

Consolidated Financial Results for the Fiscal Year December 2022

(Japanese Accounting Standards)

This document has been prepared as a guide for non-Japanese investors and contains forward-looking statements that are based on managements' estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations. This document is a translation of excerpts taken from the Japanese language original. All numbers are rounded down to the nearest until in accordance with standard Japanese practice. Please be advised that the Company cannot accept responsibility for investment decisions made based on the information contained in this report.

February 13, 2023

Company Name: KITZ CORPORATION
 Stock Listing: Tokyo Stock Exchange Stock Code: 6498
 URL <https://www.kitz.com>
 President and Chief Executive Officer: Makoto Kohno
 Inquiries: Makoto Ushimaru, Division Manager, Accounting & Finance Center
 Telephone: +81-43-299-0114
 Date of General Meeting of Shareholders (Planned): March 29, 2023
 Date of Dividend Payment (Planned): March 13, 2023
 Date of Financial Statement Filing (Planned): March 29, 2023
 Availability of Financial Results Supplementary Presentation Materials: Yes
 Financial Results Presentation Meeting: Yes (For institutional investors and analysts)

(Figures of less than one million yen are rounded down to the nearest decimal)

1. Consolidated Financial Results (Jan. 1, 2022 – Dec. 31, 2022)

(1) Consolidated Operating Results

(% figures represent year-over-year change)

	Net Sales		Operating Income		Ordinary Income		Net Income attributable to owners of the parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY December 2022	159,914	17.8	11,051	22.9	12,045	34.2	8,549	72.6
FY December 2021	135,790	—	8,990	—	8,975	—	4,954	—

(Note) Comprehensive Income: ¥12,163 million in FY Dec. 2022 (64.7%) ¥7,384 million in FY Dec. 2021 (—%)

	Net Income per Share	Net Income per Share (Diluted)	Return on Equity	Ratio of Ordinary Income to Total Assets	Ratio of Operating Income to Net Sales
	Yen	Yen	%	%	%
FY December 2022	95.35	95.32	10.0	8.1	6.9
FY December 2021	55.26	—	6.4	6.3	6.6

(Reference) Gain from investments in subsidiaries and affiliates accounted for by the equity method: FY Dec. 2022: — FY Dec. 2021: —

(Note) The Company changed the fiscal year-end from March to December from FY2020. Accordingly, year-over-year change figures are not presented above.

(Note) Diluted earnings per share for the fiscal year ending December 31, 2021 is not shown in the above table, as there are no residual shares.

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Million Yen	Million Yen	%	Yen
FY December 2022	152,569	91,042	59.0	1,002.69
FY December 2021	143,419	81,253	56.0	896.55

(Reference) Equity: ¥89,941 million in FY Dec. 2022 ¥80,369 million in FY Dec. 2021

(3) Consolidated Cash Flows

	Net Cash Provided by Operating Activities	Net Cash Used in Investing Activities	Net Cash Provided by (Used in) Financing Activities	Cash and Cash Equivalents at End of Fiscal Year
	Million Yen	Million Yen	Million Yen	Million Yen
FY December 2022	8,541	(7,471)	(5,567)	24,076
FY December 2021	8,280	(3,236)	(11,527)	27,658

2. Dividends

	Annual Dividend					Total Dividends from Surplus (Annual)	Payout Ratio (Consolidated)	Dividends to Net Assets Ratio (Consolidated)
	1Q	2Q	3Q	4Q	Total			
	Yen	Yen	Yen	Yen	Yen	Million Yen	%	%
FY December 2021	—	9.00	—	11.00	20.00	1,802	36.2	2.3
FY December 2022	—	15.00	—	18.00	33.00	2,973	34.6	3.5
FY December 2023 (Planned)	—	16.00	—	17.00	33.00		34.4	

Partial Release

3. Consolidated Financial Forecasts for the Fiscal Year December 2023 (Jan. 1, 2023–Dec. 31, 2023)

(% figures represent year-over-year change)

	Net Sales		Operating Income		Ordinary Income		Net Income attributable to owners of the parent		Net Income per Share
	Million Yen	%	Million Yen	%	Million Yen	%	Million Yen	%	Yen
H1 FY December 2023	79,600	3.5	5,500	(1.8)	5,840	(4.8)	4,100	(1.1)	45.72
FY December 2023	167,000	4.4	11,900	7.7	12,300	2.1	8,600	0.6	95.91

* Annotation

(1) Changes in significant subsidiaries (Changes in subsidiaries affecting the scope of consolidation): None

Newly consolidated: None

Removed from consolidation: None

(2) Changes in accounting methods, procedures and presentations concerning preparation of consolidated financial statements

1. Changes accompanying revisions in accounting standards: Yes

2. Other changes: None

3. Changes in accounting estimates: Yes

4. Redisplay of revisions: None

(3) Number of shares outstanding (Common stock)

1. Shares issued as of term end (including treasury stock):

FY December 2022	90,396,511 shares	FY December 2021	90,396,511 shares
FY December 2022	697,124 shares	FY December 2021	753,976 shares
FY December 2022	89,663,099 shares	FY December 2021	89,643,016 shares

2. Treasury stock as of term end:

3. Average during the term:

(Note) The shares held within the BIP trust accounts are included in term-end treasury stocks. (FY December 2022: 418,587 shares, FY December 2021: 477,535 shares)

Furthermore, the shares held within the BIP trust accounts are included in treasury stocks that are deducted in the calculation of the average number of shares for the period. (FY December 2022: 444,618 shares, FY December 2021: 477,535 shares)

(Reference) Fiscal Year December 2022 Non-Consolidated Financial Results (Jan. 1, 2022 – Dec. 31, 2022)

(1) Non-Consolidated Operating Results

(% figures represent year-over-year change)

	Net Sales		Operating Income		Ordinary Income		Net Income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY December 2022	69,338	15.5	2,067	(8.6)	4,657	(7.1)	4,120	54.8
FY December 2021	60,041	—	2,262	—	5,015	—	2,662	—

	Net Income per Share	Net Income per Share (Diluted)
	Yen	Yen
FY December 2022	45.95	45.94
FY December 2021	29.70	—

(Note) The Company changed the fiscal year-end from March to December from FY2020. Accordingly, year-over-year change figures are not presented above.

(Note) Diluted earnings per share for the fiscal year ending December 31, 2021 is not shown in the above table, as there are no residual shares.

(2) Non-Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Million Yen	Million Yen	%	Yen
FY December 2022	107,706	55,645	51.6	620.13
FY December 2021	110,065	53,584	48.7	597.75

(Reference) Equity: ¥55,625 million in FY Dec. 2022 ¥53,584 million in FY Dec. 2021

* This document is not subject to audit procedures.

* Explanations regarding the appropriate uses of our earnings projections and other information:

The future prospects of the business results, etc., described in this document are based on currently available information and certain premises that are judged to be rational at the time of writing, and are not intended as a guarantee that the Company will achieve these targets. Actual performance and other results may differ significantly due to various factors.

* Investor presentation materials relating to our financial results are expected to be published on our corporate website on or after February 15, 2023.