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May 15, 2023

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (Under Japanese GAAP)

Company name: Foodison, Inc.  
 Listing: Tokyo Stock Exchange  
 Securities code: 7114  
 URL: <https://foodison.jp>  
 Representative: Tohru Yamamoto, Representative Director and CEO  
 Inquiries: Naoki Naito, Board of Director and CFO  
 Telephone: +81-50-1754-1990  
 Scheduled date of annual general meeting of shareholders: June 29, 2023  
 Scheduled date to commence dividend payments: —  
 Scheduled date to file annual securities report: June 30, 2023  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: Yes (for Analysts and Institutional Investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
March 31, 2023	5,279	47.0	136	—	139	—	100	—
March 31, 2022	3,592	—	(43)	—	(8)	—	(12)	—

Note: Comprehensive income For the fiscal year ended March 31, 2023: ¥100 million [—%]  
 For the fiscal year ended March 31, 2022: ¥(12) million [—%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2023	25.97	21.65	8.7	6.1	2.6
March 31, 2022	(3.48)	—	—	—	—

Reference: Share of profit (loss) of entities accounted for using equity method  
 For the fiscal year ended March 31, 2023: ¥— million  
 For the fiscal year ended March 31, 2022: ¥— million

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2023	3,017	1,943	64.4	441.19
March 31, 2022	1,537	389	25.3	(343.81)

Reference: Equity  
 As of March 31, 2023: ¥1,943 million  
 As of March 31, 2022: ¥389 million

### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2023	296	(61)	1,150	2,195
March 31, 2022	(96)	(46)	36	810

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
Fiscal year ended March 31, 2022	Yen —	Yen 0.00	Yen —	Yen 0.00	Yen 0.00	Millions of yen —	% —	% —
Fiscal year ended March 31, 2023	—	0.00	—	0.00	0.00	—	—	—
Fiscal year ending March 31, 2024 (Forecast)	—	0.00	—	0.00	0.00		—	

### 3. Forecast of consolidated financial results for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2nd quarter-end (Cumulative)	2,992	26.7	45	(13.9)	43	(26.2)	69	103.1	15.79
Full year	6,541	23.9	164	20.4	167	19.8	172	70.6	39.08

\* **Notes**

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

(3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	4,405,440 shares
As of March 31, 2022	3,678,940 shares

- (ii) Number of treasury shares at the end of the period

As of March 31, 2023	59 shares
As of March 31, 2022	- shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2023	3,886,471 shares
Fiscal year ended March 31, 2022	3,678,940 shares

**[Reference] Overview of non-consolidated financial results**

**1. Non-consolidated financial results for the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)**

**(1) Non-consolidated operating results**

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2023	5,264	47.4	135	—	139	—	100	—
March 31, 2022	3,572	—	(21)	—	(8)	—	(12)	—

Fiscal year ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2023	21.35	18.17
March 31, 2022	(3.51)	—

**(2) Non-consolidated financial position**

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
March 31, 2023	3,029	1,925	63.6	437.05
March 31, 2022	1,561	389	24.9	(343.78)

Reference: Equity

As of March 31, 2023: ¥1,925 million  
As of March 31, 2022: ¥389 million

\* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

The forecasts above are based on the judgments made in accordance with information currently available. Forecasts therefore include risks and uncertainties. Actual figures may differ from these forecasts due to subsequent changes in the circumstances.

**Consolidated financial statements**  
**Consolidated balance sheets**

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	830,867	2,235,418
Accounts receivable - trade	308,861	490,641
Merchandise	49,868	96,778
Supplies	1,047	1,102
Accounts receivable - other	182,837	10,159
Other	24,264	23,897
Allowance for doubtful accounts	(192)	(305)
<b>Total current assets</b>	<b>1,397,555</b>	<b>2,857,692</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings	75,821	69,467
Accumulated depreciation	(22,011)	(25,275)
Buildings, net	53,809	44,192
Machinery, equipment and vehicles	1,258	1,517
Accumulated depreciation	(969)	(1,078)
Machinery, equipment and vehicles, net	288	439
Tools, furniture and fixtures	46,165	57,815
Accumulated depreciation	(26,617)	(35,358)
Tools, furniture and fixtures, net	19,548	22,456
Leased assets	12,283	19,651
Accumulated depreciation	(1,423)	(4,595)
Leased assets, net	10,859	15,056
<b>Total property, plant and equipment</b>	<b>84,505</b>	<b>82,144</b>
<b>Intangible assets</b>		
Trademark right	783	662
Software	1,995	1,276
<b>Total intangible assets</b>	<b>2,778</b>	<b>1,938</b>
<b>Investments and other assets</b>		
Deferred tax assets	—	14,506
Other	55,611	64,366
Allowance for doubtful accounts	(3,233)	(3,233)
<b>Total investments and other assets</b>	<b>52,378</b>	<b>75,639</b>
<b>Total non-current assets</b>	<b>139,662</b>	<b>159,722</b>
<b>Total assets</b>	<b>1,537,218</b>	<b>3,017,414</b>

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	155,858	254,662
Short-term borrowings	248,836	-
Current portion of long-term borrowings	30,200	38,520
Lease liabilities	2,227	3,595
Accounts payable - other	53,572	86,444
Accrued expenses	59,334	64,863
Income taxes payable	1,240	53,383
Contract liabilities	11,740	17,166
Refund liabilities	5,664	4,399
Other	31,162	40,722
Total current liabilities	599,837	563,758
Non-current liabilities		
Long-term borrowings	506,440	467,920
Lease liabilities	10,094	13,671
Deferred tax liabilities	4,178	667
Asset retirement obligations	27,329	27,767
Total non-current liabilities	548,043	510,026
Total liabilities	1,147,880	1,073,784
<b>Net assets</b>		
Shareholders' equity		
Share capital	100,000	826,762
Capital surplus	887,099	1,613,861
Retained earnings	(597,761)	(496,845)
Treasury shares	-	(149)
Total shareholders' equity	389,337	1,943,629
Total net assets	389,337	1,943,629
<b>Total liabilities and net assets</b>	<b>1,537,218</b>	<b>3,017,414</b>

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net sales	3,592,211	5,279,487
Cost of sales	2,196,695	3,383,818
Gross profit	1,395,515	1,895,669
Selling, general and administrative expenses	1,439,353	1,759,132
Operating profit (loss)	(43,837)	136,536
Non-operating income		
Interest income	8	10
Subsidy income	36,263	20,721
Other	2,819	988
Total non-operating income	39,091	21,719
Non-operating expenses		
Interest expenses	3,138	3,885
Share issuance costs	—	7,305
Listing expenses	—	7,123
Other	312	247
Total non-operating expenses	3,451	18,562
Ordinary profit (loss)	(8,197)	139,693
Extraordinary income		
Gain on sale of non-current assets	4	—
Total extraordinary income	4	—
Extraordinary losses		
Impairment losses	2,769	18,462
Loss on retirement of treasury subscription rights to shares	—	6,346
Total extraordinary losses	2,769	24,808
Profit (loss) before income taxes	(10,962)	114,885
Income taxes - current	1,240	31,986
Income taxes - deferred	600	(18,017)
Total income taxes	1,840	13,968
Profit (loss)	(12,802)	100,916
Profit (loss) attributable to owners of parent	(12,802)	100,916

**Consolidated statements of comprehensive income**

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Profit (loss)	(12,802)	100,916
Comprehensive income	(12,802)	100,916
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	(12,802)	100,916

## Consolidated statements of changes in equity

Fiscal year ended March 31,2022

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	100,000	887,099	(584,958)	—	402,140	402,140
Changes during period						
Issuance of new shares					—	—
Issuance of new shares - exercise of share acquisition rights					—	—
Profit (loss) attributable to owners of parent			(12,802)		(12,802)	(12,802)
Purchase of treasury shares					—	—
Total changes during period	—	—	(12,802)	—	(12,802)	(12,802)
Balance at end of period	100,000	887,099	(597,761)	—	389,337	389,337

Fiscal year ended March 31,2023

(Thousands of yen)

	Shareholders' equity					Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of period	100,000	887,099	(597,761)	—	389,337	389,337
Changes during period						
Issuance of new shares	719,440	719,440			1,438,880	1,438,880
Issuance of new shares - exercise of share acquisition rights	7,322	7,322			14,645	14,645
Profit (loss) attributable to owners of parent			100,916		100,916	100,916
Purchase of treasury shares				(149)	(149)	(149)
Total changes during period	726,762	726,762	100,916	(149)	1,554,292	1,554,292
Balance at end of period	826,762	1,613,861	(496,845)	(149)	1,943,629	1,943,629

**Consolidated statements of cash flows**

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
<b>Cash flows from operating activities</b>		
Profit (loss) before income taxes	(10,962)	114,885
Depreciation	12,371	18,562
Impairment losses	2,769	18,462
Loss (gain) on sale of property, plant and equipment	(4)	—
Increase (decrease) in allowance for doubtful accounts	61	113
Increase (decrease) in provision for repayment	(3,620)	—
Increase (decrease) in refund liabilities	5,664	(1,265)
Subsidy income	(36,263)	(20,721)
Interest income	(8)	(10)
Interest expenses	3,138	3,885
Share issuance costs	—	7,305
Listing expenses	—	7,123
Loss on retirement of treasury subscription rights to shares	—	6,346
Decrease (increase) in trade receivables	(97,920)	(181,779)
Decrease (increase) in inventories	(11,806)	(46,965)
Decrease (increase) in accounts receivable - other	(40,955)	172,678
Increase (decrease) in trade payables	35,259	98,803
Other, net	14,371	83,025
Subtotal	(127,904)	280,449
Subsidies received	36,263	20,721
Interest received	8	9
Interest paid	(3,195)	(3,854)
Income taxes paid	(1,240)	(1,240)
Net cash provided by (used in) operating activities	(96,067)	296,084
<b>Cash flows from investing activities</b>		
Payments into time deposits	—	(20,000)
Purchase of property, plant and equipment	(23,847)	(31,575)
Proceeds from sale of property, plant and equipment	5	—
Purchase of intangible assets	(554)	—
Payments of leasehold and guarantee deposits	(19,264)	(10,711)
Proceeds from refund of leasehold and guarantee deposits	976	2,311
Other, net	(3,772)	(1,864)
Net cash provided by (used in) investing activities	(46,458)	(61,840)
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	24,036	(248,836)
Proceeds from long-term borrowings	25,000	—
Repayments of long-term borrowings	(11,760)	(30,200)
Repayments of lease liabilities	(1,145)	(3,258)
Proceeds from issuance of shares	—	1,446,219
Payments of listing expenses	—	(7,123)
Purchase of treasury shares	—	(149)
Purchase of own new share subscription rights	—	(6,346)
Net cash provided by (used in) financing activities	36,130	1,150,305
Net increase (decrease) in cash and cash equivalents	(106,395)	1,384,550
Cash and cash equivalents at beginning of period	917,262	810,867
Cash and cash equivalents at end of period	810,867	2,195,418