Supplementary Information to Financial Results for the Fiscal Year Ended February 28， 2023
From March 1， 2022
to February 28， 2023
］
J．Front Retailing Co．，Ltd．
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## I. J. Front Retailing Consolidated Statements 【IFRS】

1-1. Consolidated business performance (comparison with previous year and forecast released in October 2022)
(Millions of yen, \%)

| Item | Results for current period (fiscal year ended February 28, 2023) | Results for previous period (fiscal year ended February 28, 2022) | YoY |  |  | Forecast released in October 2022 | Vs. forecast |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | Amount | \% |  |  |  |
| 1. Gross sales | 998,755 | 865,919 |  | 132,836 | 15.3 | 975,000 |  | 23,755 |
| 2. Revenue | 359,679 | 331,484 |  | 28,195 | 8.5 | 346,000 |  | 13,679 |
| 3. Gross profit | 169,536 | 147,842 |  | 21,694 | 14.7 | 168,000 |  | 1,536 |
| 4. Gross margin ratio | 47.14\% | 44.60\% | Difference | 2.54\% | , | 48.55\% | Diffeence | (1.41)\% |
| 5. <br> Selling, general and administrative expenses (SGA) | 144,682 | 136,123 |  | 8,559 | 6.3 | 144,000 |  | 682 |
| 6. Business profit | 24,854 | 11,718 |  | 13,136 | 112.1 | 24,000 |  | 854 |
| 7. Operating profit | 19,059 | 9,380 |  | 9,679 | 103.2 | 23,500 |  | $(4,441)$ |
| 8. Profit before tax | 16,873 | 6,190 |  | 10,683 | 172.6 | 20,500 |  | $(3,627)$ |
| 9. <br> Profit attributable to owners of parent | 14,237 | 4,321 |  | 9,916 | 229.4 | 16,000 |  | $(1,763)$ |
| 10. Total assets | 1,120,953 | 1,192,907 |  | $(71,954)$ |  | 1,130,000 |  | $(9,047)$ |
| 11. Equity attributable to owners of parent | 359,385 | 350,368 |  | 9,017 |  | 358,000 |  | 1,385 |
| 12. Ratio of equity attributable to owners of parent to total assets | 32.1\% | 29.4\% | Dfference | 2.7\% | - | 31.7\% | Diffeence | 0.4\% |
| 13. Total interest-bearing liabilities <br> [Of which: lease liabilities] | $\begin{gathered} 413,949 \\ {[164,825]} \end{gathered}$ | $\begin{gathered} 502,109 \\ {[184,394]} \end{gathered}$ |  |  | - | $\begin{gathered} 420,000 \\ {[160,000]} \end{gathered}$ |  | $\begin{gathered} (6,051) \\ {[4,825]} \end{gathered}$ |
| 14. Financial balance | $(4,347)$ | $(4,555)$ |  | 208 |  | $(4,600)$ |  | 253 |
| 15. Cash flows from operating activities | 65,480 | 49,866 |  | 15,614 |  | 57,000 |  | 8,480 |
| 16. Cash flows from investing activities | $(13,371)$ | $(5,289)$ |  | $(8,082)$ |  | $(24,000)$ |  | 10,629 |
| 17. Free cash flows | 52,109 | 44,577 |  | 7,532 |  | 33,000 |  | 19,109 |
| 18. Cash flows from financing activities | $(105,694)$ | $(80,392)$ |  | $(25,302)$ |  | $(95,200)$ |  | $(10,494)$ |
| 19. Return on equity attributable to owners of parent (ROE) | 4.0\% | 1.2\% | Diffeence | 2.8\% |  | 4.5\% | Difeence | (0.5)\% |
| 20. Return on assets (ROA) | 1.6\% | 0.8\% | Difference | 0.8\% |  | 2.0\% | Difeence | (0.4)\% |
| 21. Return on invested capital (ROIC) | 2.7\% | 1.2\% | Difference | 1.5\% | - | 2.6\% | Difuence | 0.1\% |
| Ratio of interest-bearing <br> 22. liabilities to equity attributable to owners of parent (D/E ratio) | 1.15 Times | 1.43 Times | Difference | (0.28) Times | - | 1.17 Times | Diffeence | (0.02) Times |
| 23. Interest-bearing liabilities to cash flow ratio | 6.32 Times | 10.07 Times | Difference | (3.75) Times |  | 7.37 Times | Difuence | (1.05) Times |

Notes: 1. Gross sales are calculated by converting sales from purchase recorded at the time of sale (shoka shiire) of the "Department Store Business",
which are recognized as revenue under IFRS, into gross amount and converting the net amount of sales of the "SC Business (PARCO SC)" into tenant transaction volume (gross amount basis)
2. Business profit is calculated by subtracting cost of sales and SGA from revenue
3. Profit attributable to owners of parent, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

## 1-2. Consolidated business performance (forecast for next period)



Notes: 1. Gross sales are calculated by converting sales from shoka shiire of the "Department Store Business", which are recognized as revenue under
IFRS, into gross amount and converting the net amount of sales of the "SC Business (PARCO SC)" into tenant transaction volume (gross amount basis).
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit attributable to owners of parent, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.
4. YoY changes for six months ending August 31, 2023 in Items 10, 11, 12 and 13 are comparisons with the end of the previous period.
<Results>
Full year results (fiscal year ended February 28, 2023)
(Millions of yen, \%)

|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Department Store Business | SC Business | Developer Business | Payment and Finance Business | Total |  |  |  |  |
| $\begin{array}{ll}\text { Gross sales } & \\ & \\ & \mathrm{YoY} \%\end{array}$ | 657,955 | 254,641 | 54,670 | 12,889 | 980,157 | 57,358 | 1,037,516 | $(38,761)$ | 998,755 |
|  | 18.4 | 16.2 | 1.6 | 16.8 | 16.7 | (12.3) | 14.6 | - | 15.3 |
| (1) Revenue to external customers <br> (2) Intersegment revenue | 215,295 | 53,308 | 42,297 | 7,585 | 318,486 | 41,193 | 359,679 | - | 359,679 |
|  | 459 | 1,053 | 12,372 | 5,304 | 19,190 | 14,728 | 33,919 | $(33,919)$ | - |
| Total revenue $\quad$ Y $\quad$ YoY \% | 215,754 | 54,361 | 54,670 | 12,889 | 337,676 | 55,922 | 393,599 | $(33,919)$ | 359,679 |
|  | 13.1 | 3.4 | 8.0 | 16.8 | 10.7 | (9.4) | 7.3 | - | 8.5 |
| Business profit  <br>   <br>  YoY \% | 12,834 | 5,382 | 2,947 | 3,486 | 24,651 | 924 | 25,576 | (722) | 24,854 |
|  | 613.7 | 40.0 | (6.0) | 82.9 | 130.7 | (26.2) | 114.3 | - | 112.1 |
| $\begin{array}{ll}\text { Segment profit } & \\ & \\ & \text { YoY \% }\end{array}$ | 7,529 | 3,733 | 3,695 | 3,485 | 18,443 | 899 | 19,343 | (283) | 19,059 |
|  | - | 81.6 | (21.6) | 76.9 | 345.2 | (25.0) | 262.1 | - | 103.2 |

<Forecast for next period>
Six months ending August 31, 2023
(Millions of yen, \%)

|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Department Store Business | SC Business | Developer Business | Payment and Finance Business | Total |  |  |  |  |
| Gross sales $\quad \begin{array}{ll} \\ & \\ & \text { YoY \% }\end{array}$ | 347,100 | 139,538 | 30,200 | 7,049 | 523,887 | 28,700 | 552,587 | $(19,087)$ | 533,500 |
|  | 13.7 | 16.1 | 18.4 | 11.6 | 14.6 | 4.8 | 14.0 | - | 14.9 |
| (1) Revenue to external customers <br> (2) Intersegment revenue | 116,015 | 28,593 | 23,901 | 4,167 | 172,679 | 22,820 | 195,500 | - | 195,500 |
|  | 184 | 1,002 | 6,298 | 2,881 | 10,366 | 5,179 | 15,545 | $(15,545)$ | - |
| Total revenue $\quad \begin{array}{ll} \\ & \\ & \text { YoY \% }\end{array}$ | 116,200 | 29,596 | 30,200 | 7,049 | 183,045 | 28,000 | 211,045 | $(15,545)$ | 195,500 |
|  | 14.4 | 12.2 | 15.7 | 11.6 | 14.1 | 5.0 | 12.8 | - | 15.6 |
| Business profit  <br>  YoY \% | 11,200 | 4,705 | 1,300 | 1,875 | 19,080 | 400 | 19,480 | (480) | 19,000 |
|  | 95.4 | 13.5 | (8.0) | 2.4 | 45.4 | (38.4) | 41.5 | - | 39.4 |
| $\begin{array}{ll}\text { Segment profit } & \\ & \\ & \text { YoY \% }\end{array}$ | 10,200 | 4,667 | 1,710 | 1,865 | 18,442 | 600 | 19,042 | (542) | 18,500 |
|  | 167.5 | (6.9) | 4.5 | 0.6 | 49.8 | (22.1) | 45.5 | - | 39.8 |


| Full year forecast (fiscal year ending February 29, 2024) |  |  |  |  |  |  |  | (Millions of yen, \%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  | Other | Total | Adjustments | Consolidated |
|  | Department Store Business | SC Business | Developer Business | Payment and Finance Business | Total |  |  |  |  |
| $\begin{array}{ll}\text { Gross sales } & \\ & \\ & \\ & \text { YoY \% }\end{array}$ | 720,000 | 287,921 | 72,600 | 14,318 | 1,094,839 | 58,400 | 1,153,239 | $(38,239)$ | 1,115,000 |
|  | 9.4 | 12.8 | 34.3 | 11.1 | 11.7 | 1.8 | 11.2 | - | 11.6 |
| (1) Revenue to external customers <br> (2) Intersegment revenue | 240,531 | 59,204 | 60,386 | 8,294 | 368,417 | 44,582 | 413,000 | - | 413,000 |
|  | 368 | 2,003 | 12,213 | 6,023 | 20,609 | 12,417 | 33,026 | $(33,026)$ | - |
| Total revenue $\quad \begin{array}{ll} \\ & \\ & \text { YoY \% }\end{array}$ | 240,900 | 61,208 | 72,600 | 14,318 | 389,026 | 57,000 | 446,026 | $(33,026)$ | 413,000 |
|  | 11.7 | 13.8 | 31.4 | 11.1 | 15.2 | 1.9 | 13.3 | - | 14.8 |
| Business profit  <br>   <br>  YoY \% | 22,900 | 7,040 | 6,400 | 3,547 | 39,887 | 1,200 | 41,087 | $(1,087)$ | 40,000 |
|  | 78.4 | 20.3 | 158.4 | 1.7 | 61.8 | 29.8 | 60.6 | - | 60.9 |
| $\begin{array}{ll}\text { Segment profit } & \\ & \\ & \text { YoY\% } \%\end{array}$ | 21,500 | 6,666 | 6,610 | 3,520 | 38,296 | 1,300 | 39,596 | $(1,096)$ | 38,500 |
|  | 185.6 | 57.1 | 107.6 | 1.0 | 107.6 | 44.5 | 104.7 | - | 102.0 |

## 3-1. Performance by consolidated companies (results)

| Company name | Results for current period (fiscal year ended February 28, 2023) |  |  |  | Capital | Ownership percentage (\%) | Business |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Revenue | Business profit | Operating profit | Profit |  |  |  |
| 1. J. Front Retailing Co., Ltd. | 15,238 | 8,964 | 8,945 | 8,453 | 31,974 | - |  |
| 2. Daimaru Matsuzakaya Department Stores Co. Ltd. | 198,370 | 12,940 | 8,076 | 6,114 | 10,000 | 100.0 | Department store |
| 3. The Hakata Daimaru, Inc. | 14,076 | 136 | (109) | (525) | 3,037 | 69.9 | Department store |
| 4. Kochi Daimaru Co., Ltd. | 3,330 | (241) | (251) | (198) | 300 | 100.0 | Department store |
| 5. PARCO Co., Ltd. | 61,360 | 6,393 | 5,465 | 3,074 | 34,367 | 100.0 | Shopping center Developer |
| 6. PARCO (SINGAPORE) PTE LTD | 94 | 1 | 18 | 18 | SGD 4M | 100.0 | Shopping center |
| 7. PARCO SPACE SYSTEMS Co., Ltd. | 18,751 | 454 | 506 | 401 | 100 | 100.0 | Space engineering \& management |
| 8. J. Front Design \& Construction Co., Ltd. | 28,142 | 1,410 | 1,362 | 895 | 100 | 100.0 | Design \& construction contracting |
| 9. PARCO Digital Marketing Co., Ltd. | 1,330 | 75 | 77 | 51 | 10 | 100.0 | Internet-related business |
| 10. J. Front City Development Co.,Ltd. | - | (34) | (34) | (22) | 10 | 100.0 | Real estate |
| 11. JFR Card Co., Ltd. | 12,889 | 3,486 | 3,485 | 2,422 | 100 | 100.0 | Payment and finance |
| 12. Daimaru Kogyo, Ltd. | 37,609 | 642 | 515 | 452 | 1,800 | 100.0 | Wholesale |
| 13. Daimaru Kogyo International Trading (Shanghai) Co., Ltd. | 12,293 | 101 | 176 | 135 | USD 2M | 100.0 | Wholesale |
| 14. Daimaru Kogyo (Thailand) Co., Ltd. | 375 | (17) | (19) | (17) | THB 202M | 99.9 | Wholesale |
| 15. Taiwan Daimaru Kogyo, Ltd. | 185 | (25) | (18) | (18) | NTD 60M | 100.0 | Wholesale |
| 16. Consumer Product End-Use Research Institute Co., Ltd. | 1,073 | 87 | 83 | 60 | 100 | 100.0 | Merchandise test Quality contro |
| 17. Angel Park Co., Ltd. | 1,080 | 510 | 509 | 372 | 400 | 50.2 | Parking |
| 18. JFR Service Co. Ltd. | 6,371 | (113) | (125) | (98) | 100 | 100.0 | Commissioned back-office service <br> Leasing <br> Parking |
| 19. JFR Information Center Co., Ltd. | 9,008 | 703 | 705 | 475 | 10 | 100.0 | Information service |
| 20. Daimaru Matsuzakaya Tomonokai Co., Ltd. | 90 | (582) | (618) | 177 | 100 | 100.0 | Specified prepaid transaction service |

Notes: 1. On October 27, 2022, the Company acquired all shares of Japan Retail Advisors Co., Ltd. from PARCO Co., Ltd.
and changed its trade name to J. Front City Development Co., Ltd.
2. Taiwan Daimaru Kogyo, Ltd. resolved to dissolve on August 22, 2022 and is in the process of liquidation.

## 3-2. Performance by consolidated company (forecast for next period)

| Company name | Forecast for next period (fiscal year ending February 29, 2024) |  |  |  |  |  |  |  | Capital | Ownership percentage (\%) | Business |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ending August 31, 2023 |  |  |  | Full year ending February 29, 2024 |  |  |  |  |  |  |
|  | Revenue | Business profit | Operating <br> profit | Profit | Revenue | Business <br> profit | Operating profit | Profit |  |  |  |
| 1. J. Front Retailing Co., Ltd. | 8,776 | 5,598 | 5,535 | 5,373 | 16,529 | 10,189 | 10,133 | 9,679 | 31,974 |  |  |
| 2. Daimaru Matsuzakaya Department | 107,000 | 10,900 | 10,300 | 6,800 | 221,600 | 22,000 | 21,000 | 13,700 | 10,000 | 100.0 | Departmen |
| 3. The Hakata Daimaru, Inc. | 7,500 | 270 | 170 | 80 | 15,700 | 800 | 700 | 340 | 3,037 | 69.9 | Department store |
| 4. Kochi Daimaru Co., Ltd. | 1,700 | 30 | 30 | 20 | 3,600 | 100 | 100 | 60 | 300 | 100.0 | Department store |
| 5. PARCO Co., Ltd. | 33,764 | 4,973 | 5,333 | 2,969 | 79,928 | 10,989 | 10,819 | 5,963 | 34,367 | 100.0 | Shopping center |
| 6. PARCO (SINGAPORE) PTE LTD | 45 | 2 | 3 | 3 | 100 | 3 | 14 | 15 | SGD 4M | 100.0 | Shopping center |
| 7. PARCO SPACE SYSTEMS Co., Ltd. | 10,863 | 320 | 317 | 219 | 22,476 | 751 | 720 | 455 | 100 | 100.0 | Space engineering \& management |
| 8. J. Front Design \& Construction Co., Ltd. | 15,100 | 705 | 703 | 459 | 31,000 | 1,481 | 1,476 | 963 | 100 | 100.0 | Design \& construction contracting |
| 9. PARCO Digital Marketing Co., Ltd. | 672 | 50 | 50 | 31 | 1,760 | 240 | 250 | 154 | 10 | 100.0 | Interet-realated business |
| 10. J. Front City Development Co.,Ltd. | 4,198 | 270 | 669 | 371 | 18,791 | 3,952 | 4,167 | 2,708 | 10 | 100.0 | Real estate |
| 11. JFR Card Co., Ltd. | 7,049 | 1,875 | 1,865 | 1,241 | 14,318 | 3,547 | 3,520 | 2,203 | 100 | 100.0 | Payment and finance |
| 12. Daimaru Kogyo, Ltd. | 19,389 | 346 | 531 | 359 | 39,296 | 962 | 1,147 | 776 | 1,800 | 100.0 | Wholesale |
| 13. Daimaru Kogyo International Trading (Shanghai) Co., Ltd. | 5,608 | 33 | 33 | 24 | 9,224 | 69 | 69 | 51 | USD 2M | 100.0 | Wholesale |
| 14. Daimaru Kogyo (Thailand) Co., Ltd. | 233 | (4) | (4) | (4) | 526 | 1 | 1 | 1 | THB 202M | 99.9 | Wholesale |
| 15. Consumer Product End-Use | 542 | 51 | 50 | 35 | 1,107 | 103 | 90 | 60 | 100 | 100.0 | Merchandise test Quality control |
| 16. Angel Park Co., Ltd. | 554 | 258 | 258 | 186 | 1,100 | 449 | 446 | 324 | 400 | 50.2 | Parking |
| 17. JFR Service Co. Ltd. | 2,874 | (99) | (99) | (56) | 5,791 | (186) | (186) | (104) | 100 | 100.0 | Commissioned back-ofice sencice Leasing Parking |
| 18. JFR Information Center Co., Ltd. | 3,718 | 149 | 150 | 98 | 8,033 | 379 | 380 | 249 | 10 | 100.0 | Information senice |
| 19. Daimaru Matsuzakaya Tomonokai Co., Ltd. | 6 | (279) | (295) | 6 | 74 | (561) | (596) | 3 | 100 | 100.0 | Specified prepaid transaction service |

## 4. Consolidated capital expenditures (results and plan for next period)

(Millions of yen)

| Component | Results for current period (fiscal year ended February 28, 2023) | Plan for next period (fiscal year ending February 29, 2024) | Remarks |
| :---: | :---: | :---: | :---: |
| Daimaru Matsuzakaya <br> Department Stores <br> Hakata Daimaru <br> Kochi Daimaru <br> PARCO <br> [SC Business] <br> [Developer Business] <br> J. Front City Development <br> Other <br> Intercompany eliminations | $\begin{array}{r} 8,136 \\ 477 \\ 405 \\ 4,745 \\ {[2,363]} \\ {[2,381]} \\ 50 \\ 1,931 \\ (731) \\ \hline \end{array}$ | $\begin{array}{r} 7,600 \\ 400 \\ 100 \\ 4,300 \\ - \\ - \\ 5,700 \\ 3,700 \\ (1,000) \end{array}$ | Sales floor renovation (Nagoya store,Kyoto store,Kobe store, Shizuoka store and others) and others <br> Sales floor renovation and others <br> " <br> Sales floor renovation (Nagoya PARCO and others) and others <br> Rental apartment and others <br> Next Period:Rental apartment, <br> Nagoya (tentative name) Nishiki 3-chome District 25 project and others |
| Total consolidated | 15,014 | 20,800 |  |
| Right-of-use assets | 8,400 | 100 |  |
| Total investment | 23,415 | 20,900 |  |

## 5. Components of SGA (results and forecast for next period)

| Component | Results for current period(fiscal year ended February 28, 2023) |  |  | Forecast for next period(fiscal year ending February 29, 2024) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 47,284 | (5.3) | 13.1 | 48,900 | 3.4 | 11.8 |
| Advertising expenses | 10,489 | 14.1 | 2.9 | 11,200 | 6.8 | 2.7 |
| Packing and transportation costs | 2,872 | 0.8 | 0.8 | 2,400 | (16.5) | 0.6 |
| Rent expenses | 542 | (45.6) | 0.2 | 600 | 10.7 | 0.1 |
| Depreciation | 26,915 | 3.6 | 7.5 | 25,800 | (4.1) | 6.2 |
| Operational costs | 9,581 | 43.5 | 2.7 | 12,300 | 28.4 | 3.0 |
| Other | 46,996 | 16.1 | 13.1 | 52,300 | 11.3 | 12.7 |
| Total | 144,682 | 6.3 | 40.2 | 153,500 | 6.1 | 37.2 |

Note: Depreciation is included in cost of sales and other operating expenses as well as SGA.
Cost of sales: Results for current period: 22,191 million yen / Results for previous period: 21,965 million yen / Forecast for next period: 20,864 million yen
Other operating expenses: Results for current period: - million yen / Results for previous period: 1,692 million yen / Forecast for next period: - million yen
6. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023) | Forecast for <br> next period <br> (fiscal year ending <br> February 29, 2024) |  |
| :--- | ---: | ---: | :--- |
| Other operating income | 4,540 | 1,500 |  |
| Other subsidies | 904 | - | Mainly PARCO SC 889 |
| Gain on sale of fixed assets | 790 | - | Mainly PARCO Developer 749 |
| Other | 2,846 | 1,500 |  |
| Other operating expenses | 10,336 | 3,000 |  |
| Loss on disposal of fixed assets | 2,102 | 2,200 | Mainly Daimaru Matsuzakaya Department Stores 1,564 |
| Impairment losses | -905 | - | Mainly Daimaru Matsuzakaya Department Stores 3,840, <br> PARCO SC 1,011 |
| Business restructuring expenses | 1,893 | -800 | PARCO SC 1,893 |
| Other | 1,434 |  |  |

7. Components of finance income and finance costs and share of profit (loss) of investments
accounted for using equity method (results and forecast for next period)


## 8. Main changes in consolidated statements of financial position

| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Item | End of current period (Feb 28, 2023) | End of previous period (Feb 28, 2022) | Change | Remarks |
| Current assets <br> Cash and cash equivalents <br> Notes and accounts receivable - trade | $\begin{aligned} & 39,874 \\ & 63,342 \end{aligned}$ | $\begin{aligned} & 93,278 \\ & 55,246 \end{aligned}$ | $\begin{gathered} (53,404) \\ 8,096 \end{gathered}$ | Mainly J. Front Retailing <br> Mainly JFR Card, Daimaru Kogyo and PARCO |
| Non-current assets Buildings and structures Right-of-use assets Investment property | $\begin{aligned} & 177,454 \\ & 119,501 \\ & 187,247 \end{aligned}$ | $\begin{aligned} & 187,500 \\ & 140,470 \\ & 189,688 \end{aligned}$ | $\begin{array}{r} (10,046) \\ (20,969) \\ (2,441) \end{array}$ | Mainly Daimaru Matsuzakaya Department Stores and PARCO <br> " <br> Mainly Daimaru Matsuzakaya Department Stores |
| Current liabilities <br> Commercial papers <br> Current portion of bonds payable <br> Short-term borrowings <br> Notes and accounts payable - trade | 63,530 <br> 82,474 | $\begin{aligned} & 15,002 \\ & 20,000 \\ & 73,150 \\ & 65,291 \end{aligned}$ | $\begin{gathered} (15,002) \\ (20,000) \\ (9,620) \\ 17,183 \end{gathered}$ | PY:J. Front Retailing <br> " <br> J. Front Retailing <br> Mainly Daimaru Matsuzakaya Department Stores and PARCO |
| Non-current liabilities <br> Long-term borrowings <br> Bonds payable <br> Long-term lease liabilities | $\begin{array}{r} 105,780 \\ 79,813 \\ 136,414 \end{array}$ | $\begin{array}{r} 129,810 \\ 79,752 \\ 155,839 \end{array}$ | $\begin{array}{r} (24,030) \\ 61 \\ (19,425) \end{array}$ | J. Front Retailing <br> " <br> Mainly Daimaru Matsuzakaya Department Stores and PARCO |

## 9. Number of employees of consolidated companies (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 28, 2023) |  |  |  | Forecast for next period (fiscal year ending February 29, 2024) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Regular | Dedicated | Fixed-term | Total | Regular | Dedicated | Fixed-term | Total |
| J. Front Retailing | 151 | 3 | 13 | 167 | 171 | 3 | 13 | 187 |
| Department Store Business | 2,884 | 1,102 | 288 | 4,274 | 2,892 | 1,105 | 296 | 4,293 |
| [Of which: Daimaru Matsuzakaya Department Stores] | [2,620] | [1,045] | [217] | [3,882] | [2,631] | $[1,057]$ | [217] | [3,905] |
| SC Business | 494 | - | 112 | 606 | 514 | 1 | 107 | 622 |
| Developer Business | 843 | 3 | 379 | 1,225 | 908 | 2 | 380 | 1,290 |
| Payment and Finance Business | 211 | 22 | 8 | 241 | 249 | 22 | 5 | 276 |
| Other | 532 | 65 | 148 | 745 | 556 | 67 | 147 | 770 |
| Total | 5,115 | 1,195 | 948 | 7,258 | 5,290 | 1,200 | 948 | 7,438 |

## II. Daimaru Matsuzakaya Department Stores Non-consolidated Statements 【IFRS】

1-1. Business performance (comparison with previous year and forecast released in October 2022)


Notes: 1. Gross sales are calculated by converting sales from shoka shiire, which are recognized as revenue under IFRS, into gross amount.
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively

## 1-2. Business performance (forecast for next period)



Notes 1. Gross sales are calculated by converting sales from shoka shiire, which are recognized as revenue under IFRS, into gross amount.
2. Business profit is calculated by subtracting cost of sales and SGA from revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.
4. YoY changes for six months ending August 31, 2023 in Items 10, 11, 12 and 13 are comparisons with the end of the previous period.

## 2. Summary of gross sales

(1)-1. Sales by store (comparison with previous year)

| (Millions of yen, \%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Results for current period (fiscal year ended February 28, 2023) | Results for previous period (fiscal year ended February 28, 2022) | YoY |  |
|  |  |  |  |  |
|  |  |  | Amount | \% |
| Daimaru Osaka Shinsaibashi | 70,805 | 52,883 | 17,922 | 33.9 |
| Osaka Umeda | 48,311 | 41,227 | 7,084 | 17.2 |
| Tokyo | 64,236 | 47,615 | 16,621 | 34.9 |
| Kyoto | 61,520 | 52,433 | 9,087 | 17.3 |
| Kobe | 83,954 | 70,160 | 13,794 | 19.7 |
| Suma | 6,314 | 6,549 | (235) | (3.6) |
| Ashiya | 4,204 | 4,173 | 31 | 0.7 |
| Sapporo | 62,068 | 49,376 | 12,692 | 25.7 |
| Shimonoseki | 8,360 | 8,410 | (50) | (0.6) |
| Matsuzakaya Nagoya | 117,737 | 103,984 | 13,753 | 13.2 |
| Ueno | 23,984 | 20,894 | 3,090 | 14.8 |
| Shizuoka | 17,517 | 17,088 | 429 | 2.5 |
| Takatsuki | 5,504 | 5,179 | 325 | 6.3 |
| Toyota | - | 4,153 | $(4,153)$ | - |
| Total all stores | 574,519 | 484,129 | 90,390 | 18.7 |
| Total comparable stores | 574,519 | 479,976 | 94,543 | 19.7 |
| Corporations, head office, etc. | 27,970 | 21,857 | 6,113 | 28.0 |
| Total | 602,490 | 505,987 | 96,503 | 19.1 |
| [Of which: net sales of goods] | 580,831 | 486,670 | 94,161 | 19.3 |
| [Of which: real estate lease revenue] | 21,658 | 19,317 | 2,341 | 12.1 |
| Total comparable stores | 602,490 | 501,834 | 100,656 | 20.1 |

Notes: 1. The Matsuzakaya Toyota store closed on September 30, 2021.
2. Total comparable stores does not include the values of the Matsuzakaya Toyota store.

## 2. Summary of gross sales

(1)-2. Sales by store (forecast for next period)

|  | Forecast for next period (fiscal year ending February 29, 2024) |  |  |  | Results for current period (fiscal year ended February 28, 2023) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six monthsendingAugust 31, 2023 |  | $\begin{gathered} \hline \text { Full year ending } \\ \text { February } 29, \\ 2024 \\ \hline \end{gathered}$ |  |  |
|  |  | YoY \% |  | YoY \% |  |
| Daimaru Osaka Shinsaibashi | 42,060 | 30.7 | 88,300 | 24.7 | 70,805 |
| Osaka Umeda | 26,250 | 20.0 | 53,770 | 11.3 | 48,311 |
| Tokyo | 34,580 | 21.6 | 71,540 | 11.4 | 64,236 |
| Kyoto | 32,550 | 15.7 | 66,500 | 8.1 | 61,520 |
| Kobe | 42,100 | 6.0 | 87,560 | 4.3 | 83,954 |
| Suma | 3,310 | 7.3 | 6,550 | 3.7 | 6,314 |
| Ashiya | 2,180 | 7.0 | 4,400 | 4.6 | 4,204 |
| Sapporo | 33,190 | 17.0 | 71,160 | 14.6 | 62,068 |
| Shimonoseki | 4,230 | 5.9 | 8,740 | 4.5 | 8,360 |
| Matsuzakaya Nagoya | 60,520 | 11.4 | 125,060 | 6.2 | 117,737 |
| Ueno | 11,980 | 6.2 | 24,860 | 3.6 | 23,984 |
| Shizuoka | 9,320 | 13.4 | 18,990 | 8.4 | 17,517 |
| Takatsuki | 2,730 | 1.6 | 5,550 | 0.8 | 5,504 |
| Total all stores | 305,000 | 15.4 | 632,980 | 10.2 | 574,519 |
| Corporations, head office, etc. | 12,700 | (16.1) | 25,520 | (8.8) | 27,970 |
| Total | 317,700 | 13.7 | 658,500 | 9.3 | 602,490 |
| [Of which: net sales of goods] | 306,900 | 14.1 | 636,400 | 9.6 | 580,831 |
| [Of which: real estate lease revenue] | 10,800 | 2.8 | 22,100 | 2.0 | 21,658 |

(2) YoY percentage changes in monthly sales
(2) YoY percentage changes in monthly sales

| Month | March 2022 | April | May | June | July | August | 1st half |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total all stores | 6.3 | 23.2 | 83.3 | 18.7 | 12.1 | 27.6 | 24.0 |


| Month | September | October | November | December | January 2023 | February | 2nd half |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total all stores | 18.6 | 12.7 | 9.1 | 9.6 | 21.0 | 26.7 | 15.1 |

(3) Sales classification
(i) Share of cash/credit sales

| (Millions of yen, \%) |  |  |  |
| :---: | ---: | ---: | ---: |
| Category | Amount | YoY \% | Share |
| Cash sales | 429,760 | 19.5 | 71.3 |
| Credit sales | 172,729 | 18.0 | 28.7 |
| Total | 602,490 | 19.1 | 100.0 |

(ii) Share of sales to corporate/individual customers (credit sales)

| Category | Current period | Previous period | Sales YoY |
| :---: | ---: | ---: | ---: |
| Corporate | 6.7 | 8.9 | $(11.9)$ |
| Individual | 93.3 | 91.1 | 20.9 |
| Total | 100.0 | 100.0 | 18.0 |

(iii) Number of the company-issued cards, number of active cardholders and sales

| Category | Number of cards issued | Number of active cardholders | Sales | YoY \% | \% of total sales to individual customers |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Otokuisama Gold Card | 307 | 229 | 163,975 | 20.9 | 28.8 |
| Daimaru Matsuzakaya Card <Gold> | 96 | 67 | 17,013 | 1.6 | 3.0 |
| Daimaru Matsuzakaya Card | 1,006 | 696 | 85,606 | 1.3 | 15.1 |
| Total | 1,411 | 993 | 266,595 | 12.5 | 46.9 |
| Point card for cash purchases | 2,467 | 1,224 | 84,700 | 29.9 | 14.9 |
| Other | 402 | 213 | 18,483 | 2.2 | 3.3 |
| Total | 4,281 | 2,175 | 360,321 | 15.5 | 63.4 |

Notes: 1. "Point card for cash purchases" includes sales from Daimaru Matsuzakaya app users (excluding when the company-issued credit cards are used, etc.) as well as Daimaru Matsuzakaya Point Card, Daimaru D Card, Matsuzakaya M Card, etc. "Other" includes the cards of membership organizations such as Tomonokai and Bridal Circle.
2. The total number of active cardholders and total sales differ from the sums of each card totals because some hold more than one card.
3. "Daimaru Matsuzakaya Card <Gold>" includes Daimaru Card Gold and Matsuzakaya Card Gold.
"Daimaru Matsuzakaya Card" includes Daimaru Card and Matsuzakaya Card.
(iv) Number of the company app users and purchase amount

| (Thousand people, millions of yen, \%) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Category | Number of <br> effective users | Number of <br> active users | Annual purchase <br> amount |  |  |  |  |  |
| Daimaru Matsuzakaya app | 1,770 | 1,047 | 237,081 | YoY \% |  |  |  |  |

Notes: 1. The number of active users is the number of the effective users as of February 28, 2023 who made purchases during the one-year period preceding such date.
2. Purchase amount is the total amount of purchases paid by effective app users with the company-issued credit cards, point cards for cash purchases, or by having the barcode on the app's screen scanned.
(4) Sales and gross margin ratio by merchandise category
(Millions of yen, \%)

| Merchandise category | Sales | YoY \% | Share | Share PY | Gross margin ratio | YoY RD |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Clothing | 265,205 | 26.4 | 45.7 | 43.1 | 21.65 | $(0.78)$ |
| Accessories | 30,230 | 19.8 | 5.2 | 5.2 | 27.13 | $(0.22)$ |
| General goods | 107,637 | 19.0 | 18.5 | 18.6 | 22.86 | $(0.72)$ |
| Household goods | 17,652 | 0.6 | 3.0 | 3.6 | $(0.10)$ |  |
| Foods | 127,491 | 8.3 | 22.0 | 24.2 | 15.76 | $(0.24)$ |
| Other | 32,614 | 26.4 | 5.6 | 5.3 | 18.33 |  |
| Total | 580,831 | 19.3 | 100.0 | 100.0 | 20.75 |  |

(5) Number of business days and total number of customers by store

|  |  | Number of business days |  |  | Total number of customers |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current period | Previous period | Change | Current period | YoY |
| Daimaru |  | Days | Days | Days | Thousand people | \% |
|  | Osaka Shinsaibashi | 364 | 364 | - | 12,556 | 44.3 |
|  | Osaka Umeda | 364 | 364 | - | 25,614 | 29.8 |
|  | Tokyo | 364 | 364 | - | 26,449 | 54.5 |
|  | Kyoto | 364 | 364 | - | 11,160 | 18.0 |
|  | Kobe | 364 | 364 | - | 8,830 | 15.6 |
|  | Suma | 364 | 364 | - | 5,674 | 5.3 |
|  | Ashiya | 360 | 363 | (3) | 4,848 | 3.6 |
|  | Sapporo | 364 | 364 | - | 18,475 | 29.5 |
|  | Shimonoseki | 362 | 363 | (1) | 2,899 | (1.1) |
| Matsuzakaya | Nagoya | 364 | 364 | - | 14,494 | 11.7 |
|  | Ueno | 364 | 364 | - | 7,407 | 23.4 |
|  | Shizuoka | 363 | 364 | (1) | 5,156 | 18.0 |
|  | Takatsuki | 364 | 364 | - | 6,406 | 18.7 |
|  | Toyota | - | 214 | (214) | - | - |
| Total |  |  |  | (219) | 149,974 | 25.1 |

Note: YoY percentage changes in total exclude the Matsuzakaya Toyota store, which closed on September 30, 2021.
(6) Duty-free sales

| (Millions of yen, \%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Results for current period | YoY \% | Sales share |
| Daimaru | Osaka Shinsaibashi | 9,440 | 345.5 | 13.3 |
|  | Osaka Umeda | 895 | 319.1 | 1.9 |
|  | Tokyo | 1,910 | - | 3.0 |
|  | Kyoto | 1,677 | 735.4 | 2.7 |
|  | Kobe | 1,938 | 302.4 | 2.3 |
|  | Sapporo | 1,718 | - | 2.8 |
|  | Shimonoseki | 3 | 388.5 | 0.0 |
| Matsuzakaya | Nagoya | 1,356 | 121.8 | 1.2 |
|  | Ueno | 200 | - | 0.8 |
|  | Shizuoka | 15 | (42.3) | 0.1 |
|  | Total | 19,157 | 398.0 | 3.2 |

Note: Sales share is the duty-free sales percentage of total sales of each store.
(7) Average spend per customer / conversion rate

|  | Results for <br> current period | Results for <br> previous period | YoY \% |
| :--- | ---: | ---: | ---: | | Note: |
| ---: |
| Average spend |
| per customer $=$ |$=$| Number of receipts issued |
| :--- |
| Average spend per customer (Yen) |

## 3. Components of SGA (results and forecast for next period)

(Millions of yen, \%)

| Component | Results for current period <br> (fiscal year ended February 28, 2023) |  |  | Forecast for next period <br> (fiscal year ending February 29, 2024) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 28,685 | 18.5 | 14.5 | 28,920 | 0.8 | 13.1 |
| Advertising expenses | 9,006 | 19.0 | 4.5 | 9,150 | 1.6 | 4.1 |
| Packing and transportation costs | 2,468 | 3.0 | 1.2 | 2,190 | $(11.3)$ | 1.0 |
| Rent expenses | 224 | $(25.0)$ | 0.1 | 220 | $(2.1)$ | 0.1 |
| Depreciation | 21,676 | 4.8 | 10.9 | 20,860 | $(3.8)$ | 9.4 |
| Operational costs | 11,211 | 8.0 | 5.7 | 12,410 | 10.7 | 5.6 |
| Other | 37,148 | 1.5 | 18.8 | 41,550 | 11.8 | 18.7 |
| Total | 110,421 | 8.1 | 55.7 | 115,300 | 4.4 | 52.0 |

Notes: 1. Depreciation is included in cost of sales and other operating expenses as well as SGA.
Cost of sales: Results for current period: 5,366 million yen / Results for previous period: 5,054 million yen / Forecast for next period: 5,700 million yen
Other operating expenses: Results for current period: - million yen / Results for previous period: 1,258 million yen / Forecast for next period: - million yen
2. Daimaru Matsuzakaya Department Stores Co. Ltd. absorbed and merged Daimaru Matsuzakaya Sales Associates Co. Ltd. on September 1, 2021.

Accordingly, compared to the previous period, the results for "Personnel expenses" increased
and those for "Other" decreased due to a decrease in sales outsourcing expenses.

## 4. Components of other operating income and other operating expenses

 (results and forecast for next period)| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023) | Forecast for <br> next period <br> (fiscal year ending <br> February 29, 2024) |  |
| :--- | ---: | ---: | :--- |
| Other operating income | 864 | 400 |  |
| Other operating expenses | 5,728 | 1,400 |  |
| Loss on disposal of fixed assets | 1,564 | 1,130 |  |
| Impairment losses | 3,840 | - | Daimaru Umeda store and Shimonoseki store |
| Other | 323 | 270 |  |

## 5. Components of finance income and finance costs (results and forecast for next period)

| Component | Results for current period <br> (fiscal year ended <br> February 28, 2023) |  | Forecast for next period <br> (fiscal year ending <br> February 29, 2024) |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Amount |  | YoY | Amount |
|  | 903 | $(330)$ | 850 | $(53)$ |
| Interest and dividend income | 903 | $(330)$ | 850 | $(53)$ |
| Finance costs | 2,338 | $(318)$ | 2,050 | $(288)$ |
| Interest expenses | 2,338 | $(318)$ | 2,050 | $(288)$ |



Notes: 1. Gross sales are the total value of the tenant transaction volume of PARCO stores, sales of the entertainment business, and real estate lease revenue.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively


Notes: 1. Gross sales are the total value of the tenant transaction volume of PARCO stores, sales of the entertainment business, and real estate lease revenue of developer business.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue

## 1-2. Business performance (forecast for next period)



Notes: 1. Gross sales are the total value of the tenant transaction volume of PARCO stores and sales of the entertainment business.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively
4. YoY changes for six months ending August 31, 2023 in Items 11, 12, 13 and 14 are comparisons with the end of the previous period.
5. Following the reorganization on March 1, 2023, the results for the current fiscal year, which is a comparative year, in Items 1 to 10 and 15 have been retroactively adjusted as if the real estate transferred from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred at the beginning of the fiscal year
(1) Tenant transaction volume by store
(Millions of yen, \%)

(2) YoY percentage changes in monthly tenant transaction volume

| Month | March 2022 | April | May | June | July | August | Total <br> 1st Half |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total all stores | 1.9 | 20.5 | 50.3 | 12.6 | 9.4 | 22.5 | 17.8 |


| Month | September | October | November | December | January 2023 | February | Total <br> 2nd Half | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total all stores | 20.3 | 14.3 | 7.1 | 10.3 | 18.8 | 32.8 | 16.1 | 16.9 |

(3) Tenant transaction volume by merchandise category

| Merchandise category | Amount | YoY $\%$ | Share |
| :--- | ---: | ---: | ---: |
| Womenswear | 25,587 | 9.9 | 10.3 |
| Menswear | 6,661 | 3.8 | 2.7 |
| General clothing | 39,642 | 19.0 | 16.0 |
| Other clothing | 6,082 | 17.3 | 2.4 |
| Total clothing | 77,974 | 14.4 | 31.4 |
| Shoes | 7,253 | 20.5 | 2.9 |
| Bags | 4,984 | 32.4 | 2.0 |
| Jewelry | 5,592 | 17.5 | 2.3 |
| Cosmetics | 10,645 | 8.1 | 4.3 |
| Other accessories | 13,754 | 15.7 | 5.5 |
| Total accessories | 42,230 | 16.4 | 17.0 |
| General clothing | 53,557 | 16.8 | 21.6 |
| Foods | 21,894 | 5.0 | 8.8 |
| Restaurants | 26,395 | 39.4 | 10.6 |
| Other | 26,449 | 17.5 | 10.6 |
|  | 248,502 | 16.9 | 100.0 |

(4) Number of paying customers and average spend per customer

| Category | YoY \% |
| :--- | ---: |
| Number of paying customers | 14.0 |
| Average spend per customer | 2.5 |

(5) Credit card

| (Millions of yen, \%) |  |  |  |
| :--- | ---: | ---: | ---: |
| Category | Transaction <br> volume | YoY \% | Share |
| Credit card |  | 132,406 | 20.7 |
| PARCO card | 31,255 | 53.3 |  |

Note:Cashless transaction volume includes credit card, electronic money, and code payments (including POKEPARU PAYMENT).
(6) Renovation

| Number of sections | 223 |
| :--- | ---: |
| Renovated area $\left(\mathrm{m}^{2}\right)$ | 29,000 |
| YoY change in zone transaction volume (\%) | 161.3 |

(7) Share of inbound tenant transaction volume of main stores

|  | Transaction volume | Yơ change in <br> transaction volume | Share of <br> transaction volume | YoY change in <br> share of <br> transaction volume |
| :--- | ---: | ---: | ---: | ---: |
| Sapporo PARCO | 330 | 801.0 | 3.3 | 2.8 |
| Ikebukuro PARCO | 550 | 99.7 | 2.6 | 0.9 |
| Shibuya PARCO | 2,691 | 220.9 | 11.8 | 5.4 |
| Nagoya PARCO | 166 | 119.8 | 0.6 | 0.3 |
| Shinsaibashi PARCO | 1,258 | 269.1 | 7.1 | 4.6 |
| Fukuoka PARCO | 394 | 304.6 | 2.0 | 1.4 |
| Total stores | 6,051 | 215.0 | 2.4 | 1.5 |

Note: Inbound tenant transaction volume is calculated by totaling purchases via foreign-issued credit cards and Chinese mobile payments.

## 3. Components of operating costs (results and forecast for next period)

(Millions of yen, \%)

| Component | Results for current period (fiscal year ended February 28, 2023) |  |  | Forecast for next period (fiscal year ending February 29, 2024) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY \% | Ratio to sales | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 1,608 | (8.6) | 2.6 | 1,873 | 12.9 | 3.1 |
| Rent expenses on land and buildings | 1,370 | 7.6 | 2.2 | 1,850 | 44.9 | 3.0 |
| Advertising expenses | 2,764 | (4.5) | 4.5 | 3,361 | 21.6 | 5.5 |
| Outsourcing expenses | 5,061 | (0.0) | 8.2 | 4,978 | 2.8 | 8.1 |
| Depreciation | 15,930 | (1.1) | 26.0 | 11,945 | (6.0) | 19.5 |
| Utilities expenses | 5,810 | 45.7 | 9.5 | 6,157 | 21.5 | 10.1 |
| Repair expenses | 2,035 | 2.0 | 3.3 | 2,022 | 2.7 | 3.3 |
| Other | 10,053 | 19.8 | 16.4 | 10,893 | 15.1 | 17.8 |
| Total | 44,635 | 7.6 | 72.7 | 43,084 | 8.4 | 70.5 |

Notes: 1. Depreciation is included in other operating expenses as well as operating costs.
Other operating expenses: Current period: - million yen / Previous period: 360 million yen / Full year ending February 29, 2024: - million yen
2. Following the reorganization on March 1, 2023, the results for the current fiscal year, which is a comparative year have been retroactively adjusted as if the real estate transferred from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred at the beginning of the fiscal year.

## 4. Components of SGA (results and forecast for next period)



Notes: 1. Depreciation is included in other operating expenses as well as SGA.
Other operating expenses: Current period: - million yen / Pervious period: 24 million yen / Full year ending February 29, 2024: - million yen
2. Following the reorganization on March 1, 2023, the results for the current fiscal year, which is a comparative year have been retroactively adjusted as if the real estate transferred from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred at the beginning of the fiscal year.
5. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023) | Forecast for <br> next period <br> (fiscal year ending <br> February 29, 2024) |  |
| :--- | ---: | ---: | :--- |
| Other operating income | 3,122 | 507 |  |
| Gain on sale of fixed assets | 749 | - | Revelions of yen) |
| Other Subsidies | 889 | - |  |
| Other | 1,482 | 507 |  |
| Other operating expenses | 4,050 | 892 |  |
| Loss on disposal of fixed assets | 416 | 730 | Rartial removal and disposal of assets due to <br> in-store renovation and facility replacement at stores <br> Business restructuring expenses |
| Impairment losses | 1,893 | - | Matsumoto PARCO store |
| Other | 1,026 |  | Shizuoka PARCO store |

6. Components of finance income and finance costs (results and forecast for next period)

| Component | Results for current period (fiscal year ended February 28, 2023) |  | Forecast for next period (fiscal year ending February 29, 2024) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | YoY | Amount | YoY |
| Finance income | 308 | 16 | 259 | (28) |
| Interest and dividend income | 308 | 16 | 259 | (28) |
| Finance costs | 2,547 | (138) | 2,221 | (19) |
| Interest expenses | 2,547 | (138) | 2,221 | (19) |

Note: Following the reorganization on March 1, 2023, the results for the current fiscal year, which is a comparative year have been retroactively adjusted as if the real estate transferred from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred at the beginning of the fiscal year.

## IV. J. Front City Development Non-consolidated Statements 【IFRS】

Following the reorganization on March 1, 2023, we disclose the business performance (forecast for the next fiscal year) of J. Front City Development Co., Ltd.
The results for the current fiscal year, which is a comparative year, are the results for the fiscal year ended February 28, 2023 of
the Developer Business taken over from PARCO Co., Ltd. and they have been retroactively adjusted as if the real estate transferred
from PARCO Co., Ltd. to J. Front City Development Co., Ltd. had been transferred at the beginning of the fiscal year.

1. Business performance (forecast for next period)


Notes 1. Gross sales are the total value of real estate lease revenue, proceeds from sale of property, etc.
2. Business profit is calculated by subtracting operating costs and SGA from operating revenue.
3. Profit, operating profit and business profit after tax are used to calculate ROE, ROA and ROIC, respectively.

The Calculation of the indicators is based on the figures as of February 29, 2024.

## 2. Components of operating costs (results and forecast for next period)

| Component | (Millions of yen, \%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Results for current period (fiscal year ended February 28, 2023) | Forecast for next period (fiscal year ending February 29, 2024) |  |  |
|  | Amount | Amount | YoY \% | Ratio to sales |
| Rent expenses on land and buildings | 93 | 109 | 17.8 | 0.6 |
| Outsourcing expenses | 219 | 188 | (13.9) | 1.0 |
| Depreciation | 3,228 | 3,219 | (0.3) | 17.1 |
| Utilities expenses | 743 | 837 | 12.7 | 4.5 |
| Repair expenses | 67 | 77 | 15.4 | 0.4 |
| Other | 535 | 7,717 | - | 41.1 |
| Total | 4,887 | 12,150 | 148.6 | 64.7 |

## 3. Components of SGA (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023)$\|$ | (Millions of yen, \%) |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Forecast for next period <br> (fiscal year ending February 29, 2024) |  |  |
|  |  | Amount | YoY \% | Ratio to sales |
| Personnel expenses | 813 | 853 | 5.0 | 4.5 |
| Rent expenses on land and buildings | 24 | 83 | 233.5 | 0.4 |
| Advertising expenses | 15 | 21 | 38.5 | 0.1 |
| Outsourcing expenses | 474 | 693 | 46.1 | 3.7 |
| Depreciation | 121 | 21 | (82.6) | 0.1 |
| Taxes and dues | 98 | 160 | 63.9 | 0.9 |
| Other | 670 | 854 | 27.5 | 4.5 |
| Total | 2,218 | 2,688 | 21.2 | 14.3 |

4. Components of other operating income and other operating expenses (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023) | Forecast for <br> next period <br> (fiscal year ending <br> February 29, 2024) | Remark |
| :--- | ---: | ---: | :--- |
| Other operating income | 1,009 | 410 |  |
| Gain on sale of fixed assets | 749 | - |  |
| Other | 259 | 410 |  |
| Other operating expenses | 310 | 196 |  |
| Loss on disposal of fixed assets | 57 | 45 |  |
| Other | 253 | 150 |  |

5. Components of finance income and finance costs (results and forecast for next period)

| Component | Results for <br> current period <br> (fiscal year ended <br> February 28, 2023) | Forecast for next period <br> (fiscal year ending February 29, 2024) |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Amount | YoY |
|  | 20 | 20 | 0 |
|  | 20 | 20 | 0 |
| Finance costs | 305 | 284 | $(21)$ |
| Interest expenses | 305 | 284 | $(21)$ |

## V. JFR Card Non-consolidated Statements 【IFRS】

1-1. Business performance (comparison with previous year and forecast released in October 2022)

| Millions of yen, \%) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item | Results for current period <br> (fiscal year ended <br> February 28, 2023) | Results for previous period <br> (fiscal year ended <br> February 28, 2022) | YoY |  | Forecast released in October 2022 | Vs. forecast |
|  |  |  |  |  |  |  |
|  |  |  | Amount | \% |  |  |
| 1. Gross sales | 12,889 | 11,037 | 1,852 | 16.8\% | 12,799 | 90 |
| 2. Operating revenue | 12,889 | 11,037 | 1,852 | 16.8\% | 12,799 | 90 |
| 3. SGA | 9,403 | 9,131 | 272 | 3.0\% | 9,527 | (124) |
| 4. Business profit | 3,486 | 1,906 | 1,580 | 82.9\% | 3,271 | 215 |
| 5. Operating profit | 3,485 | 1,970 | 1,515 | 76.9\% | 3,301 | 184 |
| 6. Profit before tax | 3,352 | 1,838 | 1,514 | 82.3\% | 3,171 | 181 |
| 7. Profit | 2,422 | 1,113 | 1,309 | 117.5\% | 2,032 | 390 |

1-2. Business performance (forecast for next period)

| Item | Forecast for next period(fiscal year ending February 29, 2024) |  |  |  | Results for current period (fiscal year ended February 28, 2023) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six months ending August 31, 2023 | YoY | Full year ending February 29, 2024 | YoY |  |
| 1. Gross sales | 7,049 | 735 | 14,318 | 1,429 | 12,889 |
| 2. Operating revenue | 7,049 | 735 | 14,318 | 1,429 | 12,889 |
| 3. SGA | 5,174 | 692 | 10,771 | 1,368 | 9,403 |
| 4. Business profit | 1,875 | 44 | 3,547 | 61 | 3,486 |
| 5. Operating profit | 1,865 | 12 | 3,520 | 35 | 3,485 |
| 6. Profit before tax | 1,792 | 1 | 3,371 | 19 | 3,352 |
| 7. Profit | 1,241 | 9 | 2,203 | (219) | 2,422 |

2. Summary of results for current period
(1) Components of operating revenue

| Item | Results for <br> current period | Results for <br> previous period | YoY \% Millions of yen, \%) |
| :--- | ---: | ---: | ---: |
| Merchant fee | 4,505 | 4,257 | 5.8 |
| Installment fee | 2,691 | 2,665 | 1.0 |
| Annual fee income, Other | 5,692 | 4,114 | 38.4 |
| Total |  | 12,889 | 11,037 |


| Note: |
| :--- |$\quad$ "Merchant fee" includes the points given on credit card payment, which are accounted for under IFRS (negative operating revenue).

(2) Transaction inside/outside the Group

| Category | Amount |  | Yoy \% |  | Share |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Inside the Group | 218,787 | 13.5 | 48.5 |  |  |
| Outside the Group | 232,782 | 7.0 | 51.5 |  |  |
| Total | 451,569 | 10.1 | 100.0 |  |  |

(3) Number of cards issued, credit transaction volum

| (Thousand cards, millions of yen, \%) |  |  |  |
| :---: | ---: | ---: | ---: |
|  | Number of <br> cards issued |  | Credit transaction <br> volume |
| Total | 1,419 | 451,569 | 10.1 |

(4) Finance receivables

|  | Results for <br> current period | Results for <br> previous period | YoY \% |
| :---: | :---: | :---: | :---: |
| Total | 23,505 | 22,404 | 4.9 |

