

Company name	AEON CO., LTD.
Listings	TSE PRIME of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in June 2023

June Sales Trends:

In June, we strengthened our sales floors by offering fashionable swimsuits and yukata (summer kimono) in preparation for many events such as fireworks festivals and summer festivals to be held in various regions. The assortment of high-end foods using special ingredients that can be enjoyed together with the family was strengthened for Father's Day and local fairs. TOPVALU expanded its lineup of bargain-priced, high-value-added products such as a new genre of yogurt low in calories and sugar, and nuts and dried fruits that offer a new way of eating as an evolutionary snack.

In the General Merchandise Store Business company AEON Retail, same-store sales increased for the 12th consecutive month. In Food Products Division, same-store sales increased for the 10th consecutive month, thanks to strong sales in the Grocery, which expanded sales of TOPVALU products, and the Delicatessen, which strengthened its lineup of high-end foods for Father's Day, as well as in the Daily Products, Seafood, and Livestock. Same-store sales in the Health & Beauty Care Division increased for the 16th consecutive month, thanks to strong sales of pharmaceutical dispensing, cosmetics, and pet supplies. AEON Style Shop Online held the "BUZZTTO SALE" utilizing points and coupons, and sales during the sale period, which rolled out limited-time-only deals, exceeded the previous year's results by 20%.

In the Supermarket Business, a total of 10 major companies' same-store sales exceeded the previous year for the fourth consecutive month, thanks to demand for outings such as festivals, fireworks festivals, and sea bathing, which were revived after COVID-19. Maxvalu Tokai renovated its stores, expanding its lineup of partially-prepared foods, retort-pouch products, frozen foods, and local products (regional products). In addition, Fuji Retailing began pre-sales of "BARREAL GRAND" (low-malt beer) on June 1, prior to the full-scale introduction of TOPVALU.

In the Services and Specialty Store Business, COX was plagued by unseasonable weather this year in contrast to last year's heat wave, but sales of men's cut-up T-shirts and linen shirts and women's printed T-shirts and design cut-and-sew garments were strong. In addition, the summer sale in the second half of the month saw strong sales of the "Good Value for Money" product line, which led to 100.7% YoY in same-store sales.

(Unit : %)

FY2023	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	104.4	106.1	104.6	104.0								
	Same stores	102.2	103.8	102.4	102.0								
AEON Hokkaido Corporation	All stores	101.3	104.3	104.0	104.5								
	Same stores	101.2	104.1	103.8	104.3								
AEON KYUSHU CO., LTD.	All stores	107.0	108.3	107.0	105.5								
	Same stores	106.4	108.0	106.6	105.1								
Maxvalu Tokai Co., Ltd.	All stores	101.8	105.5	105.1	105.5								
	Same stores	101.6	104.8	104.2	104.5								
FUJI RETAILING CO.,LTD.	All stores	105.0	108.3	105.2	103.0								
	Same stores	102.5	105.8	102.8	100.8								
Maxvalu Nishinohon Co., Ltd.	All stores	100.5	102.6	102.7	102.2								
	Same stores	100.6	102.5	102.5	102.1								
MINISTOP CO., LTD.	All stores	97.5	98.1	96.5	97.5								
	Same stores	101.0	101.9	99.8	100.6								
COX CO., LTD.	All stores	105.6	100.1	103.3	96.4								
	Same stores	107.1	103.6	106.3	100.7								
GFOOT CO., LTD.	All stores	104.4	101.2	99.3	98.9								
	Same stores	109.7	106.2	104.2	104.9								
CAN DO CO., LTD.	All stores	106.8	106.0	106.8	104.9								
	Same stores	104.5	105.2	104.5	102.7								

※Figures above are based on each company's disclosure policy.

※1. AEON Retail merged with Shimizu Trading Co., Ltd. on March 1, 2023.

※2. All-store and same-store year-on-year sales of the above companies were calculated excluding the impact of the application of "Accounting Standard for Revenue Recognition (ASBJ Statement No. 29)".

※3. Regarding Can Do Co., Ltd., all-store and same-store sales YoY are calculated after applying the revenue recognition standard mentioned above.

※4. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., Ltd and WELCIA HOLDINGS CO., LTD. will be announced on the AEON website at a later date.

«YoY difference in number of days in the month»

①Weekends: Sat.±0day, Sun. ±0day, National holidays: National holidays: This year; June Non. , Last year; June Non.

②Customer gratitude day: This year ; June 20th (Tue.), 30th (Fri.). Last year ; June 20th (Mon.), 30th (Thu.).