

Consolidated Financial Results for the First Quarter of the Fiscal Year Ending December 31, 2023 (Three Months Ended March 31, 2023)

[Japanese GAAP]

May 15, 2023

Company name: Orchestra Holdings Inc.

Listing: Tokyo Stock Exchange
URL: https://orchestra-hd.co.jp/

Representative: Yoshiro Nakamura, President and Representative Director

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Scheduled date of filing of Quarterly Report: May 15, 2023

Scheduled date of payment of dividend:

Preparation of supplementary materials for quarterly financial results: Yes Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Consolidated Financial Results for the First Three Months of 2023 (January 1 to March 31, 2023)

(1) Consolidated results of operations (Percentages represent year-on-year changes) Profit attributable to Operating profit Net sales Ordinary profit owners of parent Million yen % Million yen Million yen % Million yen % Three months ended Mar. 31, 2023 2,781 12.9 290 (44.6)298 (43.6)205 (29.2)Three months ended Mar. 31, 2022 2,464 525 43.7 530 40.9 291 18.3

Note: Comprehensive income (millions of yen)

Three months ended Mar. 31, 2023: 260 (down 45.9%)

Three months ended Mar. 31, 2022: 480 (up 85.5%)

	Basic earnings per share	Diluted earnings per share	
	Yen	Yen	
Three months ended Mar. 31, 2023	20.99	20.65	
Three months ended Mar. 31, 2022	29.71	29.08	

Note: The Company has adopted "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. from the beginning of the first quarter of the fiscal year ended December 31, 2022. The year-on-year changes in net sales for this period are not shown.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of Mar. 31, 2023	12,034	5,910	44.5
As of Dec. 31, 2022	11,410	5,735	45.4

Reference: Shareholders' equity (millions of yen) As of Mar. 31, 2023: 5,361 As of Dec. 31, 2022: 5,180

2. Dividends

2. Dividends							
		Dividends per share					
	1Q-end	2Q-end	3Q-end	Year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
2022	-	0.00	-	9.00	9.00		
2023	-						
2023 (forecast)		0.00	-	10.00	10.00		

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated Forecast for 2023 (January 1 to December 31, 2023)

(Percentages represent year-on-year changes)

		Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
		Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
L	Full year	12,500	20.4	1,630	20.7	1,640	17.1	1,000	17.1	101.92

Note: Revisions to the most recently announced consolidated forecast: None

* Notes

- (1) Changes in significant subsidiaries during the period (change in scope of consolidation): None Newly added: Excluded: -
- (2) Application of special accounting methods for presenting quarterly consolidated financial statements: None
- (3) Changes in accounting policies and accounting-based estimates, and restatements
 - 1) Changes in accounting policies due to revisions in accounting standards, others: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting-based estimates: None
 - 4) Restatements: None
- (4) Number of shares issued (common stock)
 - 1) Number of shares issued at the end of the period (including treasury shares)

As of Mar. 31, 2023: 9,814,400 shares

As of Dec. 31, 2022:

9,811,400 shares

2) Number of treasury shares at the end of the period

As of Mar. 31, 2023:

97 shares

As of Dec. 31, 2022:

97 shares

3) Average number of shares during the period

Three months ended Mar. 31, 2023:

9,812,336 shares

Three months ended Mar. 31, 2022:

9,795,903 shares

* Cautionary statement with respect to forward-looking statements, and other special items

Forecasts of future performance in this document are based on assumption judged to be valid and information currently available to the Company's management, but are not promises by the Company regarding future performance. Actual results may differ materially from the forecasts for a number of reasons.

^{*} The current financial report is not subject to quarterly review by certified public accountants or auditing firms.

Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

	2022	(Thousands of yen
	2022 (As of Dec. 31, 2022)	First quarter of 2023 (As of Mar. 31, 2023)
Assets	(715 61 Dec. 31, 2022)	(115 01 1411. 51, 2025)
Current assets		
Cash and deposits	3,016,381	2,897,476
Notes and accounts receivable-trade, and contract		
assets	3,317,823	3,566,661
Work in process	19,744	12,917
Deposits paid	319,653	281,730
Other	602,387	644,665
Total current assets	7,275,989	7,403,450
Non-current assets		
Property, plant and equipment	646,721	654,220
Intangible assets		
Goodwill	1,964,386	2,379,823
Other	78,265	75,239
Total intangible assets	2,042,652	2,455,062
Investments and other assets	1,444,710	1,522,120
Total non-current assets	4,134,083	4,631,403
Total assets	11,410,073	12,034,854
Liabilities		
Current liabilities		
Accounts payable-trade	2,397,879	2,639,718
Short-term borrowings	388,000	779,000
Current portion of long-term borrowings	297,516	348,141
Income taxes payable	321,688	86,205
Accrued consumption taxes	166,772	157,357
Provision for bonuses	25,907	6,647
Other	787,679	752,411
Total current liabilities	4,385,443	4,769,481
Non-current liabilities		
Long-term borrowings	1,023,090	1,063,667
Other	266,362	291,628
Total non-current liabilities	1,289,452	1,355,295
Total liabilities	5,674,895	6,124,777
Net assets	, ,	
Shareholders' equity		
Share capital	202,843	204,993
Capital surplus	1,687,375	1,689,366
Retained earnings	2,890,970	3,008,615
Treasury shares	(102)	(102)
Total shareholders' equity	4,781,087	4,902,873
Accumulated other comprehensive income	, ,	
Valuation difference on available-for-sale	404.000	4.50 40.5
securities	404,322	459,495
Foreign currency translation adjustment	(1,173)	(1,266)
Total accumulated other comprehensive income	403,148	458,229
Share acquisition rights	148,210	146,507
Non-controlling interests	402,731	402,465
Total net assets	5,735,178	5,910,076
Total liabilities and net assets	11,410,073	12,034,854

(2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statement of Income) (For the Three-month Period)

		(Thousands of yen)
	First three months of 2022	First three months of 2023
	(Jan. 1 – Mar. 31, 2022)	(Jan. 1 – Mar. 31, 2023)
Net sales	2,464,845	2,781,982
Cost of sales	1,166,881	1,383,989
Gross profit	1,297,963	1,397,992
Selling, general and administrative expenses	772,905	1,107,035
Operating profit	525,058	290,957
Non-operating income		
Interest and dividend income	253	16
Subsidy income	200	1,539
Rental income from real estate	8,768	8,672
Other	1,021	2,688
Total non-operating income	10,243	12,917
Non-operating expenses		
Interest expenses	1,060	1,044
Commission expenses	2,534	2,099
Depreciation	1,704	1,723
Other	-	266
Total non-operating expenses	5,300	5,133
Ordinary profit	530,001	298,742
Extraordinary losses		
Loss on valuation of investment securities	-	8,099
Total extraordinary losses	-	8,099
Profit before income taxes	530,001	290,642
Income taxes-current	175,994	73,956
Income taxes-deferred	28,206	11,472
Total income taxes	204,201	85,428
Profit	325,800	205,213
Profit (loss) attributable to non-controlling interests	34,788	(732)
Profit attributable to owners of parent	291,011	205,946
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(Quarterly Consolidated Statement of Comprehensive Income) (For the Three-month Period)

		(Thousands of yen)
	First three months of 2022	First three months of 2023
	(Jan. 1 – Mar. 31, 2022)	(Jan. 1 – Mar. 31, 2023)
Profit	325,800	205,213
Other comprehensive income		
Valuation difference on available-for-sale securities	155,402	55,173
Foreign currency translation adjustment	(567)	(129)
Total other comprehensive income	154,834	55,043
Comprehensive income	480,635	260,257
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	446,014	261,027
Comprehensive income attributable to non-controlling interests	34,620	(769)

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.