



# Financial Results FY2022

**Nitto Denko Corporation**

April 26, 2023

***Nitto***

Innovation for Customers

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# Full-year Results for FY2022

# Summary of Financial Results

## Full year Results for FY2022

Revenue

**929.0 B. yen**

Operating  
Income

**147.2 B. yen**

## YoY

Revenue

**+75.6 B. yen**  
(+8.9%)

Operating  
Income

**+14.9 B. yen**  
(+11.3%)

- Revenue of Information Fine Materials and Flexible Printed Circuits grew
- For Industrial Tape and Human Life, revenue increased, but operating income decreased
- Impact of yen weakness on operating income was 69.5 B. yen

# FY2022 Results

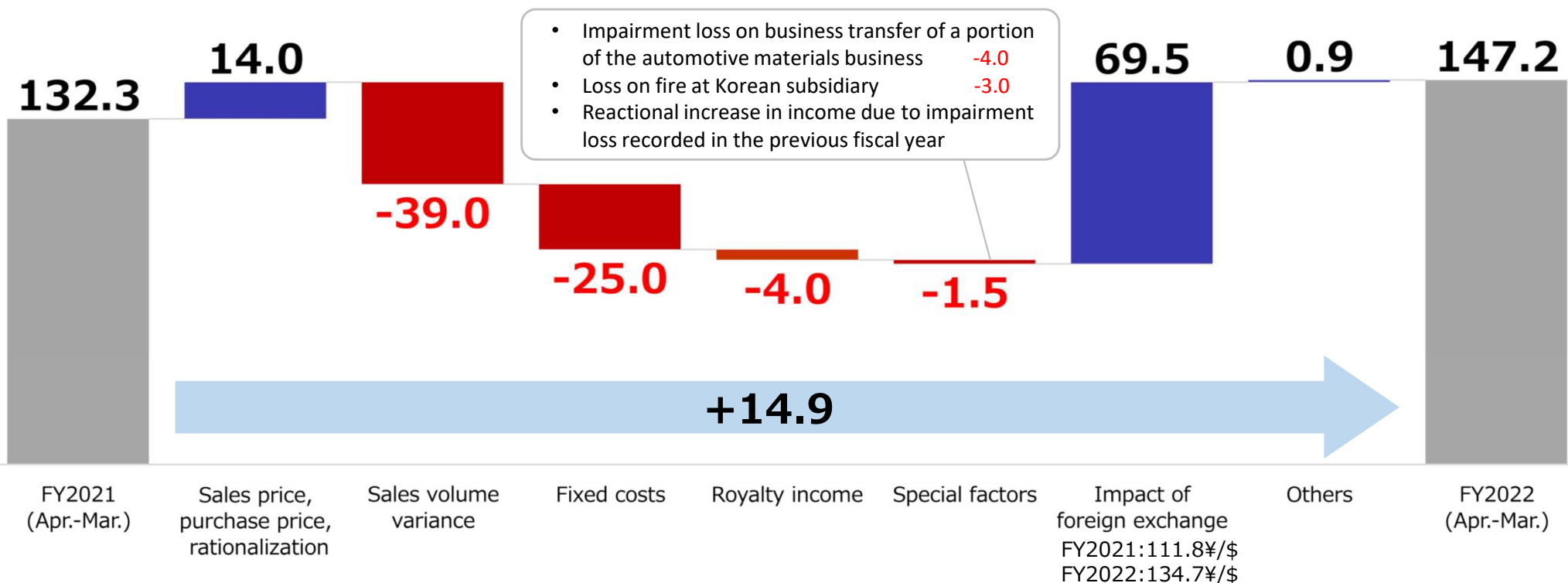
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(Billion yen)

	FY2021 (Apr.-Mar.)	FY2022 (Apr.-Mar.)	YoY	Change %
Revenue	853.4	929.0	+75.6	+8.9%
Operating income	132.3	147.2	+14.9	+11.3%
Operating income to revenue	15.5%	15.8%	+0.3%	—
Income before income taxes	132.4	146.8	+14.5	+10.9%
Net income attributable to owners of the parent company	97.1	109.2	+12.0	+12.4%
Yen/1US\$	111.8	134.7	+22.9	+20.5%

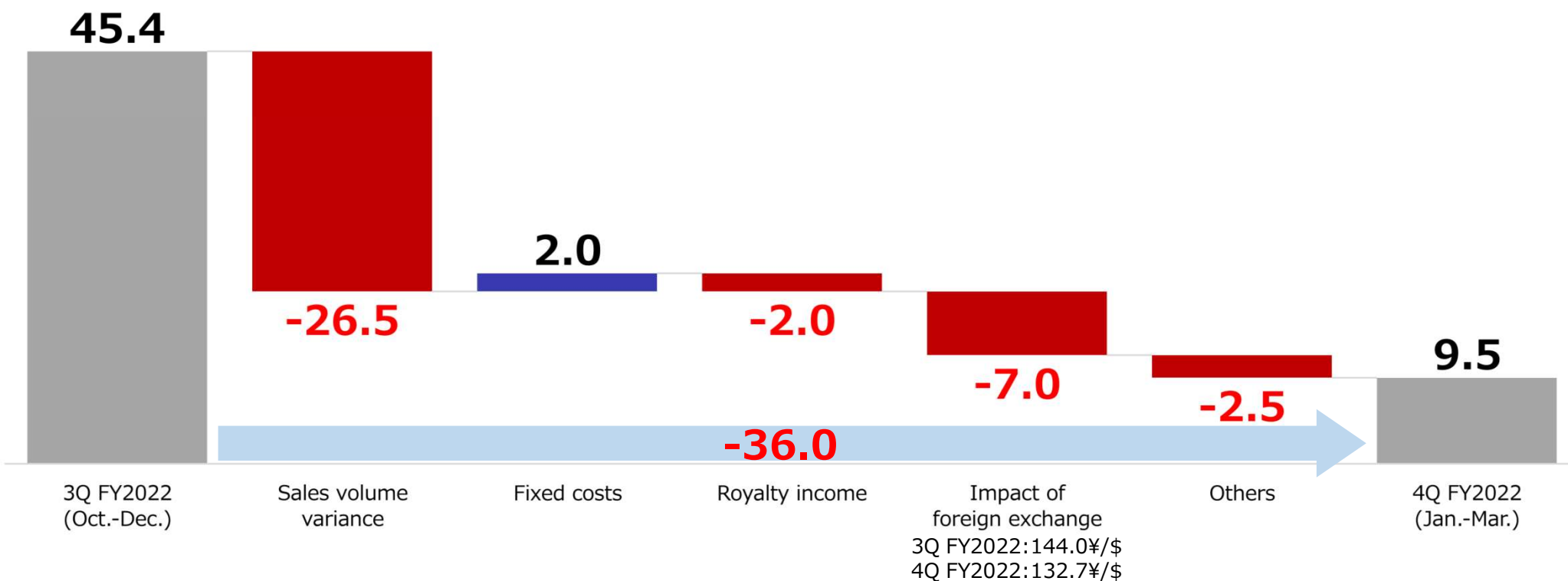
# FY2022 YoY Operating Income Change Analysis

(Billion yen) \*Figures in analysis are estimates



# 4Q FY2022 QoQ Operating Income Change Analysis

(Billion yen) \*Figures in analysis are estimates



# FY2022 Results by Segment

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(Billion yen)

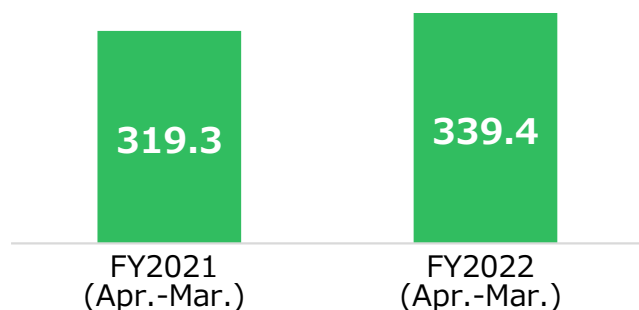
Upper row: Revenue Lower row: Operating income	FY2021 (Apr.-Mar.)	FY2022 (Apr.-Mar.)	YoY	Change %
<b>Industrial Tape*</b>	319.3	339.4	+20.1	+6.3%
	37.8	27.6	-10.3	-27.1%
<b>Optronics</b>	459.6	482.4	+22.9	+5.0%
	96.6	1,29.9	+33.3	+34.4%
<b>Human Life*</b>	92.2	133.4	+41.2	+44.7%
	7.2	0.8	-6.4	-88.4%
Others	0.0	0.0	+0.0	+143.4%
	-5.9	-5.7	+0.3	-
Corporate/Elimination	-17.6	-26.2	-8.6	-
	-3.4	-5.4	-2.0	-
<b>Total</b>	<b>853.4</b>	<b>929.0</b>	<b>+75.6</b>	<b>+8.9%</b>
	<b>132.3</b>	<b>147.2</b>	<b>+14.9</b>	<b>+11.3%</b>

\* The personal care components business of Mondj, acquired in the first quarter of FY2022, is included in "Human Life". Certain related businesses has been transferred from "Industrial Tape" to "Personal Care Materials". Such changes have been reflected in the figures for FY2021, FY2022.

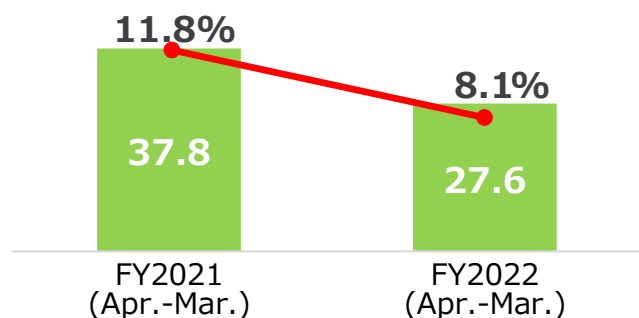


# Results by Segment: Industrial Tape

Revenue  
(Billion yen)



Operating income/Operating income to revenue  
(Billion yen)



Revenue	<b>339.4 B. yen</b> (YoY +6.3%)
Operating income	<b>27.6 B. yen</b> (YoY -27.1%)

## ■ Electronics

- Demand for process materials of ceramic capacitors, declined due to deteriorating market conditions

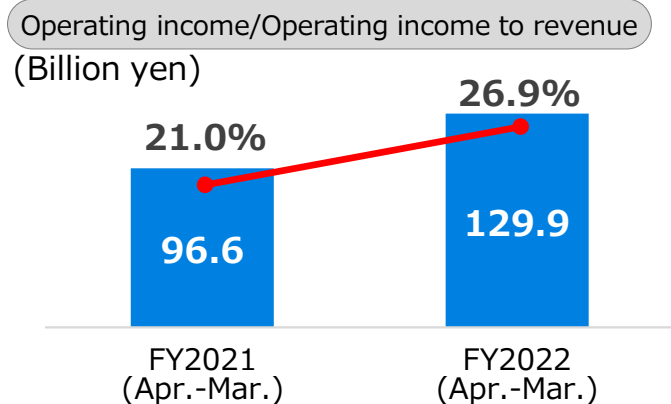
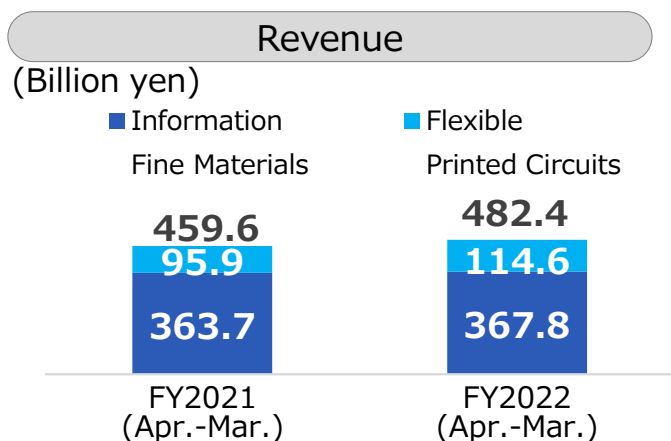
## ■ Process Materials

- Demand for process materials of semiconductors, declined due to deteriorating market conditions

## ■ Others

- In automotive materials, the impact of semiconductor shortages eased, and demand increased due to a recovery in automobile production. On the other hand, the Group agreed to transfer a portion of the business and recorded an impairment loss

# Results by Segment: Optronics



<b>Revenue</b>	<b>482.4 B. yen (YoY +5.0%)</b>
<b>Operating income</b>	<b>129.9 B. yen (YoY +34.4%)</b>

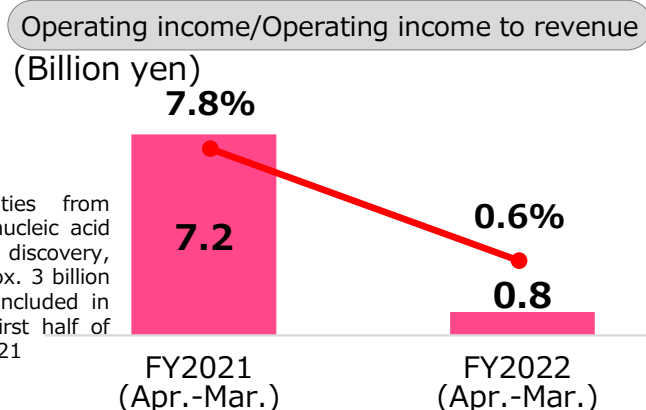
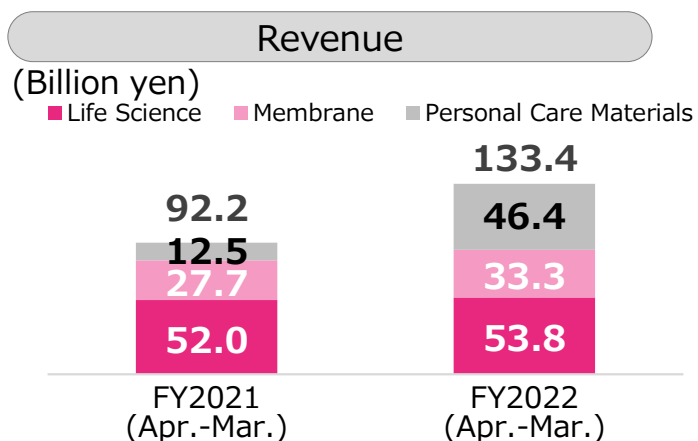
## ■ Information Fine Materials

- Demand of optical films for automotive increased
- Demand of optical films for TV and high-end laptops declined due to deteriorating market conditions

## ■ Flexible Printed Circuits

- Increased number of models in high-end smartphones adopting high-precision circuits contributed to the results
- Demand of CIS for data centers decreased due to an adjustment in HDD market

# Results by Segment: Human Life



Revenue	<b>133.4 B. yen</b> (YoY +44.7%)
Operating income	<b>0.8 B. yen</b> (YoY -88.4%)

## Life Science

- Demand for oligonucleotide contract manufacturing and synthesis (Nitto Phase™) increased with the expansion in nucleic acid drug market
- Demand for immunologic adjuvants for vaccines declined as the global COVID-19 cases stabilized

## Membranes

- Demand for high-polymer separation membranes for industrial applications increased

## Personal Care Materials

- The personal care components business of Mondi started operations with the existing hygiene business under a new business division

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# Full-year Forecasts for FY2023

## Full-year Forecasts for FY2023

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(Billion yen)

	FY2022	FY2023 Forecasts	YoY	Change %
Revenue	929.0	935.0	+6.0	+0.6%
Operating income	147.2	150.0	+2.8	+1.9%
Operating income to revenue	15.8%	16.0%	+0.2%	–
Income before income taxes	146.8	150.0	+3.2	+2.2%
Net income attributable to owners of the parent company	109.2	110.0	+0.8	+0.8%
Yen/1US\$	134.7	130.0	-4.7	-3.5%

# Full-year Forecasts for FY2023 by Segment

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(Billion yen)

Upper row: Revenue Lower row: Operating income	FY2022	FY2023 Forecasts	YoY	Change %
<b>Industrial tape*</b>	345.1 27.4	335.0 35.5	-10.1 +8.1	-2.9% +29.7%
<b>Optronic</b>	482.4 127.4	475.0 123.0	-7.4 -4.4	-1.5% -3.5%
<b>Human Life*</b>	126.4 0.4	145.0 5.0	+18.6 +4.6	+14.7% +1311.1%
Others	0.0 -3.9	0.0 -5.5	-0.0 -1.6	- -
Corporate/Elimination	-25.0 -4.1	-20.0 -8.0	+5.0 -3.9	- -
<b>Total</b>	<b>929.0</b> <b>147.2</b>	<b>935.0</b> <b>150.0</b>	<b>+6.0</b> <b>+2.8</b>	<b>+0.6%</b> <b>+1.9%</b>

\* From FY2023, some changes have been made to reporting segments as follows.

1. The plastic optical cable business has been transferred from "Others" to "Optronic".
2. Certain related businesses has been transferred from "Human Life" to "Industrial Tape".
3. Certain business included in "Corporate/Elimination" has been transferred to "Others".

Such changes have been reflected in the figures for FY2022.

<Notes regarding this material>

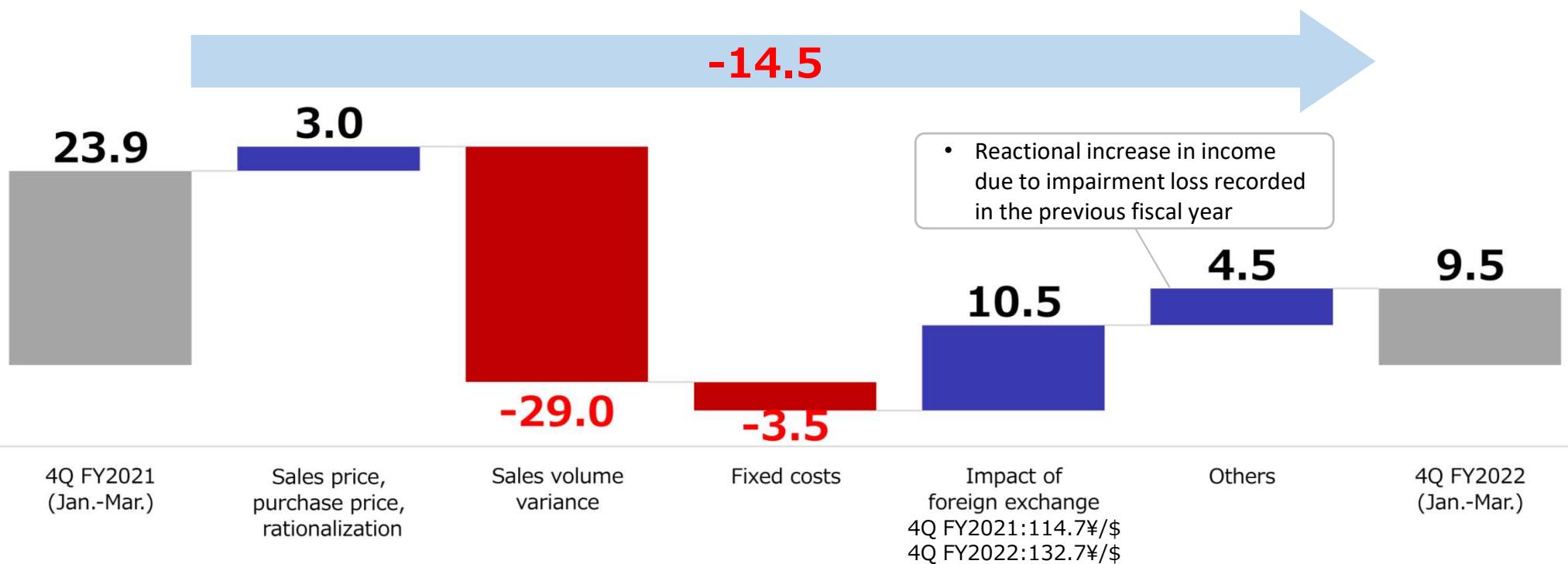
1. Forward-looking statements such as those relating to earnings forecasts and other projections contained in this material are management's current assumptions and beliefs based on currently available information. Such forward-looking statements are subject to a number of risks, uncertainties and other factors. Accordingly, actual results may differ materially from those projected due to various factors.
2. Amounts and rates (%) are rounded off to the nearest whole unit.

## 3 Supplementary Data



# 4Q FY2022 YoY Operating Income Change Analysis

(Billion yen) \*Figures in analysis are estimates

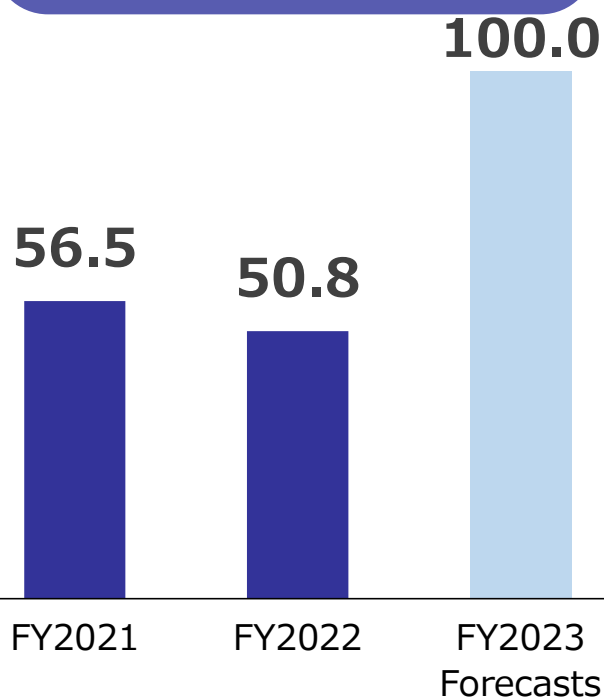


# Capital Expenditure, Depreciation and Amortization, R&D Expenditure

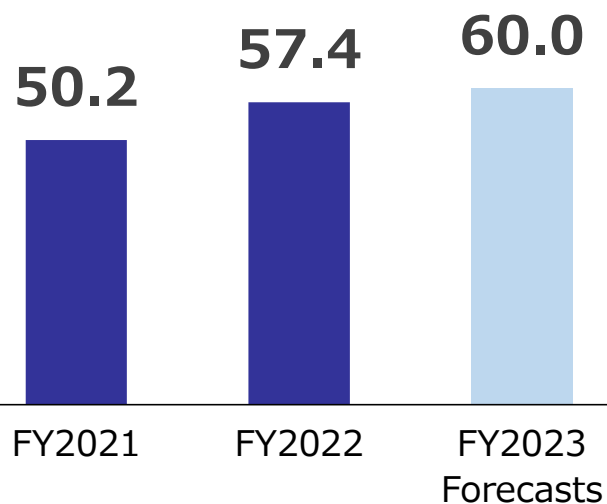
18

(Billion yen)

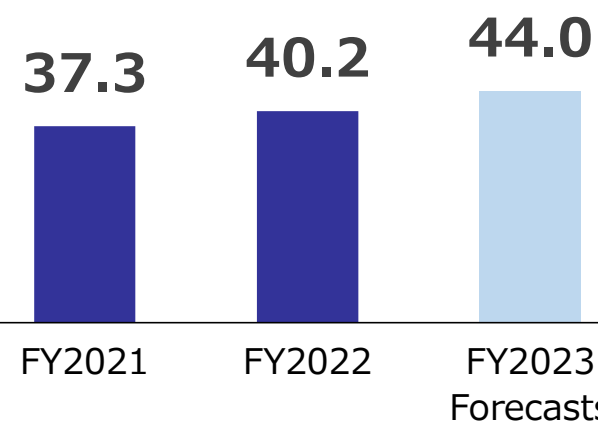
## Capital Expenditure



## Depreciation and Amortization



## R&D Expenditure



# Consolidated Cash Flow Statement

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- Increase in expenditures in CF from investing was due to M&A  
(Personal Care Components Business of Mondi and Bend Labs)

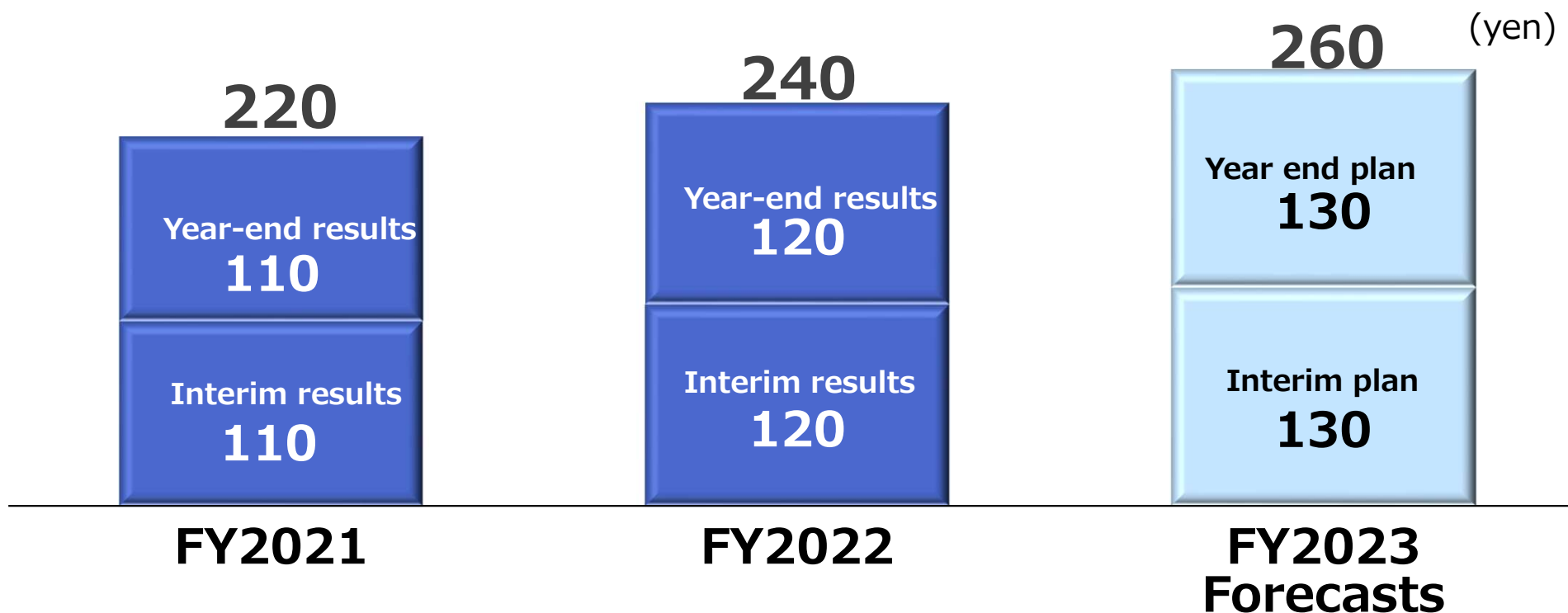
(Billion yen)

	FY2021 (Apr.-Mar.)	FY2022 (Apr.-Mar.)	YoY
Cash flows from operating activities (Operating CF)	144.5	181.7	+37.2
Cash flows from investing activities (Investment CF)	-57.6	-159.9	-102.3
Free cash flow (FCF)	86.9	21.8	-65.1
Cash flows from financing activities (Financial CF)	-36.6	-57.6	-21.0
Effect of exchange rate changes on cash and cash equivalents	10.9	3.8	-7.2
Net increase (decrease) in cash and cash equivalents	61.2	-32.1	-93.2
Cash and cash equivalents at the end of the period	362.0	330.0	-32.1

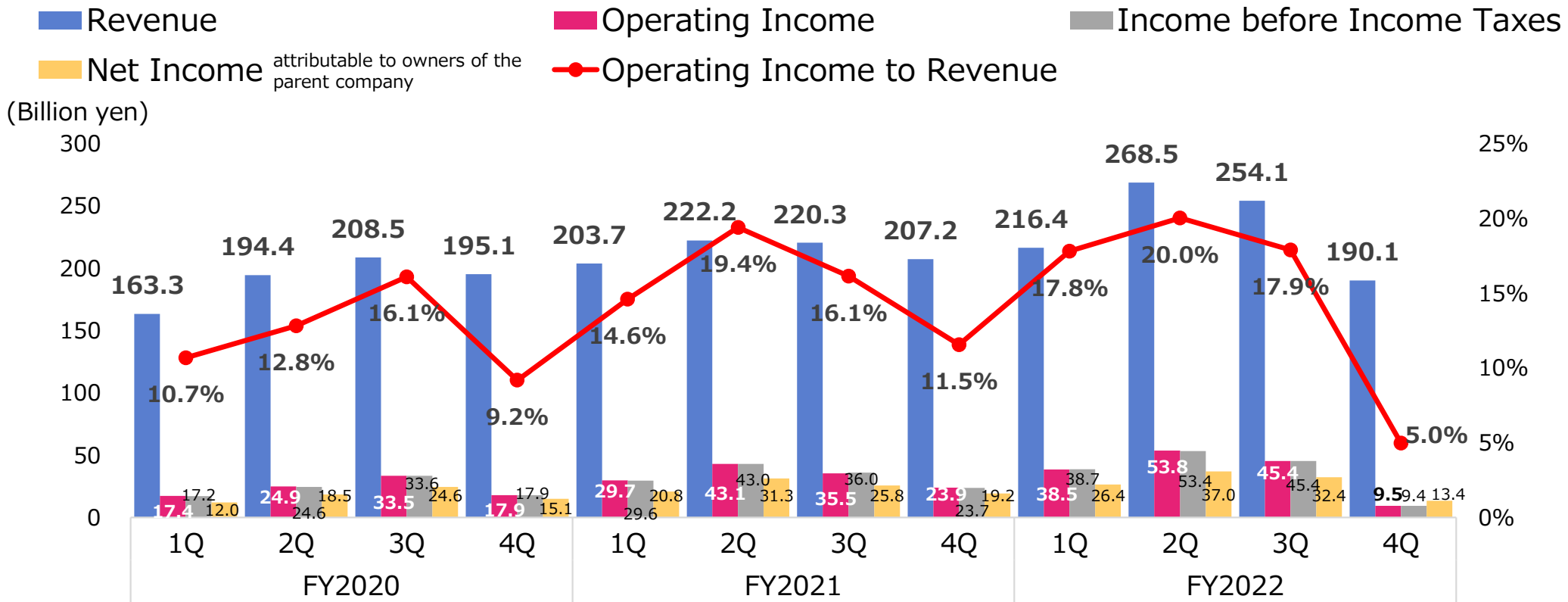
# Shareholder Returns

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- Dividend of full-year total 260 yen per share planned for next fiscal year, an increase of 20 yen
- Share Repurchase up to 50 billion yen planned from February to July 2023



# Performance Trend (Quarterly)



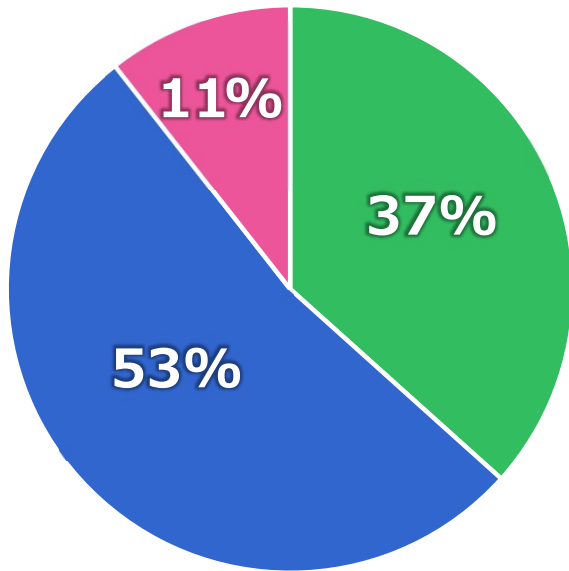
# Business Portfolio Status

(\*Component ratios not including Corporate/Elimination)

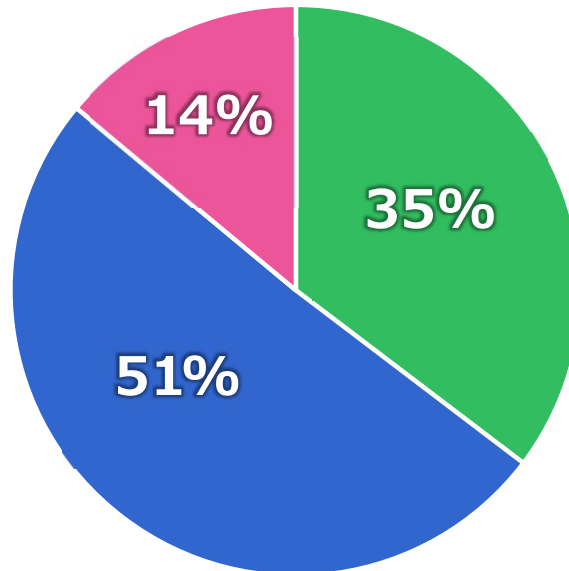
## Revenue

Industrial Tape    Optronics    Human Life

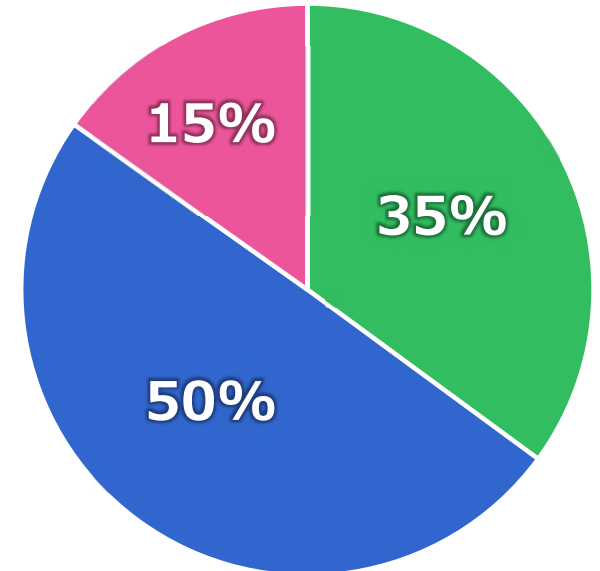
**FY2021 results**  
853.4 B. yen  
(111.8 ¥/\$)



**FY2022 results**  
929.0B. yen  
(134.7¥/\$)



**FY2023 forecasts**  
935.0B. yen  
(130.0¥/\$)



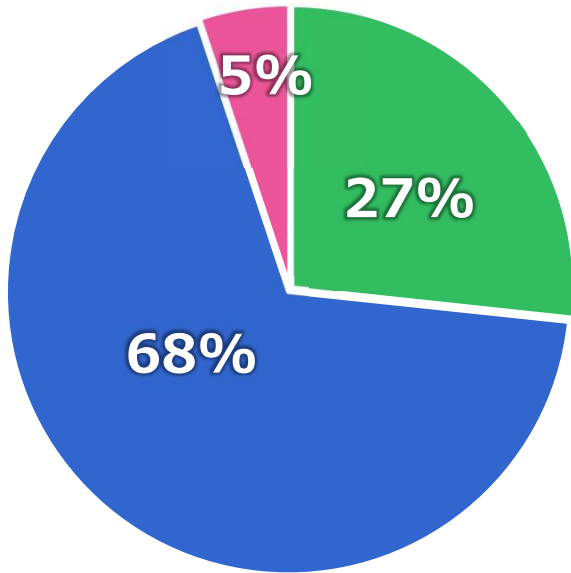
# Business Portfolio Status

(\*Component ratios not including Corporate/Elimination and negative segments)

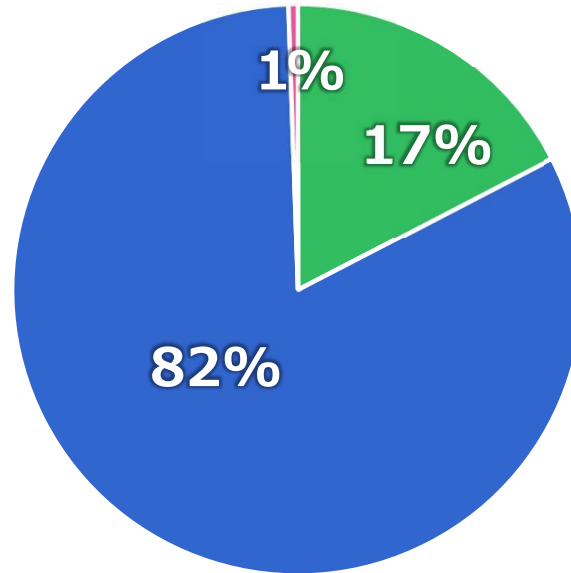
## Operating Income

Industrial Tape   Optronics   Human Life

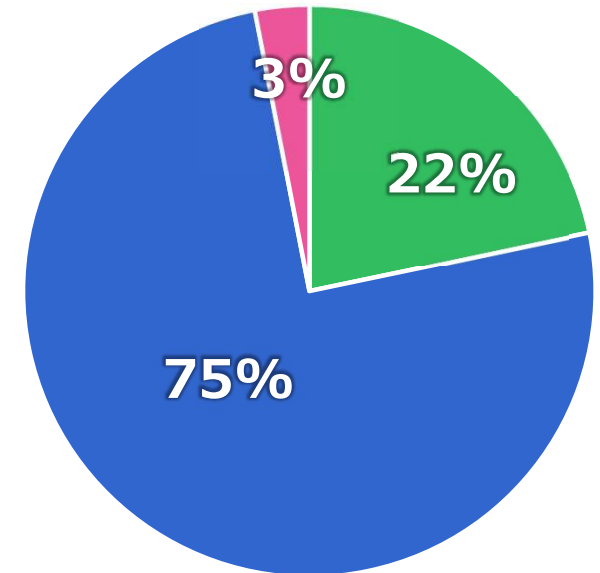
**FY2021 results**  
132.3 B. yen  
(111.8 ¥/\$)



**FY2022 results**  
147.2B. yen  
(134.7¥/\$)



**FY2023 forecasts**  
150.0B. yen  
(130.0¥/\$)



# Disclosure Segment Categories

Disclosed on April 26, 2022

Disclosed on July 26, 2022

Updated on April 26, 2023

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Flexible Printed Circuits
Human Life	Life Science
	Membranes
Others (New businesses)	

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Flexible Printed Circuits
Human Life	Life Science
	Membranes
	Personal Care Materials
Others (New businesses)	

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Circuit Materials
Human Life	Life Science
	Membranes
	Personal Care Materials
Others (New businesses)	





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