

July 27, 2023

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## Notification of Revisions to Earnings Forecasts and Dividend Forecast for the Fiscal Year Ending September 30, 2023

Financial Partners Group Co., Ltd. (FPG) announces the following revisions to the earnings forecasts and dividend forecast for the fiscal year ending September 30, 2023, previously announced on April 25, 2023, based on recent performance trends.

### 1. Revisions of Earnings Forecasts

Revisions of consolidated earnings forecasts for the fiscal year ending September 30, 2023 (from October 1, 2022, to September 30, 2023)

(Millions of yen)

	Net sales	Operating income	Ordinary income	Profit attributable to owners of parent	Net income per share
Previous forecast (A)	57,000	15,700	15,500	10,500	122.95 yen
Revised forecast (B)	58,500	16,700	16,500	11,200	131.14 yen
Change (B – A)	1,500	1,000	1,000	700	
Rate of change (%)	2.6	6.4	6.5	6.7	
(Reference) Previous full-year results (FY9/2022)	59,193	11,744	12,466	8,475	99.24 yen

#### Reason for revision

In the Leasing Fund Business, as in the first half of the fiscal year, we continued aggressive equity placement sales in the third quarter on the strength of ample inventory. As a result, the equity sales amount exceeded 100 billion yen for the first time in four fiscal years since September 2019, and sales for the first nine months of the fiscal year are expected to exceed the actual results for the full year of the previous fiscal year. In the Real Estate Fund Business, Domestic Real Estate showed a steady increase in sales for three consecutive quarters, while International Real Estate continued to be strong, with cumulative sales exceeding 15 billion yen within a year since the launch of the business. In terms of profit, we expect to exceed record-high income on a full-year basis as of the end of the first nine months of the fiscal year.

Based on these results, we expect full-year net sales, operating income, ordinary income, and profit attributable to owners of parent to exceed the previously announced full-year forecasts and have therefore decided to make further upward revisions to our full-year earnings forecasts, as described above. The results for the first nine months of the fiscal year are scheduled to be announced on July 31, 2023.

## 2. Revision to the Dividend Forecast

	Annual dividend per share			Payout ratio (consolidated)
	Interim	Year-end	Total	
Previous forecast (Announced on Apr. 25, 2023)		61.50 yen	61.50 yen	50.0%
Revised forecast		65.60 yen	65.60 yen	50.0%
Current period results	0.00 yen			
Previous period results (FY9/2022)	0.00 yen	50.00 yen	50.00 yen	50.4%

### Reason for revision

Our basic policy on shareholder returns is to pay continuous and stable dividends while securing the internal reserves necessary for sustainable growth and increased corporate value, with a target consolidated dividend payout ratio of 50%. In accordance with the upward revision of the earnings forecasts, we have revised the dividend forecast for the current fiscal year to 65.60 yen per share, based on the above basic policy.

(Note) The above forecasts are based on assessments made on the available information as of the announcement date, and actual performance may change due to various factors.