

FOR IMMEDIATE RELEASE

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**Notice Concerning Smart Lock Installation in More Than 100,000 Apartment Rooms
Offer Increased Tenants' Convenience and Promote DX Strategies**

Leopalace21 Corporation (Headquarters: Nakano-ku, Tokyo; President and CEO: Bunya Miyao; the "Company") announced that the number of units with Smart Lock installed in the Company's managed apartments exceeded 100,000, the largest scale in Japan's rental housing management industry.



An infographic with a dark blue background. On the right, a woman in a dark blazer is using a smartphone to unlock a door with a smart lock. On the left, white text reads 'Leopalace21's apartment units with Smart Lock, exceeded 100,000'. Below this are three white callout boxes with blue text: 'Do not need to carry the key. Door can be unlocked by your smartphone.', 'Door unlockable also by your smart card or PIN entry in a numerical keypad', and 'Increased security due to self-locking functionality'.

■ Aiming for achieving installation target of 440,000 apartment rooms

The Company has been installing the smart lock to its managed apartment rooms when a tenant leaves the room at the expiry of the rental agreement so that a new tenant can enjoy the convenience of the smart lock. Current tenants in the apartments managed by the Company will also be benefited sequentially as the installation progresses.

We will continue to install the smart locks, aiming to install them in total 440,000 rooms, thereby improving convenience for the tenants and promoting DX strategies as a leading company in the industry.

- Benefits of the smart lock

The customers can view rooms during apartment hunting or simply move into the room, without taking the time to visit the leasing sales office just to receive the key. On top of saving time and effort, it enables a non-face-to-face procedure as a protective measure against infectious diseases. It brings about the benefits to the tenants of reducing the risk of lost key and to the owners of enhancing the value of existing apartments by increased security due to self-locking door functionality.

The Company has been realizing the real estate tech business through the introduction of web-based customer service and online room viewing, *Leo-sign*, an electronic contract management system for corporate customers, web-based contract signing service for individual customers, and AI-powered speech dialogue system and chatbot tool.

The Company will continue to promote the IT-combined real estate business based on various latest technologies in line with the changing times to improve customer convenience and provide better living solutions.

END