



June 5, 2023

Company Smaregi, Inc.

Representative Hiroshi Yamamoto, Representative Director

(Securities code: 4431, Tokyo Stock Exchange Growth Market)

Inquiries Ryutaro Minato, Executive Vice President and Director

IR Contact ir_corp@smaregi.jp

Monthly number of registered stores in May 2023

Smaregi, Inc. announces the number of fee-paying stores and active stores registered for its cloud-based POS system Smaregi as below.

The change in the number of fee-paying stores registered for Smaregi in the last six months was as follows (number of changes from the previous month).

	Dec. 2022	Jan. 2023	Feb. 2023	Mar. 2023	Apr. 2023	May 2023
Premium	5,209	5,406	5,527	5,597	5,647	5,759
	(+40)	(+197)	(+121)	(+70)	(+50)	(+112)
Premium Plus	8,854	9,102	9,237	9,518	9,793	10,044
	(+261)	(+248)	(+135)	(+281)	(+275)	(+251)
Food Business	4,430	4,486	4,552	4,639	4,711	4,773
	(+44)	(+56)	(+66)	(+87)	(+72)	(+62)
Retail Business	8,678	8,680	8,773	8,764	8,885	9,002
	(+8)	(+2)	(+93)	(-9)	(+121)	(+117)
Food & Retail	315	319	321	355	374	383
	(+5)	(+4)	(+2)	(+34)	(+19)	(+9)
Total	27,486	27,993	28,410	28,873	29,410	29,961
	(+358)	(+507)	(+417)	(+463)	(+537)	(+551)

Note: All above plans are fee-paying plans, and service content differs by plan. The registered store count provided above represents the number of stores, whether fee-paying or not, that have signed up for the Smaregi POS service. If a client company operates multiple stores, each store is counted. Note that the registered store count provided above is preliminary and subject to change.

The change in the number of active stores including no-fee stores registered for Smaregi in the last 6 months was as follows. (The active ratio (%) per each plan or total number of registered stores.)

	Dec. 2022	Jan. 2023	Feb. 2023	Mar. 2023	Apr. 2023	May 2023
Total	34,350	34,333	34,908	35,671	36,375	37,106
	(28.3)	(28.0)	(28.2)	(28.4)	(28.7)	(28.9)

Note: Stores that recorded commercial transactions (sales) in the most recent one-month period using Smaregi's cash register function, irrespective of the type of plan. Even if the stores utilize the inventory management and other functions, if there are no commercial transactions then they are not counted.

https://corp.smaregi.jp/en/ir/financial/monthly-data.php

^{*} No-fee stores paying a fee due to the use of an optional service are not included in this graph.

^{*} Please note that the change of no-fee stores (Standard Plan) is disclosed in the graph "Number of Registered Stores" of the quarterly financial results materials.

^{*} Please note that the change of the number of active stores and the active ratio for each monthly plan are disclosed in the graph "Number of Active Stores and Ratio of Active Stores to All Registered Stores in Each Category" of the quarterly financial results materials.

^{*} Excel data is also available on our website.