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July 31, 2023

Information Services International-Dentsu, Ltd.  
Ryoichi Nawa, President, CEO & COO  
(Stock Code 4812, TSE Prime Market)

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## Notice of Revisions to Consolidated Financial Forecast and Year-End Dividend Forecast

Information Services International-Dentsu, Ltd. (ISID), in consideration of recent earnings performance, has revised its consolidated financial forecast and year-end dividend forecast as follows from those announced on February 10, 2023.

### 1. Revision to Consolidated Financial Forecast

Revision to Consolidated Financial Forecast for the Fiscal Year Ending December 31, 2023  
(January 1, 2023 – December 31, 2023)

	Net sales	Operating profit	Ordinary profit	Net profit*	Net profit per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous Forecast (A)	137,000	20,000	20,000	14,000	215.16
Revised Forecast (B)	140,000	21,000	21,100	14,700	225.91
Variance (B – A)	3,000	1,000	1,100	700	
Percentage Change (%)	2.2%	5.0%	5.5%	5.0%	
(Ref.) Results for the fiscal year ended December 31, 2022	129,054	18,590	18,354	12,598	193.51

\* Profit attributable to owners of parent

### Reasons for the Revision

We have revised our full-year forecasts due to strong performance in the first half of the fiscal year (January 1, 2023 to June 30, 2023) compared to the initial forecast (announced on February 10, 2023), reflecting the clients' strong appetite for IT investment.

Despite concerns of a global economic recession due to soaring raw material prices and financial tightening, corporate expectations for DX remain strong, and the order backlog at the end of June is also at a high level. Therefore, we aim to achieve record-high results for the sixth consecutive fiscal year.

## 2. Revision to Year-End Dividend Forecast

Revision to Dividends Per Share (yen) for the Fiscal Year Ending December 31, 2023

	Dividends per share		
	End of second quarter	Year end	Annual
Previous Forecast (Announced on February 10, 2023)		44.00 yen	88.00 yen
Revised Forecast		47.00 yen	91.00 yen
Current Fiscal year	44.00 yen		
Previous Fiscal year (ended December 31, 2022)	33.00 yen	45.00 yen	78.00 yen

### Reasons for the Revision

ISID recognizes that returning profits to shareholders is an important management issue, and ISID has established a basic policy for continually providing an appropriate and stable dividend, while retaining earnings to realize sustainable growth. Also, ISID sets a target consolidated dividend payout ratio of 40% or more.

Based on the above policy, we had forecasted a year-end dividend of ¥44 per share. However, as mentioned above, profit attributable to owners of the parent is expected to increase from the initial forecast, and we have revised this dividend to ¥47, an increase of ¥3 from the previous forecast. As a result, the annual dividend per share for the current fiscal year is expected to increase 16.7% from the previous fiscal year to ¥91, and the consolidated dividend payout ratio\* is expected to be 40.3%.

\* The dividend payout ratio is calculated by dividing the total amount of dividends, including dividends paid to the Executive Compensation BIP Trust Account, by the net profit attributable to shareholders of the parent company.

END

### Forward-Looking Statements

The forecast figures for sales and earnings presented in this document were determined in accordance with industry trends, client situations, and other judgments and assumptions made with information available at the time of preparation. Accordingly, actual sales and earnings may differ from forecasts as a result of uncertainties inherent in the forecasts, as well as internal and external fluctuations in business operations.