

Translation

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Summary of Non-Consolidated Financial Results for the Three Months Ended March 31, 2023 (Based on Japanese GAAP)

May 12, 2023

Company name: Toyokumo, Inc.
 Stock exchange listing: Tokyo
 Stock code: 4058 URL <https://toyokumo.co.jp/>
 Representative: President CEO Yuji Yamamoto
 Inquiries: Director General Manager CFO Kazuhiko Ishii TEL 050(3816)6668
 Scheduled date to file Quarterly Securities Report: May 12, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Non-consolidated financial results for the three months ended March 31, 2023 (from January 1, 2023 to March 31, 2023)

(1) Non-consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2023	555	26.5	270	29.4	270	29.4	187	31.3
Three months ended March 31, 2022	439	–	208	43.3	208	43.3	142	41.1

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended March 31, 2023	18.67		17.25	
Three months ended March 31, 2022	14.03		12.97	

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of March 31, 2023	2,608	1,751	67.2
As of December 31, 2022	2,610	1,634	62.6

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2022	–	0.00	–	7.00	7.00
Year ending December 31, 2023	–				
Year ending December 31, 2023 (Forecast)		0.00	–	10.00	10.00

3. Forecast of non-consolidated financial results for the year ending December 31, 2023 (from January 1, 2023 to December 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	2,330	20.3	720	12.6	720	12.7	490	14.7	48.88

4. Notes

(1) Application of special accounting methods for preparing quarterly non-consolidated financial statements: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	10,162,000 shares	As of December 31, 2022	10,162,000 shares
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Number of treasury shares at the end of the period

As of March 31, 2023	137,110 shares	As of December 31, 2022	137,110 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended March 31, 2023	10,024,890 shares	Three months ended March 31, 2022	10,161,936 shares
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Quarterly non-consolidated financial statements
Non-consolidated balance sheets

(Thousands of yen)

	As of December 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	2,296,011	2,316,618
Accounts receivable - trade	44,675	49,021
Other	78,918	58,926
Allowance for doubtful accounts	(1,889)	(363)
Total current assets	2,417,715	2,424,202
Non-current assets		
Property, plant and equipment	67,381	65,026
Intangible assets	162	156
Investments and other assets	125,036	118,961
Total non-current assets	192,580	184,144
Total assets	2,610,296	2,608,347
Liabilities		
Current liabilities		
Accounts payable - trade	23,762	24,159
Accounts payable - other, and accrued expenses	164,452	96,457
Income taxes payable	147,175	84,057
Accrued consumption taxes	52,927	42,180
Contract liabilities	561,230	581,236
Other	25,807	28,361
Total current liabilities	975,355	856,453
Total liabilities	975,355	856,453
Net assets		
Shareholders' equity		
Share capital	380,025	380,025
Capital surplus	350,025	350,025
Retained earnings	1,104,561	1,221,515
Treasury shares	(199,670)	(199,670)
Total shareholders' equity	1,634,940	1,751,894
Total net assets	1,634,940	1,751,894
Total liabilities and net assets	2,610,296	2,608,347

Non-consolidated statements of income (cumulative)

(Thousands of yen)

	Three months ended March 31, 2022	Three months ended March 31, 2023
Net sales	439,086	555,494
Cost of sales	11,563	15,142
Gross profit	427,523	540,352
Selling, general and administrative expenses	218,786	270,348
Operating profit	208,737	270,003
Non-operating income		
Interest income	8	9
Total non-operating income	8	9
Ordinary profit	208,745	270,012
Profit before income taxes	208,745	270,012
Income taxes - current	63,218	78,365
Income taxes - deferred	2,974	4,519
Total income taxes	66,193	82,884
Profit	142,552	187,127