

May 15, 2023

Company name: Cyberlinks Co., Ltd.

Representative: Tsuneo Murakami President

(Code number: 3683 The Prime Market of the Tokyo Stock Exchange)

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Notice Concerning Revision of Earnings Forecasts for the Fiscal Year Ending December 31, 2023

Cyberlinks Co., Ltd. hereby announces that its Board of Directors, at a meeting held on May 15, 2023, has revised its earnings forecast announced on February 14, 2023, as follows.

1. Revision of consolidated earnings forecast for the first half of the fiscal year ending December 31, 2023 (January 1, 2023 to June 30, 2023)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic arnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous forecast (A)	8,067	560	559	343	30.88
Revised forecast (B)	7,763	505	504	105	9.43
Change (B - A)	(304)	(55)	(55)	(238)	-
Percentage change (%)	(3.8)	(9.8)	(9.8)	(69.4)	-
(Reference) Results for the first half of the previous fiscal year (1H FY2022)	6,233	729	732	487	47.14

## 2. Revision of consolidated earnings forecast for the fiscal year ending December 31, 2023 (January 1, 2023 through December 31, 2023)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic arnings per share
Previous forecast (A)	Million yen 15,618	Million yen 979	Million yen 974	Million yen 587	Yen 52.86
Revised forecast (B)	15,065	822	817	279	25.07
Change (B - A)	(553)	(157)	(157)	(308)	-
Percentage change (%)	(3.5)	(16.0)	(16.1)	(52.5)	-
(Reference) Results for the previous fiscal year (FY2022)	12,225	1,127	1,141	909	87.35

## 3. Reasons for the revision

## (1) Recording of impairment loss

In light of NTT DOCOMO Inc.'s policy to review the number and size of Docomo Shops to be appropriate for each area, the Company completed an absorption-type merger of Mobile Media

Link Co., Ltd. and KO-PLAN Co., Ltd., both of which operate Docomo Shops in Wakayama Prefecture, in December 2022. The Company recorded goodwill in connection with this merger. However, in response to the inability to relocate stores to enhance profitability within the expected timeframe and the unlikely recovery of incentives from NTT Docomo, Inc., the Company reviewed the recoverable amount, and recorded a goodwill impairment loss of ¥ 197 million in the first quarter of the current fiscal year.

(2) Business environment surrounding the Mobile Network business

In the Mobile Network business, the Company projected a 22.6% year-on-year increase in sales for the first half of the fiscal year owing to an enhanced store network resulting from the above-mentioned absorption-type merger, but sales and profits are expected to fall short of the plan due to lower-than-expected sales of cell phone handsets and incentives from NTT Docomo, Inc. Furthermore, the Company expects quarterly profit attributable to owners of parent to fall far short of the plan as a result of the goodwill impairment loss mentioned above being recorded as an extraordinary loss.

For the full year, the Company projected a 33.1% year-on-year increase in sales. However, both sales and profits are expected to fall short of plan in light of the extraordinary loss recorded in the first quarter as well as expectations of a continued difficult business environment in the Mobile Network business.

As a result of the above, for the first half of the fiscal year, the Company expects net sales to fall short of plan by 3.8%, operating profit and ordinary profit by 9.8%, and profit attributable to owners of parent by 69.4%. For the full year, the Company expects net sales to fall short of plan by 3.5%, operating profit by 16.0%, ordinary profit by 16.1%, and profit attributable to owners of parent by 52.5%.

(Note) The above forecasts are based on information available as of the date of release of these materials, and actual results may differ from these forecasts due to various future developments.