Company name AEON CO., LTD.

Listings TSE PRIME of Tokyo Stock Exchange

Security code 8267

URL https://www.aeon.info/en/

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AEON Monthly Operating Performance of Major Consolidated Companies in April 2023

April Sales Trends:

In April, we strengthened the rollout of products related to seasonal events, such as outings for spring break, preparations for new lives, and travel goods for major holidays. In addition, we worked to further expand TOPVALU's lineup of bargain-priced products, such as the renewal of BESTPRICE frozen pasta with increased amounts of ingredients and a focus on taste.

·AEON Retail, a General Merchandise Store Business, rolled out summer apparel such as "TOPVALU PEACE FIT COOL," which has quick-drying and contact-cooling functions in response to rising temperatures, and expanded its lineup of outdoor goods and energy-saving products, resulting in a 10th consecutive month of YoY growth in same-store sales. By department, the same-store Food sales increased for the eighth consecutive month YoY due to strong sales of delicatessen, livestock, and marine products with enhanced high-end foods for families to enjoy during cherry blossom viewing and spring holidays, as well as grocery and daily-delivery items. In addition, the same-store Health & Beauty Care sales increased for the 14th consecutive month, thanks to strong sales of cosmetics and pet products, reflecting increased opportunities for customers to go out. AEON Welcia Kyushu, a joint venture between AEON Kyushu and Welcia Holdings established in September last year, opened its first store in Onojo City, Fukuoka Prefecture, as a new style store that combines a drugstore with dispensing prescription drugs and a supermarket offering fresh food, bento lunchboxes, and prepared foods.

·In the Supermarket Business, the same-store sales of 10 major companies increased YoY due to the enhancement of high-end foods for gorgeous situations using local fresh ingredients, expansion of small-volume products to meet frugal customers, expansion of TOPVALU sales, and strengthening weekly bargain sales.

·AEON Mall in Shopping Center Development Business opened "THE OUTLETS SHONAN HIRATSUKA" in Hiratsuka City, Kanagawa Prefecture, offering "community encounter," "entertainment," and "outlet" as a community-creating commercial facility.

·In the Services and Specialty Store Business, Cox enjoyed strong sales of men's lightweight outers such as stretch blousons and T-shirts in addition to women's water-repellent mountain parkas and relaxed-fit trenches. The same-store sales YoY was 103.6% thanks to favorable sales of magazine tie-up products and sale items of spring goods.

(Unit: %)

FY2023	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	104.4	106.1										
	Same stores	102.2	103.8										
AEON Hokkaido Corporation	All stores	101.3	104.3										
	Same stores	101.2	104.1										
AEON KYUSHU CO., LTD.	All stores	107.0	108.3										
	Same stores	106.4	108.0										
Maxvalu Tokai Co., Ltd.	All stores	101.8	105.5										
	Same stores	101.6	104.8										
FUJI RETAILING CO.,LTD.	All stores	105.0	108.3										
	Same stores	102.5	105.8										
Maxvalu Nishinihon Co., Ltd.	All stores	100.5	102.6										
	Same stores	100.6	102.5										
MINISTOP CO., LTD.	All stores	97.5	98.1										
	Same stores	101.0	101.9										
COX CO., LTD.	All stores	105.6	100.1										
	Same stores	107.1	103.6										
GFOOT CO., LTD.	All stores	104.4	101.2										
	Same stores	109.7	106.2										
CAN DO CO., LTD.	All stores	106.8	106.0										
	Same stores	104.5	105.2										

 $\ensuremath{\ensuremath{\%}}\xspace$ Figures above are based on each company's disclosure policy.

- *1. AEON Retail merged with Shimizu Trading Co., Ltd. on March 1, 2023.
- *2. All-store and same-store year-on-year sales of the above companies were calculated excluding the impact of the application of "Accounting Standard for RevenueRecognition (ASBJ Statement No. 29)" (hereinafter "the Accounting Standard".
- #3. Regarding Can Do Co., Ltd., all-store and same-store sales YoY are calculated after applying the revenue recognition standard.
- *4. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., Ltd. and WELCIA HOLDINGS CO., LTD.will be announced on the AEON website at a later date.

«YoY difference in number of days in the month»

①Weekends: Sat. ±0day, Sun. +1day, National holidays: This year; April Non., Last year; April 29th (Fri.).

②Customer gratitude day: This year; April 20th (Thu.), 30th (Sun.). Last year; April 20th (Wed.), 30th (Sat.).