

## Document and entity information

Mar 2023

Company information	
Company information	
FASF member mark	true
Document name	決算短信〔日本基準〕（非連結）
Filing date	2023-05-11
Company name	Encourage Technologies Co.,Ltd.
Stock exchange listings	
Tokyo	true
Tokyo Prime	-
Tokyo Standard	true
Tokyo Growth	-
Tokyo 1st section	-
Tokyo 2nd section	-
Tokyo Mothers	-
Tokyo JASDAQ	-
Tokyo PRO Market	-
Tokyo Others	-
Nagoya	-
Nagoya Premire	-
Nagoya Main	-
Nagoya Next	-
Nagoya Others	-
Sapporo	-
Sapporo	-
Sapporo Ambitious	-
Sapporo Others	-
Fukuoka	-
Fukuoka	-
Fukuoka Q-Board	-
Fukuoka Others	-
Phoenix	-
Japan Securities Dealers Association	-
Securities code	36820
URL	<a href="https://www.et-x.jp">https://www.et-x.jp</a>
Business category	
General Business	true
Specific Business	-
Fiscal Year End	2023-03-31
Representative	
Title	代表取締役社長
Name	石井 進也
Inquiries	
Title	取締役経営管理部長
Name	飯塚 伸
Tel	03-5623-2622
Other	
Date of general shareholders' meeting (as planned)	2023-06-23
Dividend payable date (as planned)	2023-06-26
Annual securities report filing date (as planned)	2023-06-23
Supplemental material of annual results	true
Way of getting	-
Convening briefing of annual results	true
Target audience	（機関投資家、アナリスト向け）

## Business Results-Operating results

(in millions of yens)

	Mar 2023	Mar 2022
Operating results		
Operating results		
Operating results		
Income statements information		
Net sales		
Net sales	2,120	2,068
% change	2.5	14.8
Operating profit		
Operating profit	243	348
% change	-30.1	113.2
Ordinary profit		
Ordinary profit	244	350
% change	-30.2	112.1
Profit		
Profit	174	248
% change	-29.7	79.3
Other operating results		
Basic earnings per share (Yen)	26.24	37.32
Diluted earnings per share (Yen)	-	-
Rate of return on equity (%)	5.3	7.7
Ordinary profit to total assets ratio (%)	5.6	8.4
Operating profit to net sales ratio (%)	11.5	16.8
Note to operating results		
Investment profit (loss) on equity method	-	-
Note to operating results	<p>(注1)「1株当たり当期純利益」は信託口が保有する当社株式を期中平均株式数の計算において控除する自己株式に含めて算出しております。(注2)「潜在株式調整後1株当たり当期純利益」については、潜在株式が存在しないため記載しておりません。</p>	

## Business Results-Financial positions

(in millions of yens)

	Mar 2023	Mar 2022
Financial positions		
Financial positions		
Financial positions		
Total assets	4,208	4,442
Net assets	3,341	3,292
Capital adequacy ratio (%)	79.4	74.1
Net assets per share (Yen)	501.76	494.40
Note to financial positions		
Owner's equity	3,341	3,292
Note to financial positions	-	-

## Business Results-Cash flows

(in millions of yens)

	Mar 2023	Mar 2022
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Cash flows		
Cash flows		
Cash flows		
Cash flows from operating activities	3	741
Cash flows from investing activities	-226	-164
Cash flows from financing activities	-120	-120
Cash and equivalents, end of period	2,192	2,536
Note to cash flows		
Note to cash flows	-	

## Business Results-Note to business results

	Mar 2023
Note to business results	
Note to business results	
Note to financial results	
Note to financial results	-

## Dividends

(in millions of yens)

	Mar 2024	Mar 2023	Mar 2022
Dividends			
Dividends			
Dividends			
Dividend per share (Yen)			
Dividend per share (Yen)			
First quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Second quarter			
Result		0.00	0.00
Forecast	0.00		
Upper	-		
Lower	-		
Third quarter			
Result		-	-
Forecast	-		
Upper	-		
Lower	-		
Year end			
Result		20.00	18.00
Forecast	20.00		
Upper	-		
Lower	-		
Annual			
Result		20.00	18.00
Forecast	20.00		
Upper	-		
Lower	-		
Total dividend paid			
Total dividend paid			
Annual			
Result		134	120
Payout ratio			
Payout ratio (%)			
Annual			
Result		76.2	48.2
Forecast	76.1		
Ratio of total amount of dividends to net assets			

Ratio of total amount of dividends to net assets (%)		
Annual		
Result	4.0	3.7
Note to dividends		
Note to dividends		
Annual	(注) 2023年3月期の期末配当金の内訳 期末配当18円00銭、 記念配当2円00銭 (創立20周年記念配当)	

## Forecasts

(in millions of yens)

		Mar 2024
Forecasts		
Forecasts		
Title for forecasts	3. 2024年3月期の業績予想(2023年4月1日~2024年3月31日)	
Preamble to forecasts		
Preamble to forecasts	-	
Main table of forecasts		
Net sales		
Net sales		
Forecast	2,450	
Upper	-	
Lower	-	
% change		
Forecast	15.5	
Upper	-	
Lower	-	
Operating profit		
Operating profit		
Forecast	250	
Upper	-	
Lower	-	
% change		
Forecast	2.7	
Upper	-	
Lower	-	
Ordinary profit		
Ordinary profit		
Forecast	250	
Upper	-	
Lower	-	
% change		
Forecast	2.2	
Upper	-	
Lower	-	
Profit		
Profit		
Forecast	175	
Upper	-	
Lower	-	
% change		
Forecast	0.1	
Upper	-	
Lower	-	
Basic earnings per share (Yen)		
Basic earnings per share (Yen)		
Forecast	26.27	
Upper	-	

Lower	-
Note to forecasts	
Note to forecasts	-

## Notes-Changes in accounting policies and accounting estimates retrospective restatement

	Mar 2023
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies and accounting estimates, retrospective restatement	
Others	
Changes in accounting policies and accounting estimates, retrospective restatement	
Changes in accounting policies based on revisions of accounting standard	-
Changes in accounting policies other than ones based on revisions of accounting standard	-
Changes in accounting estimates	-
Retrospective restatement	-
Note to changes in accounting policies and accounting estimates, retrospective restatement	
Note to changes in accounting policies and accounting estimates, retrospective restatement	-

## Notes-Number of issued and outstanding shares common stock

	Mar 2023	Mar 2022
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares (common stock)		
Others		
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	6,924,200	6,924,200
Number of treasury stock at the end of fiscal year	263,832	263,832
Average number of shares	6,660,368	6,660,368
Note to number of issued and outstanding shares (common stock)		
Note to number of issued and outstanding shares (common stock)	(注)「期末自己株式数」には、信託口が保有する当社株式が含まれております。また、「期中平均株式数」の計算において控除する自己株式には信託口が保有する当社株式の期中平均株式数が含まれております。	

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.