



July 10, 2023

Company name: USEN-NEXT HOLDINGS Co., Ltd.
Representative: Yasuhide Uno, President, Representative
Director & CEO
(Securities code: 9418, TSE Prime Market)
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Notice on Revision of Full-year Financial Results Forecasts and Revision of Dividend Forecast (Increase)

USEN-NEXT HOLDINGS Co., Ltd. (the “Company”) hereby announces that at a meeting of the Board of Directors held today, the Company passed a resolution to revise its full-year financial results forecasts and year-end dividend forecast for the fiscal year ending August 31, 2023. Details are as follows.

1. Reasons for revising the financial results forecasts

Net sales are expected to exceed the forecast made at the beginning of the fiscal year primarily due to the fact that the net increase in the number of subscribers in the Content Distribution Business has been trending higher than expected, sales of Premium Platform Japan, Inc., whose management was integrated with that of the Company on March 31, 2023, are now added to the net sales of the Company, and the number of contracts for U-POWER service in the Energy Business, which adopts a model to purchase electricity in the market, has been surpassing the expectation.

In addition, in terms of profit, while the Content Distribution Business is expected to generate larger net sales but smaller profit than the forecasts made at the beginning of the fiscal year due to an increase in acquisition costs, which are upfront costs, associated with the net increase in the number of subscribers, which has beaten the expectation, the Store Services Business, the Communications Business, and the Energy Business expect net sales and profit larger than the forecasts owing to solid performance. As a result, operating profit, ordinary profit, and profit attributable to owners of parent are all expected to top the forecasts made at the beginning of the fiscal year.

2. Details of the revision of the financial results forecasts for the fiscal year ending August 31, 2023 (September 1, 2022 to August 31, 2023)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Million yen	Million yen	Million yen	Million yen	Yen
Previous forecast (A)	247,000	18,400	17,300	9,200	153.10
New forecast (B)	270,000	20,500	19,000	10,500	175.74
Change (B-A)	23,000	2,100	1,700	1,300	—
Percentage change (%)	9.3%	11.4%	9.8%	14.1%	—
Reference: Consolidated financial results for the fiscal year ended August 31, 2022	237,927	17,321	16,241	8,687	144.59

	EBITDA	Adjusted EPS
	Million yen	Yen
Previous forecast (A)	28,500	205.36
New forecast (B)	30,000	227.63
Change (B-A)	1,500	–
Percentage change (%)	5.3%	–
Reference: Consolidated financial results for the fiscal year ended August 31, 2022	26,269	194.48

3. Reasons for revising the dividend forecast

The Company views internal reserves as a key business strategy to enable shareholder returns through the stable distribution of dividends and flexible business activities that will lead to improved corporate value in the future, while taking into account operating results and the business environment.

Based on the above policy, as for the dividend forecast for the fiscal year ending August 31, 2023, the Company announced on April 10, 2023 that the Company decided to pay an interim dividend of ¥10.00 per share and revised its year-end dividend forecast to ¥10.00 per share. However, considering the details of the financial results for the nine months ended May 31, 2023 announced today and the revision of the full-year financial results forecasts for the fiscal year ending August 31, 2023, the Company revised its year-end dividend forecast upward to ¥11.00 per share.

4. Details of the revision of the dividend forecast for the fiscal year ending August 31, 2023
(September 1, 2022 to August 31, 2023)

	Annual dividend (Yen)		
	End of second quarter	End of fiscal year	Total
Previous forecast (Announced on April 10, 2023)		10.00	20.00
Revised forecast		11.00	21.00
Results for the fiscal year ending August 31, 2023	10.00		
Results for the fiscal year ended August 31, 2022	0.00	15.00	15.00

Note: The above forecast was determined based on information available as of the date of the announcement.
Actual figures may differ due to various factors in the future.