

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.



14 Apr 2023

Company Name: Toyokumo, Inc.

Stock code: 4058

Representative: President CEO Yuji Yamamoto

Inquiries: Director General Manager CFO Kazuhiko Ishii

[ir@toyokumo.co.jp](mailto:ir@toyokumo.co.jp)

## Monthly Sales Report in FY2023 (Mar)

(million yen)

|                  | Jan  | Feb  | Mar  | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|------------------|------|------|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Monthly Sales    | 181  | 184  | 188  |     |     |     |     |     |     |     |     |     |
| YoY              | 127% | 126% | 126% |     |     |     |     |     |     |     |     |     |
| Cumulative Sales | 181  | 366  | 555  |     |     |     |     |     |     |     |     |     |
| YoY              | 127% | 127% | 127% |     |     |     |     |     |     |     |     |     |

Monthly Sales in FY2022

(million yen)

|                  | Jan  | Feb  | Mar  | Apr  | May  | Jun  | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   |
|------------------|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|
| Monthly Sales    | 142  | 146  | 149  | 153  | 156  | 158  | 161   | 164   | 170   | 172   | 174   | 178   |
| YoY              | 143% | 142% | 140% | 138% | 135% | 125% | 130%  | 128%  | 130%  | 129%  | 127%  | 128%  |
| Cumulative Sales | 142  | 289  | 439  | 592  | 748  | 907  | 1,068 | 1,233 | 1,404 | 1,576 | 1,751 | 1,929 |
| YoY              | 143% | 143% | 142% | 141% | 140% | 137% | 136%  | 135%  | 134%  | 134%  | 133%  | 132%  |

The figures are preliminary figures and may not be subject to accounting audits and may be revised later.