

VERITÉ February 2023 Flash Report vs. LY

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Total		2022												2023						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	120.3%	118.3%	108.8%	115.1%	108.2%	92.7%	111.1%	104.6%	109.1%	94.1%	94.6%	96.0%	95.0%	101.9%	113.3%		107.0%	99.2%	104.1%
	Footfall	121.5%	126.5%	111.5%	119.5%	102.8%	103.0%	107.7%	104.4%	111.3%	101.5%	94.9%	95.7%	97.1%	98.9%	108.9%		103.1%	99.3%	105.3%
	Ave. Customer Spend	98.9%	93.5%	97.6%	96.3%	105.3%	90.0%	103.1%	100.1%	98.0%	92.7%	99.7%	100.4%	97.9%	103.1%	104.0%		103.8%	99.9%	98.8%
Existing Store	Sales	115.2%	111.7%	105.1%	110.0%	105.8%	90.9%	104.3%	100.9%	104.8%	89.6%	90.9%	93.4%	91.5%	98.6%	108.1%		102.9%	95.7%	100.3%
	Footfall	113.3%	116.5%	104.3%	111.1%	97.4%	98.0%	102.9%	99.4%	104.7%	95.3%	89.8%	91.2%	91.9%	94.7%	103.6%		98.4%	94.4%	99.6%
	Ave. Customer Spend	101.7%	95.9%	100.8%	99.1%	108.7%	92.8%	101.4%	101.5%	100.1%	94.0%	101.2%	102.5%	99.5%	104.1%	104.3%		104.5%	101.4%	100.7%

(Unit : store) Upper part : # stores in 2022/23 Lower part : increase/decrease vs same month LY

The Number of Stores	2022										2023			Store Summary
	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.		
Number of stores as of the end of month	98	98	99	99	99	99	100	100	100	100	98		· January 31st ; MAHARAJA DIAMOND Koshigaya store temporarily closed due to renovation. · February 19th ; VERITE Hamamatsu MAY ONE store closed.	
	+6	+6	+7	+6	+6	+5	+5	+5	+5	+5	+6	+3		
	79	79	80	80	80	80	81	81	81	81	80		Monthly Summary In response to the reduced operating hours of large commercial facilities due to the impact of the novel coronavirus infection, some Vérité stores continue to operate with reduced hours (as of February 28, 2023 : 4 stores).	
	+5	+5	+6	+5	+5	+5	+5	+5	+5	+6	+4			
	3	3	3	3	3	3	3	3	3	3	2			
	0	0	0	0	0	0	0	0	0	0	-1			
MIMIKAZARI	1	1	1	1	1	1	1	1	1	1	1			
	0	0	0	0	0	0	0	0	0	0	0			
	15	15	15	15	15	15	15	15	15	15	15			
	+1	+1	+1	+1	+1	0	0	0	0	0	0			
Number of existing stores	87	91	91	91	91	91	92	93	93	93	92			

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.