



(English Translation)

June 02, 2023

To whom it may concern :

Toyota Tsusho Corporation  
 Representative : Ichiro Kashitani, President & CEO  
 Listings : Tokyo Stock Exchange Prime,  
 Nagoya Stock Exchange Premier  
 (Security Code No. : 8015)  
 Contact : Nobufumi Miura, General Manager,  
 Corporate Communications Department  
 (TEL 03-4306-8200)

**Matters concerning Controlling Shareholders, etc.**

1. Trade names etc of parent company, controlling shareholder (excluding parent company), other affiliated company :

(as of March 31, 2023)

Name	Attribute	Ratio of Voting Rights held (%)			Financial Instruments exchange, etc. on which the issued shares, etc. are listed
		Voting rights directly held	Voting rights subject to aggregation	Total	
Toyota Motor Corporation	Other affiliated company	21.7	0.1	21.9	Tokyo Stock Exchange, Prime Nagoya Stock Exchange, Premier NYSE (US) LSE (UK)

2. Positioning of Toyota Tsusho Corporation (“Company”) in the corporate group centering on the parent company, etc. and relationships between other listed companies and the parent company, etc.

(1) Positioning of the Company in the corporate group of other affiliated companies

Toyota Motor Corporation is the “other affiliated company” that has 21.9% of the Company’s voting stock. The company is an affiliate of Toyota Motor Corporation accounted for by the equity method.

The Company has automotive related product business and others with Toyota Motor Corporation and its group companies (“Toyota Group”), and the business of the Company with the Toyota Group accounts for 29.0% of its total net sales.

(2) Limitations, risks and benefits with regard to the Company being belonging to the group of the parent company and others

Though the Company belongs to the Toyota Group, this does not restrain or limit the business the Company conducts. Nonetheless to say, taking the fact that sales to the Toyota Group accounting for 29.0% into account, trends in transactions with the Toyota Group may affect the operating results of the Company.

(3) Policy and Measures to achieve a certain degree of independency from other affiliated companies.

Prices and other transaction terms are determined in the same manner as general transactions, upon individual negotiations. Hence, there are no actual limits from the parent company and others, which allows the Company to conduct business and to be of certain independency.

### 3. Transactions with the Controlling Shareholders, etc

Fiscal year ended March 31, 2023

Type	Company name	Location	Capital (Millions of yen)	Business	Ratio of voting rights ownership (owned)
Other affiliates	Toyota Motor Corporation	Toyota, Aichi	635,401	Manufacture and sale of automobiles and automotive parts	Directly owned 21.7%, Indirectly owned 0.1%

Relationship with the Company		Business transactions		Transaction amount (Millions of yen)	Account	Ending balance (Millions of yen)
Directors' concurrent position	Business relationship					
—	Sale of merchandise handled by the Company, purchase of merchandise handled by the said company	Operational transactions	Sale of raw materials	367,797	Accounts receivable-trade	60,863
			Purchase of automobiles	396,877	Accounts payable-trade	29,774

Notice

- (1) The transaction amount does not include consumption tax. Outstanding receivables and payables relating to transactions subject to consumption tax, include consumption tax.
- (2) In the fiscal year ended on March 31, 2023, the method used for the disclosure of the transaction amounts has been changed. Transactions now includes gross amounts for agent transactions that are included in sales of raw materials, etc. to controlling shareholders, etc. and purchase of automobiles, etc. from controlling shareholders, etc., which are net amounts on the income statement.

This change was made due to a reexamination of this note that resulted in the conclusion that the disclosure of gross amount as to sales of raw materials, etc. to controlling shareholders, etc. and purchase of automobiles, etc. from controlling shareholders, etc., is useful for users of the financial statements, enabling them to understand the scale of transactions better. This change has no effect on accounts receivables-trade and accounts payable-trade at the end of the fiscal year.

Note : This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this translated document and the Japanese original, the Japanese original shall prevail.

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