



Presentation on Business Results
of FY 3/2023
(April 1, 2022 to March 31, 2023)

May 11, 2023

SANKYO CO., LTD.

Prime Market of the TSE #6417

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- ✓ Sales volumes of pachinko and pachislot machines increased greatly, resulting in great increases in net sales and profits from the previous fiscal year.
- ✓ Profit margin also increased greatly in line with the increase in net sales.

Consolidated Financial Results

Net Sales	157,296	million yen	YoY	+85.4 %
Operating Income	58,532	million yen		+174.1 %
Net Income attributable to owners of parent	46,893	million yen		+153.9 %
Net Income per share	807.52	yen		+502.46 yen

Pachinko Machines Business

Net Sales	122,576	million yen	YoY	+70.6 %
Operating Income	54,223	million yen		+124.6 %
Sales of Unit	268,726	unit		+63.3 %

Pachislot Machines Business

Net Sales	22,551	million yen	YoY	+153.6 %
Operating Income	9,280	million yen		+683.1 %
Sales of Unit	51,581	unit		+129.9 %

Pachinko Pachislot Market

- ✓ Total sales volumes of pachinko and pachislot machines fell short of those for the previous fiscal year as replacement demand to new regulation machines, which occurred in the previous fiscal year, dissipated.
- ✓ Although machine utilization and parlor operators' purchasing demand for new machines remain stable in the pachinko market, short-term demand is concentrated on pachislot machines because of the debut of #6.5 models and smart pachislot machines.
- ✓ With the debut of #6.5 models offering enriched gaming performance and smart pachislot machines, the pachislot machines market has emerged from a period of stagnation, and recovery has become evident.

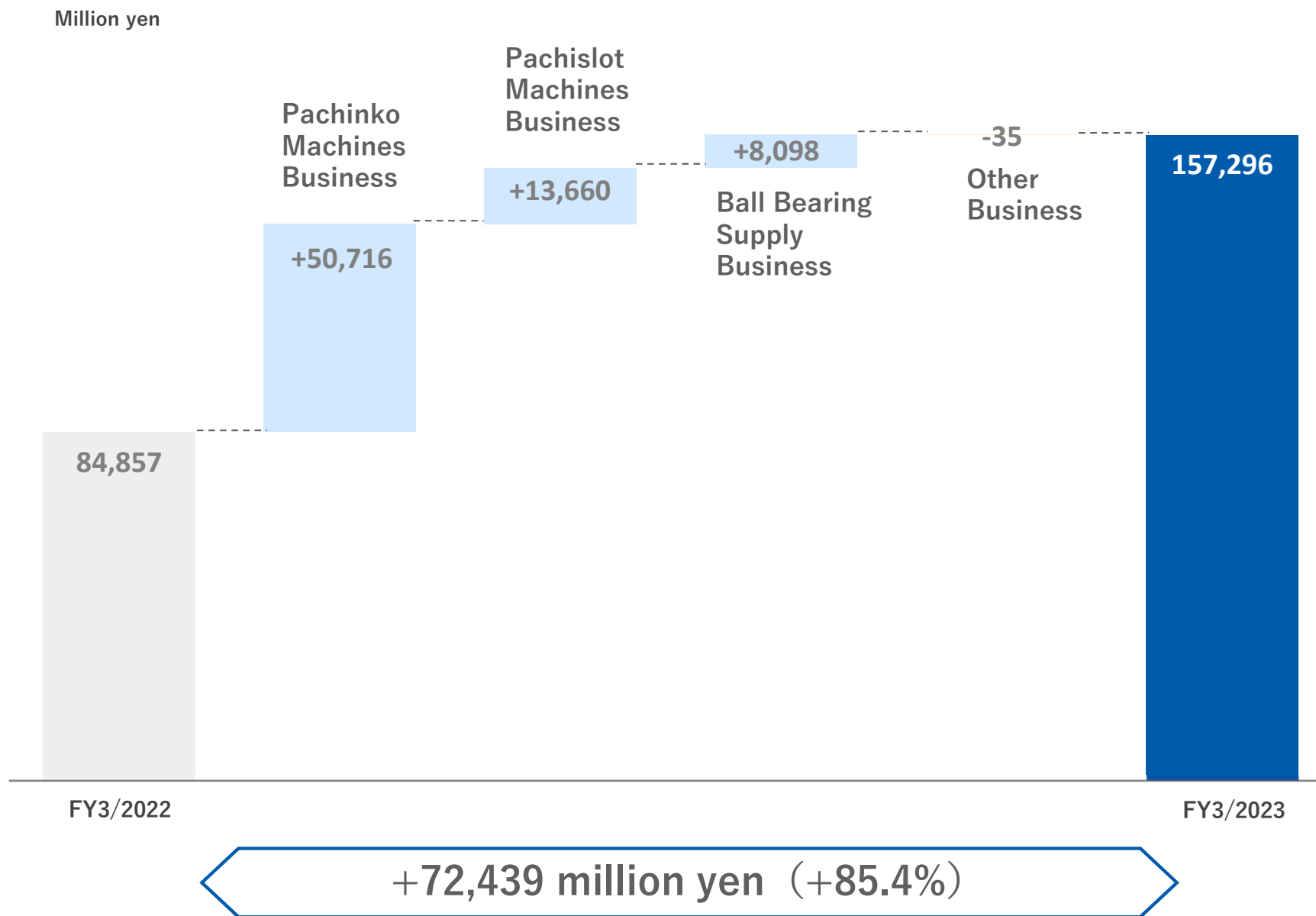
SANKYO Group

- Number of New Titles of Pachinko machine released, except for reused models : Ten
- Number of New Titles of Pachislot machine released : Three
- ✓ The Group regained the top market share for pachinko machines by rolling out a variety of products, including mainstay titles in series as well as new tie-up machines, and brand power, having been enhanced in recent years, was a tailwind.
- ✓ The first SANKYO-brand smart pachislot machine “Pachislot Valvrave the Liberator” has become a hit title, contributing to the Group's higher market share and greater presence in the pachislot market.

Summary of Financial Results

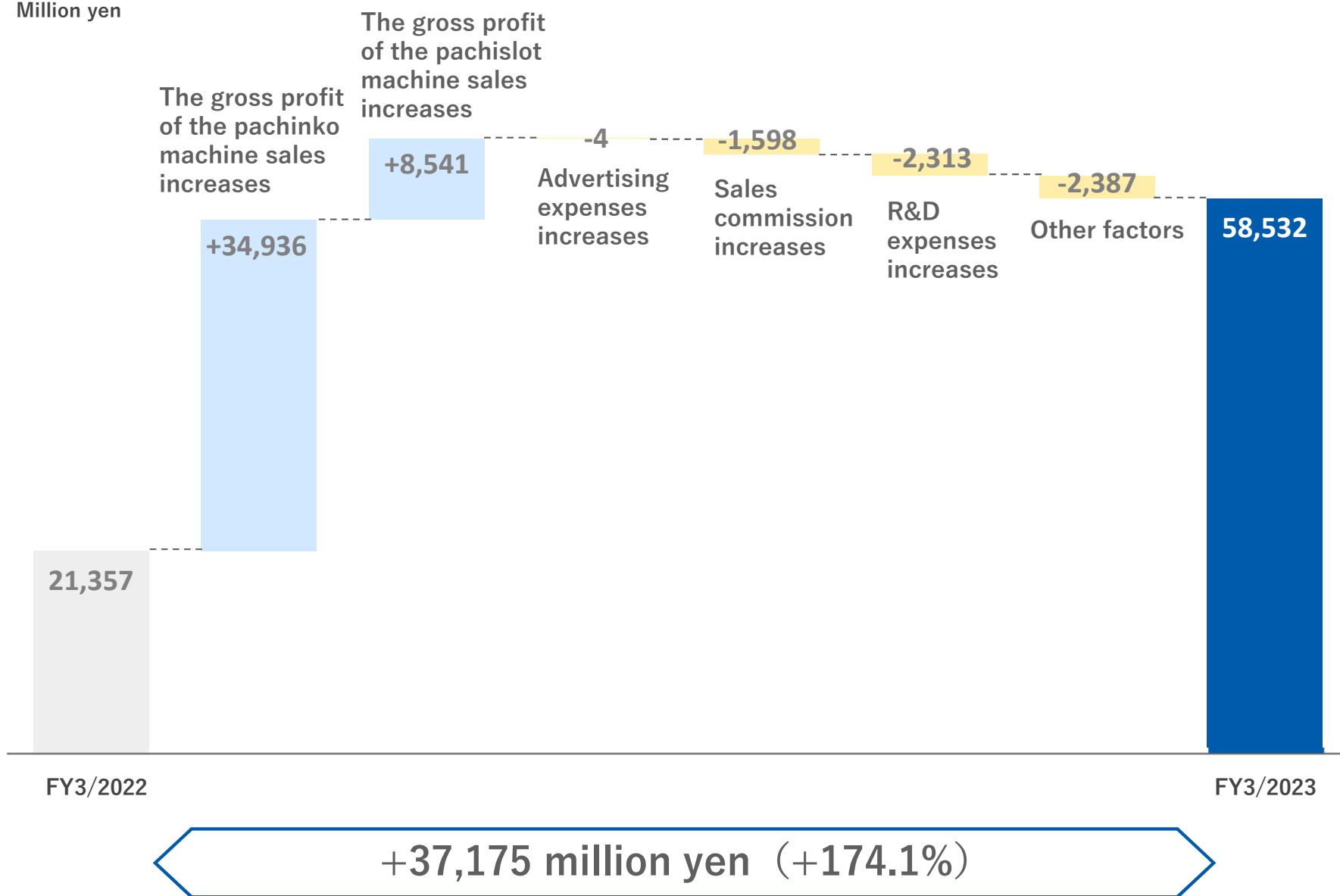
million yen	FY 3/2022	FY 3/2023	YoY	
Net Sales	84,857	157,296	+72,439	+85.4%
Pachinko Machines Business	71,860	122,576	+50,716	+70.6%
Pachislot Machines Business	8,891	22,551	+13,660	+153.6%
Cost of Sales	37,037	66,380	+29,343	+79.2%
Gross Profit	47,819	90,916	+43,097	+90.1%
Percentage	56.4%	57.8%	+1.4pt	
SG & A Expenses	26,462	32,383	+5,921	+22.4%
Operating Income	21,357	58,532	+37,175	+174.1%
Percentage	25.2%	37.2%	+12.0pt	
Pachinko Machines Business	24,142	54,223	+30,081	+124.6%
Pachislot Machines Business	1,185	9,280	+8,095	+683.1%
Recurring Income	22,257	59,341	+37,084	+166.6%
Net Income attributable to owners of parent	18,466	46,893	+28,427	+153.9%

Factors of Change in Consolidated Net Sales



Factors of Change in Consolidated Operating Income

Million yen



Costs and Expenses

million yen	FY 3/2022	FY 3/2023	YoY	
SG & A Expenses	26,462	32,383	+5,921	+22.4%
Advertising Expenses	1,735	1,739	+4	+0.2%
Sales Commission	4,497	6,095	+1,598	+35.5%
R&D Expenses	11,982	14,295	+2,313	+19.3%
Salaries & Wages	2,678	2,988	+310	+11.6%
Depreciation & Amortization	2,113	1,838	-275	-13.0%
Capital Expenditure	1,875	2,881	+1,006	+53.7%

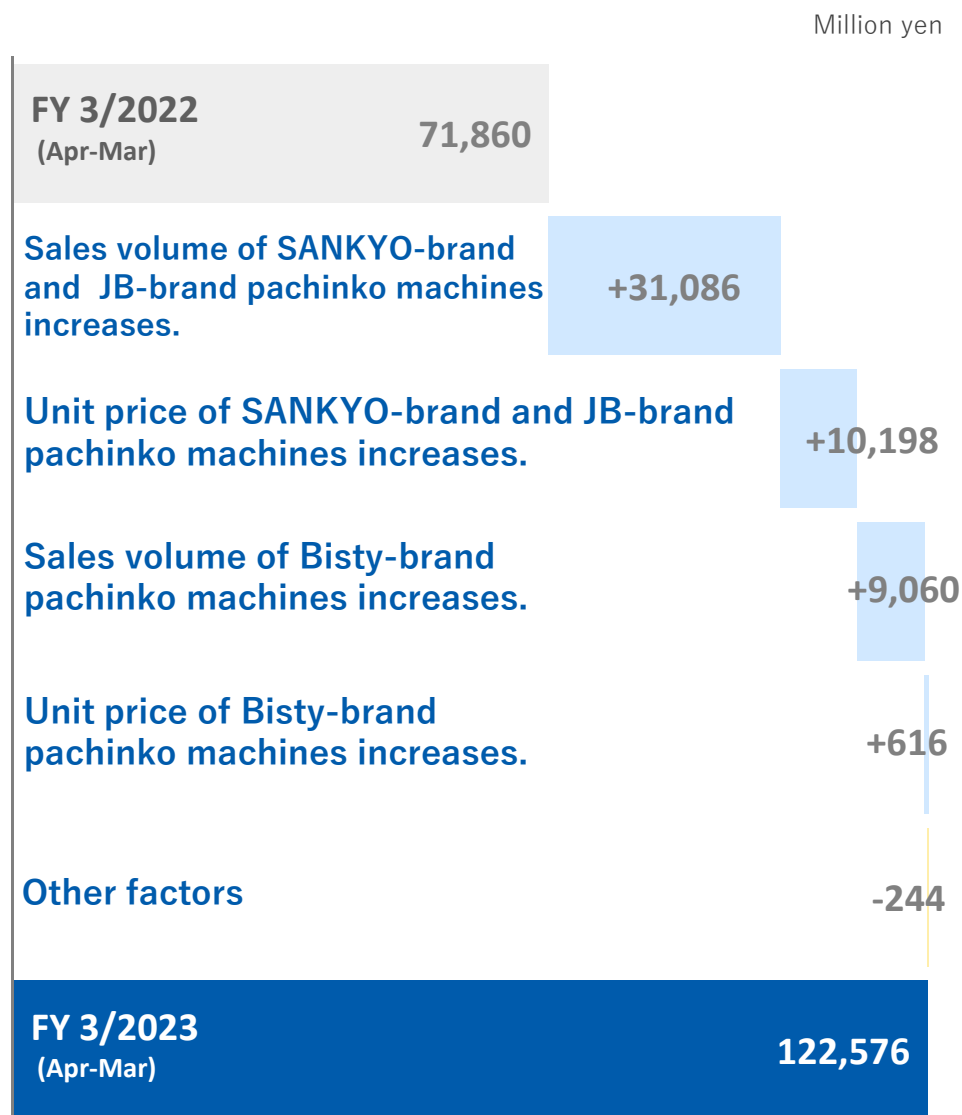
Summary of Balance Sheet

million yen	As of 31-Mar-22	As of 31-Mar-23	YoY	Factors of Change
Total current assets	264,859	321,797	+56,938	
Quick assets	250,241	295,714	+45,473	Increases in notes and accounts receivable-trade and marketable securities
Total fixed assets	44,353	44,153	-200	
Investment securities	13,288	11,436	-1,852	Sales of a portion of the investment securities
Total assets	309,213	365,950	+56,737	
Total current liabilities	30,946	47,180	+16,234	Increases in notes and accounts payable-trade and accrued income taxes
Total long-term liabilities	8,147	8,510	+363	
Total liabilities	39,093	55,691	+16,598	
Total net assets	270,120	310,259	+40,139	Deduction of cash dividends paid and addition of net income
Total liabilities and total net assets	309,213	365,950	+56,737	

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Factors of Change in Net sales



Data

million yen	FY 3/2022	FY 3/2023	YoY
Net Sales	71,860	122,576	+50,716
Operating Income	24,142	54,223	+30,081
Percentage	33.6%	44.2%	+10.6pt
units			
Machines sales	164,590	268,726	+104,136
SANKYO+JB	96,272	182,085	+85,813
Frame	64,653	96,125	+31,472
Gauge	31,619	85,960	+54,341
Bisty	68,318	86,641	+18,323
Frame	61,583	72,197	+10,614
Gauge	6,735	14,444	+7,709

+50,716

Pachinko Machines Business



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1Q



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2Q



©Project シンフォギア G X ©Project シンフォギア AXZ

3Q



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4Q

New Title
x 10

Reused
Models etc.

SANKYO	Fever Danmachi
SANKYO	Fever Fafner Dead Aggressor 3 EXODUS "Chou Soukyu" 3800 ver.
SANKYO	Fever THE iDOLM@STER MILLION LIVE! 39 fes / Light ver.
(Resale)	
SANKYO	Fever Mobile Suit Gundam Unicorn

Bisty	Fever Star Blazers: Space Battleship Yamato 2202 -ONLY ONE-
SANKYO	Fever Karakuri Circus
SANKYO	Fever Symphogear 3 Ogon Zessho
Bisty	Fever Star Blazers: Space Battleship Yamato 2202 Light ver.

JB	Fever Queen RUSH
Bisty	GODGILLA vs EVANGELION -G-cells awakening-
SANKYO	Fever Macross Frontier 4 88 ver.
(Resale)	
Bisty	NEON GENESIS EVANGELION -Roar for tomorrow-

JB	DAI-KAI-OH
SANKYO	Fever How Heavy Are the Dumbbells You Lift?
SANKYO	Fever Aquarion Kiwami Gattai
Bisty	Fever Star Blazers: Space Battleship Yamato 2202 -ONLY ONE- Light Ver.

Sales of Unit

62,991 units

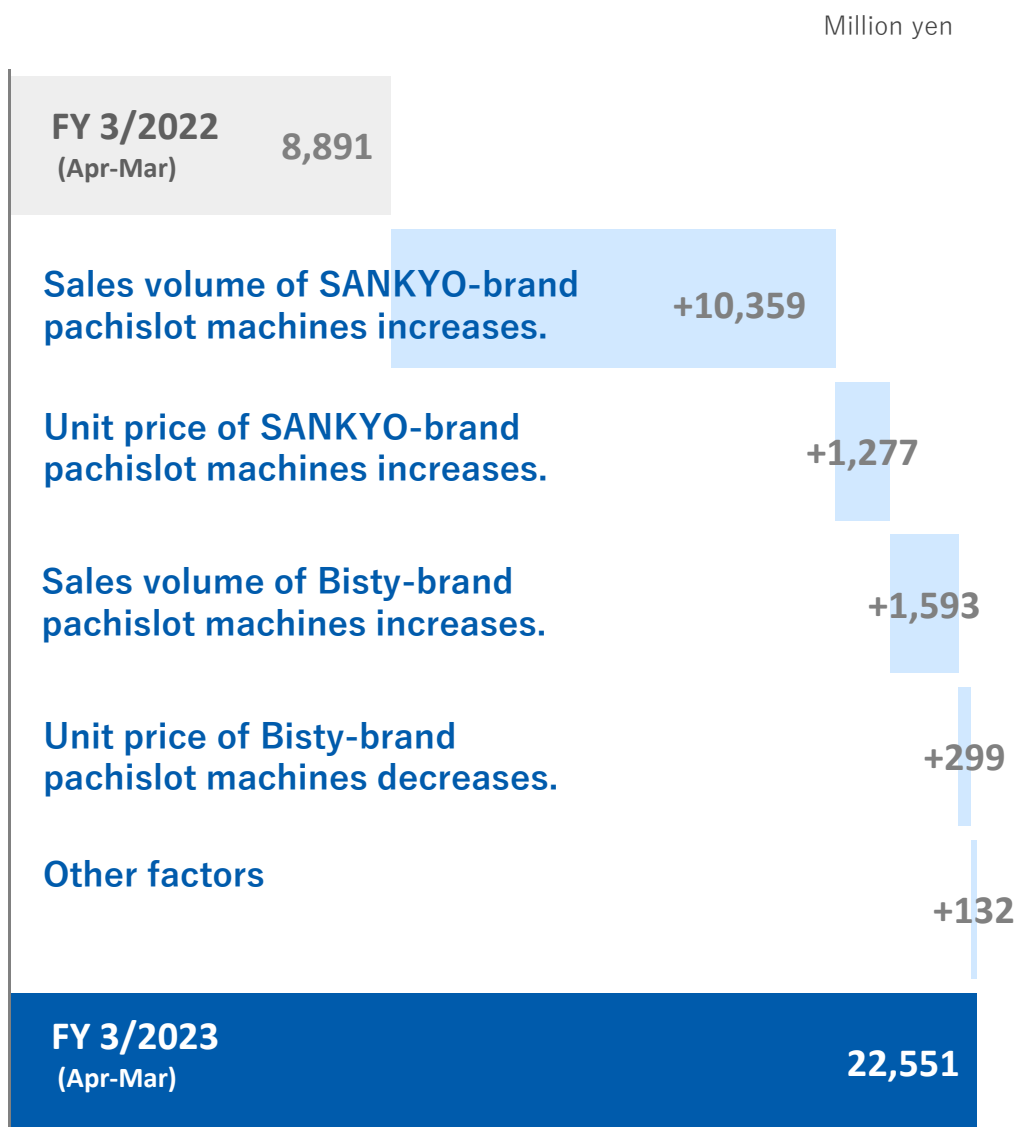
81,313 units

77,920 units

46,502 units

Total 268,726 units

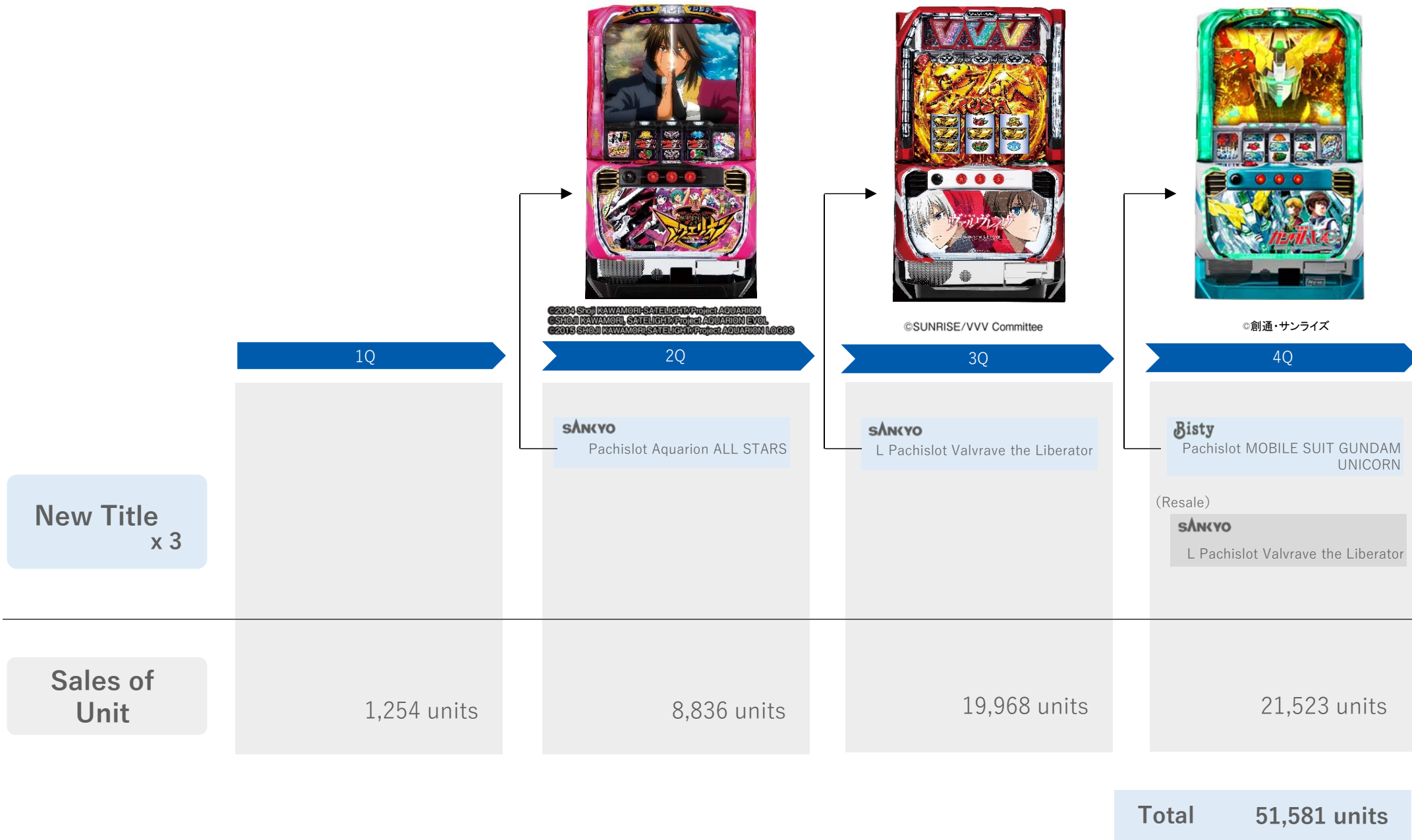
Factors of Change in Net sales



Data

million yen	FY 3/2022	FY 3/2023	YoY
Net Sales	8,891	22,551	+13,660
Operating Income	1,185	9,280	+8,095
Percentage	13.3%	41.2%	+27.8pt
units			
Machines sales	22,433	51,581	+29,148
SANKYO	12,410	36,582	+24,172
Bisty	10,023	14,999	+4,976

Pachislot Machines Business



New Title
x 3

Sales of
Unit

1,254 units

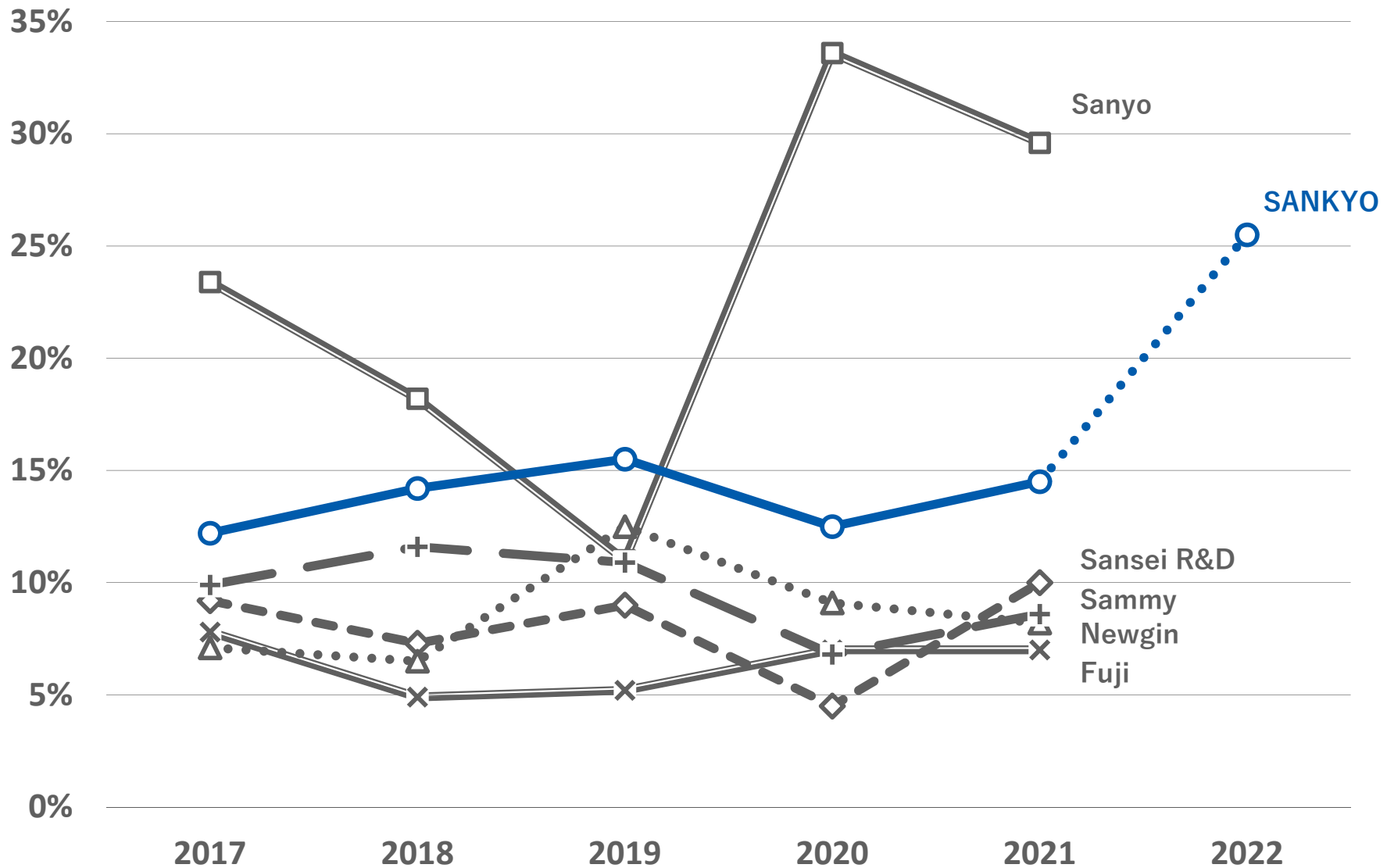
8,836 units

19,968 units

21,523 units

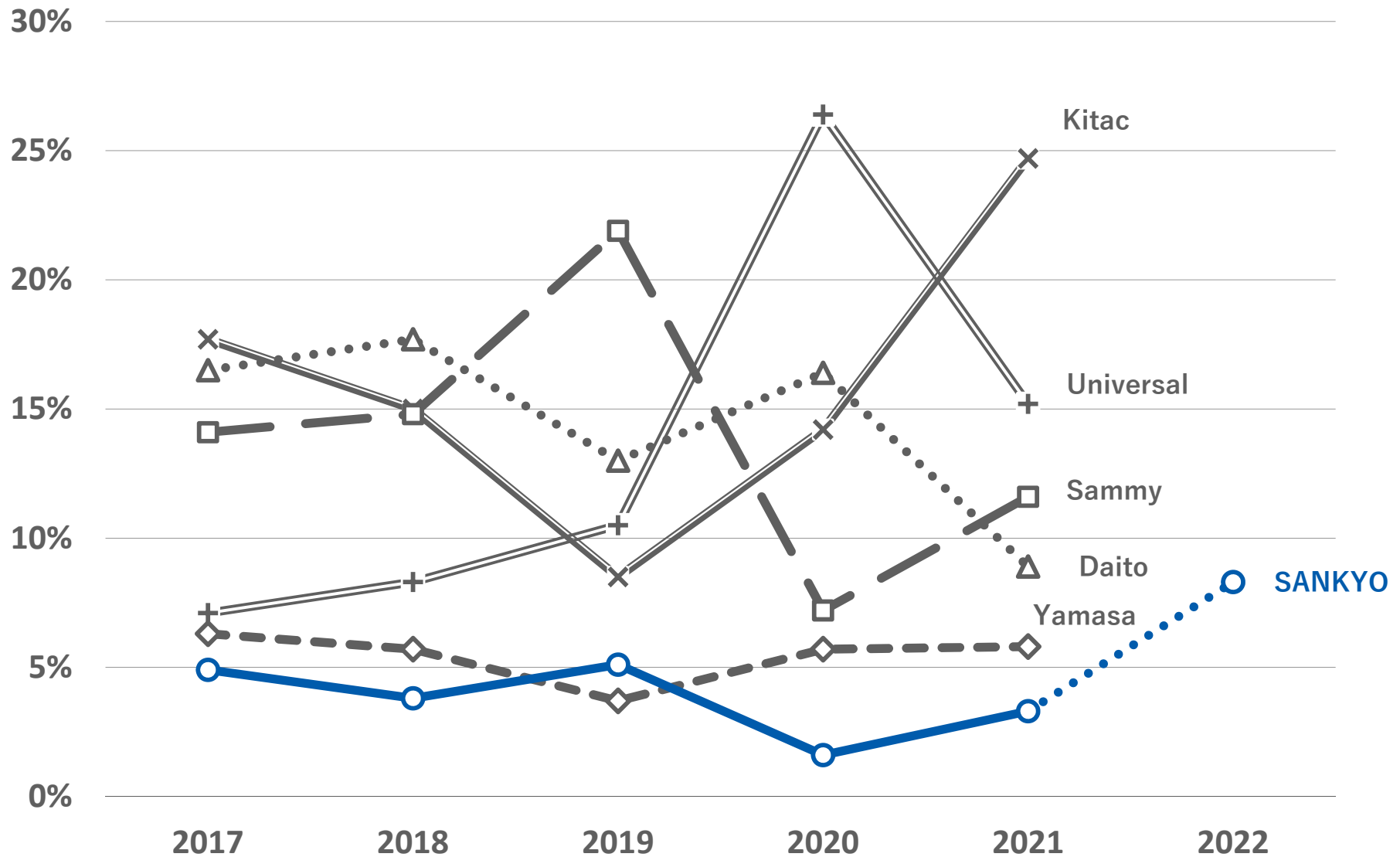
Total 51,581 units

Pachinko Machines Market Share (unit basis)



Source: Yano Research Institute
 ※2022 : Estimate of SANKYO

Pachislot Machines Market Share (unit basis)

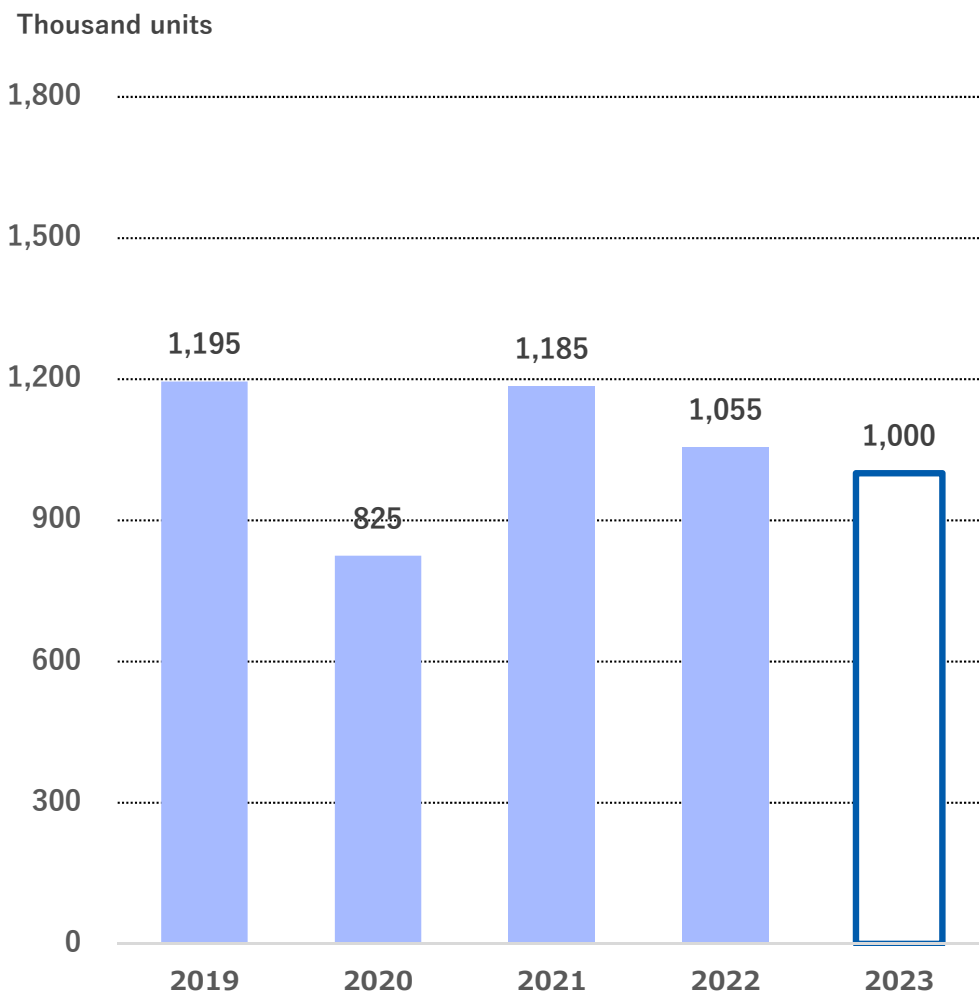


Source: Yano Research Institute
 ※2022 : Estimate of SANKYO

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Sales Volume



※ Estimates of SANKYO

Sales volume forecast FY3/2024 : **1,000** thousand units

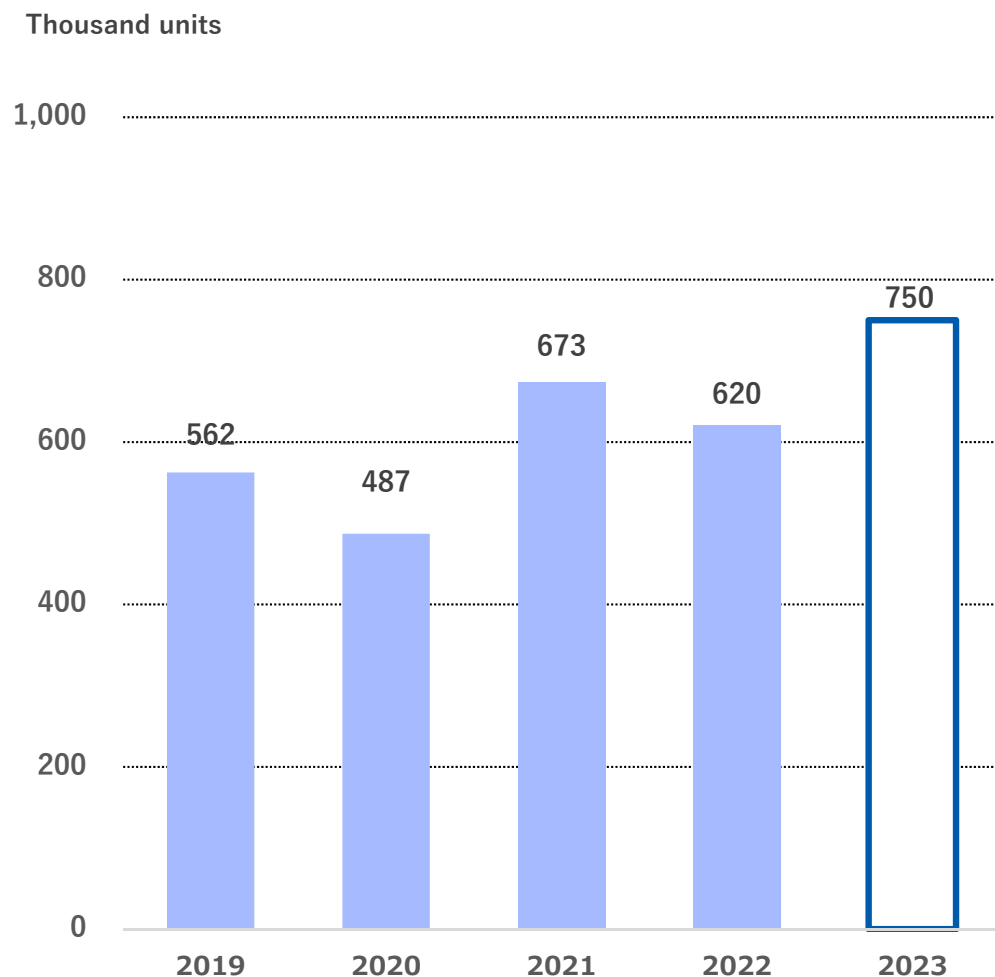
(April 1, 2023 to March 31, 2024)

Total number of units sold FY3/2023 : **1,050** thousand units YoY Approx.-11%

(April 1, 2022 to March 31, 2023) (5 titles sold 30,000 units or more.)

- ✓ Total sales volume for FY2023 fell short of that for the previous fiscal year.
 - A dip in sales volume following the end of the replacement demand to new regulation machines and the continuing difficulty in procuring electronic components and other parts has been a drag on pachinko and pachislot machine manufacturers.
 - A short-term shift in demand to pachislot machines has been seen against the backdrop of an improvement in the pachislot market.
- ✓ Total sales volume of FY2024 is expected to be the same level as for the previous fiscal year.
 - While purchasing demand is expected to remain stable in view of the debut of smart pachinko machines, expansion of demand in the pachislot market, which is clearly on a recovery track, is likely to happen sooner.

Sales Volume



Source: Yano Research Institute ※2022・2023 : Estimate of SANKYO

Sales volume forecast FY3/2024 : **750** thousand units

(April 1, 2023 to March 31, 2024)

Total number of units sold FY3/2023 : **620** thousand units YoY Approx.-8%

(April 1, 2022 to March 31, 2023) (6 titles sold 20,000 units or more.)

- ✓ Total sales volume for FY2023 fell short of that for the previous fiscal year.
 - Despite a decrease due to dissipation of replacement demand to new regulation machines, recovery of machine utilization became apparent with the debut of #6.5 models and smart pachislot machines, and demand is expanding.
- ✓ Strong purchasing demand is expected in FY2024.
 - Machine utilization is expected to remain brisk owing to the diffusion of #6.5 models and smart pachislot machines and the debut of popular titles.

- ✓ Year-on-year increases in sales and operating Income are forecast due to increases in the sales volume of pachinko machines and pachislot machines.
- ✓ Aim at a great increase in sales volume of pachislot machines against the backdrop of the buoyant pachislot market.

Consolidated Financial Results

Net Sales	175,000	million yen	YoY	+11.3 %
Operating Income	59,500	million yen		+1.7 %
Net Income attributable to owners of parent	41,500	million yen		-11.5 %
Net Income per share	714.43	yen		-93.09 yen

Pachinko Machines Business

Net Sales	131,600	million yen	YoY	+7.4 %
Operating Income	47,800	million yen		-11.8 %
Sales of Unit	287,800	unit		+7.1 %

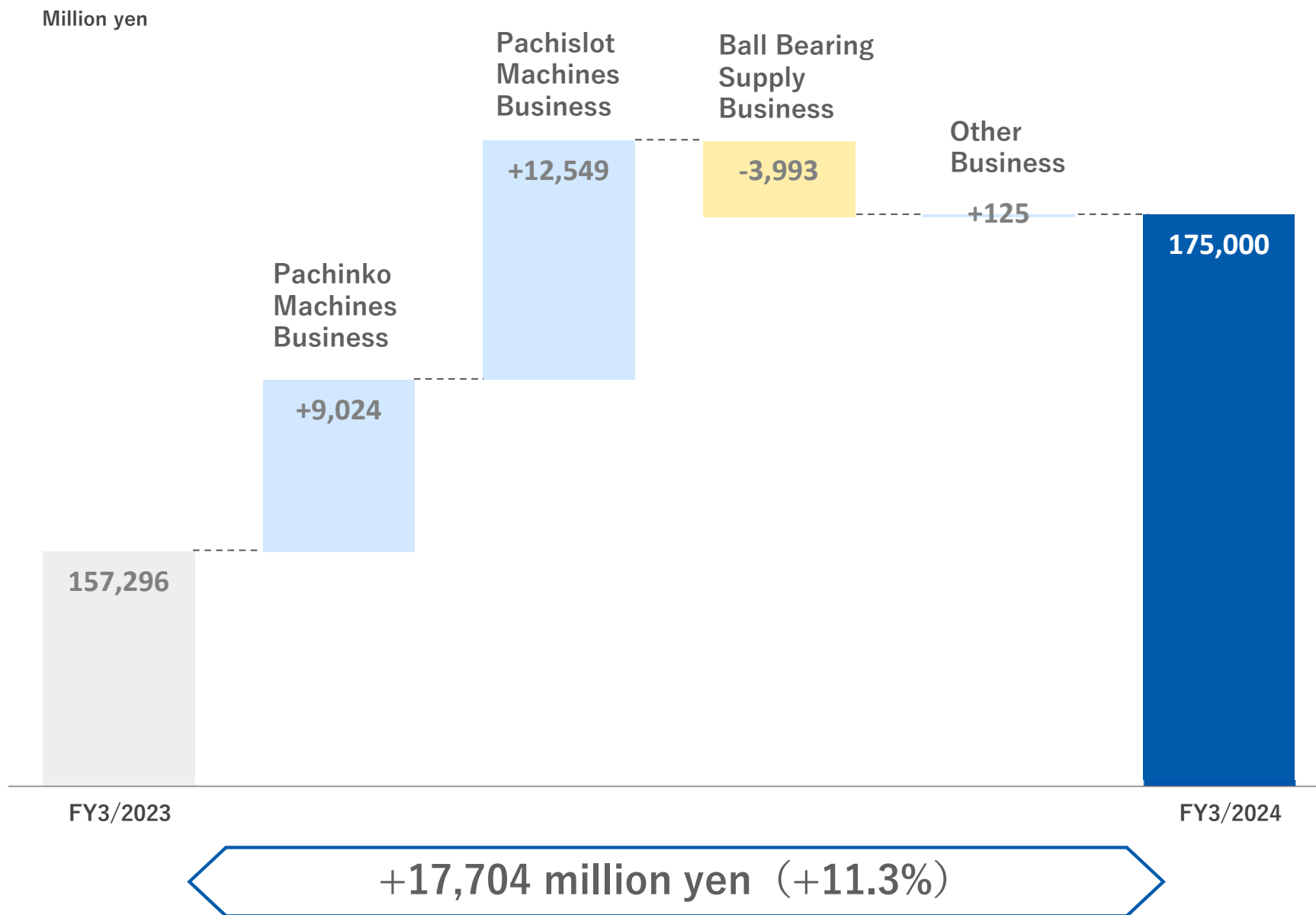
Pachislot Machines Business

Net Sales	35,100	million yen	YoY	+55.6 %
Operating Income	16,400	million yen		+76.7 %
Sales of Unit	90,000	unit		+74.5 %

Summary of Financial Forecasts

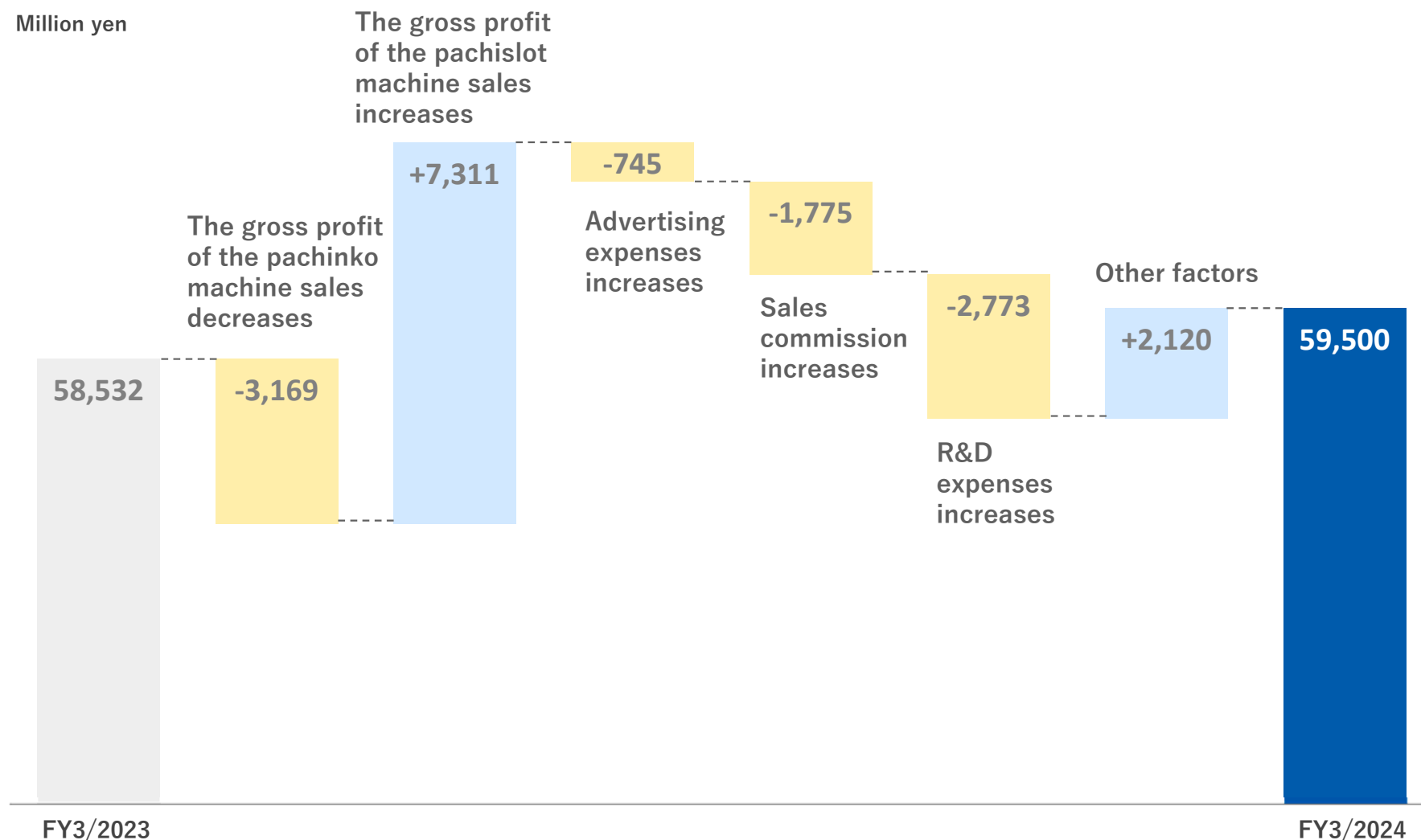
million yen	FY 3/2023	FY 3/2024 Forecast	YoY	
Net Sales	157,296	175,000	+17,704	+11.3%
Pachinko Machines Business	122,576	131,600	+9,024	+7.4%
Pachislot Machines Business	22,551	35,100	+12,549	+55.6%
Cost of Sales	66,380	79,100	+12,720	+19.2%
Gross Profit	90,916	95,900	+4,984	+5.5%
Percentage	57.8%	54.8%	-3.0pt	
SG & A Expenses	32,383	36,400	+4,017	+12.4%
Operating Income	58,532	59,500	+968	+1.7%
Percentage	37.2%	34.0%	-3.2pt	
Pachinko Machines Business	54,223	47,800	-6,423	-11.8%
Pachislot Machines Business	9,280	16,400	+7,120	+76.7%
Recurring Income	59,341	60,000	+659	+1.1%
Net Income attributable to owners of parent	46,893	41,500	-5,393	-11.5%

Factors of Change in Consolidated Net Sales



Factors of Change in Consolidated Operating Income

Million yen

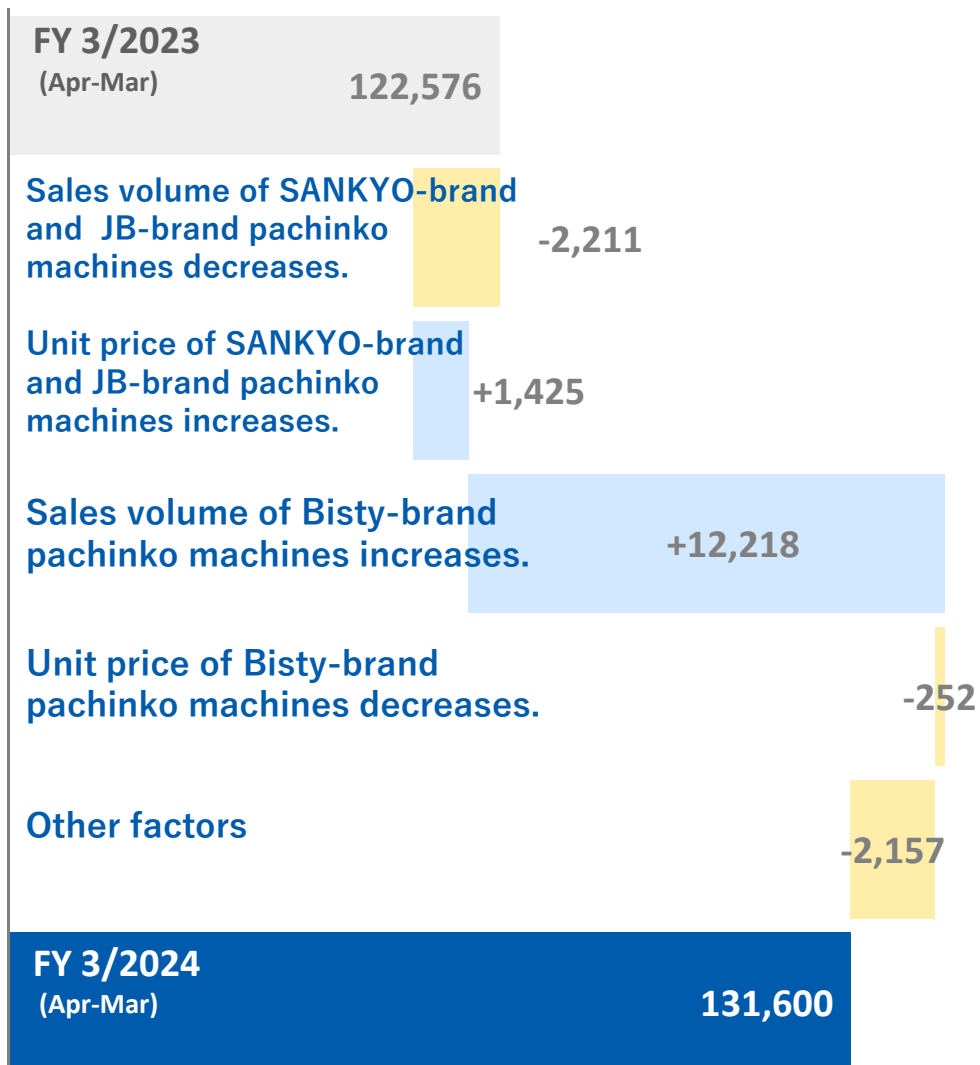


+968 million yen (+1.7%)

million yen	FY 3/2023	FY 3/2024 Forecast	YoY	
SG & A Expenses	32,383	36,400	+4,017	+12.4%
Advertising Expenses	1,739	2,484	+745	+42.8%
Sales Commission	6,095	7,870	+1,775	+29.1%
R&D Expenses	14,295	17,068	+2,773	+19.4%
Salaries & Wages	2,988	3,100	+112	+3.7%
Depreciation & Amortization	1,838	2,819	+981	+53.4%
Capital Expenditure	2,881	4,227	+1,346	+46.7%

Factors of Change in Net sales

Million yen



Data

million yen	FY 3/2023	FY 3/2024 Forecast	YoY
Net Sales	122,576	131,600	+9,024
Operating Income	54,223	47,800	-6,423
Percentage	44.2%	36.3%	-7.9pt
units			
Machines sales	268,726	287,800	+19,074
SANKYO+JB	182,085	176,800	-5,285
Frame	96,125	115,900	+19,775
Gauge	85,960	60,900	-25,060
Bisty	86,641	111,000	+24,359
Frame	72,197	96,000	+23,803
Gauge	14,444	15,000	+556

+9,024

Pachinko Machines Business



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1Q



2Q

2Q-4Q

New Title
x 10

SANKYO
Fever ENN ENN NO SHOUBOUTAI

Bisty
CODE GEASS Lelouch of the Rebellion
Rebellion to Re;surrection

Reused
Models

SANKYO
Fever Mobile Suit Gundam Unicorn
LIGHT Ver.

Bisty
(Resale) NEON GENESIS EVANGELION
-Roar for tomorrow-

SANKYO
Fever Fafner Dead Aggressor 3
EXODUS Orihime Light ver.

SANKYO
Fever SPLASH x SPLASH

JB
Fever Queen II
30th ANNIVERSARY EDITION

SANKYO
JB x 5

Bisty x 1

Sales of Unit

- units

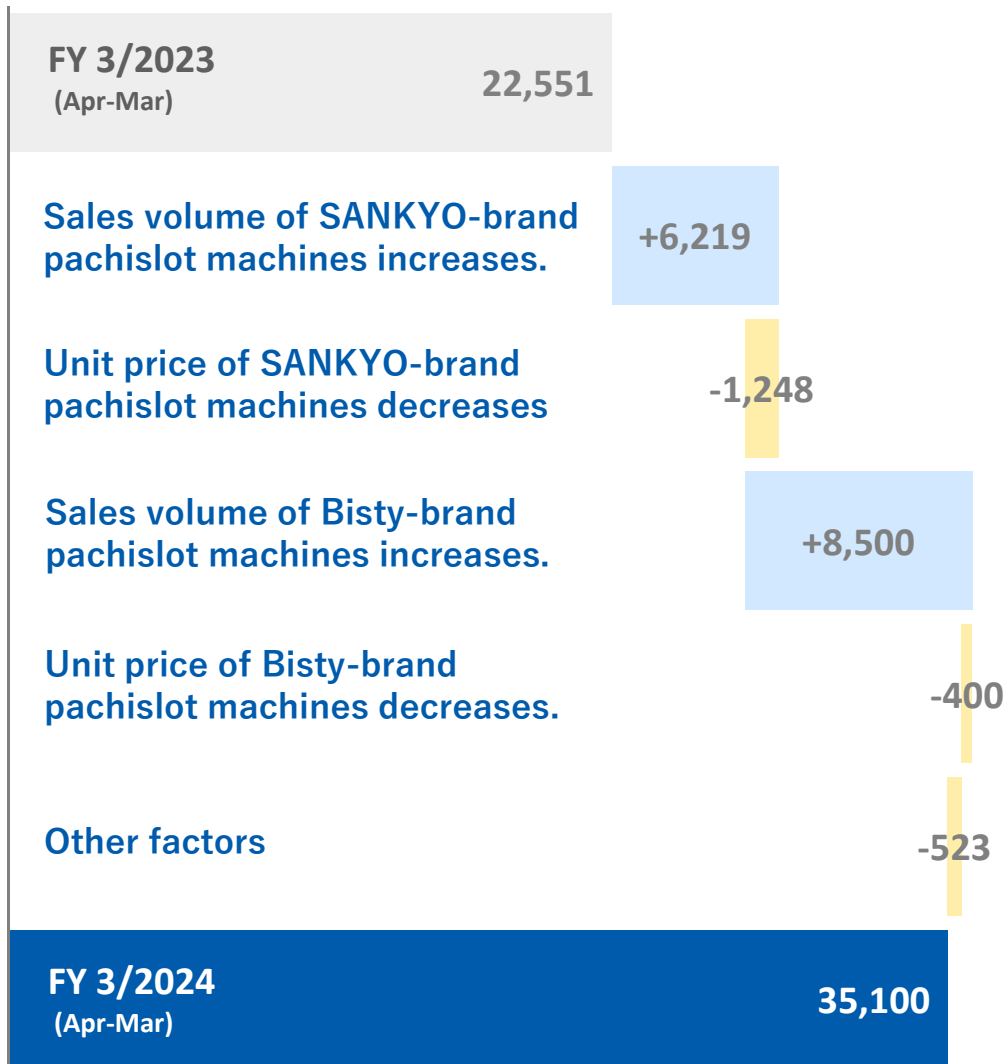
- units

- units

Forecast of Sales of Unit 287,800 units

Factors of Change in Net sales

Million yen



Data

million yen	FY 3/2023	FY 3/2024 Forecast	YoY
Net Sales	22,551	35,100	+12,549
Operating Income	9,280	16,400	+7,120
Percentage	41.2%	46.7%	+5.6pt
units			
Machines sales	51,581	90,000	+38,419
SANKYO	36,582	50,000	+13,418
Bisty	14,999	40,000	+25,001

+12,549

Pachislot Machines Business



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1Q



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2Q

2Q-4Q

New Title
x 5

SANKYO
Pachislot
ENN ENN NO SHOUBOUTAI

SANKYO
L Pachislot Karakuri Circus

SANKYO
x 1

Bisty
x 2

Sales of
Unit

- units

- units

- units

Forecast of Sales of Unit 90,000 units

Pachinko Machines Business

- **Aim to maintain and enhance brand power and share of sales.**
 - ✓ Continue to offer both mainstay titles and new tie-up machines to meet diverse preferences of players.
 - ✓ Fully demonstrate the superiority of the Group's development capabilities in the Smart Pachinko market.

Pachislot Machines Business

- **Aim to ensure the Group forges ahead in the pachislot market.**
 - ✓ Vigorous introduction of smart pachislot machines.
 - ✓ Enhance brand power in the pachislot market through greater machine utilization.

Business environment

- Mitigated impact of short supply of semiconductors and other electronic components.
 - ✓ No impact is anticipated because supply/demand is easing, and the Group has accumulated know-how for procurement of parts and materials during the protracted period of their shortage.

Cash dividend

Dividend Policy

- The Company's dividend policy is to continue stable dividend payments, taking into consideration financial results, the financial position, the payout ratio, and other factors comprehensively.

FY3/2024 Forecasts

¥150 per share (including a ¥75 interim dividend)

Repurchase of own shares

- Flexible decision-making, considering the following factors
 - Stock price
 - Opinions of shareholders and investors
 - Forecast of business results
 - SANKYO's management environment and others

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Business Results for the Full Year of FY 3/2023

Consolidated: million yen	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022				FY 3/2023			
	Full year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	84,857	157,296	+72,439	175,000	10,932	17,129	42,283	14,513	27,763	42,200	58,102	29,231
Pachinko	71,860	122,576	+50,716	131,600	9,189	16,481	36,107	10,083	26,431	36,590	40,549	19,006
Pachislot	8,891	22,551	+13,660	35,100	1,029	102	4,504	3,256	628	4,123	9,425	8,375
Ball Bearing Supply	3,895	11,993	+8,098	8,000	663	500	1,619	1,113	660	1,439	8,080	1,814
Other Business	210	175	-35	300	49	46	54	61	42	49	48	36
Cost of Sales	37,037	66,380	+29,343	79,100	4,779	8,353	17,339	6,566	12,221	17,017	26,136	11,006
Gross Profit	47,819	90,916	+43,097	95,900	6,153	8,775	24,944	7,947	15,541	25,183	31,966	18,226
SG & A Expenses	26,462	32,383	+5,921	36,400	5,385	6,629	7,824	6,624	6,086	8,222	10,343	7,732
Operating Income	21,357	58,532	+37,175	59,500	768	2,146	17,119	1,324	9,455	16,960	21,624	10,493
Pachinko	24,142	54,223	+30,081	47,800	1,981	4,520	15,958	1,683	10,963	17,312	16,889	9,059
Pachislot	1,185	9,280	+8,095	16,400	(338)	(1,131)	2,008	646	(289)	1,328	5,299	2,942
Ball Bearing Supply	115	742	+627	500	(22)	(23)	134	26	(12)	16	629	109
Other Business	41	21	-20	100	4	12	12	13	1	5	9	6
Elimination/Corporate	(4,128)	(5,734)	-1,606	(5,300)	(857)	(1,232)	(994)	(1,045)	(1,207)	(1,702)	(1,203)	(1,622)
Recurring Income	22,257	59,341	+37,084	60,000	1,192	2,217	17,442	1,406	9,827	17,015	21,932	10,567
Extra ordinary Gains	3,330	7,079	+3,749	0	13	2,668	5	644	1,305	1,996	2,767	1,011
Extra ordinary Losses	64	162	+98	0	6	4	20	34	1	4	94	63
Net Income	18,466	46,893	+28,427	41,500	944	3,631	12,374	1,517	7,931	13,375	17,364	8,223
EPS: yen	305.06	807.52	+502.46	714.43								

Machines sales: units

Pachinko	164,590	268,726	+104,136	287,800	22,300	38,440	77,754	26,096	62,991	81,313	77,920	46,502
SANKYO+JB	96,272	182,085	+85,813	176,800	19,728	27,129	36,505	12,910	62,152	62,908	17,930	39,095
Bisty	68,318	86,641	+18,323	111,000	2,572	11,311	41,249	13,186	839	18,405	59,990	7,407
Pachislot	22,433	51,581	+29,148	90,000	2,367	17	10,224	9,825	1,254	8,836	19,968	21,523
SANKYO	12,410	36,582	+24,172	50,000	2,344	17	9,992	57	1,254	8,836	19,968	6,524
Bisty	10,023	14,999	+4,976	40,000	23	0	232	9,768	0	0	0	14,999

GP Margin/OP Margin

Consolidated	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022				FY 3/2023			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
GP Margin	56.4%	57.8%	+1.4pt	54.8%	56.3%	51.2%	59.0%	54.8%	56.0%	59.7%	55.0%	62.4%
OP Margin	25.2%	37.2%	+12.0pt	34.0%	7.0%	12.5%	40.5%	9.1%	34.1%	40.2%	37.2%	35.9%

Expenses etc.

Consolidated: million yen	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022				FY 3/2023			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Sales Commission	4,497	6,095	+1,598	7,870	285	664	2,852	696	450	1,297	3,842	506
Advertising Expenses	1,735	1,739	+4	2,484	571	633	239	292	201	710	300	528
R&D Expenses	11,982	14,295	+2,313	17,068	2,558	3,089	2,685	3,650	2,969	3,479	3,753	4,094
Salaries & Wages	2,678	2,988	+310	3,100	573	566	995	544	622	643	1,085	638
Others	5,570	7,266	+1,696	5,878	1,398	1,677	1,053	1,442	1,844	2,093	1,363	1,966

Consolidated: million yen

Capital Expenditure	1,875	2,881	+1,006	4,227	431	538	493	413	569	320	665	1,327
Depreciation & Amortization	2,113	1,838	-275	2,819	416	544	562	591	304	403	526	605

Consolidated

No. of Employees	906	864	-42	904	935	923	913	906	887	878	873	864
No. of R&D Staff	291	270	-21	289	300	298	292	291	276	274	271	270

Indirect Sales Ratio

SANKYO+JB Pachinko	26.9%	19.3%	-7.6pt	20.5%	28.0%	26.1%	27.3%	26.9%	23.9%	20.8%	20.2%	19.3%
SANKYO Pachislot	34.6%	21.5%	-13.1pt	21.8%	34.0%	34.0%	34.6%	34.6%	6.1%	27.5%	22.8%	21.5%

Pachinko Machines Business

Consolidated: million yen	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022				FY 3/2023			
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	71,860	122,576	+50,716	131,600	9,189	16,481	36,107	10,083	26,431	36,590	40,549	19,006
Operating Income	24,142	54,223	+30,081	47,800	1,981	4,520	15,958	1,683	10,963	17,312	16,889	9,059
Percentage	33.6%	44.2%	+10.6pt	36.3%	21.6%	27.4%	44.2%	16.7%	41.5%	47.3%	41.7%	47.7%

Machines sales: units

	FY 3/2022	FY 3/2023	YoY	FY 3/2024	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Pachinko	164,590	268,726	+104,136	287,800	22,300	38,440	77,754	26,096	62,991	81,313	77,920	46,502
SANKYO+JB	96,272	182,085	+85,813	176,800	19,728	27,129	36,505	12,910	62,152	62,908	17,930	39,095
Frame	64,653	96,125	+31,472	115,900	16,095	26,061	19,691	2,806	49,531	22,522	9,072	15,000
Gauge	31,619	85,960	+54,341	60,900	3,633	1,068	16,814	10,104	12,621	40,386	8,858	24,095
Bisty	68,318	86,641	+18,323	111,000	2,572	11,311	41,249	13,186	839	18,405	59,990	7,407
Frame	61,583	72,197	+10,614	96,000	1,904	9,908	40,847	8,924	292	11,870	59,667	368
Gauge	6,735	14,444	+7,709	15,000	668	1,403	402	4,262	547	6,535	323	7,039

Titles to Release

FY 3/2023	Series name	Brand	Release Date	No. of Models	Unit Sales	
Q1	Fever Mobile Suit Gundam Unicorn (Resale)	SANKYO	(Apr-22)	1	11,100	
	Fever THE iDOLM@STER MILLION LIVE! 39 fes / Light ver.	SANKYO	(Apr-22)	2	16,200	
	Fever Danmachi	SANKYO	(May-22)	1	23,000	
	Fever Fafner Dead Aggressor 3 EXODUS "Chou Soukyu" 3800 ver.	SANKYO	(Jun-22)	1	12,000	
Q2	Fever Star Blazers: Space Battleship Yamato 2202 -ONLY ONE-	Bisty	(Jul-22)	1	15,000	
	Fever Karakuri Circus	SANKYO	(Aug-22)	1	30,000	
	Fever Symphogear 3 Ogon Zessho	SANKYO	(Sep-22)	1	26,900	
	Fever Star Blazers: Space Battleship Yamato 2202 Light ver.	Bisty	(Sep-22)	1	--	
Q3	Fever Macross Frontier 4 88 ver.	SANKYO	(Oct-22)	1	7,200	
	Fever Queen RUSH	JB	(Nov-22)	1	10,000	
	GODGILLA vs EVANGELION -G-cells awakening-	Bisty	(Dec-22)	1	50,000	
	NEON GENESIS EVANGELION -Roar for tomorrow- (Resale)	Bisty	(Dec-22)	1	10,200	
Q4	DAI-KAI-OH	JB	(Jan-23)	1	9,900	
	Fever How Heavy Are the Dumbbells You Lift?	SANKYO	(Feb-23)	1	15,000	
	Fever Star Blazers: Space Battleship Yamato 2202 -ONLY ONE- Light Ver.	Bisty	(Feb-23)	1	7,000	Total
	Fever Aquarion Kiwami Gattai	SANKYO	(Mar-23)	1	14,900	268,726

Consolidated: million yen	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022	FY 3/2023						
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Net Sales	8,891	22,551	+13,660	35,100	1,029	102	4,504	3,256	628	4,123	9,425	8,375
Operating Income	1,185	9,280	+8,095	16,400	(338)	(1,131)	2,008	646	(289)	1,328	5,299	2,942
Percentage	13.3%	41.2%	+27.8pt	46.7%	(32.8%)	(1108.8%)	44.6%	19.8%	(46.0%)	32.2%	56.2%	35.1%

Machines sales: units

	FY 3/2022	FY 3/2023	YoY	FY 3/2024	FY 3/2022	FY 3/2023						
	Full Year	Full Year		Forecast	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Pachislot	22,433	51,581	+29,148	90,000	2,367	17	10,224	9,825	1,254	8,836	19,968	21,523
SANKYO	12,410	36,582	+24,172	50,000	2,344	17	9,992	57	1,254	8,836	19,968	6,524
Bisty	10,023	14,999	+4,976	40,000	23	0	232	9,768	0	0	0	14,999

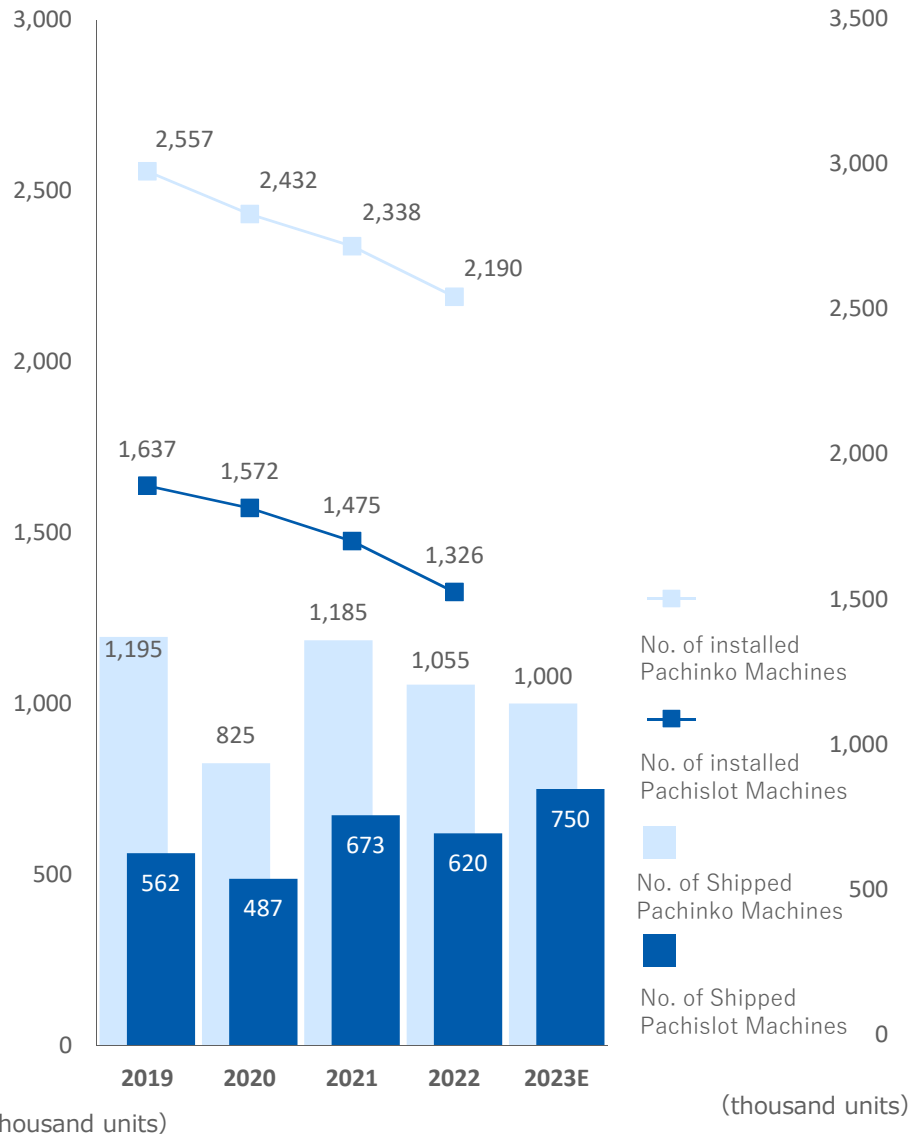
Titles to Release

FY 3/2023	Series name	Brand	Release Date	Unit Sales	
Q1	--			--	
Q2	Pachislot Aquarion ALL STARS	SANKYO	(Jul-22)	10,000	
Q3	L Pachislot Valvrave the Liberator	SANKYO	(Nov-22)	26,400	Total
Q4	Pachislot MOBILE SUIT GUNDAM UNICORN	Bisty	(Mar-23)	14,900	51,581

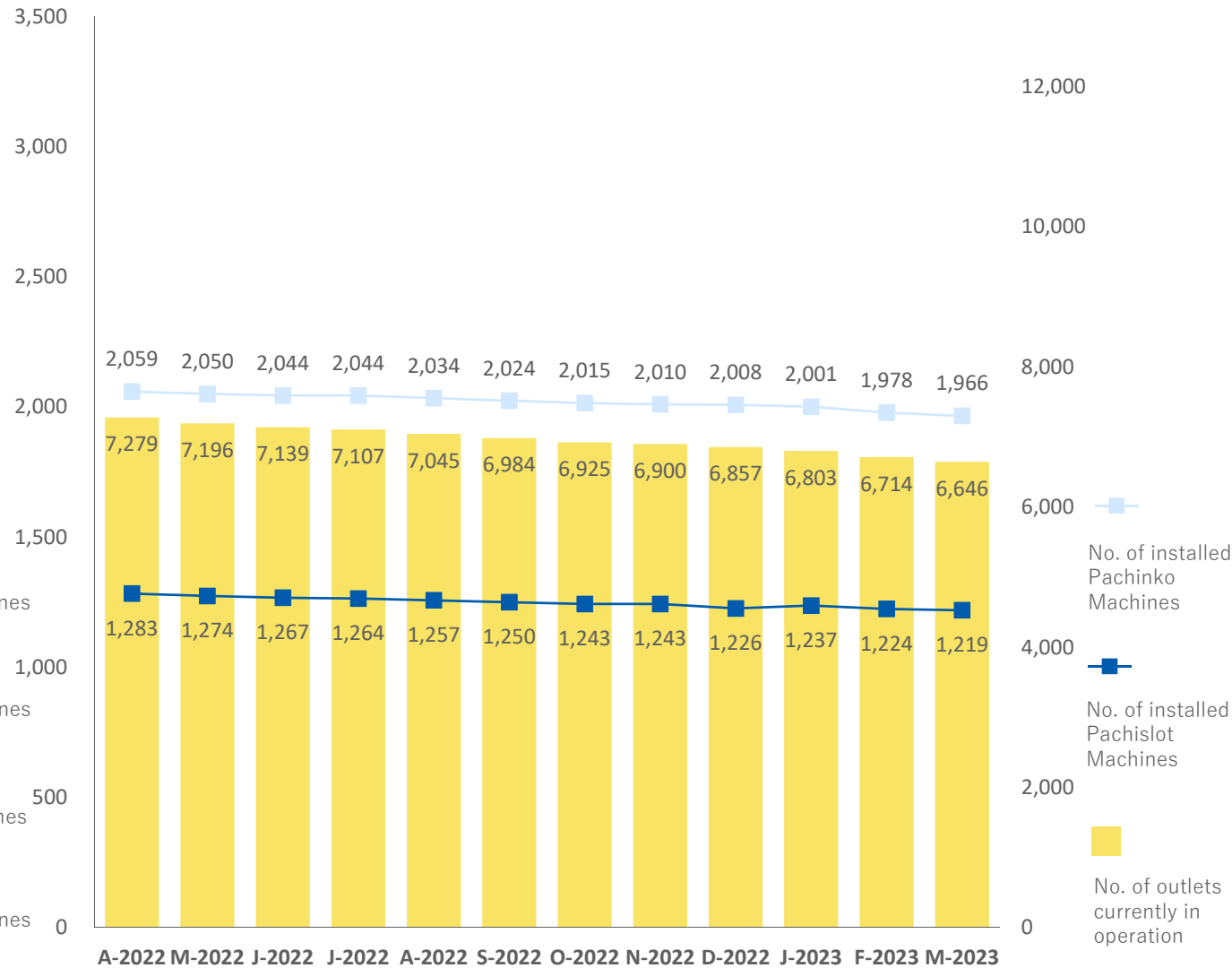
million yen	FY 3/2016	FY 3/2017	FY 3/2018	FY 3/2019	FY 3/2020	FY 3/2021	FY 3/2022	FY 3/2023
Net Sales	137,130	81,455	86,220	88,558	78,416	58,129	84,857	157,296
Operating Income	18,826	5,059	10,181	21,286	12,551	6,587	21,357	58,532
Recurring Income	19,965	3,832	11,319	22,300	13,476	7,488	22,257	59,341
Net Income	10,485	1,777	5,550	13,384	13,045	5,749	18,466	46,893
Total Assets	414,183	390,585	396,291	399,585	325,232	292,104	309,213	365,950
Total Net Assets	348,941	340,287	337,242	337,377	269,521	268,887	270,120	310,259
DPS (Yen)	150.00	150.00	150.00	150.00	150.00	150.00	100.00	150.00
Return on Equity	2.9%	0.5%	1.6%	4.0%	4.3%	2.1%	6.9%	16.3%
Average ROE of five consecutive	3.4%	2.5%	2.6%	2.3%	2.7%	2.5%	3.8%	6.7%
Net Income Ratio	7.6%	2.2%	6.4%	15.1%	16.6%	9.9%	21.8%	29.8%
Total Asset Turnover	0.32	0.20	0.22	0.22	0.22	0.19	0.28	0.47
Financial Leverage	1.18	1.17	1.16	1.18	1.19	1.15	1.12	1.16

Pachinko/Pachislot Machine Market

Market size



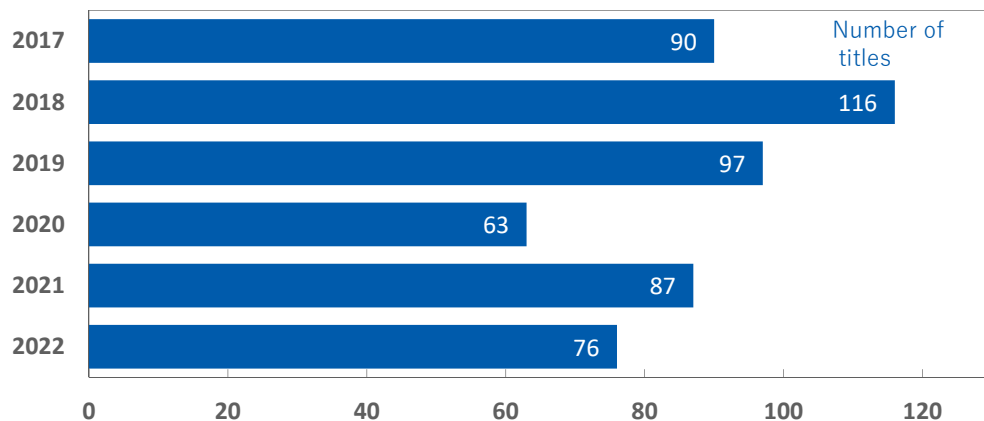
Situation of parlors that are members of Zennichiuren in the last year



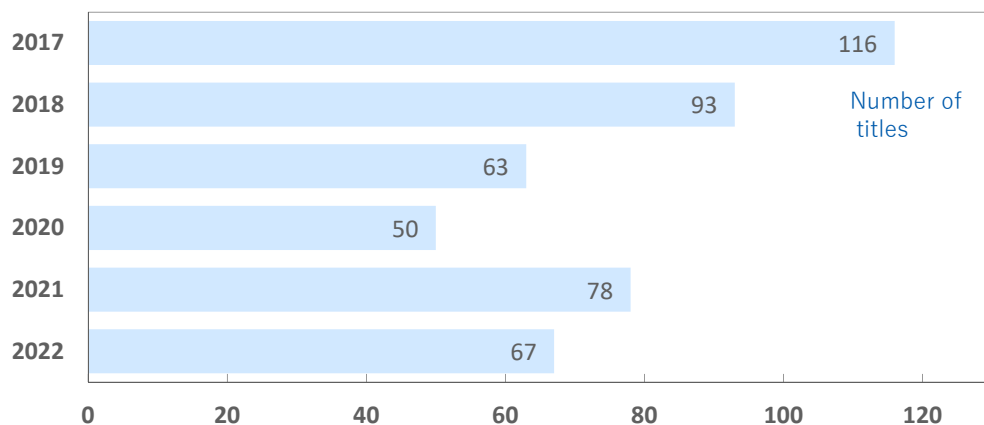
Source: National Police Agency, Yano Research Institute, Zennichiuren

Number of Titles Sold (All Manufacturers)

Pachinko machines



Pachislot machines



Compliance with Format Inspection

	2018	2019	2020	2021	2022	2023J-M
Applicant	711	945	912	990	910	219
Pass	336	430	295	313	230	48
Fail	333	560	499	598	669	144

SANKYO Group (Number of Pass)

SANKYO+JB	30	28	37	23	25	9
Bisty	9	19	8	9	10	5
Total	39	47	45	32	35	14

including Arrange Ball, Jong-Kyu

	2018	2019	2020	2021	2022	2023J-M
Applicant	596	982	917	985	972	245
Pass	203	191	185	263	194	68
Fail	444	721	665	694	721	165

SANKYO Group (Number of Pass)

SANKYO	6	9	2	9	10	0
Bisty	3	3	8	7	1	2
Total	9	12	10	16	11	2

including Palot

※ Estimates of SANKYO

※ Except for reuse and sub speck models

Source: Security Electronics and Communications Technology Association

Investor Relations Office Corporate Planning Division



03-5778-7773



ir-desk@sankyo-fever.co.jp



<https://www.sankyo-fever.co.jp/corporate/ir/>

【Notes of forecasts】

The Company's plans, strategies and forecasts, except historical facts, contained in this document may be subject to change due to factors of risk and uncertainty. Therefore, the Company does not guarantee their attainability explicitly or implicitly.

The Company assumes that the 'factors of potential risk and uncertainty' may include the economic climate, especially concerning the pachinko and pachislot markets which constitute the Company's main business field, competition in the market and competitiveness of the Company's products, and also include other unpredictable factors.