

Consolidated Financial Results for the Fiscal year Ended March 31, 2023 [Japanese GAAP]

Company name:	Oisix ra daichi Inc.	Stock exchange listings:	TSE
Securities code:	3182	URL:	http://www.oisixradaichi.co.jp
Representative:	Kohey Takashima, Representative Director, CEO		
Contact:	Kohei Matsumoto, Director, Corporate Planning Division General Manager		
Scheduled date of Ordinary General Meeting of Shareholders:	June 27, 2023		
Scheduled date of payment of dividend:	-		
Scheduled date of filing of Quarterly Report:	June 28, 2023		
Preparation of supplementary materials for financial results:	Yes		
Holding of quarterly financial results meeting:	Yes		

(All amounts are rounded down to the nearest million yen)

1. Financial Results for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Operating Results

(% of change from previous year)

Fiscal Year Ended	Net Sales		Operating Income		EBITDA*1		Net Income Attributable to Owners of the Parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2023	115,176	1.5	3,346	△19.8	5,595	△10.0	1,807	△33.7
March 31, 2022	113,476	13.4	4,171	△44.1	6,216	△30.2	2,727	△45.8

1. Comprehensive income: Fiscal Year Ended (As of March 31, 2023) 2,110million yen (△28.9%)
Fiscal Year Ended (As of March 31, 2022) 2,968million yen (△39.4%)

(Note)

*1. EBITDA stands for earnings before depreciation and amortisation.

Fiscal Year Ended	Net Income per Share	Diluted Net Income per Share	Return on Equity	Return on Assets	Operating Income Margin
	Yen	Yen	%	%	%
March 31, 2023	49.45	-	7.7	4.8	2.9
March 31, 2022	74.64	74.60	13.2	9.1	3.7

(Reference)

Equity in earnings (losses) of affiliates (million yen):

Fiscal Year Ended (As of March 31, 2023) △113 Fiscal Year Ended (As of March 31, 2022) △15

(2) Financial Position

Fiscal Year Ended	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share
	Million yen	Million yen	%	Yen
March 31, 2023	64,502	26,140	38.1	672.84
March 31, 2022	52,634	23,872	42.0	605.63

(Reference)

Shareholders' equity (million yen):

As of March 31, 2023 : 24,597 As of March 31, 2022 : 22,132

(3) Cash Flow

Fiscal Year Ended	Operating Activities	Investing Activities	Financing Activities	Cash and Cash equivalents at end of year
	Million yen	Million yen	Million yen	Million yen
March 31, 2023	5,306	△12,072	8,265	14,720
March 31, 2022	924	△4,110	636	13,033

2. Dividends

Fiscal Year ended or ending	Dividend per Share					Amounts of Dividend (total)	Dividend Ratio	Dividend on Equity
	1Q	2Q	3Q	Year-end	Annual			
	Yen	Yen	Yen	Yen	Yen	Million Yen	%	%
March 31, 2022	—	0.00	—	0.00	0.00	—	—	—
March 31, 2023	—	0.00	—	0.00	0.00	—	—	—
March 31, 2024 (Forecast)	—	0.00	—	0.00	0.00	—	—	—

3. Forecast for the Fiscal Year Ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages represent year-on-year changes)

	Net Sales		Operating Income		EBITDA		Net Income		Net Income per Share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	126,500	9.8	6,000	79.3	8,000	43.0	3,800	110.2	103.94

(Note)

EBITDA stands for earnings before depreciation and amortisation.

*** Notes**

(1) Significant changes in scope of consolidation

(Changes of specific subsidiaries in accordance with changes in the scope of consolidation):

Yes

Newly consolidated: One company

Future Food Fund No.2 investment limited partnership

(2) Changes in accounting policies and accounting estimates, and restatements

1) Changes in accounting policies due to revisions in accounting standards:

None

2) Changes in accounting policies other than 1) above:

None

3) Changes in accounting estimates:

None

4) Restatements:

None

(3) Number of shares issued (common shares)

1) Number of shares issued (including treasury stock):

As of March 31, 2023	38,028,092shares
As of March 31, 2022	38,014,892shares

2) Number of treasury stocks:

As of March 31, 2023	1,469,994shares
As of March 31, 2022	1,469,831shares

3) Number of average shares during the period:

Fiscal year ended March 31, 2023	36,555,918shares
Fiscal year ended March 31, 2022	36,542,689shares

(Reference)

**1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2023
(from April 1, 2022 to March 31, 2023)**

(1) Operating Results

(% of change from previous year)

Fiscal Year Ended	Net Sales		Operating Income		Ordinary income		Net Income*2	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
March 31, 2023	102,821	1.3	4,291	7.0	4,230	4.8	2,605	2.4
March 31, 2022	101,541	12.4	4,009	△45.3	4,036	△45.4	2,544	△44.2

Fiscal Year Ended	Net Income per Share	Diluted Net Income per Share
	Yen	Yen
March 31, 2023	71.27	-
March 31, 2022	69.64	69.60

(2) Financial Position

Fiscal Year Ended	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share
	Million yen	Million yen	%	Yen
March 31, 2023	61,722	24,558	39.8	671.75
March 31, 2022	48,623	21,821	44.9	597.12

(Reference)

Shareholders' equity(million yen) As of March 31, 2023 : 24,558 As of March 31, 2022 : 21,821

* This financial report is outside the scope of the audit by certified public accountants or auditing firms.

* Explanation of the proper use of forecast and other notes

The forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as of the date of publication of this document. They are not intended as the Company's commitment to achieve such forecasts, and actual results may differ significantly from these forecasts due to a wide range of factors.

Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Millions of yen)

	As of March 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	13,071	14,775
Accounts receivable - trade	8,964	9,626
Merchandise and finished goods	1,950	1,802
Work in process	83	77
Raw materials and supplies	532	599
Accounts receivable - other	2,927	3,147
Other	1,217	886
Allowance for doubtful accounts	△232	△234
Total current assets	28,514	30,680
Non-current assets		
Property, plant and equipment		
Buildings and structures	2,018	2,027
Accumulated depreciation	△771	△858
Buildings and structures, net	1,247	1,168
Machinery, equipment and vehicles	2,651	2,857
Accumulated depreciation	△492	△737
Machinery, equipment and vehicles, net	2,158	2,120
Leased assets	13,266	13,296
Accumulated depreciation	△936	△1,655
Leased assets, net	12,330	11,641
Other	1,067	1,876
Accumulated depreciation	△320	△407
Other, net	747	1,468
Total property, plant and equipment	16,482	16,399
Intangible assets		
Goodwill	1,261	1,190
Other	2,271	2,419
Total intangible assets	3,533	3,609
Investments and other assets		
Investment securities	1,796	11,450
Leasehold and guarantee deposits	1,513	1,432
Deferred tax assets	656	788
Other	137	139
Total investments and other assets	4,103	13,812
Total non-current assets	24,119	33,821
Total assets	52,634	64,502

(Millions of yen)

	As of March 31, 2022	As of March 31, 2023
Liabilities		
Current liabilities		
Accounts payable - trade	6,188	6,309
Short-term borrowings	1,010	10,060
Current portion of long-term borrowings	39	27
Lease liabilities	692	705
Accounts payable - other	5,855	5,914
Income taxes payable	226	831
Contract liabilities	250	397
Provision for point card certificates	151	80
Other	1,501	1,906
Total current liabilities	15,914	26,231
Non-current liabilities		
Long-term borrowings	101	74
Lease liabilities	11,956	11,293
Provision for retirement benefits for directors (and other officers)	8	9
Asset retirement obligations	561	554
Deferred tax liabilities	29	21
Other	190	176
Total non-current liabilities	12,847	12,130
Total liabilities	28,762	38,361
Net assets		
Shareholders' equity		
Share capital	3,994	3,995
Capital surplus	8,015	8,016
Retained earnings	14,448	16,255
Treasury shares	△4,503	△4,503
Total shareholders' equity	21,954	23,764
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	16	155
Foreign currency translation adjustment	160	677
Total accumulated other comprehensive income	177	832
Non-controlling interests	1,739	1,542
Total net assets	23,872	26,140
Total liabilities and net assets	52,634	64,502

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income

- Consolidated Statement of Income

(Millions of yen)

	Period ended March 31, 2022	Period ended March 31, 2023
Net sales	113,476	115,176
Cost of sales	58,921	59,740
Gross profit	54,555	55,436
Selling, general and administrative expenses	50,383	52,089
Operating profit	4,171	3,346
Non-operating income		
Interest income	0	0
Dividend income	0	0
Reversal of long-term deposits received	6	—
Compensation income	16	16
Material recycling revenue	6	6
Revocation gains of gift cards	1	1
Recoveries of written off receivables	24	9
Subsidy income	43	12
Other	34	36
Total non-operating income	134	84
Non-operating expenses		
Interest expenses	93	125
Foreign exchange losses	14	8
Loss of compensation	18	—
Share of loss of entities accounted for using equity method	15	113
Loss on investments in investment partnerships	—	356
Other	10	17
Total non-operating expenses	152	620
Ordinary profit	4,153	2,810
Extraordinary income		
Gain on extinguishment of debt	223	—
Total extraordinary income	223	—
Extraordinary losses		
Impairment losses	9	14
Loss on valuation of investment securities	9	143
Total extraordinary losses	18	158
Profit before income taxes	4,358	2,652
Income taxes - current	1,494	1,335
Income taxes - deferred	205	△137
Total income taxes	1,700	1,198
Profit	2,657	1,454
Profit attributable to non-controlling interests	△69	△353
Profit attributable to owners of parent	2,727	1,807

- Consolidated Statement of Comprehensive Income

(Millions of yen)

	Period ended March 31, 2022	Period ended March 31, 2023
Profit	2,657	1,454
Other comprehensive income		
Valuation difference on available-for-sale securities	△1	130
Foreign currency translation adjustment	319	516
Share of other comprehensive income of entities accounted for using equity method	△7	9
Total other comprehensive income	310	656
Comprehensive income	2,968	2,110
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,038	2,464
Comprehensive income attributable to non-controlling interests	△69	△353

(3) Consolidated Statement of Changes in Shareholders' Equity
 Period ended March 31, 2022

(Millions of
 yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,993	8,014	11,718	△4,502	19,223
Cumulative effects of changes in accounting policies			1		1
Restated balance	3,993	8,014	11,720	△4,502	19,225
Changes during period					
Issuance of new shares	1	1			2
Profit attributable to owners of parent			2,727		2,727
Purchase of treasury shares				△0	△0
Net changes in items other than shareholders' equity					
Total changes during period	1	1	2,727	△0	2,729
Balance at end of period	3,994	8,015	14,448	△4,503	21,954

	Accumulated other comprehensive income			Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	25	△158	△133	900	19,991
Cumulative effects of changes in accounting policies					1
Restated balance	25	△158	△133	900	19,993
Changes during period					
Issuance of new shares					2
Profit attributable to owners of parent					2,727
Purchase of treasury shares					△0
Net changes in items other than shareholders' equity	△8	319	310	838	1,149
Total changes during period	△8	319	310	838	3,878
Balance at end of period	16	160	177	1,739	23,872

Period ended March 31, 2023

(Millions of
yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,994	8,015	14,448	△4,503	21,954
Cumulative effects of changes in accounting policies					—
Restated balance	3,994	8,015	14,448	△4,503	21,954
Changes during period					
Issuance of new shares	1	1			2
Profit attributable to owners of parent			1,807		1,807
Purchase of treasury shares				△0	△0
Net changes in items other than shareholders' equity					
Total changes during period	1	1	1,807	△0	1,809
Balance at end of period	3,995	8,016	16,255	△4,503	23,764

	Accumulated other comprehensive income			Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income		
Balance at beginning of period	16	160	177	1,739	23,872
Cumulative effects of changes in accounting policies					—
Restated balance	16	160	177	1,739	23,872
Changes during period					
Issuance of new shares					2
Profit attributable to owners of parent					1,807
Purchase of treasury shares					△0
Net changes in items other than shareholders' equity	138	516	654	△196	458
Total changes during period	138	516	654	△196	2,267
Balance at end of period	155	677	832	1,542	26,140

(4) Consolidated Statement of Cash Flow

(Millions of yen)

	Period ended March 31, 2022	Period ended March 31, 2023
Cash flows from operating activities		
Profit before income taxes	4,358	2,652
Depreciation	1,465	1,985
Amortization of goodwill	577	263
Impairment losses	9	14
Gain on extinguishment of debt	△223	—
Loss (gain) on valuation of investment securities	9	143
Increase (decrease) in allowance for doubtful accounts	27	2
Interest and dividend income	△0	△0
Interest expenses	93	125
Foreign exchange losses (gains)	2	0
Share of loss (profit) of entities accounted for using equity method	15	113
Loss (gain) on investments in partner	—	356
Decrease (increase) in trade receivables	△461	△660
Decrease (increase) in accounts receivable - other	△137	△220
Decrease (increase) accrued consumption tax refund	△367	367
Decrease (increase) in inventories	△299	144
Increase (decrease) in trade payables	△38	55
Increase (decrease) in accounts payable - other	△396	217
Increase (decrease) in contract liabilities	250	146
Increase (decrease) in accrued expenses	56	△12
Other, net	△451	489
Subtotal	4,487	6,184
Interest and dividends received	0	1
Interest paid	△61	△125
Payments into deposit money	—	800
Proceeds from repayment of deposit money	—	△800
Income taxes paid	△3,501	△752
Net cash provided by (used in) operating activities	924	5,306

Cash flows from investing activities		
Purchase of property, plant and equipment	Δ2,199	Δ1,199
Purchase of intangible assets	Δ673	Δ814
Purchase of investment securities	Δ648	Δ10,222
Proceeds from sale of investment securities	—	100
Payments of leasehold and guarantee deposits	Δ575	Δ422
Proceeds from refund of leasehold and guarantee deposits	4	503
Payments for asset retirement obligations	Δ7	—
Other, net	Δ9	Δ17
Net cash provided by (used in) investing activities	Δ4,110	Δ12,072
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	10	9,050
Repayments of long-term borrowings	Δ61	Δ39
Proceeds from issuance of shares	2	2
Proceeds from share issuance to non-controlling shareholders	900	37
Refund from non-controlling interest	—	Δ92
Purchase of treasury shares	Δ0	Δ0
Repayments of lease liabilities	Δ213	Δ692
Net cash provided by (used in) financing activities	636	8,265
Effect of exchange rate change on cash and cash equivalents	30	187
Net increase (decrease) in cash and cash equivalents	Δ2,519	1,686
Cash and cash equivalents at beginning of period	15,552	13,033
Cash and cash equivalents at end of period	13,033	14,720