

Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 <under Japanese GAAP>

Name of the Listed Company: Gurunavi, Inc.

Listed Stock Exchanges: Tokyo Stock Exchange

Stock Code: 2440

URL: https://corporate.gnavi.co.jp/en/

Representative: Akio Sugihara, President and Representative Director Contact: Teruhisa Yamada, Senior Managing Executive Officer

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Scheduled date of Annual General Meeting of Shareholders: June 21, 2023

Scheduled date to commence dividend payments:

Scheduled date to submit Securities Report: June 22, 2023

Preparation of supplementary materials on financial results: Yes

Holding of financial results presentation meeting:

Yes (for institutional investors and analysts)

(Millions of yen with fractional amounts discarded, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2023	12,296	(4.3)	(1,724)	_	(1,664)	_	(2,286)	_
March 31, 2022	12,852	(20.6)	(4,786)	-	(4,692)	_	(5,768)	_

Note: Comprehensive income

Fiscal year ended March 31, 2023: \fielder \fielder

	Basic earnings per share	Diluted earnings per share	Return on equity	Ordinary income on total assets	Operating income on net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2023	(44.25)	-	(29.3)	(13.3)	(14.0)
March 31, 2022	(114.46)	_	(63.9)	(36.6)	(37.2)

Reference: Equity in earnings (losses) of affiliates:

Fiscal year ended March 31, 2023: - Fiscal year ended March 31, 2022: -

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2023	13,001	6,898	52.5	89.08
March 31, 2022	12,107	8,851	72.4	127.66

Reference: Equity

As of March 31, 2023: ¥6,821 million As of March 31, 2022: ¥8,767 million

(3) Consolidated cash flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period	
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
March 31, 2023	(1,042)	(123)	2,449	8,266	
March 31, 2022	(4,646)	(937)	4,994	6,962	

2. Cash dividends

2. Cash dividend	Annual dividends							D: :1 1
	First quarter- end	Second quarter- end	Third quarter-end	Fiscal year-end	Total	Total amount of dividends (total)	Payout ratio (consolidated)	Dividends on net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2022	-	0.00	-	0.00	0.00	_	_	-
Fiscal year ended March 31, 2023	_	0.00	_	0.00	0.00	_	_	_
Fiscal year ending March 31, 2024 (Forecast)	=	0.00	-	0.00	0.00		_	

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

(Tereonages marcure year on year enanges.)									
	Net sale	Net sales (Operating income		Ordinary income		Net income attributable to owners of parent	
	Millions of		Millions of		Millions of		Millions of		
	yen	%	yen	%	yen	%	yen	%	Yen
Six months ending September 30, 2023	5,600	(4.5)	(1,100)	_	(1,130)	_	(1,150)	_	(21.99)
Fiscal year ending March 31, 2024	13,700	11.4	(700)	_	(750)	_	(770)	-	(16.55)

* Notes

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in change in scope of consolidation): Yes

New inclusion: None

Exclusion: One company (Gurunavi Promotion Community, Inc.)

- (2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections
 - a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - b. Changes in accounting policies due to other reasons: None
 - c. Changes in accounting estimates: None
 - d. Restatement of prior period financial statements after error corrections: None

(3) Number of shares issued (common shares)

a. Total number of shares issued at the end of the period (including treasury shares)

As of March 31, 2023	56,903,800 shares
As of March 31, 2022	56,124,500 shares

b. Number of treasury shares at the end of the period

As of March 31, 2023	1,128,462 shares
As of March 31, 2022	1,128,462 shares

c. Average number of shares during the period

Fiscal year ended March 31, 2023	55,126,277 shares
Fiscal year ended March 31, 2022	50,810,067 shares

Reference: Summary of non-consolidated financial results Non-consolidated financial results for the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales	1	Operating inco	me	Ordinary inco	me	Net income	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2023	12,017	(5.9)	(1,422)	_	(1,370)	_	(2,189)	_
March 31, 2022	12,766	(21.0)	(4,742)	_	(4,625)	_	(5,668)	_

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2023	(42.49)	=
March 31, 2022	(112.49)	-

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
As of	Millions of yen	Millions of yen	%	Yen	
March 31, 2023	12,782	6,688	51.7	85.32	
March 31, 2022	11,816	8,569	71.8	122.53	

Reference: Equity

As of March 31, 2023:

¥6,611 million

As of March 31, 2022: ¥8,485 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

Forward-looking statements, including the consolidated forecasts stated in these materials, are based on information currently available to the Company and certain assumptions deemed reasonable. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual business and other results may differ materially due to various factors.

^{*} Proper use of earnings forecasts, and other special matters

Cash dividends on class shares
The breakdown of per-share dividends on class shares with different shareholders' rights than for common shares is as follows.

	Annual dividends					
Class A preferred shares	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended March 31, 2022	-	_	_	13.808	13.808	
Fiscal year ended March 31, 2023	-	_	_	45.000	45.000	
Fiscal year ending March 31, 2024 (Forecast)	_	_	-	45.000	45.000	

Consolidated financial statements

(1) Consolidated balance sheet

		(Thousands of yen)
	As of March 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	6,962,974	8,266,468
Notes and accounts receivable - trade	2,661,470	2,871,526
Accounts receivable - other	740,092	813,708
Other	467,176	307,188
Allowance for doubtful accounts	(139,740)	(197,826)
Total current assets	10,691,973	12,061,065
Non-current assets		
Investments and other assets		
Investment securities	541,464	585,293
Leasehold and guarantee deposits	866,965	348,258
Other	7,410	6,389
Total investments and other assets	1,415,841	939,941
Total non-current assets	1,415,841	939,941
Total assets	12,107,815	13,001,006

		(Thousands of yen)	
	As of March 31, 2022	As of March 31, 2023	
Liabilities			
Current liabilities			
Notes and accounts payable - trade	99,579	117,622	
Contract liabilities	67,459	88,090	
Income taxes payable	34,151	22,434	
Provision for bonuses	239,077	178,311	
Provision for point card certificates	19,849	15,829	
Accounts payable - other	1,302,249	2,031,459	
Asset retirement obligations	48,795	-	
Deposits received	1,040,262	920,919	
Other	282,889	282,387	
Total current liabilities	3,134,315	3,657,055	
Non-current liabilities			
Long-term borrowings	-	2,200,000	
Asset retirement obligations	119,444	158,920	
Deferred tax liabilities	-	54,207	
Other	2,195	32,136	
Total non-current liabilities	121,640	2,445,264	
Total liabilities	3,255,955	6,102,319	
Net assets			
Shareholders' equity			
Share capital	100,000	100,000	
Capital surplus	8,745,596	9,045,626	
Retained earnings	2,929,632	490,295	
Treasury shares	(2,996,438)	(2,996,438)	
Total shareholders' equity	8,778,790	6,639,483	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	(33,675)	134,887	
Foreign currency translation adjustment	22,718	47,315	
Total accumulated other comprehensive income	(10,957)	182,202	
Share acquisition rights	84,026	77,000	
Total net assets	8,851,859	6,898,687	
Total liabilities and net assets	12,107,815	13,001,006	

(2) Consolidated statement of income and consolidated statement of comprehensive income Consolidated statement of income

		(Thousands of yen)
	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net sales	12,852,305	12,296,066
Cost of sales	5,759,974	4,896,389
Gross profit	7,092,330	7,399,677
Selling, general and administrative expenses	11,878,610	9,123,765
Operating loss	(4,786,280)	(1,724,088)
Non-operating income		
Gain on sales of supplies	46,329	20,294
Subsidy income	138,735	7,071
Penalty income	-	21,682
Other	50,482	34,302
Total non-operating income	235,546	83,350
Non-operating expenses		
Interest expenses	158	13,442
Commission expenses	85,000	-
Commitment fees	50,731	8,999
Other	5,866	830
Total non-operating expenses	141,756	23,273
Ordinary loss	(4,692,490)	(1,664,010)
Extraordinary income		
Gain on sale of investment securities	153,140	290,290
Gain on reversal of asset retirement obligations	-	48,241
Other	6,642	23,182
Total extraordinary income	159,782	361,713
Extraordinary losses		
Impairment losses	1,140,357	690,964
Loss on cancellation of rental contracts	-	150,829
Loss on valuation of investment securities	56,473	68,792
Loss on liquidation of subsidiaries	-	35,706
Other		21,178
Total extraordinary losses	1,196,831	967,471
Net loss before income taxes	(5,729,538)	(2,269,768)
Income taxes - current	39,037	16,568
Total income taxes	39,037	16,568
Net loss	(5,768,576)	(2,286,336)
Net loss attributable to owners of parent	(5,768,576)	(2,286,336)

Consolidated statements of comprehensive income

		(Thousands of yen)
	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net loss	(5,768,576)	(2,286,336)
Other comprehensive income		
Valuation difference on available-for-sale securities	(27,367)	168,563
Foreign currency translation adjustment	43,196	24,596
Total other comprehensive income	15,829	193,159
Comprehensive income	(5,752,747)	(2,093,176)
Comprehensive income attributable to:		
Owners of parent	(5,752,747)	(2,093,176)

(3) Consolidated statements of changes in equity

Fiscal year ended March 31, 2022

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	2,334,300	2,884,780	8,745,156	(4,646,756)	9,317,480
Changes of items during period					
Issuance of new shares	2,500,042	2,500,042			5,000,084
Transfer from share capital to other capital surplus	(4,734,342)	4,734,342			1
Dividends of surplus			(46,947)		(46,947)
Disposal of treasury shares		(1,373,568)		1,650,317	276,749
Net loss attributable to owners of parent			(5,768,576)		(5,768,576)
Net changes of items other than shareholders' equity					
Total changes of items during period	(2,234,300)	5,860,815	(5,815,523)	1,650,317	(538,690)
Balance at end of current period	100,000	8,745,596	2,929,632	(2,996,438)	8,778,790

	Accumulated other comprehensive income				
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of current period	(6,308)	(20,477)	(26,786)	84,698	9,375,392
Changes of items during period					
Issuance of new shares					5,000,084
Transfer from share capital to other capital surplus					-
Dividends of surplus					(46,947)
Disposal of treasury shares					276,749
Net loss attributable to owners of parent					(5,768,576)
Net changes of items other than shareholders' equity	(27,367)	43,196	15,829	(671)	15,157
Total changes of items during period	(27,367)	43,196	15,829	(671)	(523,532)
Balance at end of current period	(33,675)	22,718	(10,957)	84,026	8,851,859

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	100,000	8,745,596	2,929,632	(2,996,438)	8,778,790
Changes of items during period					
Issuance of new shares	150,015	150,015			300,030
Transfer from share capital to other capital surplus	(150,015)	150,015			-
Dividends of surplus			(153,000)		(153,000)
Disposal of treasury shares					-
Net loss attributable to owners of parent			(2,286,336)		(2,286,336)
Net changes of items other than shareholders' equity					
Total changes of items during period	-	300,030	(2,439,336)	-	(2,139,306)
Balance at end of current period	100,000	9,045,626	490,295	(2,996,438)	6,639,483

	Accumulated other comprehensive income				
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of current period	(33,675)	22,718	(10,957)	84,026	8,851,859
Changes of items during period					
Issuance of new shares					300,030
Transfer from share capital to other capital surplus					-
Dividends of surplus					(153,000)
Disposal of treasury shares					-
Net loss attributable to owners of parent					(2,286,336)
Net changes of items other than shareholders' equity	168,563	24,596	193,159	(7,025)	186,134
Total changes of items during period	168,563	24,596	193,159	(7,025)	(1,953,172)
Balance at end of current period	134,887	47,315	182,202	77,000	6,898,687

(4) Consolidated statements of cash flows

Depreciation and amortization 171,573 186 Impairment losses 1,140,357 699 Amortization of goodwill 1,950 Share-based payment expenses 309,605 15 Loss on cancellation of rental contracts - 155 Gain on reversal of asset retirement obligations - (48 Loss (gain) on valuation of investment securities 56,473 66 Loss (gain) on valuation of investment securities (153,140) (266 Increase (decrease) in allowance for doubtful accounts (441,927) 578 Increase (decrease) in provision for bonuses (8,195) (66 Increase (decrease) in provision for point card certificates (139,130) (40 Certificates (139,130) (40 Decrease (increase) in inventories 74,736 11 Increase (decrease) in trade receivables 82,902 (216 Decrease (increase) in inventories 74,736 11 Increase (decrease) in inventories 74,736 11 Increase (decrease) in advances paid (7,617) 22 Decrease (increase) in contract liabilities 67,459 26 Decrease (increase) in accounts receivable - other (203,319) 655 Increase (decrease) in advances paid (7,617) 22 Decrease (increase) in accounts received 731 (20 Increase (decrease) in advances received 731 (20 Increase (decrease) in deposits received (35,315) (118 Other, net 193,691 134 Subtotal (4,718,120) (1,938 Interest and dividends received (1,997 18 Increase (decrease) in deposits received (1,997 18 Increase form investing activities (60,000) (20 Increase of property, plant and equipment (234,583) (288 Payments for asset retrirement obligations (15,218) (132 Payments for asset retrirement obligations (15,218) (132 Payments for asset retrirement obligations (15,218) (132 Payments for asset retrirement obligations (15,000) (20 Purchase of property, plant and equipment (234,583) (288 Payments for asset retrirement obligations (15,000) (100 Purchase of property, pl		Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Depreciation and amortization 171,573 188 Impairment losses 1,140,357 699 Amortization of goodwill 1,950 Share-based payment expenses 309,605 15 Loss on cancellation of rental contracts - 155 Gain on reversal of asset retirement obligations - 46 Loss (gain) on valuation of investment securities 56,473 68 Loss (gain) on valuation of investment securities (153,140) (266 Increase (decrease) in allowance for doubtful accounts (441,927) 55 Increase (decrease) in provision for bonuses (8,195) (66 Increase (decrease) in provision for point card certificates (139,130) (67 Certificates (139,130) (67 Certificates (149,130)	Cash flows from operating activities		
Impairment losses	Net loss before income taxes	(5,729,538)	(2,269,768
Amortization of goodwill	Depreciation and amortization	171,573	180,649
Share-based payment expenses 309,605 15	Impairment losses	1,140,357	690,964
Loss on cancellation of rental contracts	Amortization of goodwill	1,950	
Gain on reversal of asset retirement obligations - (48) Loss (gain) on valuation of investment securities 56, 473 68 Loss (gain) on sale of investment securities (153,140) (26 Increase (decrease) in allowance for doubtful accounts (441,927) 58 Increase (decrease) in provision for bonuses (8,195) (66 Increase (decrease) in provision for point card certificates (139,130) (4 Decrease (increase) in trade receivables 82,902 (210 Increase (decrease) in inventories 74,736 15 Increase (decrease) in inventories 74,736 15 Increase (decrease) in inventories 74,736 15 Increase (decrease) in inventories 67,459 20 Decrease (increase) in inventories 67,459 20 Increase (decrease) in advances paid (7,617) 22 Decrease (increase) in advances paid (7,617) 22 Increase (decrease) in advances received 731 (20 Increase (decrease) in dayones received 731 (20 Increase (decrease) in dayones received	Share-based payment expenses	309,605	15,069
Loss (gain) on valuation of investment securities	Loss on cancellation of rental contracts	-	150,829
Loss (gain) on sale of investment securities	Gain on reversal of asset retirement obligations	-	(48,241
Increase (decrease) in allowance for doubtful accounts (441,927) (58) Increase (decrease) in provision for bonuses (8,195) (66) Increase (decrease) in provision for point card certificates (139,130) (26) Cerease (increase) in investing eativities (139,130) (26) Decrease (increase) in investing activities (139,59) (18) Increase (decrease) in investing activities (130,59) (18) Increase (decrease) in contract liabilities (74,59) (20) Decrease (increase) in advances paid (7,617) (25) Decrease (increase) in accounts receivable - other (203,319) (55) Increase (decrease) in accounts payable - other (203,319) (55) Increase (decrease) in accounts payable - other (203,319) (55) (115) Increase (decrease) in deposits received (731) (21) Increase (decrease) in deposits received (731) (21) Increase (decrease) in deposits received (635,315) (115) Other, net (193,691) (134) Interest and dividends received (1997) (18) Interest and dividends received (1997) (18) Interest and dividends received (1997) (18) Interest paid (158) (14) Income taxes paid (37,872) (28) Income taxes paid (37,872) (28) Income taxes refund (199,089) (21) Net eash provided by (used in) operating activities (4,646,064) (1,942) Cash flows from investing activities (60,000) (20) Proceeds from sale of investment securities (193,417 396) Purchase of property, plant and equipment (234,583) (286) Payments for asset retirement obligations (152,218) (13) Payments for asset retirement obligations (152,218) (13) Payments for asset retirement obligations (152,218) (13) Payments for leasehold and guarantee deposits (51,797) (10) Proceeds from refund of leasehold and guarantee (1,070,125) (44) Payments of leasehold and guarantee (1,070,125) (10) Proceeds from long-term borrowings -	Loss (gain) on valuation of investment securities	56, 473	68,792
Increase (decrease) in provision for bonuses	Loss (gain) on sale of investment securities	(153,140)	(269,111
Increase (decrease) in provision for bonuses	Increase (decrease) in allowance for doubtful accounts	(441,927)	58,086
Increase (decrease) in provision for point card certificates 82,902 (216) Decrease (increase) in trade receivables 82,902 (216) Decrease (increase) in inventories 74,736 115 Increase (decrease) in trade payables (43,959) 18 Increase (decrease) in trade payables (43,959) 18 Increase (decrease) in contract liabilities 67,459 22 Decrease (increase) in accounts receivable - other 544,541 (77 Increase (decrease) in accounts receivable - other (203,319) 655 Increase (decrease) in accounts payable - other (203,319) 655 Increase (decrease) in deposits received 731 (20 Increase (decrease) in deposits received (635,315) (119 Other, net 193,691 134 Subtotal (4,718,120) (1,038 Interest and dividends received 10,997 18 Interest paid (158) (14 Income taxes paid (37,872) (28 Income taxes paid (37,872) (28 Income taxes refund 99,089 21 Income taxes paid (37,872) (28 Income taxes paid (37,872) (28 Income taxes paid (37,872) (28 Income taxes paid (158) (10,042) Set cash provided by (used in) operating activities (4,646,064) (1,042) Set purchase of investment securities (60,000) (20 Proceeds from sale of investment securities 193,417 398 Purchase of investment securities (13,000) Purchase of property, plant and equipment (234,583) (288 Payments for asset retirement obligations (152,218 (13,000) Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (10 Proceeds from refund of leasehold and guarantee (450,991 366 Agentary of the second	Increase (decrease) in provision for bonuses	· · · · ·	(60,765
Decrease (increase) in inventories	Increase (decrease) in provision for point card		(4,020
Increase (decrease) in trade payables	Decrease (increase) in trade receivables	82,902	(210,720
Increase (decrease) in contract liabilities	Decrease (increase) in inventories	74,736	15,75
Decrease (increase) in advances paid	Increase (decrease) in trade payables	(43,959)	18,042
Decrease (increase) in accounts receivable - other	Increase (decrease) in contract liabilities	67,459	20,63
Increase (decrease) in accounts payable - other	Decrease (increase) in advances paid	(7,617)	25,27
Increase (decrease) in advances received	Decrease (increase) in accounts receivable - other	544,541	(74,97
Increase (decrease) in deposits received (635,315) (119	Increase (decrease) in accounts payable - other	(203,319)	659,56
Other, net 193,691 134 Subtotal (4,718,120) (1,038 Interest and dividends received 10,997 18 Interest paid (158) (14 Income taxes paid (37,872) (28 Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042 ash flows from investing activities (60,000) (20 Purchase of investment securities 193,417 395 Purchase of property, plant and equipment (234,583) (286 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (142 Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (122 ash flows from financing activities (937,316) (122 ash flows from financing activities 5,000,084 300 Dividends paid (217) <td< td=""><td>Increase (decrease) in advances received</td><td>731</td><td>(20,14</td></td<>	Increase (decrease) in advances received	731	(20,14
Subtotal (4,718,120) (1,038) Interest and dividends received 10,997 18 Interest paid (158) (14 Income taxes paid (37,872) (28 Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042) ash flows from investing activities (60,000) (20 Purchase of investment securities (60,000) (20 Purchase of property, plant and equipment (234,583) (28 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (120,001) Purchase of software (1,070,125) (442) Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Net cash provided by (used in) investing activities (937,316) (123 ash flows from financing activities 5,000,084 300 Proceeds from long-term borrowings - 2,200 Proceeds f	Increase (decrease) in deposits received	(635,315)	(119,34
Interest and dividends received 10,997 18	Other, net	193,691	134,469
Interest paid (158) (14 Income taxes paid (37,872) (28 Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042) ash flows from investing activities (60,000) (20 Purchase of investment securities 193,417 395 Purchase of property, plant and equipment (234,583) (285 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (10,700,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 ash flows from financing activities (937,316) (123 ash flows from long-term borrowings - 2,200 Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (47	Subtotal	(4,718,120)	(1,038,959
Income taxes paid (37,872) (28 Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042) ash flows from investing activities (60,000) (20 Purchase of investment securities 193,417 395 Purchase of property, plant and equipment (234,583) (285 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (442 Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Net cash provided by (used in) investing activities (937,316) (123 ash flows from financing activities 5,000,084 300 Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (42	Interest and dividends received	10,997	18,12
Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042) ash flows from investing activities (60,000) (20 Purchase of investment securities 193,417 395 Purchase of property, plant and equipment (234,583) (285 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Net cash provided by (used in) investing activities (937,316) (123 ash flows from financing activities 5,000,084 300 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (47	Interest paid	(158)	(14,68
Income taxes refund 99,089 21 Net cash provided by (used in) operating activities (4,646,064) (1,042) ash flows from investing activities (60,000) (20 Purchase of investment securities 193,417 399 Purchase of property, plant and equipment (234,583) (289 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Net cash provided by (used in) investing activities (937,316) (123 ash flows from financing activities 5,000,084 300 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (47	Income taxes paid	(37,872)	(28,28:
ash flows from investing activities Purchase of investment securities (60,000) (20 Proceeds from sale of investment securities 193,417 399 Purchase of property, plant and equipment (234,583) (289 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (19 Proceeds from refund of leasehold and guarantee deposits (51,797) (19 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 ash flows from financing activities (937,316) (123 ash flows from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (460 Other, net (5,828)	Income taxes refund	99,089	21,40
ash flows from investing activities Purchase of investment securities Purchase of investment securities Purchase of property, plant and equipment Purchase of property, plant and equipment Payments for asset retirement obligations Payments for acquisition of businesses Purchase of software (1,070,125) Purchase of software (1,070,125) Payments of leasehold and guarantee deposits Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities Proceeds from long-term borrowings Proceeds from issuance of shares Dividends paid (217) (46) Other, net (5,828)	Net cash provided by (used in) operating activities	(4,646,064)	(1,042,40
Purchase of investment securities (60,000) (20 Proceeds from sale of investment securities 193,417 395 Purchase of property, plant and equipment (234,583) (285 Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) (120 Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Net cash provided by (used in) investing activities (937,316) (123 ash flows from financing activities 5,000,084 300 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (47			
Proceeds from sale of investment securities Purchase of property, plant and equipment (234,583) (289 Payments for asset retirement obligations Payments for acquisition of businesses (13,000) Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (10 Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities Proceeds from long-term borrowings Proceeds from issuance of shares Dividends paid Other, net (234,583) (13,000) (13,000) (142,000) (142,000) (15,000) (15,000,084) (10,000) (10,000)	-	(60,000)	(20,000
Purchase of property, plant and equipment (234,583) (289) Payments for asset retirement obligations (152,218) (133) Payments for acquisition of businesses (13,000) Purchase of software (1,070,125) (442) Payments of leasehold and guarantee deposits (51,797) (1990) Proceeds from refund of leasehold and guarantee deposits (51,797) (1990) Proceeds from refund of leasehold and guarantee deposits (1997,316) (123) Proceeds from financing activities (1937,316) (123) Proceeds from long-term borrowings - (1997,316) (123) Proceeds from issuance of shares (1997,316) (217) (46) Other, net (1997)		· · · · ·	399,26
Payments for asset retirement obligations (152,218) (133 Payments for acquisition of businesses (13,000) Purchase of software (1,070,125) (442 Payments of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (51,797) (1 Proceeds from refund of leasehold and guarantee deposits (937,316) (123 Pash flows from financing activities (937,316) (123 Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (460 Other, net (5,828)	Purchase of property, plant and equipment		(289,54)
Payments for acquisition of businesses Purchase of software (1,070,125) (442) Payments of leasehold and guarantee deposits (51,797) (1) Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities (937,316) (123) Proceeds from financing activities Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 Dividends paid (217) (46) Other, net (5,828)		· · · · ·	(133,99)
Purchase of software (1,070,125) (442) Payments of leasehold and guarantee deposits (51,797) (1) Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities (937,316) (123) Pash flows from financing activities Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (440) Other, net (5,828)	-		(,,,,
Payments of leasehold and guarantee deposits Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities Proceeds from financing activities Proceeds from long-term borrowings Proceeds from issuance of shares Dividends paid Other, net (51,797) (46) (937,316) (123) (937,316) (123) (123) (937,316) (123) (124) (124) (125) (125) (126) (127) (126) (127) (126) (127) (127) (126) (127) (127) (127) (128) (128) (129) (129) (129) (129) (120) (120) (121) (120) (121) (120) (121) (120) (121) (120) (121) (120) (121) (120) (121) (120) (121) (120)		· · · ·	(442,40
Proceeds from refund of leasehold and guarantee deposits Net cash provided by (used in) investing activities Proceeds from financing activities Proceeds from long-term borrowings Proceeds from issuance of shares Dividends paid Other, net 450,991 (937,316) (123 (237) (46) (217) (46) (5,828)			(1,920
Net cash provided by (used in) investing activities (937,316) (123 Cash flows from financing activities Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828)	Proceeds from refund of leasehold and guarantee		364,900
Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (4	Net cash provided by (used in) investing activities	(937,316)	(123,71)
Proceeds from long-term borrowings - 2,200 Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (4	Cash flows from financing activities		
Proceeds from issuance of shares 5,000,084 300 Dividends paid (217) (46 Other, net (5,828) (4	Proceeds from long-term borrowings	-	2,200,000
Dividends paid (217) (46) Other, net (5,828) (4)		5,000,084	300,030
Other, net (5,828) (4			(46,96
	-		(4,049
	<u> </u>		2,449,018
iffect of exchange rate change on each and each	Effect of exchange rate change on cash and cash		20,591

		(Thousands of yen)
	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net increase (decrease) in cash and cash equivalents	(544,279)	1,303,494
Cash and cash equivalents at beginning of period	7,507,254	6,962,974
Cash and cash equivalents at end of period	6,962,974	8,266,468