

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2023)

<Consolidated results>

(% : year on year)

| | April | May | June | July | August | September |
|---------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Consolidated Sales | 135.2 | 176.1 | 122.5 | 118.9 | 135.8 | 131.8 |
| Department Store Business | 143.1 | 302.3 | 122.2 | 110.8 | 144.8 | 136.9 |
| Supermarket Business | 142.6 | 138.2 | 132.4 | 140.7 | 139.1 | 133.2 |

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

| | April | May | June | July | August | September |
|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Hankyu Main Store | 156.0 | 597.0 | 119.9 | 110.7 | 152.6 | 135.4 |
| Hanshin Umeda Main Store | 242.4 | 507.5 | 214.8 | 174.2 | 496.2 | 349.2 |
| Branch Stores | 113.5 | 164.6 | 109.7 | 98.9 | 111.7 | 114.6 |
| Total stores | 142.0 | 298.6 | 121.5 | 109.9 | 142.5 | 136.1 |

◆Branch stores

(% : year on year)

| | April | May | June | July | August | September |
|---------------------|-------|-------|-------|-------|--------|-----------|
| Senri Hankyu | 113.2 | 189.7 | 98.6 | 96.4 | 107.2 | 101.8 |
| Takatsuki Hankyu | 127.4 | 221.6 | 113.9 | 100.8 | 112.4 | 111.5 |
| Kawanishi Hankyu | 110.5 | 145.4 | 101.9 | 97.9 | 107.7 | 102.0 |
| Takarazuka Hankyu | 103.3 | 115.2 | 120.7 | 84.6 | 83.9 | 78.4 |
| Nishinomiya Hankyu | 123.6 | 174.9 | 111.1 | 101.6 | 109.8 | 106.4 |
| Kobe Hankyu | 109.2 | 187.0 | 95.8 | 88.5 | 102.7 | 128.3 |
| Hakata Hankyu | 109.3 | 155.1 | 130.9 | 111.2 | 133.4 | 134.1 |
| Hankyu Men's Tokyo | 144.5 | 289.2 | 114.1 | 117.3 | 126.5 | 115.2 |
| Oi Hankyu Food Hall | 97.2 | 99.1 | 96.2 | 95.8 | 98.2 | 95.8 |
| Tsuzuki Hankyu | 100.0 | 96.3 | 95.4 | 96.5 | 99.8 | 98.9 |
| Amagasaki Hanshin | 105.3 | 110.8 | 101.5 | 99.6 | 98.9 | 99.6 |
| Hanshin Nishinomiya | 101.1 | 106.6 | 96.6 | 95.2 | 96.6 | 92.1 |
| Hanshin Mikage | 113.1 | 123.5 | 111.8 | 104.1 | 103.8 | 101.7 |

●Number of customers

(% : year on year)

| | April | May | June | July | August | September |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total stores | 140.1 | 216.2 | 136.9 | 117.3 | 159.3 | 142.3 |

●Sales of each category

(% : year on year)

| | April | May | June | July | August | September |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Men's clothing | 147.9 | 598.1 | 112.4 | 111.8 | 135.1 | 124.6 |
| Women's clothing | 155.3 | 517.6 | 108.7 | 103.6 | 144.8 | 135.1 |
| Children's clothing | 131.9 | 305.9 | 94.5 | 98.4 | 135.2 | 126.4 |
| Other clothing | 140.7 | 551.9 | 104.0 | 91.1 | 128.6 | 119.7 |
| Clothing | 149.6 | 516.8 | 108.3 | 104.4 | 139.2 | 129.8 |
| Accessories, bags and others | 159.3 | 591.4 | 131.6 | 118.9 | 150.0 | 151.1 |
| Household merchandise | 126.9 | 483.3 | 123.5 | 97.4 | 137.0 | 117.9 |
| Foods | 128.1 | 159.0 | 116.4 | 103.6 | 136.5 | 129.6 |
| Restaurant & café | 304.1 | 1236.5 | 246.9 | 183.0 | 320.7 | 247.6 |
| General merchandise | 139.6 | 351.6 | 131.3 | 122.4 | 151.9 | 139.8 |
| Service | 145.3 | 416.7 | 104.6 | 109.7 | 182.0 | 127.9 |
| Other | 112.3 | 33.0 | 103.8 | 84.7 | 101.0 | 106.7 |
| Total | 142.0 | 298.6 | 121.5 | 109.9 | 142.5 | 136.1 |

<Izumiya>

(% : year on year)

| | April | May | June | July | August | September |
|---------------------|--------------|-------------|-------------|--------------|-------------|-------------|
| Total stores | 102.3 | 98.3 | 97.1 | 100.5 | 96.5 | 95.2 |
| Existing stores | 96.6 | 94.0 | 93.5 | 96.9 | 94.0 | 94.4 |

<Hankyu Oasis>

(% : year on year)

| | April | May | June | July | August | September |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total stores | 92.3 | 91.8 | 89.7 | 94.4 | 93.2 | 94.2 |
| Existing stores | 91.9 | 90.1 | 88.0 | 92.7 | 91.1 | 92.1 |

<Kansai Super>

(% : year on year)

| | April | May | June | July | August | September |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total stores | 98.3 | 96.5 | 94.0 | 99.1 | 94.8 | 96.4 |
| Existing stores | 98.3 | 96.5 | 94.0 | 99.1 | 94.8 | 96.4 |

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

H2O Retailing Corporation, Monthly Sales Summary (Fiscal Year ending March 31, 2023)

<Consolidated results>

(% : year on year)

| | October | November | December | January | February | March |
|---------------------------|--------------|--------------|--------------|--------------|----------|-------|
| Consolidated Sales | 127.0 | 121.9 | 120.4 | 110.3 | | |
| Department Store Business | 120.0 | 110.9 | 109.7 | 121.2 | | |
| Supermarket Business | 144.0 | 146.5 | 139.5 | 100.2 | | |

<Hankyu Hanshin Department Stores>

●Sales of each store

(% : year on year)

| | October | November | December | January | February | March |
|--------------------------|---------|----------|----------|---------|----------|-------|
| Hankyu Main Store | 122.8 | 111.4 | 109.0 | 120.8 | | |
| Hanshin Umeda Main Store | 162.8 | 149.1 | 129.9 | 170.1 | | |
| Branch Stores | 108.4 | 103.7 | 107.4 | 113.6 | | |
| Total stores | 120.1 | 111.1 | 110.2 | 121.5 | | |

◆Branch stores

(% : year on year)

| | October | November | December | January | February | March |
|---------------------|---------|----------|----------|---------|----------|-------|
| Senri Hankyu | 100.6 | 92.4 | 99.2 | 99.5 | | |
| Takatsuki Hankyu | 119.1 | 103.7 | 115.6 | 111.0 | | |
| Kawanishi Hankyu | 101.3 | 95.4 | 99.0 | 100.8 | | |
| Takarazuka Hankyu | 86.2 | 104.0 | 98.2 | 91.4 | | |
| Nishinomiya Hankyu | 103.4 | 98.1 | 101.2 | 105.9 | | |
| Kobe Hankyu | 113.5 | 104.5 | 113.5 | 126.3 | | |
| Hakata Hankyu | 112.1 | 110.3 | 111.2 | 126.7 | | |
| Hankyu Men's Tokyo | 117.4 | 118.0 | 109.5 | 117.3 | | |
| Oi Hankyu Food Hall | 98.5 | 97.2 | 99.7 | 98.9 | | |
| Tsuzuki Hankyu | 97.2 | 97.8 | 101.3 | 98.0 | | |
| Amagasaki Hanshin | 103.0 | 102.3 | 102.2 | 102.7 | | |
| Hanshin Nishinomiya | 95.2 | 96.1 | 96.0 | 95.8 | | |
| Hanshin Mikage | 89.7 | 99.7 | 96.0 | 96.4 | | |

●Number of customers

(% : year on year)

| | October | November | December | January | February | March |
|--------------|---------|----------|----------|---------|----------|-------|
| Total stores | 118.6 | 108.6 | 110.4 | 126.6 | | |

●Sales of each category

(% : year on year)

| | October | November | December | January | February | March |
|------------------------------|---------|----------|----------|---------|----------|-------|
| Men's clothing | 119.5 | 107.2 | 111.2 | 120.0 | | |
| Women's clothing | 117.7 | 110.2 | 106.9 | 119.1 | | |
| Children's clothing | 107.3 | 102.0 | 104.9 | 120.6 | | |
| Other clothing | 103.2 | 91.2 | 97.4 | 101.8 | | |
| Clothing | 116.3 | 106.9 | 107.6 | 118.0 | | |
| Accessories, bags and others | 120.1 | 120.1 | 118.5 | 129.4 | | |
| Household merchandise | 119.3 | 103.2 | 104.7 | 112.5 | | |
| Foods | 117.8 | 105.5 | 107.6 | 117.1 | | |
| Restaurant & café | 144.4 | 119.1 | 119.0 | 156.4 | | |
| General merchandise | 127.1 | 117.1 | 107.5 | 120.8 | | |
| Service | 124.8 | 122.1 | 112.5 | 117.0 | | |
| Other | 117.2 | 114.8 | 118.6 | 125.3 | | |
| Total | 120.1 | 111.1 | 110.2 | 121.5 | | |

<Izumiya>

(% : year on year)

| | October | November | December | January | February | March |
|-----------------|---------|----------|----------|---------|----------|-------|
| Total stores | 99.5 | 100.7 | 100.5 | 97.3 | | |
| Existing stores | 98.7 | 100.2 | 101.2 | 98.5 | | |

<Hankyu Oasis>

(% : year on year)

| | October | November | December | January | February | March |
|-----------------|---------|----------|----------|---------|----------|-------|
| Total stores | 97.1 | 100.6 | 101.6 | 101.8 | | |
| Existing stores | 95.2 | 98.7 | 99.8 | 99.6 | | |

<Kansai Super>

(% : year on year)

| | October | November | December | January | February | March |
|-----------------|---------|----------|----------|---------|----------|-------|
| Total stores | 102.1 | 98.9 | 104.2 | 102.0 | | |
| Existing stores | 102.1 | 98.9 | 104.2 | 102.0 | | |

* The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards from the beginning of the first quarter of the current fiscal year. Non-consolidated monthly results shown above are reclassified on the basis before the application of the Accounting Standards.

* Kansai Super Market, which was integrated with the Company on December 15, 2021, is included in Supermarket Business.