

Translation

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Summary of Non-Consolidated Financial Results for the Nine Months Ended June 30, 2023 (Based on Japanese GAAP)

August 9, 2023

Company name: LINKBAL INC
 Stock exchange listing: Tokyo
 Stock code: 6046 URL <https://linkbal.co.jp>
 Representative: CEO & President Yoshihiro Kazumasa
 Inquiries: Financial accounting Dept. Director Daisuke Matsuoka TEL 050(1741)2300
 Scheduled date to file Quarterly Securities Report: August 9, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Non-consolidated financial results for the nine months ended June 30, 2023 (from October 1, 2022 to June 30, 2023)

(1) Non-consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended June 30, 2023	651	19.3	(185)	–	(185)	–	(189)	–
Nine months ended June 30, 2022	545	3.6	(248)	–	(244)	–	(244)	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended June 30, 2023	(10.14)		–	
Nine months ended June 30, 2022	(13.07)		–	

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2023	1,543	1,206	78.2
As of September 30, 2022	1,689	1,393	82.5

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended September 30, 2022	–	0.00	–	0.00	0.00
Year ending September 30, 2023	–	0.00	–	–	–
Year ending September 30, 2023 (Forecast)	–	–	–	0.00	0.00

3. Forecast of non-consolidated financial results for the year ending September 30, 2023 (from October 1, 2022 to September 30, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	877	14.7	(291)	–	(291)	–	(295)	–	(15.78)

4. Notes

(1) Application of special accounting methods for preparing quarterly non-consolidated financial statements: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2023	19,500,000 shares	As of September 30, 2022	19,500,000 shares
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Number of treasury shares at the end of the period

As of June 30, 2023	785,698 shares	As of September 30, 2022	800,260 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended June 30, 2023	18,707,741 shares	Nine months ended June 30, 2022	18,674,189 shares
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Quarterly non-consolidated financial statements
Non-consolidated balance sheets

(Thousands of yen)

	As of September 30, 2022	As of June 30, 2023
Assets		
Current assets		
Cash and deposits	1,563,228	1,292,153
Accounts receivable - trade	25,027	33,591
Accounts receivable - other	36,035	38,524
Other	15,522	20,744
Allowance for doubtful accounts	(515)	(434)
Total current assets	1,639,298	1,384,579
Non-current assets		
Property, plant and equipment	11,331	68,882
Intangible assets	7,749	3,196
Investments and other assets	31,282	86,886
Total non-current assets	50,363	158,966
Total assets	1,689,661	1,543,545
Liabilities		
Current liabilities		
Accounts payable - trade	1,185	567
Current portion of long-term borrowings	3,047	3,047
Accounts payable - other	84,440	109,336
Income taxes payable	2,375	397
Accrued consumption taxes	5,916	3,373
Advances received	8,557	16,084
Deposits received	17,786	22,403
Provision for bonuses	16,445	9,986
Other	14,853	18,080
Total current liabilities	154,609	183,276
Non-current liabilities		
Long-term borrowings	116,122	113,629
Asset retirement obligations	4,524	15,395
Long-term guarantee deposits	19,700	19,450
Other	1,241	4,889
Total non-current liabilities	141,587	153,363
Total liabilities	296,197	336,639
Net assets		
Shareholders' equity		
Share capital	281,000	50,000
Capital surplus	276,000	503,286
Retained earnings	1,205,959	1,016,275
Treasury shares	(369,555)	(362,842)
Total shareholders' equity	1,393,403	1,206,719
Share acquisition rights	61	185
Total net assets	1,393,464	1,206,905
Total liabilities and net assets	1,689,661	1,543,545

Non-consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended June 30, 2022	Nine months ended June 30, 2023
Net sales	545,773	651,230
Cost of sales	23,995	41,055
Gross profit	521,777	610,174
Selling, general and administrative expenses	770,606	795,980
Operating loss	(248,828)	(185,805)
Non-operating income		
Interest income	64	125
Reversal of allowance for doubtful accounts	–	81
Subsidy income	2,500	–
Compensation income	1,363	–
Interest on refund of income taxes	13	–
Other	307	2
Total non-operating income	4,249	209
Non-operating expenses		
Interest expenses	47	39
Other	144	–
Total non-operating expenses	191	39
Ordinary loss	(244,770)	(185,636)
Extraordinary losses		
Loss on retirement of non-current assets	218	–
Total extraordinary losses	218	–
Loss before income taxes	(244,989)	(185,636)
Income taxes - current	404	399
Income taxes - refund	(929)	–
Income taxes - deferred	(319)	3,647
Total income taxes	(845)	4,047
Loss	(244,144)	(189,683)