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Summary of Consolidated Financial Results for the Nine Months Ended June 30, 2023 (Japanese GAAP)

August 10, 2023

Company Name: Atrae, Inc. Listed Stock Exchange: Tokyo

Stock Code: 6194 (URL: https://atrae.co.jp)
Representative: Yoshihide Arai, President and CEO
Contact: Hidekazu Suzuki, Director CFO

Phone: +81-3-6435-3210

Scheduled date to file quarterly securities report: August 10, 2023

Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the Nine months ended June 30, 2023 (from October 1, 2022 to June 30, 2023)

(1) Consolidated operating results (Cumulative)

(% represents increases or decreases from the previous year)

| (** represents mercuses of detections from the provided fund) | | | | | | | | |
|---|-----------------|------|------------------|--------|-----------------|--------|---|--------|
| | Net-Sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of the parent | |
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| June 30, 2023 | 5,690 | 17.4 | 782 | (19.5) | 763 | (21.0) | 534 | (13.4) |
| June 30, 2022 | 4,848 | - | 971 | - | 966 | - | 617 | - |

Note: Comprehensive income:

Nine months ended June 30, 2023: 542 million yen: (down 12.1%)

Nine months ended June 30, 2022: 617 million yen: (-%)

| | Basic earnings | Diluted earnings | |
|-------------------|----------------|------------------|--|
| | per share | per share | |
| Nine months ended | yen | yen | |
| June 30, 2023 | 19.93 | 19.93 | |
| June 30, 2022 | 23.00 | 22.87 | |

Note: The "Accounting Standards for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied since the beginning of the first quarter of the previous fiscal year. Since figures for the nine months ended June 30, 2022 are after the application of the said accounting standards, etc., the Company does not disclose the percentage change from the previous fiscal year.

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|--------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| June 30, 2023 | 7,033 | 5,695 | 75.2 |
| September 30, 2022 | 7,400 | 5,926 | 76.7 |

Reference: Equity

As of June 30, 2023: 5,288 million yen As of September 30, 2022: 5,672 million yen

2. Cash dividends

| | Annual dividends per share | | | | |
|--|----------------------------|--------------------|-------------------|--------------------|-------|
| | First quarter- end | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal Year ended September 30, 2022 | - | 0.00 | - | 0.00 | 0.00 |
| Fiscal Year ending September 30, 2023 | - | 0.00 | - | | |
| Fiscal Year ending September 30, 2023 (forecast) | | | | 0.00 | 0.00 |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending September 30, 2023 (from October 1, 2022 to September 30, 2023)

(% represents increase or decrease from the previous year)

| | Net-Sal | es | Operating profit | | Ordinary profit | | Profit attributable to owners of the parent | | Profit per share |
|-----------|-----------------|------|------------------|--------|-----------------|--------|---|--------|------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | yen |
| Full year | 7,500 | 13.8 | 810 | (23.6) | 797 | (24.8) | 514 | (20.9) | 19.06 |

Note: Revisions to recently announced consolidated results forecast: None

*Notes:

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly included - (company name : -) Excluded - (company name : -)

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

| As of June 30, 2023 27,021,200 share | As of September 30, 2022 | 26,961,200 shares |
|--------------------------------------|--------------------------|-------------------|
|--------------------------------------|--------------------------|-------------------|

(ii) Number of treasury shares at the end of the period

| As of June 30, 2023 | 1,254,011 shares | As of September 30, 2022 | 18,432 shares |
|---------------------|------------------|--------------------------|---------------|
|---------------------|------------------|--------------------------|---------------|

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Nine months ended June 30, 2023 26,821,267 shares | Nine months ended June 30, 2022 | 26,834,205 shares |
|---|---------------------------------|-------------------|
|---|---------------------------------|-------------------|

- ※ Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- Explanation about the appropriate use of the forecast of financial results, and other noteworthy matters. The projections and other statements with respect to the future included in this material are based on currently available information and certain assumptions that are judged reasonable by the Company. Please be advised that the Company does not guarantee in any way the achievement of the projections and other goals in this material and that cases may occur where the actual results and other situations differ materially from the projections due to various factors.
- X On August 10, 2023 (JST), the Company will hold a financial result briefing for institutional investors and analysts. Financial results explanatory material will also be posted on the website (URL: https://atrae.co.jp).