

Translation

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Summary of Consolidated Financial Results for the Year Ended March 31, 2023 (Based on Japanese GAAP)

May 8, 2023

Company name: UORIKI CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 7596 URL <https://uoriki.co.jp/>
 Representative: PRESIDENT REPRESENTATIVE MASAYUKI YAMADA
 DIRECTOR
 DIRECTOR
 Inquiries: DIVISION MANAGER TAKASHI OGONUKI TEL 042-525-5600
 ADMINISTRATION DEPT.
 Scheduled date of ordinary general meeting of shareholders: June 28, 2023
 Scheduled date to file Securities Report: June 29, 2023
 Scheduled date to commence dividend payments: June 13, 2023
 Preparation of supplementary material on financial results: No
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2023	33,743	(1.1)	1,086	(25.2)	1,418	(31.0)	803	(20.4)
Year ended March 31, 2022	34,127	6.4	1,452	6.2	2,056	23.3	1,009	9.7

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2023	57.56	–	4.9	7.2	3.2
Year ended March 31, 2022	72.34	–	6.3	10.6	4.3

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2023	19,688	16,332	82.9	1,169.53
As of March 31, 2022	19,506	16,180	82.9	1,158.92

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended March 31, 2023	1,130	693	(753)	8,112
Year ended March 31, 2022	1,759	(201)	(669)	7,022

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2022	–	18.00	–	30.00	48.00	669	66.4	4.2
Year ended March 31, 2023	–	24.00	–	24.00	48.00	669	83.4	4.1
Year ending March 31, 2024 (Forecast)	–	24.00	–	24.00	48.00		77.9	

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2023	16,400	1.7	380	14.2	480	(13.4)	310	(23.2)	22.22
Full year	35,300	4.6	1,220	12.3	1,440	1.5	860	7.1	61.64

4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2023

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	14,620,000 shares	As of March 31, 2022	14,620,000 shares
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Number of treasury shares at the end of the period

As of March 31, 2023	667,309 shares	As of March 31, 2022	669,263 shares
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Average number of shares during the period

Year ended March 31, 2023	13,952,068 shares	Year ended March 31, 2022	13,950,032 shares
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Consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	7,024,940	8,118,815
Accounts receivable - trade	2,845,578	2,773,760
Merchandise and finished goods	409,258	343,748
Raw materials and supplies	18,848	9,782
Other	165,308	160,367
Allowance for doubtful accounts	(772)	(723)
Total current assets	10,463,161	11,405,751
Non-current assets		
Property, plant and equipment		
Buildings and structures	1,718,358	1,581,159
Accumulated depreciation	(985,492)	(904,210)
Buildings and structures, net	732,865	676,948
Machinery, equipment and vehicles	28,753	28,491
Accumulated depreciation	(18,602)	(19,482)
Machinery, equipment and vehicles, net	10,150	9,009
Construction in progress	–	16,841
Other	1,807,411	1,716,252
Accumulated depreciation	(1,469,828)	(1,427,259)
Other, net	337,583	288,992
Total property, plant and equipment	1,080,599	991,792
Intangible assets		
Other	21,353	26,026
Total intangible assets	21,353	26,026
Investments and other assets		
Investment securities	6,097,157	5,523,997
Deferred tax assets	242,774	187,539
Leasehold and guarantee deposits	1,348,509	1,314,915
Other	253,382	238,401
Allowance for doubtful accounts	–	(250)
Total investments and other assets	7,941,824	7,264,603
Total non-current assets	9,043,777	8,282,422
Total assets	19,506,939	19,688,173

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,136,630	1,149,053
Accounts payable - other	922,344	1,136,522
Income taxes payable	318,859	203,988
Provision for bonuses	317,489	324,599
Other	336,554	209,369
Total current liabilities	3,031,878	3,023,533
Non-current liabilities		
Retirement benefit liability	3,096	63,050
Asset retirement obligations	267,551	244,985
Other	24,000	24,000
Total non-current liabilities	294,647	332,036
Total liabilities	3,326,526	3,355,570
Net assets		
Shareholders' equity		
Share capital	1,563,620	1,563,620
Capital surplus	1,467,980	1,469,762
Retained earnings	13,539,939	13,589,568
Treasury shares	(964,833)	(962,059)
Total shareholders' equity	15,606,706	15,660,891
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	576,062	714,244
Foreign currency translation adjustment	(1,152)	(133)
Remeasurements of defined benefit plans	(13,885)	(56,910)
Total accumulated other comprehensive income	561,024	657,200
Non-controlling interests	12,682	14,510
Total net assets	16,180,413	16,332,602
Total liabilities and net assets	19,506,939	19,688,173

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net sales	34,127,606	33,743,324
Cost of sales	20,641,310	20,718,334
Gross profit	13,486,295	13,024,989
Selling, general and administrative expenses	12,034,112	11,938,232
Operating profit	1,452,182	1,086,756
Non-operating income		
Interest income	63,315	23,831
Dividend income	152,011	154,228
Share of profit of entities accounted for using equity method	27,282	–
Subsidy income	197,033	39,797
Subsidy income	277,072	–
Foreign exchange gains	38,114	–
Gain on valuation of derivatives	–	30,964
Gain on sale of investment securities	70,913	49,010
Gain on valuation of investment securities	–	23,850
Other	26,986	34,792
Total non-operating income	852,730	356,475
Non-operating expenses		
Share of loss of entities accounted for using equity method	–	5,564
Foreign exchange losses	–	17,908
Loss on sale of investment securities	393	40
Loss on valuation of investment securities	23,880	1,272
Loss on valuation of derivatives	15,486	–
Provision of allowance for doubtful accounts	–	250
Expenses on urgent support for fishermen	208,689	–
Total non-operating expenses	248,449	25,036
Ordinary profit	2,056,463	1,418,196
Extraordinary income		
Gain on sale of non-current assets	640	139
Gain on sale of investment securities	86,311	96,885
Total extraordinary income	86,952	97,024
Extraordinary losses		
Loss on sale of non-current assets	4,080	–
Loss on retirement of non-current assets	4,979	18,222
Impairment losses	615,046	234,805
Total extraordinary losses	624,106	253,028
Profit before income taxes	1,519,309	1,262,192
Income taxes - current	528,796	444,052
Income taxes - deferred	(20,623)	13,296
Total income taxes	508,173	457,348
Profit	1,011,135	804,844
Profit attributable to non-controlling interests	1,940	1,827
Profit attributable to owners of parent	1,009,195	803,016

Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Profit	1,011,135	804,844
Other comprehensive income		
Valuation difference on available-for-sale securities	52,416	138,181
Foreign currency translation adjustment	962	1,019
Remeasurements of defined benefit plans, net of tax	(13,458)	(43,024)
Total other comprehensive income	39,921	96,176
Comprehensive income	1,051,056	901,020
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,049,116	899,192
Comprehensive income attributable to non-controlling interests	1,940	1,827

Consolidated statements of changes in equity

Fiscal year ended March 31, 2022

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,563,620	1,466,656	13,200,312	(968,005)	15,262,583
Changes during period					
Dividends of surplus			(669,569)		(669,569)
Profit attributable to owners of parent			1,009,195		1,009,195
Purchase of treasury shares				–	–
Disposal of treasury shares		1,324		3,172	4,496
Net changes in items other than shareholders' equity					
Total changes during period	–	1,324	339,626	3,172	344,123
Balance at end of period	1,563,620	1,467,980	13,539,939	(964,833)	15,606,706

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	523,646	(2,115)	(427)	521,103	10,742	15,794,428
Changes during period						
Dividends of surplus						(669,569)
Profit attributable to owners of parent						1,009,195
Purchase of treasury shares						–
Disposal of treasury shares						4,496
Net changes in items other than shareholders' equity	52,416	962	(13,458)	39,921	1,940	41,861
Total changes during period	52,416	962	(13,458)	39,921	1,940	385,984
Balance at end of period	576,062	(1,152)	(13,885)	561,024	12,682	16,180,413

Fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	1,563,620	1,467,980	13,539,939	(964,833)	15,606,706
Changes during period					
Dividends of surplus			(753,386)		(753,386)
Profit attributable to owners of parent			803,016		803,016
Purchase of treasury shares				(110)	(110)
Disposal of treasury shares		1,782		2,884	4,666
Net changes in items other than shareholders' equity					
Total changes during period	–	1,782	49,629	2,773	54,184
Balance at end of period	1,563,620	1,469,762	13,589,568	(962,059)	15,660,891

	Accumulated other comprehensive income				Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	576,062	(1,152)	(13,885)	561,024	12,682	16,180,413
Changes during period						
Dividends of surplus						(753,386)
Profit attributable to owners of parent						803,016
Purchase of treasury shares						(110)
Disposal of treasury shares						4,666
Net changes in items other than shareholders' equity	138,181	1,019	(43,024)	96,176	1,827	98,004
Total changes during period	138,181	1,019	(43,024)	96,176	1,827	152,189
Balance at end of period	714,244	(133)	(56,910)	657,200	14,510	16,332,602

Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Cash flows from operating activities		
Profit before income taxes	1,519,309	1,262,192
Depreciation	333,483	224,193
Impairment losses	615,046	234,805
Increase (decrease) in provision for bonuses	42,331	7,109
Increase (decrease) in retirement benefit liability	(7,769)	(2,058)
Increase (decrease) in allowance for doubtful accounts	178	200
Interest and dividend income	(215,327)	(178,060)
Foreign exchange losses (gains)	(12,098)	(18,742)
Loss (gain) on valuation of derivatives	15,486	(30,964)
Share of loss (profit) of entities accounted for using equity method	(27,282)	5,564
Loss (gain) on sale of investment securities	(156,831)	(145,855)
Loss (gain) on valuation of investment securities	23,880	(22,577)
Loss (gain) on sale of non-current assets	3,439	(139)
Loss on retirement of non-current assets	4,979	18,222
Decrease (increase) in trade receivables	(33,099)	71,834
Decrease (increase) in inventories	(192,744)	74,576
Increase (decrease) in trade payables	(171,174)	12,423
Increase (decrease) in accounts payable - other	(57,255)	11,496
Subsidy income	(197,033)	(39,797)
Subsidy income	(277,072)	–
Expenses on urgent support for fishermen	208,689	–
Other, net	415,467	(41,964)
Subtotal	1,834,601	1,442,460
Interest and dividends received	214,261	181,355
Income taxes paid	(555,139)	(533,608)
Subsidies received	197,033	39,797
Subsidies received	277,072	–
Payment of expenses on urgent support for fishermen	(208,689)	–
Net cash provided by (used in) operating activities	1,759,140	1,130,004
Cash flows from investing activities		
Purchase of property, plant and equipment	(503,334)	(178,646)
Proceeds from sale of property, plant and equipment	1,462	139
Purchase of intangible assets	(1,909)	(9,005)
Payments for asset retirement obligations	–	(13,278)
Purchase of investment securities	(2,915,670)	(1,881,517)
Proceeds from sale of investment securities	1,543,690	2,821,930
Proceeds from redemption of investment securities	1,700,000	–
Payments of leasehold and guarantee deposits	(36,781)	(84,139)
Proceeds from refund of leasehold and guarantee deposits	501	39,306
Proceeds from liquidation of subsidiaries and associates	14,938	70
Other, net	(4,630)	(1,713)
Net cash provided by (used in) investing activities	(201,731)	693,145

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Cash flows from financing activities		
Dividends paid	(669,236)	(752,957)
Purchase of treasury shares	–	(110)
Net cash provided by (used in) financing activities	(669,236)	(753,068)
Effect of exchange rate change on cash and cash equivalents	13,018	19,712
Net increase (decrease) in cash and cash equivalents	901,190	1,089,793
Cash and cash equivalents at beginning of period	6,121,582	7,022,772
Cash and cash equivalents at end of period	7,022,772	8,112,566