



Supplementary Financial Information for the Nine Months ended December 31, 2022

February 10, 2023

MIRAIT ONE Corporation

1. Financial Results

Units: bil. yen	FYE March 2022		FYE March 2023		FYE March 2022		FYE March 2023	
	Q3 actual results (a)	Q3 actual results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Forecast (d)	Progress (b)/(d)
			Amount (b) - (a)	% (b)/(a)				
Orders received	358.2	368.6	+ 10.4	+ 2.9%	521.3	68.7%	500.0	73.7%
Net sales	324.5	320.7	- 3.8	- 1.2%	470.3	69.0%	480.0	66.8%
Gross profit (Gross profit margin)	43.5 (13.4%)	35.5 (11.1%)	- 8.0 (- 2.3p)	- 18.4%	66.2	65.7%	59.1	60.1%
SG&A (SG&A ratio)	24.4 (7.5%)	29.4 (9.2%)	+ 5.0 (+ 1.7p)	+ 20.5%	33.4	73.1%	39.1	75.2%
Operating income (Operating income ratio)	19.1 (5.9%)	6.1 (1.9%)	- 13.0 (- 4.0p)	- 68.1%	32.8	58.2%	20.0	30.5%
Ordinary Income (Ordinary income ratio)	20.1 (6.2%)	6.5 (2.0%)	- 13.6 (- 4.2p)	- 67.7%	34.1	58.9%	21.0	31.0%
Profit attributable to owners of parent (Profit margin)	15.2 (4.7%)	3.3 (1.0%)	- 11.9 (- 3.7p)	- 78.3%	25.1	60.6%	15.0	22.0%
Construction account carried forward	195.3	257.5	+ 62.2	+ 31.8%	208.4	—	—	—

— Figures are rounded down to one decimal place (bil. yen)

— Construction account carried forward : Breakdown of Q3 actual results (bil. yen)

- Environmental & social innovation business : 109.9
- ICT solution business : 48.0
- NTT business : 62.5
- Multi-carrier business : 37.1

2. Orders Received, Net Sales and Construction account carried forward

Orders received Units: bil. Yen	FYE March 2022	FYE March 2023			FYE March 2022		FYE March 2023	
	Q3 actual results (a)	Q3 actual Results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Results (d)	Progress (b)/(d)
			Amount (b)–(a)	% (b)/(a)				
Corporate/Environmental and social infrastructure domain	152.0	190.0	+ 38.0	+ 25.0%	262.0	58.0%	273.5	69.5%
Environmental & social innovation business	42.2	84.0	+ 41.8	+ 99.1%	118.7	35.6%	132.0	63.6%
ICT solution business	109.8	106.0	- 3.8	- 3.5%	143.3	76.6%	141.5	74.9%
Telecommunications infrastructure domain	206.2	178.6	- 27.6	- 13.4%	259.2	79.6%	226.5	78.9%
NTT business	150.0	135.8	- 14.2	- 9.5%	191.4	78.4%	174.0	78.0%
Multi-carrier business	56.2	42.8	- 13.4	- 23.8%	67.8	82.9%	52.5	81.5%
Total	358.2	368.6	+ 10.4	+ 2.9%	521.3	68.7%	500.0	73.7%

Net sales Units: bil. Yen	FYE March 2022	FYE March 2023			FYE March 2022		FYE March 2023	
	Q3 actual results (a)	Q3 actual Results (b)	YoY Change		Full-year Results (c)	Progress (a)/(c)	Full-year Results (d)	Progress (b)/(d)
			Amount (b)–(a)	% (b)/(a)				
Corporate/Environmental and social infrastructure domain	136.9	156.1	+ 19.2	+ 14.0%	197.4	69.4%	239.5	65.2%
Environmental & social innovation business	35.7	71.0	+ 35.3	+ 98.9%	56.8	62.9%	112.0	63.4%
ICT solution business	101.2	85.1	- 16.1	- 15.9%	140.6	72.0%	127.5	66.7%
Telecommunications infrastructure domain	187.6	164.6	- 23.0	- 12.3%	272.9	68.7%	240.5	68.4%
NTT business	142.8	123.3	- 19.5	- 13.7%	204.3	69.9%	180.5	68.3%
Multi-carrier business	44.8	41.3	- 3.5	- 7.8%	68.6	65.3%	60.0	68.8%
Total	324.5	320.7	- 3.8	- 1.2%	470.3	69.0%	480.0	66.8%

– Figures are rounded down to one decimal place (bil. yen)

– Orders received and sales figures for the previous fiscal year (full year ending March 2022) have been rearranged according to the new business classification.

Statements and quotes relevant to the forecasted values in this handout are the future prospects based on the plans and prospects of the Company at this point in time.

The actual business results could be significantly different from those stated in this handout due to changes in conditions.

As such, please be advised that we will not be able to guarantee the accuracy of the forecasted values, in this handout and the session, over the period of time to come in the future.

MIRAIT ONE Corporation