



February 14, 2023

Company name: Robot Home, Inc.  
 Representative: Daisaku Furuki, Representative Director/CEO  
 (Stock exchange code: 1435, TSE Prime)  
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Notice Regarding Differences between Full-Year Consolidated Financial Results Forecasts and Actual Results

Robot Home, Inc. (the “Company”) hereby announces that some differences have arisen between its full-year consolidated financial results forecasts announced on February 14, 2022 and the actual results for the fiscal year ended December 31, 2022 announced today. The details are described below.

1. Differences between the full-year consolidated financial results forecasts and the actual results

(1) Differences between the full-year consolidated financial results forecasts and the actual results for the fiscal year ended December 31, 2022 (January 1, 2022 to December 31, 2022)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previously announced forecasts (A)	7,000	500	450	400	4.43
Actual results (B)	5,421	645	664	719	8.00
Change (B-A)	(1,578)	145	214	319	
Change (%)	(22.6)	29.1	47.8	79.9	
(Reference) Actual results for the previous fiscal year (Fiscal year ended December 31, 2021)	4,090	299	355	373	4.12

(2) Reasons for differences between the financial results forecast and actual results

During the current fiscal year, net sales fell short of the previously announced forecast as some of the deliveries that were expected to be made in the current fiscal year were postponed to the next fiscal year in the income club business. Operating profit, ordinary profit, and profit attributable to owners of parent, on the other hand, exceeded the previously announced forecasts due to the growth of the comprehensive DX (digital transformation) support service in the AI/IoT business and the steady progress in expanding income through the stable stock business (subscription) in the PM platform business.

As a result of the above, net sales fell short of the previously announced forecast. However, operating profit, ordinary profit, and profit attributable to owners of parent exceeded the previously announced forecasts.