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# Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 

Company name: EIZO Corporation

Stock exchange listing: Tokyo
Stock code: 6737 URL https://www.eizo.co.jp/
Representative: President Yoshitaka Jitsumori

Senior Manager, Accounting \& Finance, \& Investor Relations

Scheduled date of ordinary general meeting of shareholders:
Scheduled date to file Securities Report:
Scheduled date to commence dividend payments:
Preparation of supplementary material on financial results:
Holding of financial results meeting:
Manabu Arise
TEL 076-275-4121

June 22, 2023
June 19, 2023
June 2, 2023
Yes
Yes (for institutional investors and analysts)
(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)
(1) Consolidated operating results

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to <br> owners of parent |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| Year ended March 31, 2023 | 80,849 | $(6.8)$ | 5,002 | $(55.7)$ | 6,126 | $(49.4)$ | 5,862 | $(24.8)$ |
| Year ended March 31, 2022 | 86,789 | 13.4 | 11,299 | 42.4 | 12,110 | 37.4 | 7,794 | 26.6 |

(Note) Comprehensive income
For the year ended March 31, 2023: $¥ 7,336$ million [ $9.7 \%$ ]
For the year ended March 31, 2022: $¥ 6,688$ million $\quad[(67.9) \%]$

|  | Earnings per share | Diluted earnings per <br> share | Profit attributable to <br> owners of <br> parent/equity | Ordinary profit/total <br> assets | Operating profit/net <br> sales |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Yen | Yen | $\%$ | $\%$ | $\%$ |
| Year ended March 31, 2023 | 280.97 | - | 4.9 | 3.9 | 6.2 |
| Year ended March 31, 2022 | 365.61 | - | 6.7 | 7.9 | 13.0 |

(Reference) Share of profit (loss) of investments accounted for using equity method For the year ended March 31, 2023: $¥>$ million
For the year ended March 31, 2022: $¥-$ million
(2) Consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of March 31, 2023 | 155,935 | 120,580 | 77.3 | $5,861.22$ |
| As of March 31, 2022 | 155,459 | 118,582 | 76.3 | $5,562.01$ |

(Reference) Equity As of March 31, 2023: $¥ 120,580$ million
As of March 31, 2022: $¥ 118,582$ million
(3) Consolidated cash flows

|  | Cash flows from <br> operating activities | Cash flows from <br> investing activities | Cash flows from <br> financing activities | Cash and cash equivalents <br> at end of period |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen <br> Year ended March 31, 2023 |
| Year ended March 31, 2022 | $(7,592)$ | 853 | $(6,351)$ | 9,557 |

2. Cash dividends

|  | Annual dividends per share |  |  |  |  | Total cash dividends (Total) | $\begin{gathered} \text { Dividend payout } \\ \text { ratio } \\ \text { (Consolidated) } \end{gathered}$ | Ratio of dividends to net assets (Consolidated) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total |  |  |  |
|  | Yen | Yen | Yen | Yen | Yen | Millions of yen | \% | \% |
| Year ended March 31, 2022 | - | 60.00 | - | 60.00 | 120.00 | 2,558 | 32.8 | 2.2 |
| Year ended March 31, 2023 | - | 60.00 | - | 65.00 | 125.00 | 2,583 | 44.5 | 2.2 |
| Year ending March 31, 2024 (Forecast) | - | 100.00 | - | 100.00 | 200.00 |  | 68.6 |  |

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Millions of yen 89,000 | $\begin{array}{r} \hline \% \\ 10.1 \end{array}$ | $\begin{array}{r} \hline \text { Millions of yen } \\ 7,500 \end{array}$ | $\begin{array}{r} \hline \% \\ 49.9 \end{array}$ | Millions of yen 8,600 | \% 40.4 | Millions of yen 6,000 | \% 2.4 | $\begin{array}{r} \text { Yen } \\ 291.65 \end{array}$ |

4. Notes
(1) Changes in significant subsidiaries during the year ended March 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation):
(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No
Changes in accounting policies due to other reasons: No
Changes in accounting estimates: No
Restatement of prior period financial statements: No
(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2023 | $21,981,160$ shares | As of March 31, 2022 | $22,731,160$ shares |
| :--- | :--- | :--- | :--- |

Number of treasury shares at the end of the period

| As of March 31, 2023 | $1,408,606$ shares | As of March 31,2022 | $1,411,088$ shares |
| :--- | :--- | :--- | :---: |
| Average number of shares during the period |  |  |  |
| Year ended March 31,2023 | $20,864,228$ shares | Year ended March 31,2022 | $21,320,143$ shares |

(Reference) Overview of non-consolidated financial results
Non-consolidated financial results for the year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)
(1) Non-consolidated operating results

|  | Percentages indicate year-on-year changes |  |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Net sales |  | Operating profit |  |  | Ordinary profit |  | Profit |  |
| Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |  |
| 61,427 | $(3.2)$ | 3,808 | $(58.7)$ | 5,022 | $(50.1)$ | 5,296 | 8.0 |  |
| 63,439 | 10.6 | 9,231 | 36.4 | 10,060 | 27.2 | 4,904 | $(13.7)$ |  |


|  | Earnings per share | Diluted earnings per <br> share |  |
| :--- | ---: | ---: | :---: |
|  | Yen | Yen |  |
| As of March 31, 2023 | 253.86 | - |  |
| As of March 31, 2022 | 230.06 | - |  |

(2) Non-consolidated financial position

|  | Total assets | Net assets | Equity ratio | Net assets per share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of March 31, 2023 | 132,766 | 101,308 | 76.3 | $4,924.47$ |
| As of March 31, 2022 | 134,575 | 101,307 | 75.3 | $4,751.74$ |

(Reference) Equity As of March 31, 2023: $¥ 101,308$ million
As of March 31, 2022: $¥ 101,307$ million
*Financial results reports are exempt from review conducted by certified public accountants or an audit corporation.
*Proper use of earnings forecasts, and other special matters
(Notice concerning forward-looking statements)
The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. As such, they do not constitute the Company's guarantee that such results would be achieved. Actual business and other results may differ substantially due to various factors.
(Explanatory material for financial results)
Explanatory material for financial results is disclosed through TDnet as well as posted on the Company's website on May $12,2023$.

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | As of March 31, 2022 | As of March 31, 2023 |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 13,887 | 9,557 |
| Notes and accounts receivable - trade, and contract assets | 23,035 | 18,980 |
| Electronically recorded monetary claims operating | 1,778 | 1,680 |
| Securities | 8,799 | - |
| Merchandise and finished goods | 10,038 | 17,538 |
| Work in process | 1,730 | 2,191 |
| Raw materials and supplies | 19,980 | 28,289 |
| Other | 1,362 | 1,765 |
| Allowance for doubtful accounts | (102) | (100) |
| Total current assets | 80,510 | 79,904 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures | 22,366 | 24,082 |
| Accumulated depreciation | $(10,775)$ | $(11,228)$ |
| Buildings and structures, net | 11,590 | 12,853 |
| Machinery, equipment and vehicles | 6,648 | 7,197 |
| Accumulated depreciation | $(5,017)$ | $(5,539)$ |
| Machinery, equipment and vehicles, net | 1,631 | 1,657 |
| Land | 4,326 | 4,409 |
| Construction in progress | 90 | 4 |
| Other | 10,326 | 11,252 |
| Accumulated depreciation | $(7,791)$ | $(8,189)$ |
| Other, net | 2,534 | 3,062 |
| Total property, plant and equipment | 20,173 | 21,988 |
| Intangible assets | 841 | 748 |
| Investments and other assets |  |  |
| Investment securities | 52,824 | 52,190 |
| Deferred tax assets | 659 | 633 |
| Other | 449 | 470 |
| Total investments and other assets | 53,933 | 53,294 |
| Total non-current assets | 74,948 | 76,031 |
| Total assets | 155,459 | 155,935 |


|  | As of March 31, 2022 | As of March 31, 2023 |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current liabilities |  |  |
| Accounts payable - trade | 7,522 | 6,897 |
| Short-term borrowings | 2,050 | 1,575 |
| Income taxes payable | 2,398 | 1,074 |
| Provision for bonuses | 1,696 | 1,686 |
| Provision for product warranties | 2,177 | 2,031 |
| Other | 4,880 | 6,452 |
| Total current liabilities | 20,726 | 19,717 |
| Non-current liabilities |  |  |
| Long-term borrowings | 1,025 | 947 |
| Deferred tax liabilities | 9,809 | 9,666 |
| Provision for retirement benefits for directors (and other officers) | 71 | 71 |
| Provision for recycling | 634 | 580 |
| Retirement benefit liability | 3,014 | 2,598 |
| Other | 1,594 | 1,774 |
| Total non-current liabilities | 16,150 | 15,638 |
| Total liabilities | 36,876 | 35,355 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Share capital | 4,425 | 4,425 |
| Capital surplus | 4,313 | 4,313 |
| Retained earnings | 82,039 | 83,896 |
| Treasury shares | $(2,664)$ | $(3,998)$ |
| Total shareholders' equity | 88,114 | 88,638 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 28,801 | 28,851 |
| Foreign currency translation adjustment | 1,440 | 2,599 |
| Remeasurements of defined benefit plans | 226 | 491 |
| Total accumulated other comprehensive income | 30,467 | 31,942 |
| Total net assets | 118,582 | 120,580 |
| Total liabilities and net assets | 155,459 | 155,935 |

Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
| Net sales | 86,789 | 80,849 |
| Cost of sales | 55,929 | 55,605 |
| Gross profit | 30,859 | 25,243 |
| Selling, general and administrative expenses | 19,560 | 20,241 |
| Operating profit | 11,299 | 5,002 |
| Non-operating income |  |  |
| Interest income | 13 | 13 |
| Dividend income | 919 | 1,085 |
| Other | 110 | 214 |
| Total non-operating income | 1,044 | 1,313 |
| Non-operating expenses |  |  |
| Interest expenses | 21 | 41 |
| Foreign exchange losses | 202 | 103 |
| Rental expenses on real estate | - | 40 |
| Other | 8 | 3 |
| Total non-operating expenses | 232 | 189 |
| Ordinary profit | 12,110 | 6,126 |
| Extraordinary income |  |  |
| Gain on sale of investment securities | 419 | 1,943 |
| Total extraordinary income | 419 | 1,943 |
| Extraordinary losses |  |  |
| Loss on sale of investment securities | - | 5 |
| Impairment losses | 1,243 | - |
| Total extraordinary losses | 1,243 | 5 |
| Profit before income taxes | 11,286 | 8,064 |
| Income taxes - current | 3,722 | 2,331 |
| Income taxes - deferred | (230) | (130) |
| Total income taxes | 3,491 | 2,201 |
| Profit | 7,794 | 5,862 |
| Profit attributable to owners of parent | 7,794 | 5,862 |


|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
| Profit | 7,794 | 5,862 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | $(2,607)$ | 49 |
| Foreign currency translation adjustment | 1,396 | 1,159 |
| Remeasurements of defined benefit plans, net of tax | 104 | 264 |
| Total other comprehensive income | $(1,106)$ | 1,474 |
| Comprehensive income | 6,688 | 7,336 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 6,688 | 7,336 |
| Comprehensive income attributable to noncontrolling interests | - | - |

Consolidated statements of changes in equity
Fiscal year ended March 31, 2022
(Millions of yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 4,425 | 4,313 | 76,802 | $(2,663)$ | 82,878 |
| Changes during period |  |  |  |  |  |
| Dividends of surplus |  |  | $(2,558)$ |  | $(2,558)$ |
| Profit attributable to owners of parent |  |  | 7,794 |  | 7,794 |
| Purchase of treasury shares |  |  |  | (0) | (0) |
| Net changes in items other than shareholders' equity |  |  |  |  |  |
| Total changes during period | - | - | 5,236 | (0) | 5,235 |
| Balance at end of period | 4,425 | 4,313 | 82,039 | $(2,664)$ | 88,114 |


|  | Accumulated other comprehensive income |  |  |  | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income |  |
| Balance at beginning of period | 31,409 | 43 | 121 | 31,574 | 114,453 |
| Changes during period |  |  |  |  |  |
| Dividends of surplus |  |  |  |  | $(2,558)$ |
| Profit attributable to owners of parent |  |  |  |  | 7,794 |
| Purchase of treasury shares |  |  |  |  | (0) |
| Net changes in items other than shareholders' equity | $(2,607)$ | 1,396 | 104 | $(1,106)$ | $(1,106)$ |
| Total changes during period | $(2,607)$ | 1,396 | 104 | $(1,106)$ | 4,129 |
| Balance at end of period | 28,801 | 1,440 | 226 | 30,467 | 118,582 |

Fiscal year ended March 31, 2023

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shareholders' equity |  |  |  |  |
|  | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 4,425 | 4,313 | 82,039 | $(2,664)$ | 88,114 |
| Changes during period |  |  |  |  |  |
| Dividends of surplus |  |  | $(2,525)$ |  | $(2,525)$ |
| Profit attributable to owners of parent |  |  | 5,862 |  | 5,862 |
| Purchase of treasury shares |  |  |  | $(2,821)$ | $(2,821)$ |
| Cancellation of treasury shares |  | $(1,482)$ |  | 1,482 | - |
| Disposal of treasury shares |  | 3 |  | 5 | 9 |
| Transfer from retained earnings to capital surplus |  | 1,478 | $(1,478)$ |  | - |
| Net changes in items other than shareholders' equity |  |  |  |  |  |
| Total changes during period | - | (0) | 1,857 | $(1,333)$ | 523 |
| Balance at end of period | 4,425 | 4,313 | 83,896 | $(3,998)$ | 88,638 |


|  | Accumulated other comprehensive income |  |  |  | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation difference on available-for-sale securities | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income |  |
| Balance at beginning of period | 28,801 | 1,440 | 226 | 30,467 | 118,582 |
| Changes during period |  |  |  |  |  |
| Dividends of surplus |  |  |  |  | $(2,525)$ |
| Profit attributable to owners of parent |  |  |  |  | 5,862 |
| Purchase of treasury shares |  |  |  |  | $(2,821)$ |
| Cancellation of treasury shares |  |  |  |  | - |
| Disposal of treasury shares |  |  |  |  | 9 |
| Transfer from retained earnings to capital surplus |  |  |  |  | - |
| Net changes in items other than shareholders' equity | 49 | 1,159 | 264 | 1,474 | 1,474 |
| Total changes during period | 49 | 1,159 | 264 | 1,474 | 1,997 |
| Balance at end of period | 28,851 | 2,599 | 491 | 31,942 | 120,580 |


|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
| Cash flows from operating activities |  |  |
| Profit before income taxes | 11,286 | 8,064 |
| Depreciation | 2,233 | 2,316 |
| Amortization of goodwill | 378 | - |
| Impairment losses | 1,243 | - |
| Loss (gain) on sale of investment securities | (419) | $(1,938)$ |
| Increase (decrease) in provision for bonuses | 9 | (11) |
| Increase (decrease) in retirement benefit liability | (95) | (187) |
| Increase (decrease) in allowance for doubtful accounts | 26 | (6) |
| Increase (decrease) in provision for product warranties | 264 | (199) |
| Increase (decrease) in Provision for recycling | (34) | (54) |
| Interest and dividend income | (933) | $(1,098)$ |
| Interest expenses | 21 | 41 |
| Foreign exchange losses (gains) | (156) | (198) |
| Decrease (increase) in trade receivables | $(4,933)$ | 4,566 |
| Decrease (increase) in inventories | 341 | $(15,243)$ |
| Increase (decrease) in trade payables | 946 | $(1,052)$ |
| Other, net | 578 | (56) |
| Subtotal | 10,758 | $(5,057)$ |
| Interest and dividends received | 933 | 1,098 |
| Interest paid | (20) | (43) |
| Income taxes paid | $(3,241)$ | $(3,589)$ |
| Net cash provided by (used in) operating activities | 8,429 | $(7,592)$ |
| Cash flows from investing activities |  |  |
| Proceeds from sale and redemption of securities | 1,000 | 300 |
| Purchase of property, plant and equipment | $(2,768)$ | $(1,962)$ |
| Increase in other assets | (503) | (183) |
| Purchase of investment securities | (901) | (2) |
| Proceeds from sale and redemption of investment securities | 666 | 2,653 |
| Proceeds from collection of loans receivable | 36 | 20 |
| Other, net | 76 | 26 |
| Net cash provided by (used in) investing activities | $(2,394)$ | 853 |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term borrowings | - | (629) |
| Repayments of long-term borrowings | (130) | (140) |
| Repayments of lease liabilities | (209) | (234) |
| Purchase of treasury shares | (0) | $(2,821)$ |
| Dividends paid | $(2,558)$ | $(2,525)$ |
| Net cash provided by (used in) financing activities | $(2,899)$ | $(6,351)$ |
| Effect of exchange rate change on cash and cash equivalents | 368 | 259 |
| Net increase (decrease) in cash and cash equivalents | 3,505 | $(12,830)$ |
| Cash and cash equivalents at beginning of period | 18,882 | 22,387 |
| Cash and cash equivalents at end of period | 22,387 | 9,557 |

