

Consolidated Financial Results for the First Quarter Ended June 30, 2023 (International Financial Reporting Standards)

Company Name: LIXIL CORPORATION Stock Listings: Tokyo, Nagoya
Code Number: 5938 URL: https://www.lixil.com/en/investor/
Representative: Kinya Seto, Director, Representative Executive Officer, President & CEO Telephone: +81-50-1790-5041

Representative: Kinya Seto, Director, Representative Executive Officer, President & CEO Telep Contact: Kayo Hirano, Senior Vice President, Leader, Investor Relations Office

and Leader, Finance & Treasury - Corporate Accounting & Treasury/Tax

Scheduled date of issue of quarterly financial report: August 10, 2023

Preparation of supplementary materials for quarterly financial results: Yes

Information meeting for quarterly financial results to be held:

Yes (For investment analysts and institutional investors)

(Amounts less than one million Japanese yen are rounded)

1. Consolidated Financial Results for the Q1 of FY Ending March, 2024 (April 1 through June 30, 2023)

(1) Consolidated Operating Results

(% indicate changes from the figures of corresponding period of the previous fiscal year)

| | | From Continuing Operations | | | | | | | | |
|-------------|-------------|----------------------------|---------------|-------|------------------|-------|-------------------|-------|----------------|---------|
| | Revenue | | Core earnings | | Operating profit | | Profit before tax | | Profit for the | quarter |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FYE 2024 Q1 | 359,157 | -0.3 | 3,744 | -46.3 | 2,425 | -79.9 | 378 | -96.9 | 149 | -97.8 |
| FYE 2023 Q1 | 360,291 | 4.2 | 6,977 | -69.8 | 12,067 | -49.6 | 12,031 | -47.5 | 6,739 | -60.1 |

| | Including Discontinued Operations | | | | | | | |
|-------------|-----------------------------------|-------|-------------|-------|--|-------|-----------------------------|-------------------------------|
| | Profit for the quarter | | | | Total comprehensive income for the quarter | | Basic earnings per share | Diluted earnings per share |
| | Million yen | % | Million yen | % | Million yen | % | Yen | Yen |
| FYE 2024 Q1 | 81 | -98.6 | 377 | -93.4 | 35,087 | -12.0 | 1.31 | 1.31 |
| FYE 2023 Q1 | 5,901 | -65.0 | 5,734 | -65.9 | 39,888 | 135.9 | 19.79 | 19.79 |

Note: Core earnings is calculated by deducting the cost of sales and selling, general and administrative expenses (SG&A) from revenue.

(2) Consolidated Financial Position

| (2) Consonauted Financial Fosition | | | | | | | |
|------------------------------------|-------------|--------------|---|--|--|--|--|
| Total assets | | Total equity | Equity attributable to owners of the parent | Ratio of equity attributable to owners of the parent to total assets | | | |
| | Million yen | Million yen | Million yen | % | | | |
| FYE 2024 Q1 | 1,914,866 | 649,907 | 647,630 | 33.8 | | | |
| FYE 2023 | 1,853,534 | 627,720 | 625,433 | 33.7 | | | |

2. Cash Dividends

| | Dividends per share | | | | | | | | | |
|------------|---------------------|-----------|-----------|---------------|--------------|--|--|--|--|--|
| | End of Q1 | End of Q2 | End of Q3 | End of period | For the year | | | | | |
| | Yen | Yen | Yen | Yen | Yen | | | | | |
| FYE 2023 | _ | 45.00 | _ | 45.00 | 90.00 | | | | | |
| FYE 2024 | _ | | | | | | | | | |
| FYE 2024 | | 45.00 | _ | 45.00 | 90.00 | | | | | |
| (forecast) | | 45.00 | _ | 45.00 | 90.00 | | | | | |

Note: Revision of dividends forecast after the recent announcement: None

3. Consolidated Forecast for the FY Ending March, 2024 (April 1, 2023 through March 31, 2024)

(% indicate changes from the figures of corresponding period of the previous fiscal year)

| | | From Continuing Operations | | | | | | | | |
|----------|-------------|----------------------------|---------------|------|------------------|------|-------------------|-----|---------------------|-------|
| | Revenue | | Core earnings | | Operating profit | | Profit before tax | | Profit for the year | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| FYE 2024 | 1,530,000 | 2.3 | 40,000 | 55.4 | 28,000 | 12.4 | 21,000 | 6.3 | 11,100 | -34.3 |

| | Including Discontinued | | | | ations |
|----------|------------------------|-------|----------------------|--------|----------------|
| | Profit for the year | | Profit for the | e year | Basic earnings |
| | | | attributabl | e to | per share |
| | | | owners of the parent | | per snare |
| | Million yen | % | Million yen | % | Yen |
| FYE 2024 | 11,100 | -30.7 | 11,000 | -31.2 | 38.32 |

Note: Revision of consolidated operating performance forecast after the recent announcement: None

* Notes

(1) Changes in significant subsidiaries, which affected the scope of consolidation during this period: None Newly consolidated company: None Excluded company: None

- (2) Changes in accounting policies and accounting estimate
 - (i) Changes in accounting policies required by IFRS: None
 - (ii) Other changes: None
 - (iii) Changes in accounting estimate: None
- (3) Outstanding shares (Common shares)

| (i) Outstanding shares including treasury shares | (June 30, 2023) | 287,211,790 shares | (FY ended March 31, 2023) | 287,109,659 shares |
|--|-----------------|--------------------|---------------------------|--------------------|
| (ii) Treasury shares | (June 30, 2023) | 53,878 shares | (FY ended March 31, 2023) | 51,992 shares |
| (iii) Average number of shares during three months (Apr - Jun) | (June 30, 2023) | 287,107,957 shares | (June 30, 2022) | 289,793,042 shares |

^{*} This financial results report is exempt from review procedures under Japan's Financial Instruments and Exchange Law.

(Cautionary statements with respect to forward-looking statements)

Performance forecast and other forward-looking statements contained in this report are based on information currently available and on certain assumptions deemed rational at the time of this report's release. Due to various circumstances, however, actual results may differ significantly from such statements.

(How to access supplementary financial results material)

Presentation material to supplement the financial results announcement has been posted on TDnet and the Company's website.

^{*}Appropriate use of financial forecasts, other special items

Table of Contents

| I. Consolidated Financial Statements | 2 |
|--|----|
| (1) Consolidated Statement of Financial Position | 2 |
| (2) Consolidated Statements of Profit or Loss and Comprehensive Income | 4 |
| Consolidated Statement of Profit or Loss | 4 |
| Consolidated Statement of Comprehensive Income | 5 |
| (3) Consolidated Statement of Changes in Equity | 6 |
| (4) Consolidated Statement of Cash Flows | 8 |
| (5) Notes related to Financial Statements | 10 |
| (Notes related to Going Concern Assumptions) | 10 |
| (Segment Information) | 10 |

1. Consolidated Financial Statements

(1) Consolidated Statement of Financial Position

| | | (Onit. Millions of yen) |
|---|----------------------|------------------------------------|
| | As of March 31, 2023 | End of Q1 (As of June 30, 2023) |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | Y 106,677 | Y 110,387 |
| Trade and other receivables | 291,736 | 286,236 |
| Inventories | 276,645 | 279,245 |
| Contract assets | 19,218 | 21,728 |
| Income taxes receivable | 3,884 | 4,681 |
| Other financial assets | 20,972 | 23,832 |
| Other current assets | 25,401 | 26,411 |
| Subtotal | 744,533 | 752,520 |
| Assets held for sale | _ | 10,332 |
| Total current assets | 744,533 | 762,852 |
| Non-current assets: | | |
| Property, plant and equipment | 376,964 | 380,620 |
| Right of use assets | 63,102 | 64,321 |
| Goodwill and other intangible assets | 507,732 | 544,742 |
| Investment property | 4,898 | 3,062 |
| Investments accounted for using the equity method | 8,633 | 8,556 |
| Other financial assets | 51,844 | 54,666 |
| Deferred tax assets | 93,066 | 93,058 |
| Other non-current assets | 2,762 | 2,989 |
| Total non-current assets | 1,109,001 | 1,152,014 |
| Total assets | Y 1,853,534 | Y 1,914,866 |

| | | (Unit: Millions of yen) |
|---|----------------------|------------------------------------|
| | As of March 31, 2023 | End of Q1 (As of June 30, 2023) |
| LIABILITIES AND EQUITY | | |
| LIABILITIES | | |
| Current liabilities: | | |
| Trade and other payables | Y 320,388 | Y 262,961 |
| Bonds and borrowings | 209,028 | 284,535 |
| Lease liabilities | 18,692 | 19,454 |
| Contract liabilities | 8,962 | 10,644 |
| Income taxes payable | 8,698 | 7,701 |
| Other financial liabilities | 4,860 | 6,654 |
| Provisions | 1,894 | 1,367 |
| Other current liabilities | 79,680 | 93,597 |
| Subtotal | 652,202 | 686,913 |
| Liabilities directly associated with the assets held for sale | _ | 241 |
| Total current liabilities | 652,202 | 687,154 |
| Non-current liabilities: | | |
| Bonds and borrowings | 345,478 | 335,588 |
| Lease liabilities | 45,202 | 45,694 |
| Other financial liabilities | 28,274 | 28,727 |
| Net defined benefit liabilities | 70,102 | 77,536 |
| Provisions | 7,281 | 7,465 |
| Deferred tax liabilities | 66,685 | 71,229 |
| Other non-current liabilities | 10,590 | 11,566 |
| Total non-current liabilities | 573,612 | 577,805 |
| Total liabilities | 1,225,814 | 1,264,959 |
| EQUITY | | |
| Share capital | 68,418 | 68,530 |
| Capital surplus | 221,812 | 221,528 |
| Treasury shares | -113 | -116 |
| Other components of equity | 68,154 | 104,863 |
| Retained earnings | 267,162 | 252,825 |
| Equity attributable to owners of the parent | 625,433 | 647,630 |
| Non-controlling interests | 2,287 | 2,277 |
| Total equity | 627,720 | 649,907 |
| Total liabilities and equity | Y 1,853,534 | Y 1,914,866 |

(2) Consolidated Statements of Profit or Loss and Comprehensive Income Consolidated Statement of Profit or Loss

| | | (Unit: Millions of yen) |
|---|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2022 | Three months ended June 30, 2023 |
| Continuing operations | | |
| Revenue | Y 360,291 | Y 359,157 |
| Cost of sales | -243,899 | -243,513 |
| GROSS PROFIT | 116,392 | 115,644 |
| | | |
| Selling, general and administrative expenses | -109,415 | -111,900 |
| Other income | 6,820 | 1,241 |
| Other expenses | -1,730 | -2,560 |
| OPERATING PROFIT | 12,067 | 2,425 |
| | | |
| Finance income | 1,276 | 1,121 |
| Finance costs | -1,312 | -3,113 |
| Share of loss of associates accounted | -0 | -55 |
| for using the equity method | | |
| PROFIT BEFORE TAX FROM CONTINUING OPERATIONS | 12,031 | 378 |
| Income tax expenses | -5,292 | -229 |
| PROFIT FOR THE QUARTER FROM CONTINUING OPERATIONS | 6,739 | 149 |
| Discontinued approxima | | |
| Discontinued operations | 030 | 60 |
| LOSS FOR THE QUARTER FROM DISCONTINUED OPERATIONS | -838 | -68 |
| PROFIT FOR THE QUARTER | 5,901 | 81 |
| | | |
| Profit (loss) for the quarter attributable to: | | |
| Owners of the parent | | |
| Continuing operations | 6,572 | 445 |
| Discontinued operations | -838 | -68 |
| Total | 5,734 | 377 |
| Non-controlling interests | 167 | -296 |
| PROFIT FOR THE QUARTER | Y 5,901 | Y 81 |

| | | _ ` , |
|---------------------------|-------------------------------------|-------------------------------------|
| | Three months ended June 30, 2022 | Three months ended June 30, 2023 |
| Earnings (loss) per share | | |
| Basic (yen per share) | | |
| Continuing operations | 22.68 | 1.55 |
| Discontinued operations | -2.89 | -0.24 |
| Total | 19.79 | 1.31 |
| Diluted (yen per share) | | |
| Continuing operations | 22.68 | 1.55 |
| Discontinued operations | -2.89 | -0.24 |
| Total | 19.79 | 1.31 |

Consolidated Statement of Comprehensive Income

| | Three months endo | ed Three mon June 30 | |
|---|-------------------|-------------------------|--------|
| PROFIT FOR THE QUARTER | Y 5,90 |)1 Y | 81 |
| OTHER COMPREHENSIVE INCOME | | | |
| Items that will not be reclassified subsequently to profit or loss | | | |
| Net fair value (loss) gain on equity instruments measured | | _ | |
| through other comprehensive income | -36 | 0/ | 2,882 |
| Remeasurements of defined benefit pension plans | 7,44 | 15 | -1,499 |
| Total items that will not be reclassified subsequently to profit or loss | 7,07 | 78 | 1,383 |
| Items that may be reclassified subsequently to profit or loss | | | |
| Exchange differences on translation of foreign operations | 30,04 | 14 | 33,522 |
| Net fair value gain (loss) on hedging instruments entered into for cash flow hedges | -3,13 | 31 | 102 |
| Share of other comprehensive income of associates accounted | | -4 | -1 |
| for using the equity method | 20.00 | 10 | 22.622 |
| Total items that may be reclassified subsequently to profit or loss | 26,90 | 19 | 33,623 |
| Other comprehensive income, net of tax | 33,98 | 37 | 35,006 |
| TOTAL COMPREHENSIVE INCOME FOR THE QUARTER | 39,88 | 38 | 35,087 |
| Total comprehensive income for the quarter attributable to: | | | |
| Owners of the parent | 39,57 | 77 | 35,290 |
| Non-controlling interests | 3 | 11 | -203 |
| TOTAL COMPREHENSIVE INCOME FOR THE QUARTER | Y 39,88 | 8 Y | 35,087 |

(3) Consolidated Statement of Changes in Equity

| | Equity attributable to owners of the parent | | | | | | | | | |
|---|---|---------------------|--------------------|---|--|--|---|--|--|--|
| | | <u> </u> | ., attinbutu | Other components of equity | | | | | | |
| | Share capital | Capital reserves | Treasury shares | Net fair value gain (loss) on equity instrument measured through other comprehen- sive income | Remeasu- rements of defined benefit pension plans | Exchange differences on translation of foreign operations | Net fair value gain (loss) on hedging instruments entered into for cash flow hedges | | | |
| BALANCE AS OF APRIL 1, 2022 | 68,418 | 278,635 | -47,542 | 13,327 | _ | 28,613 | 2,867 | | | |
| Hyperinflation adjustment | _ | | _ | _ | _ | _ | _ | | | |
| Restated balance as of April 1, 2022 | 68,418 | 278,635 | -47,542 | 13,327 | | 28,613 | 2,867 | | | |
| Profit for the quarter | _ | _ | _ | _ | _ | _ | _ | | | |
| Other comprehensive income | _ | _ | _ | -367 | 7,445 | 29,900 | -3,131 | | | |
| Total comprehensive income for the quarter | _ | | _ | -367 | 7,445 | 29,900 | -3,131 | | | |
| Purchase of treasury shares | _ | -5 | -6,750 | _ | _ | _ | _ | | | |
| Disposal of treasury shares | _ | 0 | 0 | _ | _ | _ | _ | | | |
| Share-based payment transactions | _ | 145 | 544 | _ | _ | _ | _ | | | |
| Dividends | _ | _ | _ | _ | _ | _ | _ | | | |
| Changes in interests in subsidiaries that do not result in the Group losing | _ | -50 | _ | _ | _ | _ | _ | | | |
| control over the subsidiaries Transfers from other components of | _ | _ | _ | -3,326 | -7,445 | _ | _ | | | |
| equity to retained earnings | | 00 | 6 206 | | | | | | | |
| Total transactions with owners | | 90 | -6,206 | -3,326 | -7,445 | F0 F43 | 264 | | | |
| BALANCE AS OF JUNE 30, 2022 | 68,418 | 278,725 | -53,748 | 9,634 | | 58,513 | -264 | | | |
| BALANCE AS OF APRIL 1, 2023 | 68,418 | 221,812 | -113 | 9,839 | _ | 56,772 | 1,522 | | | |
| Profit for the quarter | - | | _ | _ | _ | _ | | | | |
| Other comprehensive income | _ | _ | _ | 2,882 | -1,499 | 33,429 | 102 | | | |
| Total comprehensive income for the quarter | _ | _ | _ | 2,882 | -1,499 | 33,429 | 102 | | | |
| Purchase of treasury shares | _ | _ | -3 | | | | | | | |
| Disposal of treasury shares | _ | -0 | 0 | _ | _ | _ | _ | | | |
| Share-based payment transactions | 112 | -91 | _ | _ | _ | _ | _ | | | |
| Dividends | | _ | _ | _ | _ | _ | _ | | | |
| Changes in interests in subsidiaries | | | | | | | | | | |
| that do not result in the Group losing | _ | -193 | _ | _ | _ | _ | _ | | | |
| control over the subsidiaries Transfers from other components of | | _ | _ | 297 | 1,499 | _ | _ | | | |
| equity to retained earnings | | | | | | | | | | |
| Total transactions with owners | 112 | -284 | -3 | 297 | 1,499 | | _ | | | |
| BALANCE AS OF JUNE 30, 2023 | 68,530 | 221,528 | -116 | 13,018 | _ | 90,201 | 1,624 | | | |

| | | | | | (Unit: Millio | ons of yen) |
|--|------------|---------------|----------------------|---------|--------------------------|-------------|
| | Equity att | tributable to | | | | |
| | Other com | ponents of | | | | |
| | equ | uity | | | | |
| | | | Retained | | Non- | Total |
| | Other | Total | earnings (losses) | Total | controlling interests | equity |
| BALANCE AS OF APRIL 1, 2022 | 147 | 44,954 | 267,920 | 612,385 | 2,583 | 614,968 |
| Hyperinflation adjustment | _ | _ | 543 | 543 | _ | 543 |
| Restated balance as of April 1, 2022 | 147 | 44,954 | 268,463 | 612,928 | 2,583 | 615,511 |
| Profit for the quarter | _ | | 5,734 | 5,734 | 167 | 5,901 |
| Other comprehensive income | -4 | 33,843 | _ | 33,843 | 144 | 33,987 |
| Total comprehensive income for the quarter | -4 | 33,843 | 5,734 | 39,577 | 311 | 39,888 |
| Purchase of treasury shares | _ | | _ | -6,755 | _ | -6,755 |
| Disposal of treasury shares | _ | _ | _ | 0 | _ | 0 |
| Share-based payment transactions | -111 | -111 | _ | 578 | _ | 578 |
| Dividends | _ | _ | -13,083 | -13,083 | _ | -13,083 |
| Changes in interests in subsidiaries that do not result in the Group losing | _ | _ | _ | -50 | -89 | -139 |
| control over the subsidiaries Transfers from other components of equity to retained earnings | _ | -10,771 | 10,771 | _ | _ | _ |
| Total transactions with owners | -111 | -10,882 | -2,312 | -19,310 | -89 | -19,399 |
| BALANCE AS OF JUNE 30, 2022 | 32 | 67,915 | 271,885 | 633,195 | | 636,000 |
| | | ,, | , | | , | |
| BALANCE AS OF APRIL 1, 2023 | 21 | 68,154 | 267,162 | 625,433 | 2,287 | 627,720 |
| Profit for the quarter | _ | _ | 377 | 377 | | 81 |
| Other comprehensive income | -1 | 34,913 | _ | 34,913 | 93 | 35,006 |
| Total comprehensive income for the quarter | -1 | 34,913 | 377 | 35,290 | | 35,087 |
| Purchase of treasury shares | _ | | _ | -3 | _ | -3 |
| Disposal of treasury shares | _ | _ | _ | 0 | _ | 0 |
| Share-based payment transactions | _ | _ | _ | 21 | _ | 21 |
| Dividends | _ | _ | -12,918 | -12,918 | _ | -12,918 |
| Changes in interests in subsidiaries | | | | , | | , |
| that do not result in the Group losing | - | _ | - | -193 | 193 | _ |
| control over the subsidiaries Transfers from other components of | | 1 706 | 1 706 | | | |
| equity to retained earnings | | 1,796 | -1,796 | | _ | _ |
| Total transactions with owners | _ | 1,796 | -14,714 | -13,093 | 193 | -12,900 |
| BALANCE AS OF JUNE 30, 2023 | 20 | 104,863 | 252,825 | 647,630 | 2,277 | 649,907 |

(4) Consolidated Statement of Cash Flows

| | | onths ended 30, 2022 | Three months ende | | |
|---|---|-------------------------|-------------------|---------|--|
| OPERATING ACTIVITIES: | | | | | |
| Profit before tax from continuing operations | Υ | 12,031 | Υ | 378 | |
| Loss before tax from discontinued operations | | -1,206 | | -98 | |
| Profit before tax | | 10,825 | | 280 | |
| Depreciation and amortization | | 19,940 | | 19,687 | |
| Impairment losses | | 50 | | 91 | |
| Loss recognized on the measurement to fair value, less costs to sell the disposal group held for sale | | _ | | 1,097 | |
| Interest and dividend income | | -994 | | -868 | |
| Interest expense | | 1,060 | | 2,246 | |
| Share of (profit) loss of associates accounted for using the equity method | | 0 | | 55 | |
| Gain on disposal of assets held for sale | | -5,233 | | _ | |
| Losses (gains) on disposal of property, plant and equipment | | 644 | | 300 | |
| Decrease (increase) in trade and other receivables | | 3,239 | | 11,464 | |
| Decrease (increase) in inventories | | -32,357 | | -1,634 | |
| (Decrease) increase in trade and other payables | | -7,643 | | -60,895 | |
| (Decrease) increase in net defined benefit liabilities | | -10,629 | | 2,553 | |
| Other | | 9,946 | | 6,898 | |
| Subtotal | | -11,152 | | -18,726 | |
| Interest received | | 191 | | 316 | |
| Dividends received | | 874 | | 675 | |
| Interest paid | | -1,031 | | -1,956 | |
| Income taxes paid | | -5,416 | | -3,269 | |
| Net cash used in operating activities | Υ | -16,534 | Υ | -22,960 | |

| | 1 | | (| ivillions of yen) | |
|---|-------------------------------------|---------|-------------------------------------|-------------------|--|
| | Three months ended June 30, 2022 | | Three months ended June 30, 2023 | | |
| INVESTING ACTIVITIES: | | | | | |
| (Increase) decrease in time deposits | Υ | 843 | Υ | -2,499 | |
| Purchase of property, plant and equipment | | -8,021 | | -9,208 | |
| Proceeds from disposal of property, plant and equipment | | 312 | | 16 | |
| Purchase of intangible assets | | -2,493 | | -3,383 | |
| Decrease (increase) in short-term loans receivable | | 40 | | 1,282 | |
| Payments for acquisition of investments | | -3,534 | | -28,103 | |
| Proceeds from sale and redemption of investments | | 13,986 | | 29,418 | |
| Other | | 2,841 | | -95 | |
| Net cash (used) generated in investing activities | Υ | 3,974 | Υ | -12,572 | |
| FINANCING ACTIVITIES: | | | | | |
| Dividends paid | Υ | -13,083 | Υ | -12,918 | |
| (Decrease) increase in short-term borrowings and commercial paper | | 40,949 | | 35,840 | |
| Proceeds from long-term borrowings | | _ | | 20,000 | |
| Repayment of long-term borrowings | | -2,355 | | -524 | |
| Lease liabilities paid | | -4,979 | | -5,384 | |
| Payments for acquisition of treasury shares | | -6,756 | | -4 | |
| Other | | 392 | | -36 | |
| Net cash flows from financing activities | Υ | 14,168 | Y | 36,974 | |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | 1,608 | | 1,442 | |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR | | 100,404 | | 106,677 | |
| EFFECTS OF EXCHANGE RATE CHANGES ON THE BALANCE OF | | 2 006 | | 2 260 | |
| CASH AND CASH EQUIVALENTS HELD IN FOREIGN CURRENCIES | | 3,906 | | 2,268 | |
| CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER | Υ | 105,918 | Υ | 110,387 | |

(5) Notes related to Financial Statements

(Notes related to Going Concern Assumptions) Not applicable.

(Segment Information)

Information on the amounts of revenue, profit or loss, and other items for each reportable segment

For the three months ended June 30, 2022 (April 1 through June 30, 2022)

| | l | Reportable | e Seg | gments | | | | | | |
|---|----|-------------------------------|-------|---------------------------------|---|------------------------------|---|--------|-------------|---------|
| | Te | Water chnology susiness | Те | Housing chnology Business | | Total Reconciliat (Note 2 | | | Consolidate | |
| Revenue | | | | | | | | | | |
| Revenue from external customers | Υ | 218,837 | Υ | 141,454 | Υ | 360,291 | Υ | _ | Υ | 360,291 |
| Intersegment revenue or transfers | | 2,142 | | 1,541 | | 3,683 | | -3,683 | | _ |
| Total | | 220,979 | | 142,995 | | 363,974 | | -3,683 | | 360,291 |
| Segment profit (Note 1) | | 13,225 | | 3,130 | | 16,355 | | -9,378 | | 6,977 |
| Other income | | | | | | | | | | 6,820 |
| Other expenses | | | | | | | | | | -1,730 |
| Operating profit | | | | | | | | | | 12,067 |
| Finance income | | | | | | | | | | 1,276 |
| Finance costs | | | | | | | | | | -1,312 |
| Share of loss of associates accounted for using the equity method | | | | | | | | | | -0 |
| Profit before tax from continuing operations | | | | | | | | | | 12,031 |

For the three months ended June 30, 2023 (April 1 through June 30, 2023)

(Unit: Millions of yen)

| | | Reportable | Seç | gments | | | | | | 113 01 yell) |
|---|----|-------------------------------|-----|---------------------------------|---|--------------------------------|---|--------------|---|--------------|
| | Те | Water chnology Business | Te | Housing chnology Susiness | | Total Reconciliations (Note 2) | | Consolidated | | |
| Revenue | | | | | | | | | | |
| Revenue from external customers | Υ | 212,927 | Υ | 146,230 | Υ | 359,157 | Υ | _ | Υ | 359,157 |
| Intersegment revenue or transfers | | 1,157 | | 1,166 | | 2,323 | | -2,323 | | _ |
| Total | | 214,084 | | 147,396 | | 361,480 | | -2,323 | | 359,157 |
| Segment profit (Note 1) | | 3,786 | | 8,373 | | 12,159 | | -8,415 | | 3,744 |
| Other income | | | | | | | | | | 1,241 |
| Other expenses | | | | | | | | | | -2,560 |
| Operating profit | | | | | | | | | | 2,425 |
| Finance income | | | | | | | | | | 1,121 |
| Finance costs | | | | | | | | | | -3,113 |
| Share of loss of associates accounted for using the equity method | | | | | | | | | | -55 |
| Profit before tax from continuing operations | | | | | | | | | | 378 |

(Notes)

- 1. Segment profit is core earnings which are defined as revenue less cost of sales and selling, general and administrative expenses.
- 2. A process of Segment profit reconciliations takes place for Company expenses that are not allocated to reportable segments. These expenses primarily represent costs associated with administrative departments, including Human Resources, General Affairs, Finance and other departments of the Company.
- 3. For an international subsidiary that has been formerly classified as "Housing Technology Business", due to a change in the subsidiary's distribution, the Company reviewed the management system for this subsidiary. As a result, the Company has separated the reporting segments into "Water Technology Business" and "Housing Technology Business" from the start of the first quarter of the fiscal year ending March 2024.
 - When the revenue and segment profit related to the regarding subsidiary for the first quarter of the fiscal year ending March 2024 are aggregated by the conventional method, "Revenue from external customers" of the Water Technology business decreased by 1,344 million yen. "Intersegment revenue or transfers" and "Segment profit" of the Water Technology business increased by 1,232 million yen and 935 million yen, respectively. "Revenue from external customers" and "Intersegment revenue or transfers" of the Housing Technology business increased by 1,344 million yen and 316 million yen, respectively. "Segment profit" of the Housing Technology business decreased by 969 million yen. "Intersegment revenue or transfers" of the Reconciliations decreased by 1,548 million yen. "Segment profit" of the Reconciliations increased by 34 million yen.