#### [Translation]

Securities Code: 9303

June 8, 2023

Start date of measures for electronic provision: June 2, 2023

To Those Shareholders with Voting Rights

Takanori Ono President The Sumitomo Warehouse Co., Ltd. 2-18, Nakanoshima 3-chome, Kita-ku, Osaka, Japan

# NOTICE OF CONVOCATION OF THE 146TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

We are pleased to announce the 146th Ordinary General Meeting of Shareholders of The Sumitomo Warehouse Co., Ltd. (the "Company").

When convening the Meeting, the Company takes measures for providing information that constitutes the content of reference documents for the general meeting of shareholders, etc. (items for electronic provision) in electronic format, and posts this information on each of the following websites.

## The Company's website:

https://www.sumitomo-soko.co.jp/ir/meeting.html (in Japanese)

Website for posted informational materials for the general meeting of shareholders:

https://d.sokai.jp/9303/teiji/ (in Japanese)

Tokyo Stock Exchange website (Listed Company Search):

https://www2.jpx.co.jp/tseHpFront/JJK010010Action.do?Show=Show (in Japanese)

(Please access the Tokyo Stock Exchange website above, enter or search for "Sumitomo Warehouse" in "Issuer Name (Company Name)" or the Company's securities code "9303" in "Code", select "Basic Information" and then "Documents for Public Inspection/PR Information," and check the "Notice of General Shareholders Meeting/Informational Materials for a General Shareholders Meeting" under "Filed information available for public inspection").

If you do not attend the meeting, you may exercise your voting rights in writing or by electronic means (e.g., via the Internet). Please review the Reference Documents for the General Meeting of Shareholders and exercise your voting rights in accordance with the guidance on pages 3 and 4 by 5:00 p.m. on Wednesday, June 28, 2023.

**1. Date and Time:** 10:00 a.m., Thursday, June 29, 2023

**2. Place:** "Conference Room," Festival Suite, 37th Floor,

Nakanoshima Festival Tower

3-18, Nakanoshima 2-chome, Kita-ku, Osaka, Japan

## 3. Agenda:

#### Matters to be reported:

- (1) Business Report, Consolidated Financial Statements for the 146th Fiscal Term (from April 1, 2022 to March 31, 2023) and the Results of Audits on Consolidated Financial Statements by the Accounting Auditor and the Board of Corporate Auditors
- (2) Non-consolidated Financial Statements for the 146th Fiscal Term (from April 1, 2022 to March 31, 2023)

#### Matters to be resolved:

**Proposal No. 1:** Appropriation of Surplus**Proposal No. 2:** Election of Seven Directors

**Proposal No. 3:** Election of One Corporate Auditor

#### <Requests to our shareholders>

We may change the manner to conduct the General Meeting of Shareholders depending on the change of status of infection of COVID-19 and the announcements from the government and other public bodies up until the day of the General Meeting of Shareholders. We kindly ask that you follow any information we may release on the Company's website (https://www.sumitomo-soko.co.jp).

- © In the event of any modification to items for electronic provision, a notice and contents, both before and after the modification, will be posted on each of the aforementioned Internet websites.
- © Under the amended Companies Act, shareholders are expected, in principle, to access and refer to any of the websites mentioned above, except for the shareholders who requested the delivery of paper-based documents by the record date, to whom the paper-based documents will be delivered. However, for the purpose of this general meeting, we have delivered paper-based documents stating items for electronic provision to all shareholders, regardless of whether or not they have requested them.

## **Guidance on the Exercise of Voting Rights**

The right to vote at the general meeting of shareholders is a principal right of shareholders.

Please exercise your voting rights after reviewing the attached Reference Documents for the General Meeting of Shareholders.

You may exercise your voting rights by one of the following three methods.

#### If you will attend the Ordinary General Meeting of Shareholders

Date and Time 10:00 a.m., Thursday, June 29, 2023

Shareholders attending the meeting in person are kindly requested to submit the Voting Rights Exercise Form that is sent together with this Notice of Convocation at the reception desk of the Conference Room.

## If you will not attend the Ordinary General Meeting of Shareholders Exercising voting rights in writing

Voting Deadline: 5:00 p.m., Wednesday, June 28, 2023

Please indicate your approval or disapproval of each proposal on the Voting Rights Exercise Form that is sent together with this Notice of Convocation, and return it by mail so that it arrives no later than the above voting deadline.

#### **Exercising voting rights via the Internet**

Voting Deadline: 5:00 p.m., Wednesday, June 28, 2023

Please register your approval or disapproval for each proposal no later than the voting deadline. For further information, please see the next page.

#### Matters Relating to Exercise of Voting Rights

- a. Shareholders who exercise their voting rights in writing and do not indicate their approval or disapproval of each proposal will be deemed to have indicated their approval of the proposal.
- b. When voting rights have been exercised in duplicate in writing and via the Internet, the vote received via the Internet shall be deemed valid.
- c. When voting rights have been exercised via the Internet more than once or in duplicate through personal computers, smartphones and mobile phones, the last vote received shall be deemed valid.

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. The Company assumes no responsibility for this translation or direct, indirect or any other forms of damages arising from the translation.

#### Guidance on the Exercise of Voting Rights via the Internet

## <Scanning the QR Code "Smart Vote">

[Voting by smartphone]

You can simply log in to the voting service website without entering your voting rights exercise code and password.

- 1. Please scan the QR Code printed on the lower right side of the Voting Rights Exercise Form.
  - \* "QR Code" is a registered trademark of DENSO WAVE INCORPORATED.
- 2. Register your approval or disapproval by following the instructions on the screen.

## Please note that exercising voting rights by using "Smart Vote" is available only once.

If you need to change your votes after exercising your voting rights, please access the voting website for a personal computer(\*) and log in by using your voting rights exercise code and password printed on the Voting Rights Exercise Form, and exercise your voting rights again.

\* If you rescan the QR Code, you can access the voting website for a personal computer.

## <Entering Voting Rights Exercise Code and Password>

[Voting Service Website Address] https://www.web54.net (This website is available in Japanese only.)

- 1. Please access the voting service website.
- 2. Enter your voting rights exercise code printed on the Voting Rights Exercise Form.
- 3. Enter your password printed on the Voting Rights Exercise Form.
- 4. Register your approval or disapproval by following the instructions on the screen.

The shareholders are requested to bear the fees for connecting with internet service providers and other telecommunication charges to access to the Voting Service Website.

If you have any inquiries regarding exercising your voting rights via the Internet, please contact the following:

## Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Business Planning Department Web Support

Phone: 0120-652-031 (toll free within Japan)

Hours: 9:00 a.m. to 9:00 p.m.

## **Electronic Voting Platform for Institutional Investors**

The "Electronic Voting Platform" operated by ICJ, Inc. is available for institutional investors that have applied in advance to use the platform.

## Reference Documents for the General Meeting of Shareholders

## **Proposal No. 1:** Appropriation of Surplus

The Company's Three-Year Medium-Term Business Plan, which concludes in FY2022, calls for maintaining an annual dividend of ¥47 per share irrespective of the level of profits, with the aim of continuing to increase dividends during the plan period.

Based on this policy, the Company proposes an annual dividend of \\$100 per share for the current fiscal year, an increase of \\$3 per share over the previous fiscal year's results, and a year-end dividend of \\$50 per share after deducting the interim dividend of \\$50 per share already paid.

As for internal reserves, the Company will appropriate them to investments, etc. to improve its corporate value, and pass them on to shareholders through business development in the future.

- 1. Matters related to the year-end dividend
  - (1) Type of the dividend property:

Cash

(2) Matters related to and the aggregate amount of the dividend property to be allotted to shareholders:

Per ordinary share of the Company: ¥50

Total ¥3,969,775,400

(3) Effective date of dividends of surplus:

June 30, 2023

- 2. Other matters related to the appropriation of surplus
  - (1) Items and the amount of increasing surplus:

General reserves: ¥10,000,000,000

(2) Items and the amount of decreasing surplus:

Retained earnings brought forward: \quad \text{\$\texitt{\$\text{\$\text{\$\text{\$\texit{\$\texititt{\$\text{\$\text{\$\}\$}\exitititt{\$\text{\$\text{\$\texititt{\$\text{\$\texititt{\$\text{\$

## **Proposal No. 2:** Election of Seven Directors

All of seven Directors (including three Outside Directors) will complete their term of office at the closing of this General Meeting of Shareholders. Consequently, the Company proposes the election of seven Directors, including three Outside Directors.

The candidates for Director are as follows:

In addition, the candidates for Director are determined by the Board of Directors based on the recommendation made by the Nomination and Remuneration Committee, a voluntary advisory body to the Board of Directors.

Candidate No.		Name	Current position and duties of the Company		
1	Takanori Ono	Reappointment	Representative Director, President and Chief Executive Officer		
2	Akihito Nagata	Reappointment	Director and Managing Executive Officer (responsible for Marketing Management, Real Estate, and Domestic Logistics Divisions, and in charge of Marketing Management Department, Archives Business Department, Affiliated Companies Department, Development Department, Audit Department, and Dotonbori Project Department)		
3	Katsunori So	Reappointment	Director and Managing Executive Officer (responsible for Marine and International Divisions, and in charge of Marine Department)		
4	Akihiko Hoshino	New Appointment	Managing Executive Officer (in charge of Finance & Accounting Department, and General Manager, Finance & Accounting Department)		
5	Shuji Yamaguchi	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director		
6	Hideaki Kawai	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director		
7	Mari Iga	Reappointment  A Candidate for Outside Director  Independent Director/Corporate Auditor	Director		

	Career summary, position and duties of the Company, and status of important concurrent positions					
Candidate No.	April 1977	Joined the Company				
1	June 2010	Executive Officer of the Company, General Manager, Marketing Promotion Department				
Takanori Ono  Date of birth:	June 2012	Executive Officer of the Company, General Manager, Marketing Promotion Department, General Manager, International Project Department				
December 19, 1953	June 2013	Director and Managing Executive Officer of the Company (in charge of Overseas Business Department, Marketing				
Number of shares of the Company held:		Promotion Department, Logistics Department No. 2 and International Project Department)				
72,330 shares	June 2015	Representative Director, President and Chief Executive Officer of the Company				
Reappointment		to the present				
	[Reasons for se	election as a candidate for Director]				
	While possessing a wealth of experience and insight fostered primarily in the international division of the Company, after assuming office as Representation					
	Director, President, Mr. Takanori Ono heads the management of the Company					
	with strong leadership to contribute to the improvement of corporate value of					
	the Company. As he is expected to make further contributions going forward, he has been selected as a candidate for Director.					

	Career summa	ary, position and duties of the Company, and status of important concurrent positions				
Candidate No.	April 1985 Joined the Company					
2	June 2019	Executive Officer of the Company, General Manager, Business Promotion Department and General Manager, Information Systems Department				
	June 2020	Managing Executive Officer of the Company (in charge of Overseas Business Department, Global Logistics Department, Global Logistics Department, West Japan,				
Akihito Nagata		International Air Cargo Department, and International Project Department)				
Date of birth: September 20, 1961	June 2021	Director and Managing Executive Officer of the Company (responsible for International and Domestic Logistics Divisions, and in charge of Overseas Business Department,				
Number of shares of the Company held: 15,900 shares		Global Logistics Department, Global Logistics Department, West Japan, International Air Cargo Department, Logistics Engineering Planning Department, and International Project Department)				
Reappointment	June 2022	Director and Managing Executive Officer of the Company (responsible for Marketing Management, Real Estate, and Domestic Logistics Divisions, and in charge of Marketing Management Department, Archives Business Department, Affiliated Companies Department, Development Department, Audit Department, and Dotonbori Project Department) to the present				
	[Reasons for selection as a candidate for Director]					
	international an Nagata serves a	ng a wealth of experience and insight fostered primarily in the d domestic logistics divisions of the Company, Mr. Akihito as the core of management of the Company as Director. As he is ke further contributions going forward, he has been selected as a				

	Career summary, position and duties of the Company, and status of important concurrent positions				
Candidate No.	April 1983 Joined the Company				
3	June 2011	General Manager, Marine Department of the Company			
	June 2015	General Manager, Yokohama Branch of the Company			
Katsunori So	June 2017	Executive Officer of the Company, General Manager, Yokohama Branch			
Date of birth: April 5, 1959	June 2020	Director and Managing Executive Officer of the Company (responsible for Marine Division, and in charge of Marine Department)			
Number of shares of		Representative Director and President of J-WeSco Ltd. to the present			
the Company held: 20,800 shares	June 2022	Director and Managing Executive Officer of the Company (responsible for Marine and International Divisions, and in charge of Marine Department)			
Reappointment		to the present			
	[Status of import	ant concurrent positions]			
	Representative Director and President of J-WeSco Ltd.				
	[Reasons for selection as a candidate for Director]				
	While possessing a wealth of experience fostered primarily in the marine				
	division of the Company, Mr. Katsunori So serves as the core of management of the Company as Director. As he is expected to make further contributions goin forward, he has been selected as a candidate for Director.				

	Career summary, position and duties of the Company, and status of important concurrent positions			
Candidate No.	April 1986 Joined the Company			
4	June 2014	General Manager, Overseas Business Department of the Company		
Akihiko Hoshino	June 2019	General Manager, Finance & Accounting Department of the Company		
Date of birth: October 17, 1962	June 2020	Executive Officer of the Company, General Manager, Finance & Accounting Department		
Number of shares of the Company held: 14,600 shares	June 2022	Managing Executive Officer of the Company (in charge of Finance & Accounting Department, and General Manager, Finance & Accounting Department) to the present		
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	[Reasons for selection as a candidate for Director]			
New Appointment	While having served in the finance and accounting division of the Company over the years, Mr. Akihiko Hoshino has overseen the finance and accounting division as Managing Executive Officer since 2022. As his experience is expected to contribute to the management of the Company, he has been selected as a candidate for Director.			

	Career summar	y, position and duties of the Company, and status of important concurrent positions		
Candidate No. 5	April 1982 April 1987 September 1990 March 2000 June 2004	Registered as an Attorney at Law Joined Clyde & Co LLP in UK Established OKABE & YAMAGUCHI (*1) Outside Corporate Auditor of Thine Electronics, Inc. Outside Corporate Auditor of Tamai Steamship Co., Ltd. to the present		
	January 2010 April 2014	Representative Partner of OKABE & YAMAGUCHI (*1) Member of Working Group on the Commercial Law (Transport and Maritime Commerce) in the Legislative Council of the Ministry of Justice		
Shuji Yamaguchi	June 2014 February 2016	Corporate Auditor of the Company Retired as the Member of Working Group on the Commercial Law (Transport and Maritime Commerce) in the Legislative Council of the Ministry of Lystice		
Date of birth: December 27, 1956	March 2016	Council of the Ministry of Justice Resigned the post of Outside Corporate Auditor of Thine Electronics, Inc. Outside Director of Thine Electronics, Inc. (Audit and Supervisory Committee)		
Number of shares of the Company held: 4,200 shares	June 2017	to the present Resigned the post of Corporate Auditor of the Company Director of the Company to the present		
Reappointment	August 2017 April 2022	Representative Partner of OKABE & YAMAGUCHI (*2) Visiting Professor of Chuo Law School to the present		
A Candidate for Outside Director		The temporary Member of Working Group on the Commercial Law (Bills of Lading, etc.) in the Legislative Council of the Ministry of Justice to the present		
Independent Director/Corporate	July 2022	Representative Partner of OKABE & YAMAGUCHI to the present		
Auditor	[Status of important concurrent positions] Representative Partner of OKABE & YAMAGUCHI			
		of THine Electronics, Inc. (Audit and Supervisory Committee) te Auditor of Tamai Steamship Co., Ltd.		
	Visiting Professor of Chuo Law School			
	(*1) Japanese partnership (*2) Japanese legal professional corporation			
		ection as a candidate for Outside Director and an overview of		

Mr. Shuji Yamaguchi has a wealth of specialized knowledge and experience as an attorney at law mainly in the maritime field. He has given the Company proper advice from an independent position and provided supervision, advice, etc. regarding business execution during his term of office as Outside Corporate Auditor and Outside Director of the Company, and has discharged his responsibilities. As he possesses the professional knowledge and experience mentioned above and is familiar with the business operations of the Company, he is expected to continue to utilize this expertise to supervise the Company's management. Accordingly, the Company proposes that Mr. Shuji Yamaguchi be elected as Outside Director. Moreover, Mr. Shuji Yamaguchi is currently a member of the Nomination and Remuneration Committee, and in the event that his election is approved and resolved, the Company plans to ask him to continue to contribute to and provide advice regarding matters such as nominations and remuneration for Directors and Corporate Auditors as a member of the Committee. Though Mr. Shuji Yamaguchi does not have any experience in getting involved in corporate management other than serving as Outside Director or Outside Corporate Auditor, the Company believes that he can properly carry out his duties as Outside Director for the reasons mentioned above.

	Career summary, position and duties of the Company, and status of import concurrent positions					
Candidate No.	April 1977 Joined Matsushita Electric Industrial Co., Ltd. (currently Panasonic Holdings Corporation)					
	April 2008	Executive Officer of Matsushita Electric Industrial Co., Ltd.				
Hideaki Kawai	April 2011	Managing Executive Officer of Panasonic Corporation (currently Panasonic Holdings Corporation)				
	June 2012	Managing Director of Panasonic Corporation				
Date of birth: September 1, 1954	April 2014	Representative Director and Senior Managing Director of Panasonic Corporation				
	June 2017	Corporate Advisor to Panasonic Corporation				
Number of shares of	April 2018	Associate member of Panasonic Corporation				
the Company held: 1,700 shares	April 2018	Representative Director and President of Osaka Metro Co., Ltd.				
Dagangintagant		to the present				
Reappointment	June 2020	Director of the Company				
A Candidate for		to the present				
Outside Director	[Status of important concurrent positions]					
	Representative Director and President of Osaka Metro Co., Ltd.					
Independent	[Reasons for selection as a candidate for Outside Director and an overview of					
Director/Corporate	the expected ro	_				
Auditor		While having served as the Representative Director and Senior Managing				
	Director of Panasonic Corporation (currently Panasonic Holdings Corporation), Mr. Hideaki Kawai now serves as Representative Director and President of					
	Osaka Metro Co., Ltd., possessing a wealth of experience and insight as a					
	corporate manager. He has given the Company proper advice from an					
	independent position and provided supervision, advice, etc. regarding business					
	execution during his term of office as Outside Director of the Company, and has					
	discharged his responsibilities. He possesses a wealth of experience and insight as mentioned above and is expected to continue to utilize these qualities to					
	provide supervision of the Company's management. Accordingly, the Company					
	proposes that Mr. Hideaki Kawai be elected as Outside Director. Moreover, Mr.					
	Hideaki Kawai is currently a member of the Nomination and Remuneration					
		I in the event that his election is approved and resolved, the				
	Company plans to ask him to continue to contribute to and provide advice regarding matters such as nominations and remuneration for Directors and					
	Corporate Auditors as a member of the Committee.					

	Career summar	y, position and duties of the Company, and status of important concurrent positions				
Candidate No.	April 1990	Joined Osaka Gas Co., Ltd.				
7	April 2002	President and Representative Director of PALETTE Co., Ltd. (Seconded from Osaka Gas Co., Ltd.)				
	June 2005	Resigned the post of President and Representative Director of PALETTE Co., Ltd.				
	July 2006	Resigned Osaka Gas Co., Ltd.				
Mari Iga	October 2006	Founder and Representative Director of March Co., Ltd.				
D ( C1 : .1	February 2009	Resigned March Co., Ltd.				
Date of birth: August 22, 1967	April 2009	Joined Osaka Prefectural Government (specific fixed-term official/Councilor of Publicity Division, Civic and Culture Affairs Department)				
Number of shares of	March 2012	Resigned from Osaka Prefectural Government				
the Company held:	April 2013	Joined March Co., Ltd.				
200 shares  Reappointment	November 2014	Representative Director of March Co., Ltd. to the present				
Кеарропшпенц	April 2016	Publicity Advisor, Hirakata City, Osaka Prefecture				
A Candidate for	April 2017	Publicity Advisor, Hyuga City, Miyazaki Prefecture				
Outside Director	March 2019	Resigned from the post of Publicity Advisor of Hyuga City, Miyazaki Prefecture				
Independent Director/Corporate	March 2020	Resigned from the post of Publicity Advisor, Hirakata City Osaka				
Auditor	June 2022	Director of the Company				
		to the present				
	[Status of important concurrent positions] Representative Director of March Co., Ltd.  [Reasons for selection as a candidate for Outside Director and an overview of the expected roles]					
	After having serve Co., Ltd. during a March Co., Ltd., organizational re March Co., Ltd., corporate manage independent position execution during has discharged he insight mentioned provide supervisition proposes that Ms Iga is currently a in the event that lask her to continuous.	wed as the President and Representative Director of PALETTE secondment from Osaka Gas Co., Ltd., Ms. Mari Iga founded which provides consulting services for human resources and vitalization, and now serves as Representative Director of As such, she has a wealth of experience and insight as a er. She has given the Company proper advice from an tion and provided supervision, advice, etc. regarding business her term of office as Outside Director of the Company, and er responsibilities. As she possesses a wealth of experience and d above, she is expected to continue to utilize these qualities to ion of the Company's management. Accordingly, the Company and Mari Iga be elected as Outside Director. Moreover, Ms. Mari member of the Nomination and Remuneration Committee, and her election is approved and resolved, the Company plans to use to contribute to and provide advice regarding matters such as remuneration for Directors and Corporate Auditors as a				

- Notes: 1. Mr. Katsunori So serves as Representative Director and President of J-WeSco Ltd., our subsidiary, and the Company has transactions such as being entrusted with administrative agency works by the said company. In addition, the Company has provided a debt guarantee to the said company. No conflict of interest exists between the Company and the other candidates for Director.
  - 2. The Company has entered into a liability limitation agreement with each of Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga, who currently serve as Outside Directors of the Company. If their election is approved and resolved, the Company plans to continue such liability limitation agreement with them. The outline of the contents of the liability limitation agreement is to define \(\frac{\pman}{2}\)10 million or the minimum amount set by the Companies Act, whichever is higher as the limit of the liability for the damages provided for in Article 423, Paragraph 1 of the Companies Act, as far as they perform their duties in good faith without gross negligence.
  - 3. The Company has entered into an indemnity agreement stipulated by Article 430-2, Paragraph 1 of the Companies Act, with each of Mr. Takanori Ono, Mr. Akihito Nagata, Mr. Katsunori So, Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga. Under the said indemnity agreements, the Company will indemnify expenses as provided for by Item (1) of Paragraph 1 of the same article and losses as provided for by Item (2) of the same paragraph within the scope provided for by laws and regulations. If the election of each candidate for reappointment is approved and resolved, the Company plans to continue such indemnity agreement with each of them, and if the election of Mr. Akihiko Hoshino, a candidate for new appointment, is approved and resolved, the Company plans to enter into such indemnity agreement with him.
  - 4. The Company has entered into a Directors and Officers liability insurance contract with an insurance company. The contract covers damages that may arise from the insured party's assumption of liability incurred in the course of the performance of duties, or the receipt of claims pertaining to the pursuit of such liability. If the election of each candidate is approved and resolved, each candidate will become an insured under the contract. In addition, the insureds do not bear any of the premiums. The Company plans to renew the insurance contract in July 2023.
  - 5. Mr. Shuji Yamaguchi, Mr. Hideaki Kawai and Ms. Mari Iga are candidates for Outside Director.
  - 6. Mr. Shuji Yamaguchi will have served as an Outside Director of the Company for six years at the closing of this General Meeting of Shareholders, Mr. Hideaki Kawai will have served as an Outside Director of the Company for three years at the closing of this General Meeting of Shareholders, and Ms. Mari Iga will have served as an Outside Director of the Company for one year at the closing of this General Meeting of Shareholders. Mr. Shuji Yamaguchi was a Corporate Auditor of the Company in the past.
  - 7. The Company has registered Mr. Shuji Yamaguchi, Mr. Hideaki Kawai, and Ms. Mari Iga as independent directors/corporate auditors under the provisions of Tokyo Stock Exchange, Inc.
  - 8. Mr. Shuji Yamaguchi is a Representative Partner of OKABE & YAMAGUCHI, which has transactions related to logistics operations, legal consultations, etc. with the Company, but the amounts of these transactions in the most recent fiscal year were less than 0.01% of the Company's consolidated operating revenue for logistics operations, and less than 0.1% of OKABE & YAMAGUCHI's net sales for legal consultations, etc. As both are insignificant amounts, the Company has judged that they do not affect his independence. Mr. Yamaguchi has not directly contributed to these legal consultations, etc., and the Company has not concluded an advisory agreement with OKABE & YAMAGUCHI.
  - 9. Mr. Hideaki Kawai has worked for Panasonic Corporation (currently Panasonic Holdings Corporation), which has transactions related to logistics operations and internet service with the Company, but the amounts of these transactions in the most recent fiscal year were less than 0.01% of the Company's consolidated operating revenue for logistics operations, and less than 0.01% of Panasonic Corporation's consolidated sales for internet service. As they are insignificant amounts, the Company has judged that they do not affect his independence.

## (Reference)

Expertise and experience of each director (the plan after the 146th Annual General Meeting of Shareholders)

,	Expertise/Experience								
Name	Position in the Company	Corporate management	Sales	On-site operations	Internation- ality	Sustain- ability/ESG	Finance/ Accounting	Human Resources/ Labor	Legal/ Compliance/ Audit
Takanori Ono	Representative Director, President and Chief Executive Officer	0	0	0	0	0		0	0
Akihito Nagata	Representative Director Managing Executive Officer	0	0	0	0	0		0	
Katsunori So	Director Managing Executive Officer	0	0	0		0			
Akihiko Hoshino	Director Managing Executive Officer	0			0	0	0		0
Shuji Yamaguchi	Director				0				0
Hideaki Kawai	Director	0			0	0	0		0
Mari Iga	Director	0						0	

<sup>2.</sup> Representative Director, Executive Director and Executive Officer will be appointed at the Board of Directors meeting following this General Meeting of Shareholders.

## Proposal No.3: Election of One Corporate Auditor

As the term of office of Corporate Auditor Mr. Kiyoshi Araki will expire at the closing of this General Meeting of Shareholders, the Company proposes the election of one Corporate Auditor.

The candidate for Corporate Auditor is as follows:

In addition, the candidate for Corporate Auditor is determined by the Board of Directors after receiving the approval of the Board of Corporate Auditors based on the recommendation made by the Nomination and Remuneration Committee, a voluntary advisory body to the Board of Directors.

	Career summary, position and status of important concurrent positions					
	April 1976	Joined Ministry of Transport				
Makio Miyagawa	April 1979	Transferred to Ministry of Foreign Affairs				
Date of birth: January 6, 1951	September 2012	Director-General, Middle Eastern and African Affairs Bureau, Special Representative (Ambassador) for Afghanistan and Pakistan, and Ambassador for US-Japan Nuclear Cooperation, Ministry of Foreign Affairs				
Number of shares of the Company held:	March 2014	Ambassador Extraordinary and Plenipotentiary of Japan to Malaysia				
0 shares	November 2019	Retired from the Ministry of Foreign Affairs				
New Appointment	January 2020	Special Advisor to National Security Secretariat, National Security Secretariat, Cabinet Secretariat				
A Candidate for	June 2020	Outside Director, Hashimoto Sogyo Holdings Ltd. to the present				
Outside Corporate Auditor	October 2021 Retired from Special Advisor to National Security Secretari [Status of important concurrent positions]					
	Outside Director, Hashimoto Sogyo Holdings Ltd.					
Independent Director/Corporate	[Reasons for selection as a candidate for Outside Corporate Auditor]					
Auditor	Mr. Makio Miyagawa has a wealth of international experience and extensive knowledge and insight gained over many years as a diplomat, and the Company requests his appointment as an Outside Corporate Auditor so that he can utilize these experiences in the Company's audits. Though Mr. Makio Miyagawa does not have any experience in getting involved in corporate management other than serving as Outside Director or Outside Corporate Auditor, the Company believes that he can properly carry out his duties as Outside Corporate Auditor for the reasons mentioned above.					

Notes: 1. No conflict of interest exists between the Company and the above candidate for Corporate Auditor.

- 2. If the election of Mr. Makio Miyagawa is approved and resolved, the Company plans to conclude a liability limitation agreement with him. The outline of the contents of the liability limitation agreement is to define ¥10 million or the minimum amount set by the Companies Act, whichever is higher as the limit of the liability for the damages provided for in Article 423, Paragraph 1 of the Companies Act, as far as they perform their duties in good faith without gross negligence.
- 3. If the election of Mr. Makio Miyagawa is approved and resolved, the Company plans to enter into an indemnity agreement stipulated by Article 430-2, Paragraph 1 of the Companies Act, with Mr. Makio Miyagawa. Under the said indemnity agreement, the Company will indemnify expenses as provided for by Item (1) of Paragraph 1 of the same article and losses as provided for by Item (2) of the same paragraph within the scope provided for by laws and regulations.

- 4. The Company has entered into a Directors and Officers liability insurance contract with an insurance company. The contract covers damages that may arise from the insured party's assumption of liability incurred in the course of the performance of duties, or the receipt of claims pertaining to the pursuit of such liability. If the election of Mr. Makio Miyagawa is approved and resolved, Mr. Makio Miyagawa will become an insured under the contract. In addition, the insureds do not bear any of the premiums. The Company plans to renew the insurance contract in July 2023.
- 5. Mr. Makio Miyagawa is a candidate for Outside Corporate Auditor.
- 6. The Company has registered Mr. Makio Miyagawa as an independent director/corporate auditor under the provisions of Tokyo Stock Exchange, Inc.
- 7. Mr. Makio Miyagawa worked as a national government official until October 2021. Although the Company has transactions related to logistics operations with national government ministries and agencies, the amount of transactions in the most recent fiscal year was less than 0.01% of the Company's consolidated operating revenues. As it is insignificant amount, the Company has judged that it does not affect his independence.