

Press Release

Asteria Names Panasonic Information Systems 'Partner of the Year 2023' for Its Sales Contribution among Six Winners of ASTERIA Warp Partner Award 2023

Tokyo -- May 17, 2023 -- Asteria Corporation (Japan listed, Security Code: 3853) announced today that it has chosen Panasonic Information Systems Co., Ltd., SCSK Corporation, Systema Corporation, DTS Corporation, Box Japan, and NICS (Network Information Corporate Staff) as the winners of "ASTERIA Warp Partner Award 2023" for their remarkable contributions to the ASTERIA Warp business in the fiscal year ending March 2023 (FY2022).

■Overview of ASTERIA Warp Partner Award

ASTERIA Warp Partner Award is an annual event which recognizes and honors Asteria's partner companies for their outstanding contributions to the business of ASTERIA Warp — the leading enterprise data integration software in the domestic market (EAI/ESB) for the 16th consecutive year*1. About 90 companies have signed up for ASTERIA Warp sales partner program, striving to help further increase the values of user companies by offering solutions and development support, among other approaches.

This year, Osaka-based Panasonic Information Systems won the Grand Prix -- the "Partner of the



"Partner of the Year 2023" award ceremony

Year 2023" -- for having made greatest achievement among partner companies in FY2022. The "Excellent Partner 2023", an award which commends a company that had made the second-biggest achievement, went to Tokyo-based SCSK Corporation.

The recipients of the awards were presented a commemorative shield made of cedar from the town of Oguni, Kumamoto Prefecture, as part of Asteria's activities intended to advance the U.N. Sustainable Development Goals*2 through forest conservation and the use of lumber from thinning.

■The Winners of ASTERIA Warp Partner Award 2023

Award name	Winner
Partner of the Year 2023	Panasonic Information Systems Co., Ltd.
No.1 in annual sales of ASTERIA Warp	

We are truly honored to receive the prestigious award, "Partner of the Year 2023". The Panasonic Group is currently advancing a digital transformation (DX) initiative named "Panasonic Transformation (PX)," and ASTERIA Warp is indispensable in this effort as a platform for connecting SAP's ERP and Panasonic Group subsidiary Blue Yonder's SCM solutions, among other systems.

The number of our customers who adopted ASTERIA Warp to modernize their core system is increasing. We will continue to work with Asteria to support the DX of as many customers as possible.

TAMAOKI Hajime,

Executive Officer, Group Chief Information Officer of Panasonic Holdings Corporation President of Panasonic Information Systems Co., Ltd.

Award name	Winner
Excellent Partner 2023	SCSK Corporation
No.2 in annual sales of ASTERIA Warp	

In the previous fiscal year, we won the "Partner of the Year 2022" award, and although we continued our efforts to help further expand and grow the ASTERIA Warp business, we ended up in second place. That said, we are honored to receive the "Excellent Partner 2023" award. We would like to take this opportunity to express my sincere gratitude to Asteria and all the people concerned who helped us win this award.

In fiscal 2023, we are facing "uncertain times" ahead in which the future is unpredictable. Therefore, we will strive to improve our overall corporate value and make a significant contribution to the growth of ASTERIA Warp, our core business.

KOMINE Masaki, a managing executive officer and the head of Products & Services Business Group at SCSK Corporation

Award name	Winners
Contribution Award 2023	
Sales and development partners who have	Systena Corporation
built and deployed solutions using ASTERIA Warp and planned and	DTS Corporation
managed seminars on ASTERIA Warp, or	Box Japan
partners who have their own products	1
that can be linked to ASTERIA Warp	

It is a great honor for us to receive the prestigious prize, "Contribution Award" for the fourth consecutive year. We provide one-stop solution services in a wide range of IT-related fields, from product sales to development, implementation, operation and maintenance.

With the recent increase in demand for DX, ASTERIA Warp, which promotes DX for companies with its no-code capabilities, has become an essential solution for our DX services. In this fiscal year, we will continue to deliver the appeal of ASTERIA Warp to customers and contribute to their DX efforts.

TAGUCHI Makoto,

a director and the manager of Business Solution Group at Systema Corporation

We are deeply grateful for receiving the prestigious prize, "Contribution Award 2023". Many of our customers to whom we proposed solutions have chosen ASTERIA Warp as a platform for data collaboration. Amid growing demand for ASTERIA Warp, we focused on human resource development and increased the number of personnel capable of handling ASTERIA Warp through the implementation of many projects. These efforts allowed us to win this award and we are very pleased about it. We will continue to double down on the development of human resources who can use ASTERIA Warp and promote it to as many corporate customers as possible.

JITSUHARA Katsuya, Head of the Industry Solution Division, Enterprise and Solution Sector, Technology and Solutions Segment at DTS Corporation I would like to take this opportunity to extend my gratitude for this prestigious prize, "Contribution Award 2023". We have seen an increase in the number of customers using Box for cloud content management with the ASTERIA Warp Box Adapter in an effort to comply with the revised electronic book preservation act and to promote digital transformation (DX). Box and Asteria will continue to work together to help enterprises automate business process, protect their most important content, and achieve DX.

FURUICHI Katsunori, President & Managing Director at Box Japan

Award name	Winner
Project Award 2023	
Partner companies that have developed the	NICS (Network Information Corporate
best solutions for their projects using	Staff)
ASTERIA Warp	

■Asteria's Business Plan

Asteria, along with its partners, has helped drive the digitalization and DX of various companies through system and cloud integration. ASTERIA Warp, its founding business, has expanded collaboration with partner companies since its launch in 2002 and has built the best sales structure in the industry. This led the company to become the leader in the domestic enterprise data integration software market for 16th consecutive year.

This business model has also been adopted in the mobile app building tool "Platio," which has been on sale since 2017. Asteria has created a sales network by leveraging its unique knowhow. As a result, the number of partner companies has exceeded 50. In addition, "Platio Connect" was released in January 2022, enabling app creation and data integration without coding. It has developed into a product whose specs allow partners to easily add value to, resulting in rapid growth in partner sales.

Responding to the rapid expansion of the Platio partner business, Asteria is scheduled to organize an award ceremony recognizing partners who made significant achievements in the Platio business. The ceremony will be held on the same day as ASTERIA Warp Partner Award, starting in FY2024.

Asteria will continue to help user companies boost productivity and achieve DX with partner companies.

- *1: According to the "Overview of software marketing in 2022 -- the EAI/ESB market edition" published by Techno Systems Research Co.
- *2: Sustainable Development Goals, or SDGs, are a collection of 17 targets aimed at tackling common global problems adopted by the United Nations in 2015.

■ About ASTERIA Warp

ASTERIA Warp is middleware whose main product is ASTERIA Warp, which allows data from different computer systems to be linked without programming. It is highly evaluated for its ability to connect between various systems, from mainframes and servers on the cloud to spreadsheet software, and convert data without complex programming.

For more information, visit https://www.asteria.com/jp/en/warp/feature/

■About Platio

Platio is a cloud service which allows users to easily create and use mobile apps that fit specific tasks without coding. Platio promotes digitalization at worksites and improves efficiency of manual processes, thereby facilitating digital transformation (DX) of on-site operations. It offers over 100 templates with which workers who have no programming skills can create a business app. Data that users entered into an app is stored in the cloud and will be shared real time the up-to-date status of worksites with managers. Apps also can automatically detect changes in entered data and send an alert to managers so that they can quickly respond to anomalies. Apps for businesses tend to be complex and expensive. As an easy app building solution, Platio won Good Design Award for fiscal 2018. In 2022, Asteria launched Platio Connect, which enables not only app creation and utilization, but also data integration without coding. This tool supports data utilization by seamlessly linking on-site data with systems and services.

For more information, visit https://plat.io/

■ About Asteria Corporation

Established in 1998 as Infoteria Corporation, Asteria developed its first no-code product in 2002. It sells software and services which connect a variety of in-house computers and devices. Its key product, ASTERIA Warp, is middleware which integrates data in different computer systems without coding. As of end-March 2023, 9,931 companies, mainly large and medium ones, had introduced the product. Another product, Handbook, allows users to carry around materials used for sales activities and meetings as well as product catalogues in electronic files on smartphones and tablets. A total of 1,680 companies and public institutions had adopted the product through end-March 2023.

For more information, visit https://en.asteria.com/

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