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## Consolidated Financial Results for the Year Ended March 31, 2023 [Japanese GAAP]

May 10, 2023

Company name: FUJI KYUKO CO., LTD.

Stock exchange listing: Tokyo

Code number: 9010

URL: <https://www.fujikyuko.co.jp>

Representative: Koichiro Horiuchi

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Scheduled date of Annual General Meeting of Shareholders: June 21, 2023

Scheduled date of commencing dividend payments: June 22, 2023

Scheduled date of filing annual securities report: June 22, 2023

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

Representative Director and President

Director, Executive Officer, in charge of Management &amp; Administration Department

(Amounts of less than one millions of yen are rounded down.)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (April 1, 2022 to March 31, 2023)

## (1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Operating revenues		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2023	42,924	22.3	4,243	457.2	4,007	718.5	2,318	516.0
March 31, 2022	35,083	-	761	-	489	-	376	-

(Note) Comprehensive income: Fiscal year ended March 31, 2023: ¥ 2,732 million [ 1,120.5%]  
Fiscal year ended March 31, 2022: ¥ 223 million [ -%]

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended March 31, 2023	Yen 43.67	Yen -	% 9.3	% 4.0	% 9.9
March 31, 2022	7.09	-	1.6	0.5	2.2

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended March 31, 2023: ¥ 15 million  
Fiscal year ended March 31, 2022: ¥ 29 million

## (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of March 31, 2023	Millions of yen 100,746	Millions of yen 26,784	% 25.7	Yen 487.38
March 31, 2022	98,336	24,582	24.1	446.92

(Reference) Equity: As of March 31, 2023: ¥ 25,879 million  
As of March 31, 2022: ¥ 23,731 million

## (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
Fiscal year ended March 31, 2023	Millions of yen 8,974	Millions of yen (4,826)	Millions of yen (2,206)	Millions of yen 18,985
March 31, 2022	6,398	(4,105)	(2,978)	17,043

## 2. Dividends

	Annual dividends					Total dividends	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2022	-	0.00	-	10.00	10.00	530	140.9	2.2
March 31, 2023	-	0.00	-	15.00	15.00	800	34.3	3.2
Fiscal year ending March 31, 2024 (Forecast)	-	0.00	-	18.00	18.00		30.2	

(Note) Breakdown of the year-end dividend for the fiscal year ended March 31, 2023 :

Commemorative dividend	- yen
Special dividend	- yen

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

	Operating revenues		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2023	25,160	22.1	3,690	89.8	3,550	96.5	2,170	130.4	40.87
Full year	48,990	14.1	5,880	38.6	5,560	38.7	3,170	36.7	59.70

\* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

New	-	(Company name:	)
Exclusion:	-	(Company name:	)

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to the revision of accounting standards: Yes
- 2) Changes in accounting policies other than 1) above: No
- 3) Changes in accounting estimates: No
- 4) Retrospective restatement: No

(3) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2023:	54,884,738 shares
March 31, 2022:	54,884,738 shares

2) Number of treasury shares at the end of the period:

March 31, 2023:	1,784,412 shares
March 31, 2022:	1,785,505 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended March 31, 2023:	53,100,211 shares
Fiscal Year ended March 31, 2022:	53,099,599 shares

## (Reference) Summary of Non-consolidated Financial Results

## 1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (April 1, 2022 to March 31, 2023)

## (1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Operating revenues		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2023	22,510	10.2	2,331	82.3	2,224	117.2	1,246	110.1
March 31, 2022	20,419	-	1,278	-	1,024	-	593	-

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal year ended		
March 31, 2023	23.36	-
March 31, 2022	11.12	-

## (2) Non-consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of				
March 31, 2023	84,061	18,502	22.0	346.66
March 31, 2022	86,065	17,598	20.4	329.75

(Reference) Equity: As of March 31, 2023: ¥ 18,502 million  
As of March 31, 2022: ¥ 17,598 million

## Consolidated Financial Statements

## Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	17,118,113	19,060,537
Notes and accounts receivable - trade, and contract assets	2,674,903	3,990,004
Land and buildings for sale in lots	8,406,132	8,528,982
Merchandise and finished goods	626,958	672,946
Work in process	19,585	79,764
Raw materials and supplies	752,108	775,536
Costs on construction contracts in progress	204,489	145,916
Other	1,365,299	1,455,003
Allowance for doubtful accounts	(15,003)	(15,294)
Total current assets	31,152,588	34,693,397
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	27,028,121	26,747,228
Machinery, equipment and vehicles, net	5,160,722	4,963,840
Land	15,603,865	15,759,939
Leased assets, net	2,402,554	1,528,622
Construction in progress	3,075,206	3,664,770
Other, net	1,767,081	1,667,360
Total property, plant and equipment	55,037,551	54,331,762
Intangible assets	2,676,684	2,763,466
Investments and other assets		
Investment securities	6,003,800	6,263,870
Deferred tax assets	2,584,694	1,902,785
Other	872,789	788,447
Allowance for doubtful accounts	(24,660)	(24,660)
Total investments and other assets	9,436,624	8,930,443
Total non-current assets	67,150,860	66,025,672
Deferred assets		
Bond issuance costs	32,811	27,905
Total deferred assets	32,811	27,905
Total assets	98,336,260	100,746,975

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	1,698,770	2,439,374
Short-term borrowings	9,115,348	12,250,326
Lease liabilities	989,802	724,449
Accrued consumption taxes	508,693	662,461
Income taxes payable	248,377	636,169
Provision for bonuses	345,462	448,874
Provision for bonuses for directors (and other officers)	6,500	18,000
Other	3,148,847	3,847,515
Total current liabilities	16,061,802	21,027,169
Non-current liabilities		
Bonds payable	5,000,000	5,000,000
Long-term borrowings	44,992,446	41,488,870
Lease liabilities	1,751,265	1,040,221
Deferred tax liabilities	26,653	42,873
Retirement benefit liability	927,396	752,907
Provision for share awards for directors (and other officers)	20,906	20,002
Other	4,972,848	4,590,899
Total non-current liabilities	57,691,516	52,935,774
Total liabilities	73,753,318	73,962,943
Net assets		
Shareholders' equity		
Share capital	9,126,343	9,126,343
Capital surplus	3,688,469	3,691,371
Retained earnings	12,025,846	13,814,073
Treasury shares	(1,548,415)	(1,543,134)
Total shareholders' equity	23,292,243	25,088,653
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	749,533	953,880
Remeasurements of defined benefit plans	(310,697)	(162,670)
Total accumulated other comprehensive income	438,836	791,209
Non-controlling interests	851,861	904,168
Total net assets	24,582,941	26,784,031
Total liabilities and net assets	98,336,260	100,746,975

## Consolidated Statements of Income and Comprehensive Income

## Consolidated Statements of Income

(Thousands of yen)

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
Operating revenue	35,083,688	42,924,509
Operating expenses		
Operating expenses and cost of sales of transportation	33,043,477	37,406,472
Selling, general and administrative expenses	1,278,682	1,274,661
Total operating expenses	34,322,160	38,681,134
Operating profit	761,528	4,243,375
Non-operating income		
Interest income	372	370
Dividend income	80,120	95,267
Share of profit of entities accounted for using equity method	29,959	15,904
Miscellaneous income	183,699	181,826
Total non-operating income	294,152	293,368
Non-operating expenses		
Interest expenses	464,767	452,963
Miscellaneous expenses	101,313	76,327
Total non-operating expenses	566,080	529,291
Ordinary profit	489,600	4,007,452
Extraordinary income		
Gain on sale of non-current assets	25,538	12,140
Gain on sale of investment securities	190,008	80,555
Subsidies	321,095	449,456
Subsidies for employment adjustment	765,458	23,974
Total extraordinary income	1,302,100	566,126
Extraordinary losses		
Loss on sale of non-current assets	17,783	669
Loss on tax purpose reduction entry of non-current assets	225,380	326,518
Loss on retirement of non-current assets	244,905	523,091
Loss on valuation of investment securities	-	17,599
Allowance for absence from work	580,345	17,716
Other	-	25,269
Total extraordinary losses	1,068,414	910,865
Profit before income taxes	723,286	3,662,714
Income taxes - current	312,358	769,184
Income taxes - deferred	26,073	514,997
Total income taxes	338,432	1,284,181
Profit	384,853	2,378,532
Profit attributable to non-controlling interests	8,424	59,833
Profit attributable to owners of parent	376,428	2,318,698

## Consolidated Statements of Comprehensive Income

(Thousands of yen)

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
Profit	384,853	2,378,532
Other comprehensive income		
Valuation difference on available-for-sale securities	(235,503)	202,070
Remeasurements of defined benefit plans, net of tax	84,055	148,027
Share of other comprehensive income of entities accounted for using equity method	(9,518)	3,862
Total other comprehensive income	(160,966)	353,959
Comprehensive income	223,887	2,732,491
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	215,460	2,671,072
Comprehensive income attributable to non-controlling interests	8,426	61,419

Consolidated Statements of Changes in Equity  
For the fiscal year ended March 31, 2022

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	9,126,343	3,688,298	11,967,703	(1,546,047)	23,236,296
Changes during period					
Dividends of surplus			(318,285)		(318,285)
Profit attributable to owners of parent			376,428		376,428
Purchase of treasury shares				(2,712)	(2,712)
Disposal of treasury shares				344	344
Purchase of shares of consolidated subsidiaries		171			171
Net changes in items other than shareholders' equity					
Total changes during period	-	171	58,142	(2,367)	55,946
Balance at end of period	9,126,343	3,688,469	12,025,846	(1,548,415)	23,292,243

	Accumulated other comprehensive income			Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	994,557	(394,753)	599,804	846,082	24,682,183
Changes during period					
Dividends of surplus					(318,285)
Profit attributable to owners of parent					376,428
Purchase of treasury shares					(2,712)
Disposal of treasury shares					344
Purchase of shares of consolidated subsidiaries					171
Net changes in items other than shareholders' equity	(245,023)	84,055	(160,967)	5,779	(155,188)
Total changes during period	(245,023)	84,055	(160,967)	5,779	(99,241)
Balance at end of period	749,533	(310,697)	438,836	851,861	24,582,941



For the fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	9,126,343	3,688,469	12,025,846	(1,548,415)	23,292,243
Changes during period					
Dividends of surplus			(530,471)		(530,471)
Profit attributable to owners of parent			2,318,698		2,318,698
Purchase of treasury shares				(2,308)	(2,308)
Disposal of treasury shares				7,589	7,589
Purchase of shares of consolidated subsidiaries		2,901			2,901
Net changes in items other than shareholders' equity					
Total changes during period	-	2,901	1,788,227	5,281	1,796,409
Balance at end of period	9,126,343	3,691,371	13,814,073	(1,543,134)	25,088,653

	Accumulated other comprehensive income			Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	749,533	(310,697)	438,836	851,861	24,582,941
Changes during period					
Dividends of surplus					(530,471)
Profit attributable to owners of parent					2,318,698
Purchase of treasury shares					(2,308)
Disposal of treasury shares					7,589
Purchase of shares of consolidated subsidiaries					2,901
Net changes in items other than shareholders' equity	204,346	148,027	352,373	52,306	404,680
Total changes during period	204,346	148,027	352,373	52,306	2,201,090
Balance at end of period	953,880	(162,670)	791,209	904,168	26,784,031

## Consolidated Statements of Cash Flows

(Thousands of yen)

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
<b>Cash flows from operating activities</b>		
Profit before income taxes	723,286	3,662,714
Depreciation	5,995,257	5,505,930
Loss on retirement of non-current assets	155,141	253,949
Loss on tax purpose reduction entry of non-current assets	225,380	326,518
Increase (decrease) in allowance for doubtful accounts	7,477	291
Increase (decrease) in provision for bonuses	(2,409)	103,412
Increase (decrease) in provision for bonuses for directors (and other officers)	(500)	11,500
Increase (decrease) in provision for share awards for directors (and other officers)	6,780	(904)
Increase (decrease) in retirement benefit liability	65,695	38,373
Interest and dividend income	(80,493)	(95,637)
Interest expenses	464,767	452,963
Share of loss (profit) of entities accounted for using equity method	(29,959)	(15,904)
Loss (gain) on sale of non-current assets	(7,755)	(11,470)
Loss (gain) on sale of investment securities	(190,008)	(80,555)
Loss (gain) on valuation of investment securities	-	17,599
Subsidy income	(321,095)	(449,456)
Decrease (increase) in trade receivables	(162,601)	(1,315,100)
Decrease (increase) in inventories	(67,996)	(113,942)
Increase (decrease) in trade payables	(448,338)	740,603
Increase (decrease) in accrued consumption taxes	250,592	153,767
Increase/decrease in other assets/liabilities	55,604	423,676
Subtotal	6,638,823	9,608,329
Interest and dividends received	87,723	107,918
Interest paid	(464,789)	(454,903)
Subsidies received	95,297	91,656
Income taxes refund (paid)	41,532	(378,043)
Net cash provided by (used in) operating activities	6,398,588	8,974,957
<b>Cash flows from investing activities</b>		
Subsidies received	230,002	226,272
Purchase of property, plant and equipment and intangible assets	(4,533,316)	(5,143,901)
Proceeds from sale of property, plant and equipment and intangible assets	35,024	14,571
Purchase of investment securities	(71,823)	(2,684)
Proceeds from sale of investment securities	224,815	112,838
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(33,142)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	13,543	-
Decrease (increase) in investments and other assets	(4,025)	-
Net cash provided by (used in) investing activities	(4,105,780)	(4,826,046)

(Thousands of yen)

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
<b>Cash flows from financing activities</b>		
Increase (decrease) in short-term borrowings	(2,250,000)	(250,000)
Proceeds from long-term borrowings	11,520,000	6,301,000
Repayments of long-term borrowings	(10,221,349)	(6,419,598)
Proceeds from sale-and-leaseback transactions	-	10,583
Repayments of lease liabilities	(1,258,300)	(915,586)
Purchase of treasury shares	(2,035)	(1,396)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(1,938)	(4,522)
Dividends paid	(319,512)	(531,001)
Dividends paid to non-controlling interests	(1,211)	(1,211)
Other, net	(444,483)	(395,021)
Net cash provided by (used in) financing activities	(2,978,830)	(2,206,753)
Net increase (decrease) in cash and cash equivalents	(686,022)	1,942,157
Cash and cash equivalents at beginning of period	17,729,690	17,043,667
Cash and cash equivalents at end of period	17,043,667	18,985,825