

Fukuoka Financial Group, Inc.

Financial Digest for the Third Quarter of FY2022



Stock Exchange Listing:	Tokyo, Fukuoka (code:8354)
URL:	https://www.fukuoka-fg.com/
Representative:	Hisashi Goto, Director & President
For Inquiry:	Tepei Mizoe, General Manager, Corporate Planning Division
Payment date of cash dividends:	—
Filing date of Financial Statements:	February 8, 2023 (scheduled)
Trading Accounts:	Established
Supplementary Materials:	Attached
IR Conference:	Not scheduled

- (Notes) 1. This quarterly report is not subject to the quarterly review.
2. Amounts less than one million yen are omitted.

1. Consolidated Financial Highlights (from April 1, 2022 to December 31, 2022)

(1) Consolidated Operating Results (%:Changes from corresponding period of previous fiscal year)

	Ordinary Income		Ordinary Profit		Net Income attributable to owners of the parent	
	¥Million	%	¥Million	%	¥Million	%
3Q FY2022	248,298	16.8	47,301	(26.1)	32,649	(26.1)
3Q FY2021	212,529	0.3	64,034	24.4	44,175	23.6

(Note) Comprehensive income 3Q FY2022: ¥(83,606) million [—%] 3Q FY2021: ¥38,483 million [(53.3%)]

	Net Income per Share	Net Income per Share (Diluted)
	¥	¥
3Q FY2022	173.34	—
3Q FY2021	232.38	—

(2) Consolidated Financial Position

	Total Assets	Total Net Assets	Own Capital Ratio
	¥Million	¥Million	%
December 31, 2022	28,850,272	833,834	2.8
March 31, 2022	29,171,912	941,066	3.2

(Reference) Own capital December 31, 2022: ¥832,610 million March 31, 2022: ¥940,934 million

(Note) Own Capital Ratio = (Total net assets - Non-controlling interests) / Total assets * 100

This ratio is not based on the public notification of the capital adequacy ratio.

2. Dividend Payment

	Dividends declared per Share				
	First Quarter-end	Second Quarter-end	Third Quarter-end	Fiscal Year-end	Total
	¥	¥	¥	¥	¥
FY2021	—	47.50	—	47.50	95.00
FY2022	—	52.50	—	—	—
FY2022 (projection)	—	—	—	52.50	105.00

(Note) Revision of dividends projections from the latest announcement: None

3. Consolidated Earnings Projections for Fiscal year 2022, (Year ending March 31, 2023)

(%:Changes from corresponding period of previous fiscal year)

	Ordinary Profit		Net Income attributable to owners of the parent		Net Income per Share
	¥Million	%	¥Million	%	¥
FY2022	45,000	(40.9)	30,500	(43.6)	162.07

(Note) Revision of earnings projections from the latest announcement: Yes

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(millions of Yen)

Item	科目 (Japanese)	As of Mar 31, 2022	As of Dec 31, 2022
(Assets)	資産の部		
Cash and due from banks	現金預け金	7,849,025	6,822,106
Call loans and bills bought	コールローン及び買入手形	14,686	16,587
Monetary claims bought	買入金銭債権	42,814	39,659
Trading assets	特定取引資産	1,394	1,119
Money held in trust	金銭の信託	19,074	18,667
Securities	有価証券	4,110,270	3,747,566
Loans and bills discounted	貸出金	16,703,622	17,636,997
Foreign exchanges	外国為替	12,167	17,654
Lease receivables and lease investment assets	リース債権及びリース投資資産	15,410	15,983
Other assets	その他資産	269,630	342,070
Tangible fixed assets	有形固定資産	203,117	200,402
Intangible fixed assets	無形固定資産	18,872	20,710
Net defined benefit assets	退職給付に係る資産	26,036	27,814
Deferred tax assets	繰延税金資産	37,290	84,564
Customers' liabilities for acceptances and guarantees	支払承諾見返	47,808	58,740
Allowance for loan losses	貸倒引当金	(199,309)	(200,372)
Total assets	資産の部合計	29,171,912	28,850,272
(Liabilities)	負債の部		
Deposits	預金	20,085,823	20,307,443
Negotiable certificates of deposit	譲渡性預金	397,166	540,220
Call money and bills sold	コールマネー及び売渡手形	1,231,492	1,852,067
Payables under repurchase agreements	売現先勘定	1,497,851	1,243,859
Payables under securities lending transactions	債券貸借取引受入担保金	837,530	861,375
Borrowed money	借入金	3,876,327	2,828,070
Foreign exchanges	外国為替	712	1,453
Short-term bonds payable	短期社債	37,000	42,000
Other liabilities	その他負債	188,946	251,737
Net defined benefit liability	退職給付に係る負債	1,150	1,162
Provision for losses from reimbursement of inactive accounts	睡眠預金払戻損失引当金	6,054	5,319
Reserves under the special laws	特別法上の引当金	24	24
Deferred tax liabilities	繰延税金負債	40	52
Deferred tax liabilities for land revaluation	再評価に係る繰延税金負債	22,917	22,911
Acceptances and guarantees	支払承諾	47,808	58,740
Total liabilities	負債の部合計	28,230,846	28,016,438
(Net assets)	純資産の部		
Capital stock	資本金	124,799	124,799
Capital surplus	資本剰余金	141,487	141,281
Retained earnings	利益剰余金	579,369	593,139
Treasury stock	自己株式	(2,461)	(8,062)
Total shareholders' equity	株主資本合計	843,195	851,158
Valuation difference on available-for-sale securities	その他有価証券評価差額金	49,973	(76,855)
Deferred gains or losses on hedges	繰延ヘッジ損益	(1,850)	8,878
Revaluation reserve for land	土地再評価差額金	51,395	51,382
Remeasurements of defined benefit plans	退職給付に係る調整累計額	(1,778)	(1,952)
Total accumulated other comprehensive income	その他の包括利益累計額合計	97,739	(18,547)
Non-controlling interests	非支配株主持分	131	1,223
Total net assets	純資産の部合計	941,066	833,834
Total liabilities and net assets	負債及び純資産の部合計	29,171,912	28,850,272

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

(millions of Yen)

Item	科目 (Japanese)	9 months ended Dec 31, 2021	9 months ended Dec 31, 2022
Ordinary income:	経常収益	212,529	248,298
Interest income	資金運用収益	145,608	168,616
Interest on loans and discounts	(うち貸出金利息)	111,054	119,706
Interest and dividends on securities	(うち有価証券利息配当金)	29,554	38,056
Fees and commissions	役務取引等収益	45,302	45,937
Trading income	特定取引収益	991	583
Other operating income	その他業務収益	15,804	28,135
Other income	その他経常収益	4,822	5,024
Ordinary expenses:	経常費用	148,495	200,997
Interest expenses	資金調達費用	7,518	28,558
Interest on deposits	(うち預金利息)	634	3,882
Fees and commissions payments	役務取引等費用	18,437	18,073
Other operating expenses	その他業務費用	10,936	41,378
General and administrative expenses	営業経費	105,131	105,461
Other expenses	その他経常費用	6,471	7,523
Ordinary profit	経常利益	64,034	47,301
Extraordinary income	特別利益	76	109
Gain on disposal of noncurrent assets	固定資産処分益	76	109
Extraordinary loss	特別損失	613	403
Loss on disposal of noncurrent assets	固定資産処分損	471	296
Impairment loss	減損損失	141	106
Income before income taxes:	税金等調整前四半期純利益	63,497	47,007
Current	法人税、住民税及び事業税	16,626	10,781
Deferred	法人税等調整額	2,714	3,557
Total income taxes	法人税等合計	19,341	14,339
Net income	四半期純利益	44,156	32,668
Net income (loss) attributable to non-controlling interests	非支配株主に帰属する四半期純利益又は 非支配株主に帰属する四半期純損失	(19)	19
Net income attributable to owners of the parent	親会社株主に帰属する四半期純利益	44,175	32,649

Consolidated Statements of Comprehensive Income

(millions of Yen)

Item	科目 (Japanese)	9 months ended Dec 31, 2021	9 months ended Dec 31, 2022
Net income	四半期純利益	44,156	32,668
Other comprehensive income	その他の包括利益	(5,673)	(116,275)
Valuation difference on available-for-sale securities	その他有価証券評価差額金	(4,324)	(126,829)
Deferred gains or losses on hedges	繰延ヘッジ損益	(709)	10,728
Remeasurements of defined benefit plans	退職給付に係る調整額	(639)	(173)
Total comprehensive income	四半期包括利益	38,483	(83,606)
(Breakdown)	(内訳)		
Comprehensive income attributable to owners of the parent	親会社株主に係る四半期包括利益	38,502	(83,625)
Comprehensive income attributable to non-controlling interests	非支配株主に係る四半期包括利益	(19)	19

Financial Digest for the Third Quarter of FY2022

January 31, 2023

Contents	Page
1 Gain and loss	5~7
2 Assets and liabilities	
(1) Loans	8
(2) Deposits	9
(3) Asset management products	10
(4) Marketable securities	11
3 Non-performing loans	12
4 Interest rate spread (Domestic division)	12
5 Projections	13

Capital adequacy ratio will be announced soon after the calculation is completed.

This report contains forward-looking statements and other forward-looking information relating to the company (the “forward-looking statements”). The forward-looking statements are not historical facts and include, reflect or are otherwise based upon, among other things, the company’s current estimations, projections, views, policies, business strategies, targets, expectations, assumptions and evaluations with respect to general economic conditions, the results of operations, the financial condition, the company’s management in general and other future events. Accordingly, they are inherently susceptible to uncertainties, risks and changes in circumstances and are not guarantees of future performance.

Some forward-looking statements represent targets that the company’s management will strive to achieve through the successful implementation of the company’s business strategies. The company may not be successful in implementing its business strategy, and actual results may differ materially, for a wide range of possible reasons.

1. Gain and loss

	3 banks' total			FFG (consolidated)			FY 2021
	9 months ended Dec 31, 2022	Comparison	9 months ended Dec 31, 2021	9 months ended Dec 31, 2022	Comparison	9 months ended Dec 31, 2021	
Gross business profit	143,678	(15,476)	159,154	155,262	(15,553)	170,815	221,133
Net interest income	141,949	1,087	140,862	140,058	1,968	138,090	181,217
Domestic	130,207	308	129,899	128,553	1,085	127,468	166,540
International	11,741	778	10,963	11,504	883	10,621	14,676
Net fees and commissions	19,692	1,133	18,559	27,864	999	26,865	35,695
Net trading income	8	6	2	583	(408)	991	1,204
Net other operating income	(17,971)	(17,701)	(270)	(13,243)	(18,110)	4,867	3,016
Gains (losses) on sales (redemptions) of bonds	(21,922)	(19,272)	(2,650)	(23,028)	(20,380)	(2,648)	(8,015)
Overhead expenses (-)	82,888	(4,004)	86,892	105,418	(407)	105,825	142,867
Business profit (before transfer to general reserve for possible loan losses)	60,789	(11,473)	72,262	49,844	(15,146)	64,990	78,265
① Transfer to general reserve for possible loan losses (-)	1,403	1,275	128	1,935	1,879	56	401
Business profit	59,385	(12,748)	72,133	47,908	(17,026)	64,934	77,864
Core business profit	82,712	7,800	74,912	72,873	5,235	67,638	86,281
Core business profit (excluding gains (losses) on cancellation of investment trusts)	83,266	9,390	73,876	73,427	6,724	66,703	86,430
Other operating profit (loss)	959	(2,714)	3,673	(607)	293	(900)	(1,777)
② Credit cost for disposal of non-performing loans (-)	1,632	854	778	3,090	763	2,327	2,708
Net transfer to specific reserve for possible loan losses (-)	1,319	195	1,124	2,784	88	2,696	3,218
Reversal of allowance for loan losses	—	—	—	—	—	—	—
Recoveries of written-off claims	1	(604)	605	9	(597)	606	771
Total credit cost ①+② (-)	3,036	2,129	907	5,025	2,642	2,383	3,109
Gains (losses) on stocks	3,149	(2,285)	5,434	2,987	94	2,893	2,686
Others	(557)	425	(982)	(504)	961	(1,465)	(1,755)
Ordinary profit	60,344	(15,462)	75,806	47,301	(16,733)	64,034	76,086
Extraordinary profit (loss)	(331)	139	(470)	(293)	243	(536)	(924)
Income (loss) before income taxes	60,013	(15,323)	75,336	47,007	(16,490)	63,497	75,162
Total income taxes (-)	15,025	(5,211)	20,236	14,339	(5,002)	19,341	21,005
Net income	44,987	(10,112)	55,099	32,668	(11,488)	44,156	54,157
Net income attributable to non-controlling interests (-)	—	—	—	19	38	(19)	38
Net income attributable to owners of the parent	32,649	(11,526)	44,175	32,649	(11,526)	44,175	54,118

<Notes> The notes described below are also applied to subsidiary banks (p6-7).

- “()”denotes minus.
- Core business profit
= Business profit + Transfer to general reserve for possible loan losses – Gains (losses) on sales (redemptions) of bonds
- When the total transfer from general and specific reserves for possible loan losses exceeds the transfer to them, the difference is posted as “reversal of allowance for loan losses” under the other operating profit. Numbers in square brackets are amounts before netting.

Reference (¥ bil.)	22/3Q	21/3Q	Comparison
Net income (3 banks' total)	45.0	55.1	(10.1)
FFG non-consolidated	(8.1)	(6.7)	(1.4)
Profit (loss) of subsidiary companies (including Minna Bank)	(2.1)	(3.4)	1.2
Other consolidation adjustments	(2.1)	(0.8)	(1.3)
FFG's consolidated net profit for the quarter	32.6	44.2	(11.5)

■ 9 months Summary

Core business profit (3 banks' total) ¥82.7 billion

Progress on FY2023 Projection 79.5%

- Core business profit increased ¥7.8 billion from a year earlier to ¥82.7 billion mainly due to increases in net interest income and net fees and commissions as well as a decrease in overhead expenses.
- We achieved progress of 79.5% toward the forecast announced for this fiscal year (¥104.0 billion), which exceeded our plan.

Consolidated ordinary profit ¥47.3 billion

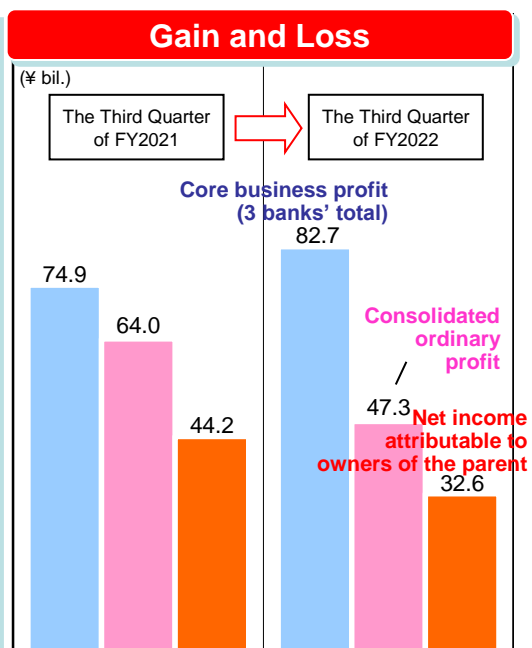
Progress on FY2023 Projection 57.0%

- Even though core business profit grew steadily, consolidated ordinary profit decreased ¥16.7 billion from a year earlier to ¥47.3 billion mainly due to a decrease in gains on sales of bonds.

Net income attributable to owners of the parent ¥32.6 billion

Progress on FY2023 Projection 57.3%

- As a result, net income attributable to owners of the parent decreased ¥11.5 billion from a year earlier to ¥32.6 billion.



The Bank of Fukuoka (non-consolidated)

(¥ mil.)

	9 months ended Dec 31, 2022	9 months ended Dec 31, 2021	Comparison	FY 2021
Gross business profit	97,272	107,326	(10,054)	137,947
Net interest income	94,908	93,002	1,906	121,650
Domestic	84,886	84,024	862	109,258
International	10,022	8,978	1,044	12,391
Net fees and commissions	14,596	13,901	695	18,866
Net trading income	8	2	6	0
Net other operating income	(12,241)	420	(12,661)	(2,569)
Gains (losses) on sales (redemptions) of bonds	(15,959)	(1,798)	(14,161)	(5,558)
Overhead expenses (-)	49,181	50,037	(856)	66,967
Business profit (before transfer to general reserve for possible loan losses)	48,090	57,288	(9,198)	70,980
① Transfer to general reserve for possible loan losses (-)	(454)	∴[(260)] -	(454)	1,061
Business profit	48,545	∴ 57,288	(8,743)	69,918
Core business profit	64,050	∴ 59,087	4,963	76,538
Core business profit (excluding gains (losses) on cancellation of investment trusts)	64,250	∴ 58,344	5,906	76,422
Other operating profit (loss)	(2,781)	∴ 3,055	(5,836)	3,404
② Credit cost for disposal of non-performing loans (-)	4,973	∴ (434)	5,407	(564)
Net transfer to specific reserve for possible loan losses (-)	4,732	∴∴[(119)] -	4,732	(513)
Reversal of allowance for loan losses	-	∴∴▶ 380	(380)	-
Recoveries of written-off claims	0	105	(105)	127
Total credit cost ①+② (-)	4,518	(434)	4,952	497
Gains (losses) on stocks	1,859	2,423	(564)	2,467
Others	332	197	135	373
Ordinary profit	45,763	60,343	(14,580)	73,323
Extraordinary profit (loss)	(38)	(143)	105	(178)
Income (loss) before income taxes	45,724	60,199	(14,475)	73,145
Total income taxes (-)	12,145	16,980	(4,835)	20,352
Net income	33,579	43,218	(9,639)	52,792

The Kumamoto Bank (non-consolidated)

(¥ mil.)

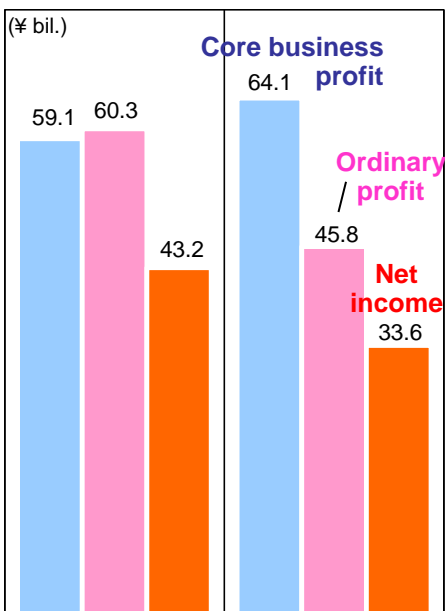
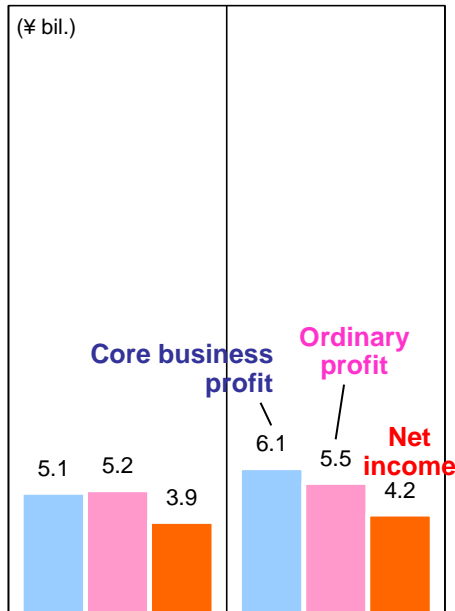
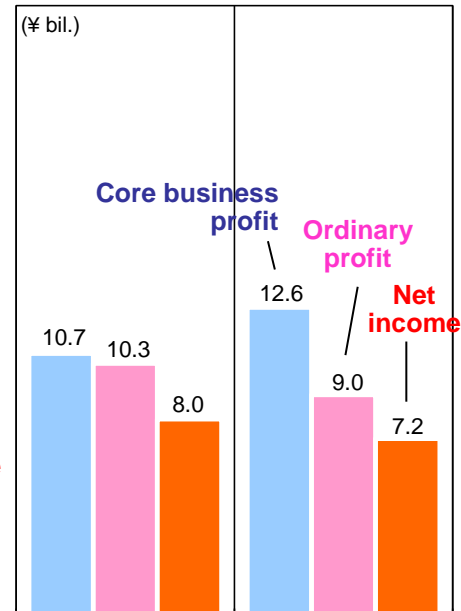
	9 months ended Dec 31, 2022	9 months ended Dec 31, 2021	Comparison	FY 2021
Gross business profit	15,469	14,899	570	19,425
Net interest income	14,063	13,752	311	18,444
Domestic	14,047	13,749	298	18,440
International	15	2	13	4
Net fees and commissions	1,355	1,073	282	1,298
Net other operating income	50	73	(23)	(317)
Gains (losses) on sales (redemptions) of bonds	4	22	(18)	(368)
Overhead expenses (-)	9,386	9,789	(403)	13,114
Business profit (before transfer to general reserve for possible loan losses)	6,083	5,109	974	6,310
① Transfer to general reserve for possible loan losses (-)	205	∴[(597)] -	205	∴[(1,293)] -
Business profit	5,877	∴ 5,109	768	∴ 6,310
Core business profit	6,079	∴ 5,087	992	∴ 6,679
Core business profit (excluding gains (losses) on cancellation of investment trusts)	6,079	∴ 5,087	992	∴ 6,679
Other operating profit (loss)	(345)	∴ 58	(403)	∴ 492
② Credit cost for disposal of non-performing loans (-)	77	∴ (286)	363	∴ (940)
Net transfer to specific reserve for possible loan losses (-)	47	∴∴[215] -	47	∴∴[260] -
Reversal of allowance for loan losses	-	∴∴▶ 381	(381)	∴∴▶ 1,033
Recoveries of written-off claims	1	10	(9)	12
Total credit cost ①+② (-)	283	(286)	569	(940)
Gains (losses) on stocks	(25)	(3)	(22)	(103)
Others	(241)	(224)	(17)	(344)
Ordinary profit	5,532	5,168	364	6,803
Extraordinary profit (loss)	(9)	19	(28)	23
Income (loss) before income taxes	5,523	5,188	335	6,826
Total income taxes (-)	1,340	1,327	13	1,698
Net income	4,182	3,860	322	5,128

The Juhachi-Shinwa Bank (non-consolidated)

(¥ mil.)

	9 months ended Dec 31, 2022	9 months ended Dec 31, 2021	Comparison	FY 2021
Gross business profit	30,935	36,928	(5,993)	47,565
Net interest income	32,977	34,108	(1,131)	44,731
Domestic	31,274	32,125	(851)	41,974
International	1,703	1,982	(279)	2,757
Net fees and commissions	3,739	3,585	154	4,769
Net other operating income	(5,781)	(765)	(5,016)	(1,936)
Gains (losses) on sales (redemptions) of bonds	(5,967)	(874)	(5,093)	(2,085)
Overhead expenses (-)	24,320	27,064	(2,744)	35,332
Business profit (before transfer to general reserve for possible loan losses)	6,615	9,863	(3,248)	12,232
① Transfer to general reserve for possible loan losses (-)	∴[1,652] —	987	(987)	1,053
Business profit	∴ 6,615	8,876	(2,261)	11,178
Core business profit	∴ 12,582	10,737	1,845	14,317
Core business profit (excluding gains (losses) on cancellation of investment trusts)	∴ 12,936	10,443	2,493	14,482
Other operating profit (loss)	∴ 2,433	1,417	1,016	554
② Credit cost for disposal of non-performing loans (-)	∴ (1,765)	640	(2,405)	935
Net transfer to specific reserve for possible loan losses (-)	∴∴[(3,460)] —	1,028	(1,028)	1,463
Reversal of allowance for loan losses	∴∴▶ 1,808	—	1,808	—
Recoveries of written-off claims	∴ —	490	(490)	630
Total credit cost ①+② (-)	∴ (1,765)	1,627	(3,392)	1,989
Gains (losses) on stocks	1,316	3,014	(1,698)	2,863
Others	(648)	(956)	308	(1,373)
Ordinary profit	9,048	10,294	(1,246)	11,733
Extraordinary profit (loss)	(283)	(346)	63	(854)
Income (loss) before income taxes	8,765	9,948	(1,183)	10,879
Total income taxes (-)	1,539	1,927	(388)	28
Net income	7,226	8,020	(794)	10,850

Gain and Loss

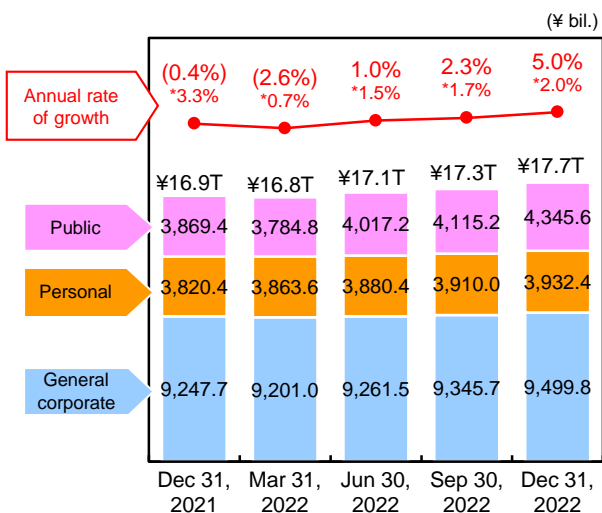
The Bank of Fukuoka
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2. Assets and liabilities

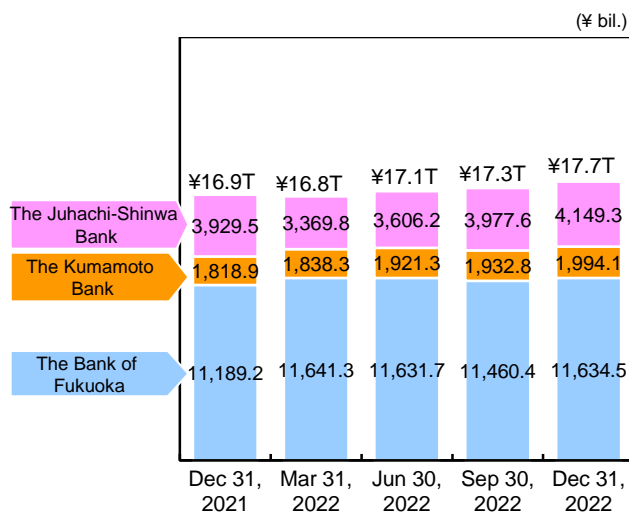
(1) Loans

3 banks' total

Loans classified by customer segment
(Term-end balance)



Loans classified by bank
(Term-end balance)



* Annual rates, excluding loans to FFG and Government

(¥ mil.)

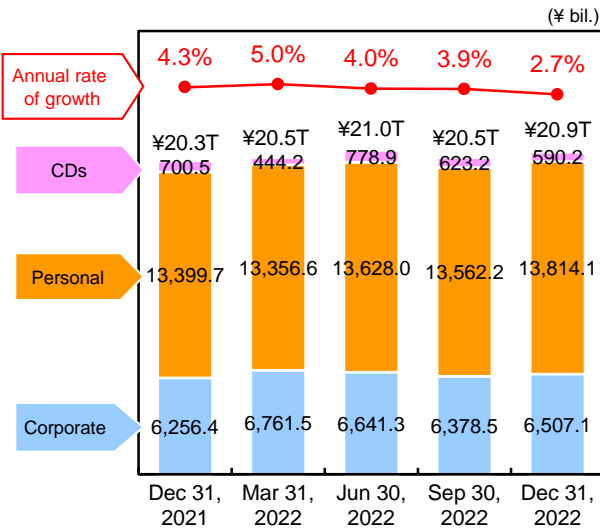
	Dec 31, 2022				Sep 30, 2022	Dec 31, 2021	
	annual rate of growth		change from Sep 30, 2022	change from Dec 31, 2021			
3 banks' total	Total loans	5.0%	17,777,963	406,996	840,240	17,370,967	16,937,723
	Personal segment	2.9%	3,932,456	22,452	111,998	3,910,004	3,820,458
	Corporate segment	5.6%	13,845,504	384,543	728,240	13,460,961	13,117,264
	Personal loans	3.0%	3,827,360	22,967	110,482	3,804,393	3,716,878
	Housing loans	3.3%	3,451,425	25,369	111,625	3,426,056	3,339,800
	Consumer loans	2.2%	321,435	(912)	7,064	322,347	314,371
	Loans to small-and-medium-sized enterprises, etc. ratio	—	63.07%	(0.61%)	(0.41%)	63.68%	63.48%
The Bank of Fukuoka (non-consolidated)	Total loans	4.0%	11,634,513	174,037	445,272	11,460,476	11,189,241
	Personal segment	3.3%	2,490,173	15,474	79,948	2,474,699	2,410,225
	Corporate segment	4.2%	9,144,339	158,563	365,323	8,985,776	8,779,016
	Fukuoka prefecture	2.5%	8,037,712	147,180	196,999	7,890,532	7,840,713
	Personal loans	3.5%	2,426,901	16,132	82,047	2,410,769	2,344,854
	Housing loans	3.8%	2,180,850	16,960	79,194	2,163,890	2,101,656
	Consumer loans	4.1%	210,560	(131)	8,255	210,691	202,305
Loans to small-and-medium-sized enterprises, etc. ratio	—	66.99%	(0.13%)	0.70%	67.12%	66.29%	
The Kumamoto Bank (non-consolidated)	Total loans	9.6%	1,994,119	61,236	175,169	1,932,883	1,818,950
	Personal segment	3.0%	556,264	2,998	16,190	553,266	540,074
	Corporate segment	12.4%	1,437,854	58,238	158,978	1,379,616	1,278,876
	Kumamoto prefecture	0.6%	1,304,177	19,635	8,208	1,284,542	1,295,969
	Personal loans	2.6%	532,700	2,504	13,750	530,196	518,950
	Housing loans	3.0%	499,739	3,180	14,718	496,559	485,021
	Consumer loans	1.4%	29,926	(178)	410	30,104	29,516
Loans to small-and-medium-sized enterprises, etc. ratio	—	60.55%	(0.82%)	(4.99%)	61.37%	65.54%	
The Juhachi-Shinwa Bank (non-consolidated)	Total loans	5.6%	4,149,331	171,723	219,799	3,977,608	3,929,532
	Personal segment	1.8%	886,019	3,980	15,860	882,039	870,159
	Corporate segment	6.7%	3,263,311	167,742	203,939	3,095,569	3,059,372
	Nagasaki prefecture	(0.3%)	2,300,762	7,998	(7,331)	2,292,764	2,308,093
	Personal loans	1.7%	867,759	4,331	14,685	863,428	853,074
	Housing loans	2.4%	770,836	5,229	17,713	765,607	753,123
	Consumer loans	(1.9%)	80,949	(603)	(1,601)	81,552	82,550
Loans to small-and-medium-sized enterprises, etc. ratio	—	53.30%	(1.59%)	(1.21%)	54.89%	54.51%	

<Note> The term-end balance of loans includes loans granted by the Bank of Fukuoka to FFG (¥123.3 billion at the end of December 2022 ¥128.3 billion at the end of September 2022, and ¥123.3 billion at the end of December 2021).

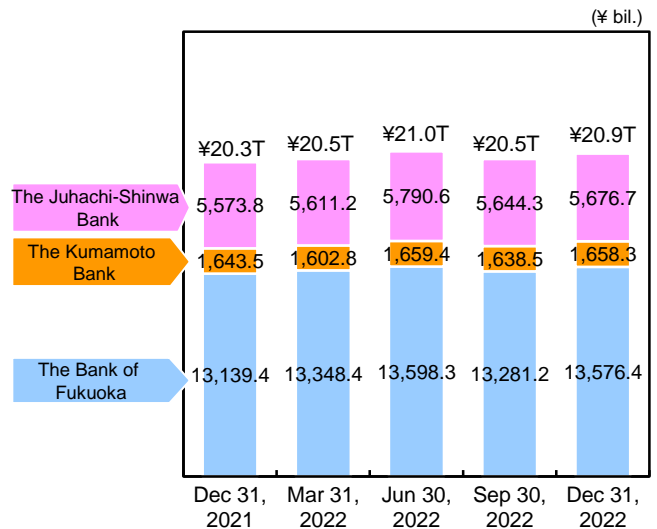
(2) Deposits

3 banks' total

Deposits and CDs classified by customer segment
(Term-end balance)



Deposits and CDs classified by bank
(Term-end balance)



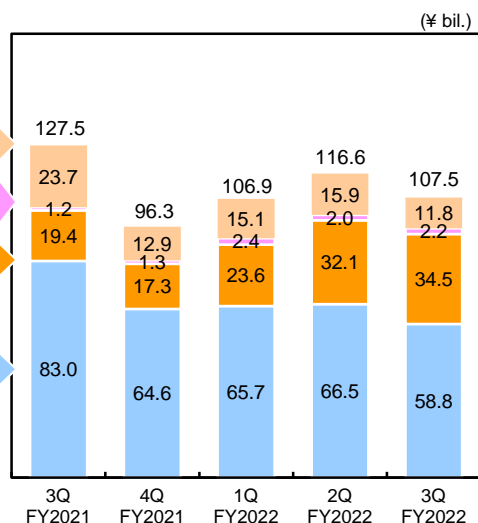
(¥ mil.)

		Dec 31, 2022			Sep 30, 2022	Dec 31, 2021	
		annual rate of growth	change from Sep 30, 2022	change from Dec 31, 2021			
3 banks' total	Personal deposits	3.1%	13,814,178	251,894	414,385	13,562,284	13,399,793
	Corporate deposits	4.0%	6,507,145	128,638	250,719	6,378,507	6,256,426
	Total	3.4%	20,321,325	380,532	665,104	19,940,793	19,656,221
	Demand	5.9%	15,216,732	379,087	846,117	14,837,645	14,370,615
	Time	(3.4%)	5,104,591	1,444	(181,015)	5,103,147	5,285,606
	CDs	(15.8%)	590,220	(33,077)	(110,357)	623,297	700,577
	Deposits and CDs	2.7%	20,911,545	347,454	554,746	20,564,091	20,356,799
The Bank of Fukuoka (non-consolidated)	Personal deposits	3.4%	8,843,632	175,005	292,941	8,668,627	8,550,691
	Corporate deposits	5.9%	4,375,654	142,642	243,893	4,233,012	4,131,761
	Total	4.2%	13,219,287	317,647	536,834	12,901,640	12,682,453
	Demand	6.8%	10,032,085	292,823	636,993	9,739,262	9,395,092
	Time	(3.0%)	3,187,201	24,823	(100,160)	3,162,378	3,287,361
	CDs	(21.8%)	357,145	(22,439)	(99,804)	379,584	456,949
	Deposits and CDs	3.3%	13,576,432	295,208	437,029	13,281,224	13,139,403
Fukuoka prefecture	4.8%	12,242,058	254,380	559,175	11,987,678	11,682,883	
The Kumamoto Bank (non-consolidated)	Personal deposits	2.5%	1,205,427	19,890	29,008	1,185,537	1,176,419
	Corporate deposits	(3.0%)	452,340	(24)	(14,174)	452,364	466,514
	Total	0.9%	1,657,767	19,865	14,833	1,637,902	1,642,934
	Demand	4.0%	1,145,531	27,694	43,737	1,117,837	1,101,794
	Time	(5.3%)	512,236	(7,828)	(28,904)	520,064	541,140
	CDs	0.0%	600	0	0	600	600
	Deposits and CDs	0.9%	1,658,367	19,865	14,833	1,638,502	1,643,534
Kumamoto prefecture	1.0%	1,568,250	19,543	14,958	1,548,707	1,553,292	
The Juhachi-Shinwa Bank (non-consolidated)	Personal deposits	2.5%	3,765,119	56,999	92,436	3,708,120	3,672,683
	Corporate deposits	1.3%	1,679,151	(13,980)	21,000	1,693,131	1,658,151
	Total	2.1%	5,444,271	43,020	113,437	5,401,251	5,330,834
	Demand	4.3%	4,039,116	58,570	165,387	3,980,546	3,873,729
	Time	(3.6%)	1,405,154	(15,551)	(51,951)	1,420,705	1,457,105
	CDs	(4.3%)	232,475	(10,638)	(10,553)	243,113	243,028
	Deposits and CDs	1.8%	5,676,746	32,381	102,884	5,644,365	5,573,862
Nagasaki prefecture	2.6%	5,053,270	65,185	126,728	4,988,085	4,926,542	

(3) Asset management products

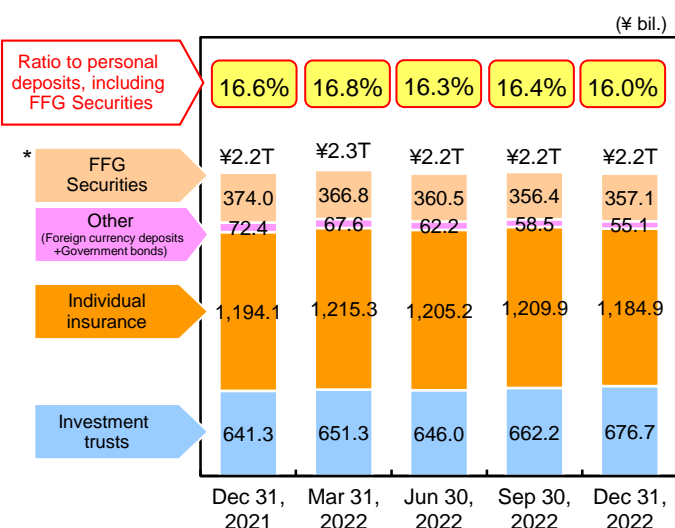
Group's total

Sales of asset management products



* Figures of FFG Securities are the total sales of investment trusts and bonds.

Outstanding balance of assets under management for individual customers



* Figures of FFG Securities are the total balance of individual investment trusts, stocks and bonds.

Sales of asset management products

Outstanding balance of assets under management for individual customers

(¥ bil.)

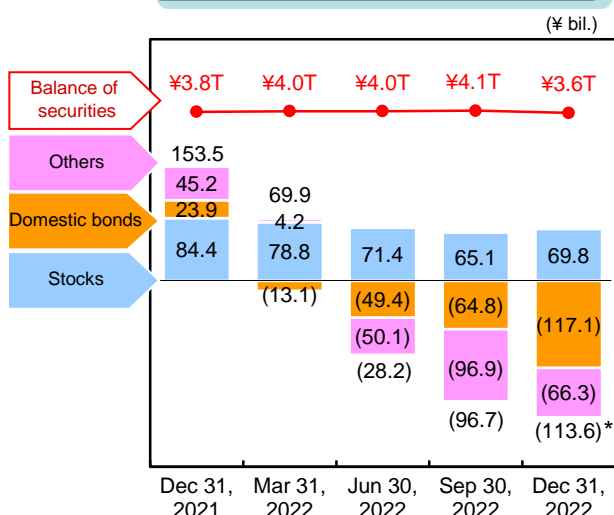
		3Q FY2022 (3 months)		2Q FY2022 (3 months)	3Q FY2021 (3 months)	Dec 31, 2022			Sep 30, 2022	Dec 31, 2021	
			change from 2Q FY2022			change from 3Q FY2021		Change from Sep 30, 2022			Change from Dec 31, 2021
Group's total	Investment trusts	58.8	(7.7)	(24.2)	66.5	83.0	676.7	14.5	35.4	662.2	641.3
	Individual insurance	34.5	2.4	15.1	32.1	19.4	1,184.9	(25.0)	(9.2)	1,209.9	1,194.1
	Foreign currency deposits	1.2	0.4	0.6	0.8	0.6	20.2	(2.7)	(11.3)	22.9	31.5
	Government bonds	1.0	(0.2)	0.4	1.2	0.6	34.9	(0.7)	(6.0)	35.6	40.9
	FFG Securities	11.8	(4.1)	(11.9)	15.9	23.7	357.1	0.7	(16.9)	356.4	374.0
	Total	107.5	(9.1)	(20.0)	116.6	127.5	2,274.0	(13.2)	(8.0)	2,287.2	2,282.0
	Ratio to personal deposits						16.0%	(0.4%)	(0.6%)	16.4%	16.6%
The Bank of Fukuoka (non-consolidated)	Investment trusts	35.1	(3.9)	(14.3)	39.0	49.4	418.6	8.1	16.9	410.5	401.7
	Individual insurance	18.9	1.0	9.4	17.9	9.5	676.6	(12.2)	(2.3)	688.8	678.9
	Foreign currency deposits	0.9	0.4	0.4	0.5	0.5	15.3	(2.3)	(8.2)	17.6	23.5
	Government bonds	0.8	(0.1)	0.3	0.9	0.5	25.9	(0.6)	(4.5)	26.5	30.4
	Total	55.9	(2.6)	(4.1)	58.5	60.0	1,136.6	(6.9)	1.9	1,143.5	1,134.7
	Ratio to personal deposits						12.9%	(0.3%)	(0.4%)	13.2%	13.3%
The Kumamoto Bank (non-consolidated)	Investment trusts	8.6	(1.6)	(2.6)	10.2	11.2	86.2	2.3	3.9	83.9	82.3
	Individual insurance	3.4	0.7	0.9	2.7	2.5	141.2	(4.3)	(3.4)	145.5	144.6
	Foreign currency deposits	0.0	0.0	0.0	0.0	0.0	1.4	(0.2)	(0.9)	1.6	2.3
	Government bonds	0.0	0.0	0.0	0.0	0.0	0.7	(0.1)	(0.2)	0.8	0.9
	Total	12.1	(0.9)	(1.8)	13.0	13.9	229.7	(2.4)	(0.6)	232.1	230.3
Ratio to personal deposits						19.1%	(0.5%)	(0.5%)	19.6%	19.6%	
The Juhachi-Shinwa Bank (non-consolidated)	Investment trusts	15.0	(2.2)	(7.3)	17.2	22.3	171.9	4.3	14.6	167.6	157.3
	Individual insurance	12.1	0.7	4.8	11.4	7.3	367.0	(8.5)	(3.5)	375.5	370.5
	Foreign currency deposits	0.2	0.0	0.2	0.2	0.0	3.3	(0.3)	(2.2)	3.6	5.5
	Government bonds	0.1	(0.1)	0.0	0.2	0.1	8.1	0.0	(1.4)	8.1	9.5
	Total	27.6	(1.5)	(2.1)	29.1	29.7	550.4	(4.7)	7.5	555.1	542.9
Ratio to personal deposits						14.6%	(0.4%)	(0.2%)	15.0%	14.8%	

<Notes> 1. The sales of investment trusts include those to corporate customers, but the others are the sales only to individuals.
2. The sales of individual insurance don't include level premium insurance besides prepaid contracts.

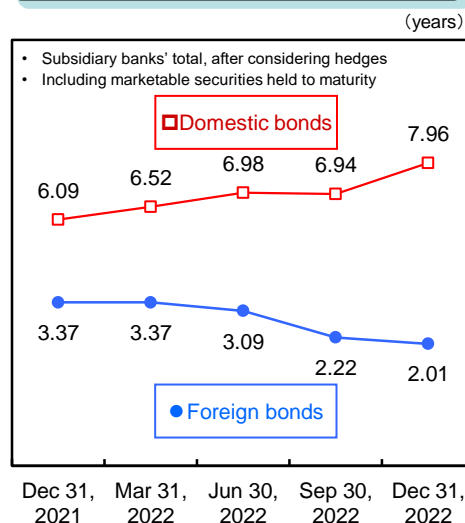
(4) Marketable securities

FFG (consolidated)

Unrealized gain



Bond duration



* Unrealized gain(loss) after considering hedges : ¥ (68.4) billion
(a ¥13.4 billion decrease over the level at the end of September, 2022)

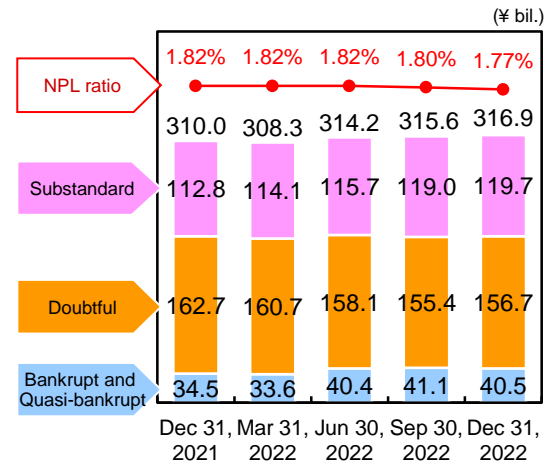
(¥ mil.)

		Dec 31, 2022				Sep 30, 2022	
		Market value	change from Sep 30, 2022	Unrealized gain(loss)	change from Sep 30, 2022	Market value	Unrealized gain(loss)
FFG (consolidated)	Total	3,651,706	(456,868)	(113,669)	(16,953)	4,108,574	(96,716)
	Stocks	166,876	3,608	69,812	4,694	163,268	65,118
	Domestic bonds	2,022,158	(404,394)	(117,171)	(52,287)	2,426,552	(64,884)
	National government bonds	1,466,070	(374,076)	(104,305)	(45,551)	1,840,146	(58,754)
	Others	1,462,671	(56,081)	(66,311)	30,639	1,518,752	(96,950)
	Foreign bonds	939,915	(62,828)	(47,803)	32,086	1,002,743	(79,889)
The Bank of Fukuoka (consolidated)	Total	2,323,302	(425,583)	(56,667)	(1,753)	2,748,885	(54,914)
	Stocks	131,048	2,815	66,456	4,063	128,233	62,393
	Domestic bonds	1,126,415	(368,193)	(74,584)	(32,373)	1,494,608	(42,211)
	National government bonds	874,084	(341,922)	(67,751)	(28,853)	1,216,006	(38,898)
	Others	1,065,837	(60,207)	(48,539)	26,557	1,126,044	(75,096)
	Foreign bonds	723,971	(56,359)	(32,231)	27,248	780,330	(59,479)
The Kumamoto Bank (non-consolidated)	Total	143,409	(2,645)	(6,798)	(3,644)	146,054	(3,154)
	Stocks	1,550	170	598	171	1,380	427
	Domestic bonds	136,721	(3,088)	(7,048)	(3,688)	139,809	(3,360)
	National government bonds	116,983	(2,796)	(7,012)	(3,585)	119,779	(3,427)
	Others	5,137	273	(348)	(128)	4,864	(220)
	Foreign bonds	—	—	—	—	—	—
The Juhachi-Shinwa Bank (non-consolidated)	Total	1,181,055	(29,646)	(21,205)	(12,868)	1,210,701	(8,337)
	Stocks	34,277	622	11,881	253	33,655	11,628
	Domestic bonds	756,124	(33,078)	(24,339)	(16,707)	789,202	(7,632)
	National government bonds	472,106	(29,321)	(20,182)	(13,475)	501,427	(6,707)
	Others	390,653	2,810	(8,747)	3,586	387,843	(12,333)
	Foreign bonds	215,943	(6,470)	(14,112)	4,209	222,413	(18,321)

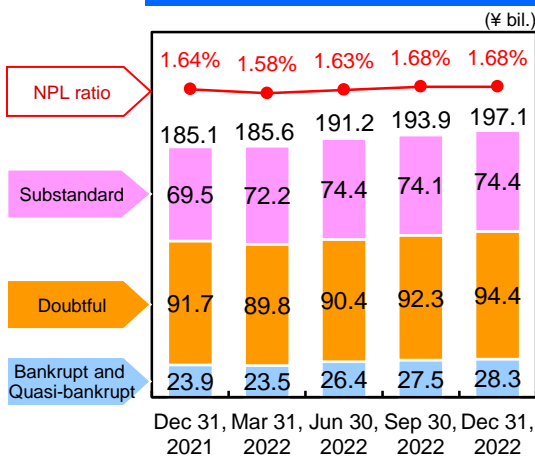
3. Non-performing loans

3 banks' total

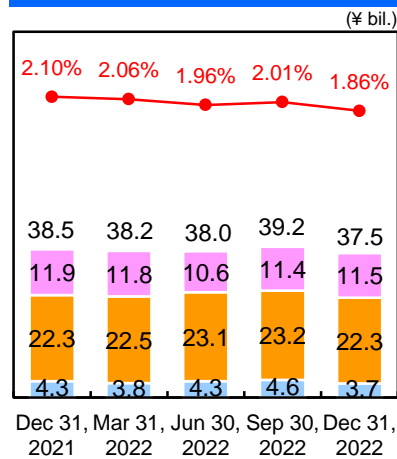
	3 banks' total (¥ mil.)			
	Dec 31, 2022	change from Sep 30, 2022	change from Dec 31, 2021	Dec 31, 2021
NPLs under the FRL	316,863	1,291	6,840	310,023
Bankrupt and Quasi-bankrupt	40,470	(615)	5,923	34,547
Doubtful	156,679	1,231	(6,036)	162,715
Substandard	119,710	673	6,953	112,757
Ratio of NPLs under the FRL to the total credits	1.77%	(0.03%)	(0.05%)	1.80%



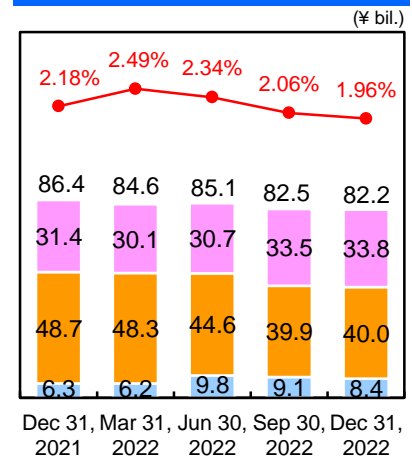
The Bank of Fukuoka (non-consolidated)



The Kumamoto Bank (non-consolidated)



The Juhachi-Shinwa Bank (non-consolidated)



4. Interest rate spread (Domestic division)

	3 banks' total			The Bank of Fukuoka (non-consolidated)			The Kumamoto Bank (non-consolidated)			The Juhachi-Shinwa Bank (non-consolidated)		
	3Q FY2022 (9 months)	YoY change	3Q FY2021 (9 months)	3Q FY2022 (9 months)	YoY change	3Q FY2021 (9 months)	3Q FY2022 (9 months)	YoY change	3Q FY2021 (9 months)	3Q FY2022 (9 months)	YoY change	3Q FY2021 (9 months)
(1) Average yield on interest earning assets	0.79	(0.03)	0.82	0.78	(0.04)	0.82	0.88	(0.03)	0.91	0.77	(0.05)	0.82
Loans and bills discounted ①	0.84	(0.01)	0.85	0.84	(0.03)	0.87	0.84	(0.04)	0.88	0.84	0.04	0.80
Securities	0.82	(0.14)	0.96	0.79	(0.17)	0.96	0.71	0.00	0.71	0.88	(0.11)	0.99
(2) Average yield on interest bearing liabilities	0.38	(0.04)	0.42	0.34	(0.03)	0.37	0.40	(0.04)	0.44	0.52	(0.07)	0.59
Deposits and CDs ②	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
External liabilities	(0.01)	0.00	(0.01)	(0.01)	0.00	(0.01)	(0.02)	(0.01)	(0.01)	(0.01)	(0.01)	(0.00)
(3) Difference between average yields on loans and deposits ①-②	0.84	(0.01)	0.85	0.84	(0.03)	0.87	0.84	(0.04)	0.88	0.84	0.04	0.80
(4) Average interest rate spread (1)-(2)	0.41	0.01	0.40	0.44	(0.01)	0.45	0.48	0.01	0.47	0.25	0.02	0.23

5. Projections

- With regard to securities investment in the second half of FY2022, we are restructuring our portfolio, mainly that of foreign bonds. Part of the resulting loss was already recorded in the third quarter results, but we plan to continue the restructuring in the fourth quarter. Considering expected loss at this point, we revised our full-year financial result forecast for FY2022 as follows.

FFG (consolidated)

	FY2022 Projection		FY2021 Results
		Change From Previous	
Consolidated ordinary profit	45.0	(38.0)	76.1
FFG(consolidated)Net income	30.5	(26.5)	54.1

(¥ bil.)

	FY2022 Projection		FY2021 Results
		Change From Previous	
Net income(3 banks' total)	48.2	(25.0)	68.8
Consolidation adjustments	(17.6)	(1.5)	(14.7)
FFG(consolidated)Net income	30.5	(26.5)	54.1

(¥ bil.)

<Reference> • Projections on a subsidiary basis are as follows.

(¥ bil.)

	FY2022 Projection								FY2021 Results	
	3 banks' total		The Bank of Fukuoka		The Kumamoto Bank		The Juhachi-Shinwa Bank			3 banks' total
		Change from previous		Change from previous		Change from previous		Change from previous		
Core business profit	104.0	—	80.2	—	7.8	—	16.0	—	97.5	
Ordinary profit	63.9	(35.7)	51.3	(26.2)	6.8	—	5.9	(9.5)	91.9	
Net income	48.2	(25.0)	37.7	(18.4)	5.1	—	5.4	(6.6)	68.8	
Credit cost (-)	3.5	—	3.9	—	0.7	—	(1.1)	—	1.5	

<Note> The projections above were determined based on available information at present, and therefore they may be subject to change.