



## 2023年5月期(FY23)第3四半期 業績補足資料

3rd Quarter, Fiscal Year ending May 2023 (FY23) Business Results  
(Supplemental Information and Historical Facts)

2023/3/22

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### 日本オラクル株式会社

Oracle Corporation Japan (TSE 4716)

<http://www.oracle.com/jp/corporate/investor-relations/index.html>

#### (注意事項)

本資料に含まれている業績予想等、歴史的事実以外の事象については、本資料の発表日において入手可能な情報から判断された一定の前提に基づき日本オラクル株式会社が策定したものであり、実際の業績は様々な要因によって予想数値と異なる可能性があることをご承知おきください。

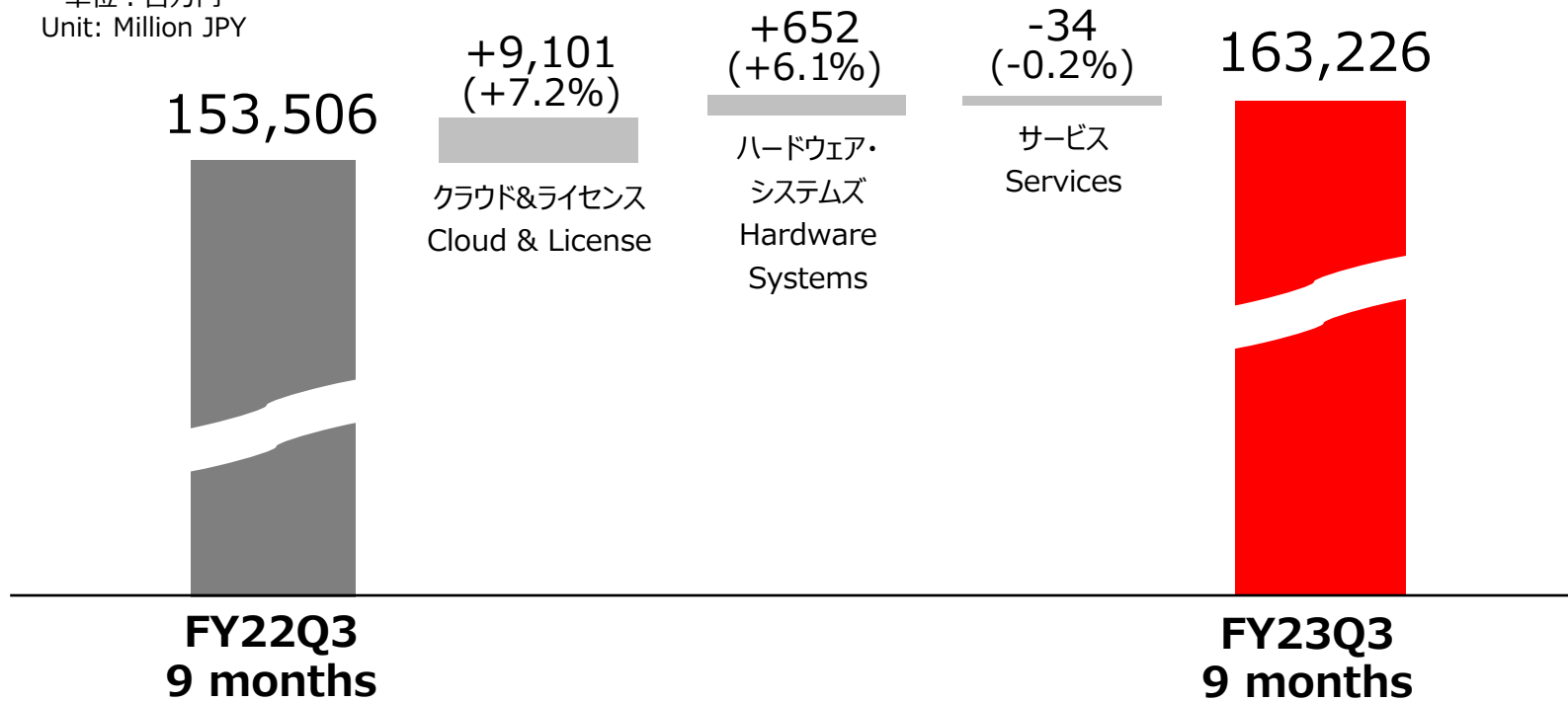
#### (Cautionary Statement)

Statements in this document with respect to Oracle Corporation Japan(OCJ)'s current plans, estimates, strategies and beliefs, and other statements that are not historical facts are forward-looking statements about the future performance of OCJ. These statements are based on OCJ's assumptions and beliefs in light of the information currently available to it. OCJ cautions you that a number of important risks and uncertainties could cause actual results to differ materially from those forward-looking statements.

# 1. 売上高対前年同期比 Revenue YoY

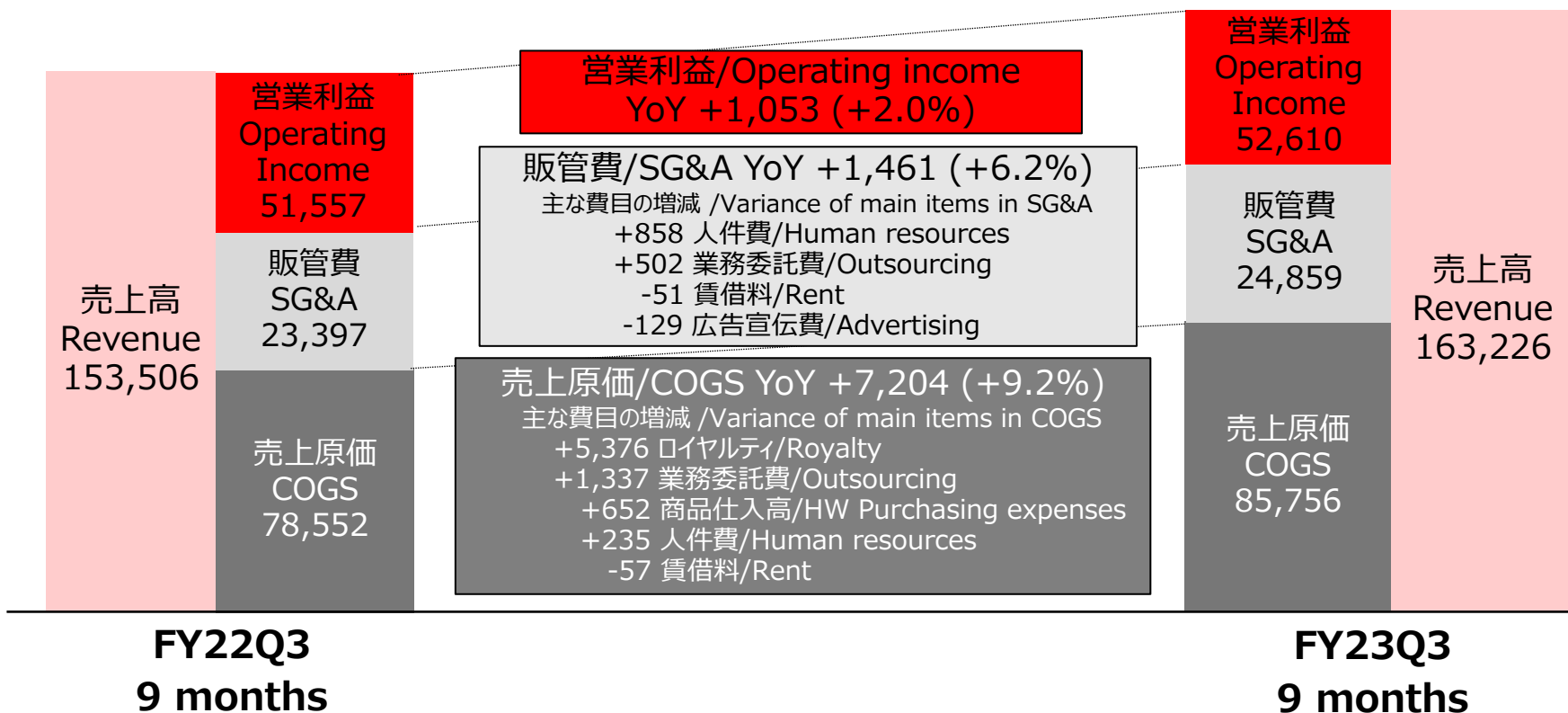
売上高 / Revenue +9,719 (+6.3%)

単位：百万円  
Unit: Million JPY



## 2. 営業利益対前年同期比 Operating Income YoY

単位：百万円  
Unit: Million JPY



### 3. 直近業績要約 Summary of Recent Operating Results

(百万円 Millions of Yen)

	2023/5					2022/5					2021/5	2020/5	2019/5	2018/5
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Total	Total	Total	Total
売上高 / Total Revenue	51,018	56,777	55,430		163,226	50,388	51,696	51,421	61,184	214,691	208,523	211,357	202,389	185,481
売上原価 / Cost of Goods and Sales	26,639	29,777	29,339		85,756	25,776	26,608	26,166	30,587	109,139	106,764	109,110	106,735	96,673
売上総利益 / Gross Profit	24,379	26,999	26,091		77,470	24,611	25,088	25,255	30,596	105,551	101,758	102,246	95,653	88,808
販管費 / SG&A	8,233	8,438	8,187		24,859	7,665	7,954	7,777	8,940	32,337	30,854	33,380	33,316	32,798
営業利益 / Operating Income	16,145	18,561	17,903		52,610	16,945	17,133	17,477	21,656	73,213	70,904	68,865	62,337	56,009
営業利益率 / Operating Income Margin	31.6%	32.7%	32.3%		32.2%	33.6%	33.1%	34.0%	35.4%	34.1%	34.0%	32.6%	30.8%	30.2%
経常利益 / Ordinary Income	16,334	18,499	17,981		52,815	16,981	17,195	17,472	21,893	73,543	70,904	68,857	62,284	56,082
四半期(当期)純利益 / Net Income	11,326	12,832	12,465		36,624	11,767	11,917	12,107	15,389	51,182	49,175	47,686	43,360	38,751
総資産 / Total Assets	222,828	234,800	232,530		-	187,874	194,366	192,131	236,868	-	333,999	294,139	269,518	236,509
流動資産 / Current Assets	71,070	83,358	81,273		-	35,294	42,219	40,252	84,800	-	81,038	249,832	93,005	192,290
固定資産 / Non-current Assets	151,757	151,442	151,256		-	152,580	152,147	151,878	152,068	-	252,960	44,306	176,512	44,218
負債 / Liabilities	106,643	104,631	92,090		-	103,034	96,562	82,210	111,513	-	113,999	102,776	109,230	105,083
純資産 / Net Assets	116,184	130,168	140,439		-	84,840	97,804	109,921	125,355	-	219,999	191,362	160,288	131,425
設備投資額 / Capital expenditure*	-	-	-		-	-	-	-	-	652	105	716	3,094	1,590
減価償却費 / Depreciation	-	-	-		-	-	-	-	-	1,653	2,049	2,308	2,002	1,795
期末配当 (円) / Year-end Dividends (Yen)	-	-	-		-	-	-	-	-	160	1,146	149	136	121
配当性向 (%) / Dividend Payout Ratio (%)	-	-	-		-	-	-	-	-	40.0	298.5	40.0	40.1	39.9
従業員数 / Number of Employees	2,408	2,379	2,360		-	2,385	2,387	2,370	2,430	-	2,407	2,504	2,622	2,497

\* 設備投資額には差入保証金を含みます / Capital expenditure includes lease deposits.

\* FY21配当金内訳は、普通配当154円、特別配当992円、合計1,146円です。 / Breakdown of Dividends for May 2021; a normal dividend of 154 yen, a special dividend of 992 yen and total dividend is 1,146 yen.

#### 業績予想 / FY23 Forecast

(%)

	Low	High
売上高 / Revenue	1.0	4.0
1株当たり当期純利益 (円) / EPS (Yen)	400.00	410.00

\* 予想実効税率 estimation of effective tax rate = 30.8%

4.セグメント別データおよび営業経費 / Segmental Info and Opex

売上高 / Revenue

(百万円 Millions of Yen, %=YoY)

	2023/5					2022/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
クラウド&オンプレミスライセンス Cloud & On Premise License	6,883 -13.6%	12,580 25.0%	11,475 16.3%		30,939 10.9%	7,964 -2.1%	10,061 -18.8%	9,864 4.1%	17,086 -0.5%	44,975 -4.7%
クラウドサービス&ライセンスサポート Cloud Services & License Supports	35,497 5.6%	34,366 5.5%	35,236 7.3%		105,100 6.1%	33,620 10.8%	32,581 6.5%	32,847 6.8%	33,586 7.1%	132,636 7.8%
クラウド&ライセンス Cloud & License	42,381 1.9%	46,947 10.1%	46,711 9.4%		136,040 7.2%	41,584 8.1%	42,642 -0.8%	42,711 6.1%	50,673 4.4%	177,612 4.3%
ハードウェア・システムズ Hardware Systems	3,179 -10.1%	4,278 20.1%	3,816 8.4%		11,274 6.1%	3,537 -11.7%	3,563 -13.9%	3,521 -12.0%	4,807 -2.7%	15,429 -9.7%
サービス Service	5,457 3.6%	5,552 1.1%	4,901 -5.5%		15,911 -0.2%	5,266 2.1%	5,490 -0.3%	5,189 -0.4%	5,703 6.8%	21,649 2.1%
合計 Total Revenue	51,018 1.3%	56,777 9.8%	55,430 7.8%		163,226 6.3%	50,388 5.8%	51,696 -1.7%	51,421 4.0%	61,184 4.0%	214,691 3.0%

営業利益 / Operating Income

	2023/5					2022/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
クラウド&ライセンス Cloud & License	16,259 -3.8%	18,255 8.5%	17,957 3.0%		52,473 2.6%	16,901 13.4%	16,828 -6.1%	17,435 6.8%	21,178 1.0%	72,343 3.2%
ハードウェア・システムズ Hardware Systems	132 -15.9%	166 4.8%	132 -15.1%		431 -8.7%	158 4.7%	158 -18.5%	155 12.0%	214 0.2%	687 -1.7%
サービス Services	1,108 4.8%	1,244 -11.1%	954 -7.0%		3,307 -5.1%	1,057 29.9%	1,399 -0.9%	1,027 -5.4%	1,639 27.8%	5,123 11.5%
共通経費 (全社費用) Adjustment	-1,355 15.8%	-1,105 -11.8%	-1,141 0.0%		-3,601 1.0%	-1,170 -11.9%	-1,253 24.7%	-1,140 27.9%	-1,376 7.9%	-4,940 9.8%
営業利益 Operating income	16,145 -4.7%	18,561 8.3%	17,903 2.4%		52,610 2.0%	16,945 16.6%	17,133 -7.5%	17,477 5.0%	21,656 2.2%	73,213 3.3%

営業経費主要科目 (売上原価+販売費及び一般管理費) / Operating Expenses (Sum of COGS and SG&A)

	2023/5					2022/5				
	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
ロイヤルティ (Royalty)	18,270	20,131	20,382		58,784	17,359	17,884	18,163	21,282	74,690
ハードウェア・システムズ仕入原価 (HW Systems Purchasing Expenses)	2,594	3,587	3,227		9,409	2,930	2,930	2,895	4,079	12,837
人件費 (Human Resources)	7,965	8,342	7,937		24,245	7,768	7,647	7,734	8,604	31,755
業務委託費 (Outsourcing)	4,229	4,378	4,173		12,781	3,503	4,160	3,276	3,642	14,583
広告宣伝費 (Advertising)	126	102	40		269	100	171	127	137	536
ファシリティ関連 (Facility) *	692	623	803		2,119	847	782	854	706	3,190
その他 (Others)	993	1,049	961		3,005	931	984	891	1,074	3,883
合計/Total	34,873	38,216	37,526		110,615	33,442	34,563	33,944	39,527	141,477

\* ファシリティには賃借料、減価償却費、消耗品費、水道光熱費が含まれる / Facility includes rent, depreciation & amortization, supplies expenses and utilities.

## 5. 貸借対照表要約 Summary of Balance Sheet

(百万円 Millions of Yen)

資産の部 Assets						負債・資本の部 Liabilities and Net Assets					
決算期 Period	2019/5	2020/5	2021/5	2022/5	2023/2	決算期 Period	2019/5	2020/5	2021/5	2022/5	2023/2
流動資産	93,005	249,832	81,038	84,800	81,273	流動負債	109,222	102,768	113,999	111,512	92,089
Current assets						Current liabilities					
現金及び預金	65,505	60,091	53,964	60,142	62,322	買掛金	15,910	10,501	9,379	8,918	9,267
Cash and deposits						Account payable					
受取手形	-	-	-	-	-	未払金	5,313	4,242	3,743	4,672	3,850
Notes receivable						Accrued amount payable					
売掛金	20,283	26,539	18,799	20,784	12,956	未払法人税等	10,969	11,875	13,982	12,313	5,186
Accounts receivable						Accrued income taxes					
前渡金	-	-	3,399	62	*	未払消費税等	*	*	*	*	*
Advance payments to suppliers						Accrued consumption tax					
前払費用	208	95	109	108	*	契約負債	70,772	67,730	80,206	80,047	68,810
Prepaid expenses						Contract liabilities					
未収入金	*	*	*	*	*	その他	6,256	8,418	6,686	5,560	4,974
Accounts receivable-other						Others					
関係会社短期貸付金	-	160,000	-	-	-	固定負債	7	7	0	0	0
Short-term loans receivable from subsidiaries and associates						Noncurrent liabilities					
その他	7,020	3,118	4,784	3,721	6,015	その他	7	7	0	0	0
Others						Others					
貸倒引当金	(12)	(13)	(20)	(20)	(20)	負債合計	109,230	102,776	113,999	111,513	92,090
Allowance for doubtful accounts						Total liabilities					
固定資産 / Fixed assets	176,512	44,306	252,960	152,068	151,256	資本金	24,679	24,884	25,033	25,067	25,103
有形固定資産 / Property and equipment	40,889	38,895	36,894	35,796	35,171	Capital stock					
土地	26,057	26,057	26,057	26,057	26,057	資本剰余金	8,030	8,235	8,384	8,418	8,454
Land						Capital surplus					
建物及び建物付属設備	11,088	10,367	9,487	8,628	8,036	利益剰余金	128,580	158,846	188,924	93,156	109,262
Buildings and accessory equipment						Retained earnings					
器具及び備品	3,743	2,471	1,349	1,111	1,077	自己株式	(1,211)	(759)	(2,461)	(1,399)	(2,468)
Tools, furniture and fixtures						Treasury stock					
無形固定資産 / Intangible fixed assets	2	1	0	1	0	株主資本合計	160,078	191,206	219,881	125,243	140,351
投資その他の資産	135,620	5,409	216,065	116,270	116,083	Total shareholders' equity					
Investments and other assets						その他有価証券評価差額金	-	-	-	-	-
関係会社長期貸付金	130,000	-	210,000	110,000	110,000	Unrealized gain on other securities, net of taxes					
Long-term loans receivable from subsidiaries and associates						新株予約権	209	156	118	111	88
その他	5,620	5,409	6,065	6,270	6,083	Stock acquisition right					
Others						純資産合計	160,288	191,362	219,999	125,355	140,439
資産合計	269,518	294,139	333,999	236,868	232,530	Total net assets					
Total assets						負債・純資産合計	269,518	294,139	333,999	236,868	232,530
						Total liabilities and net assets					

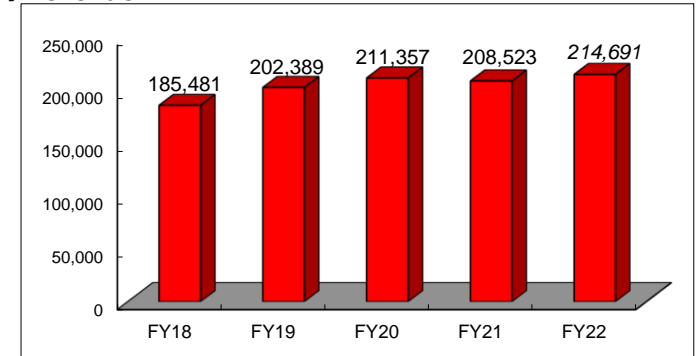
\* 第1～第3四半期末における「\*」の科目の残高は「その他」に含まれております / Balance of \* in Q1, Q2 and Q3 are included in others.

\* 2021年5月期まで、契約負債は前受金として開示しております。 / Until FY21, Contract liabilities are disclosed as Advances by customers.

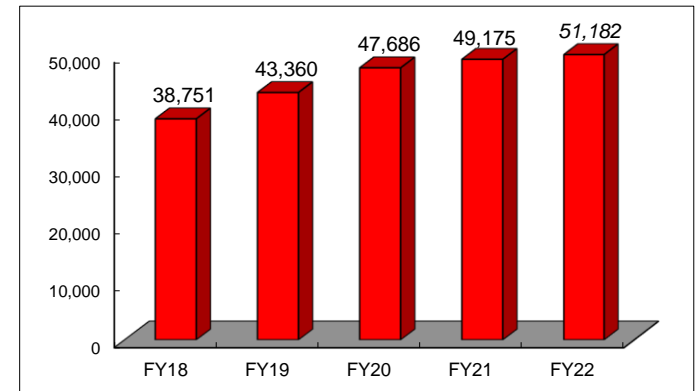
## 6.会社概要 Corporate Overview

- 商号  
Company Name 日本オラクル株式会社  
Oracle Corporation Japan
- 設立  
Established 1985年10月15日  
October 15, 1985
- 資本金  
Paid-In Capital 25,103百万円 (million yen)
- 代表執行役  
Representative Executive Officer 内海 寛子  
Hiroko Utsumi
- 従業員数  
Number of Employees 2,360名
- 事業内容  
Scope of Business 企業の事業活動の基盤となるソフトウェア・ハードウェア、クラウドサービス  
ならびにそれらの利用を支援する各種サービスの提供  
Sales of software & hardware products, Cloud services and  
provision of various kinds of services supporting the use  
of such products for businesses
- 本社所在地  
Head office 東京都港区北青山2-5-8 オラクル青山センター  
Oracle Aoyama Center 2-5-8, Kita-Aoyama, Minato-ku, Tokyo

### ●業績推移 Revenues and Net Income (百万円 Millions of Yen) 売上高 Revenue



### 当期純利益 Net Income



2023年2月28日現在 / as of February 28, 2023

#### 「クローズドコミュニケーションピリオド」に関して

当社は、決算発表準備中に株価に影響を与える情報が漏れることを防ぐため、当社の決算発表前後一定期間を「クローズドコミュニケーションピリオド」として、個別取材やミーティングへの対応や出席、業績見通し等に関するお問い合わせへの対応を控えさせていただきます。ただし、公表済の業績予想から大きな乖離が見込まれる場合においては、期間中であっても適宜情報開示を行います。

**クローズドコミュニケーションピリオドは各四半期末月(2,5,8,11月)15日から、当該四半期の業績発表日までです。**

#### Notice about "Closed Communication Period"

In order to prevent the information leaks which affect stock prices during the preparation of announcements of the financial results, Oracle Corporation Japan has set a fixed period before and after announcement as a "Closed Communication Period" and shall refrain from coverage regarding financial results during the period. However, in the event of a large deviation from previously announced predictive statements, even during the period, the Company will disclose information as it considers appropriate. **Closed Communication Period begins the 15th day of the last month of each**

**quarter (Feb., May, Aug. and Nov.) and ends once the Company announces its quarterly earnings.**