



2023/6/5

ABC-MART, INC.

Monthly Sales Report for May 2023, FY 2024

*** *ABC-MART* Sales Summary fiscal period from MAR 1, 2023 to FEB 29, 2024 (% change compare with last year)

		(%)									
		2023			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Existing Stores	Sales	23.2	22.8	15.6	20.4						
	Number of Customers	11.4	11.1	4.1	8.7						
	Sales per customer	10.6	10.5	11.0	10.7						
All Stores	Sales	25.0	23.7	16.3	21.6						
	Number of Customers	12.8	11.8	4.8	9.7						
	Sales per customer	10.9	10.6	10.9	10.8						
		SEP	OCT	NOV	3Q	DEC	2024		4Q	2nd Half	Full Year
							JAN	FEB			
Existing Stores	Sales										
	Number of Customers										
	Sales per customer										
All Stores	Sales										
	Number of Customers										
	Sales per customer										

Sales Report for FY 2023

		(%)									
		2022			1Q	JUN	JUL	AUG	2Q	1st Half	
		MAR	APR	MAY							
Sales	Existing Stores	4.1	12.9	10.1	8.8	6.8	1.2	16.0	7.4	8.1	
	All Stores	5.3	18.9	27.2	16.7	11.2	2.1	18.1	9.8	13.4	
		SEP	OCT	NOV	3Q	DEC	2023		4Q	2nd Half	Full Year
							JAN	FEB			
Sales	Existing Stores	18.1	20.2	12.9	16.9	13.9	21.8	39.8	22.4	19.8	14.0
	All Stores	18.5	21.7	14.0	18.0	14.7	23.0	42.4	23.8	21.0	17.2

◇ Sales Summary

In May, the Golden Week period also brought in large crowds, and sales were particularly strong at street stores in central city and shopping centers in the suburbs. By product, summer T-shirts, sandals, and waterproof shoes performed well. All stores sales grew 16.3% to a year ago in this month. Existing stores sales also showed a year on year growth of 15.6% compared to the same period in the previous year. *Please see the above for the results of the 1st Quarter.

Store Openings and Closings

Opened: 0 store
 Closed: 2 stores

Number of stores: 1,085 stores