Quarter 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕	Increase (Decrease)	
					Rate(%)
Architectural Construction	Domestic	789,577	781,273	8,303	1.1
	Overseas	32,534	14,973	17,560	117.3
	Sub total	822,111	796,247	25,863	3.2
Civil Engineering	Domestic	121,164	144,980	(23,816)	(16.4)
	Overseas	51,102	11,918	39,183	328.8
	Sub total	172,266	156,899	15,367	9.8
Construction business (orders)		994,377	953,146	41,231	4.3
Real estate development and other (contracts)		43,791	37,448	6,342	16.9
Total		1,038,168	990,594	47,574	4.8

(2) Net sales

(Millions of Yen)

		Current Third Quarter 〔From:Apr 1, 2022〕 〔To :Dec 31, 2022〕	Previous Third Quarter 〔From:Apr 1, 2021〕 〔To :Dec 31, 2021〕	Increase (Decrease)	
					Rate(%)
Architectural Construction	Domestic	800,411	637,753	162,657	25.5
	Overseas	34,324	23,323	11,000	47.2
	Sub total	834,735	661,077	173,658	26.3
Civil Engineering	Domestic	141,729	146,179	(4,449)	(3.0)
	Overseas	31,483	17,533	13,950	79.6
	Sub total	173,213	163,712	9,500	5.8
Construction business		1,007,949	824,790	183,158	22.2
Real estate development and other		53,160	45,035	8,125	18.0
Total		1,061,109	869,825	191,284	22.0

(3) Backlog

(Millions of Yen)

		Current Third Quarter 〔 Dec 31, 2022 〕	Previous Third Quarter 〔 Dec 31, 2021 〕	Increase (Decrease)	
					Rate(%)
Architectural Construction	Domestic	1,424,102	1,361,202	62,899	4.6
	Overseas	83,889	84,284	(394)	(0.5)
	Sub total	1,507,992	1,445,487	62,505	4.3
Civil Engineering	Domestic	417,710	421,106	(3,396)	(0.8)
	Overseas	160,308	104,772	55,536	53.0
	Sub total	578,018	525,878	52,140	9.9
Construction business		2,086,011	1,971,365	114,645	5.8
Real estate development and other		83,851	86,098	(2,246)	(2.6)
Total		2,169,862	2,057,464	112,398	5.5

ORDERS AND CONTRACTS FORECAST (NONCONSOLIDATED)
for the fiscal year ending March 2023

(Billions of Yen)

		Current Fiscal Year Forecast 〔From:Apr 1, 2022〕 〔To :Mar 31, 2023〕	Previous Fiscal Year Result 〔From:Apr 1, 2021〕 〔To :Mar 31, 2022〕	Increase (Decrease)	
					Rate(%)
Architectural Construction	Domestic	980.0	1,123.5	(143.5)	(12.8)
	Overseas	30.0	22.8	7.1	31.4
	Sub total	1,010.0	1,146.3	(136.3)	(11.9)
Civil Engineering	Domestic	210.0	216.3	(6.3)	(2.9)
	Overseas	30.0	57.3	(27.3)	(47.7)
	Sub total	240.0	273.7	(33.7)	(12.3)
Construction business (orders)		1,250.0	1,420.0	(170.0)	(12.0)
Real estate development and other (contracts)		120.0	123.3	(3.3)	(2.8)
Total		1,370.0	1,543.4	(173.4)	(11.2)

(Reference: Overseas Construction Orders)

(Billions of Yen)

		Current Fiscal Year Forecast 〔From:Apr 1, 2022〕 〔To :Mar 31, 2023〕	Previous Fiscal Year Result 〔From:Apr 1, 2021〕 〔To :Mar 31, 2022〕	Increase (Decrease)	
					Rate(%)
Shimizu Corporation		60.0	80.2	(20.2)	(25.2)
Subsidiaries		40.0	39.7	0.2	0.7
Total		100.0	119.9	(19.9)	(16.6)

(*) Forecasts have not been changed from the announcement made on Nov 8, 2022.