



# Notice of the 15th Ordinary General Meeting of Shareholders

Date and time:

Tuesday, September 26, 2023 at 10:00 a.m.

(Attendance registration begins at 9:30 a.m.)

17, Nishikujo-Inmachi, Minami-ku, Kyoto

Place:

#### MIYAKO HOTEL KYOTO HACHIJO

#### Basement floor Yomei-den hall

Shareholders who attend the meeting will not receive beverages or a gift from &Do Holdings. Thank you for your understanding.

Meeting Agenda/ Matters to be reported:

- The Business Report, Consolidated Financial Statements and the results of audits conducted by the Accounting Auditor and the Audit & Supervisory Committee of the Consolidated Financial Statements for the 15th Fiscal Year (July 1, 2022 - June 30, 2023)
- 2) Non-consolidated Financial Statements for the 15th Fiscal Year (July 1, 2022 June 30, 2023)

Proposal No. 1: Appropriation of Surplus

Proposals to be resolved:

Proposal No. 2: Election of Ten (10) Directors (Excluding Directors who are Audit & Supervisory Committee Members)

Proposal No. 3: Election of Three (3) Directors who are Audit & Supervisory Committee Members

Deadline for exercising voting rights in writing (by mail) or via the Internet:

5:30 p.m., Monday, September 25, 2023

The Ordinary General Meeting of Shareholders will be streamed live on the day of the meeting.

URL: https://3457.ksoukai.jp (Only available in Japanese)

#### To Our Shareholders

1. Date and time: Tuesday, September 26, 2023 at 10:00 a.m. (Attendance registration begins at 9:30 a.m.)

2. Place: MIYAKO HOTEL KYOTO HACHIJO, Basement floor, Yomei-den hall

17, Nishikujo-Inmachi, Minami-ku, Kyoto

(Please see the guide map on the end of this notice for the venue.)

3. Meeting Agenda:

Matters to be reported:

 The Business Report, Consolidated Financial Statements and the results of audits conducted by the Accounting Auditor and the Audit & Supervisory Committee of the Consolidated Financial Statements for the 15th Fiscal Year (July 1, 2022 - June 30, 2023)

2. Non-consolidated Financial Statements for the 15th Fiscal Year (July 1, 2022 - June 30, 2023)

Proposals to Proposal No. 1: Appropriation of Surplus

be resolved: Proposal No. 2: Election of Ten (10) Directors (Excluding Directors who

are Audit & Supervisory Committee Members)

Proposal No. 3: Election of Three (3) Directors who are Audit &

**Supervisory Committee Members** 

#### Our website

https://www.housedo.co.jp/and-do/en/

(After accessing the website above, use the menu to select, in order, the IR Information and shareholders meeting.)

Reference documents for this shareholders meeting (items provided electronically) can be viewed on our website and the Tokyo Stock Exchange (TSE) website. Please use any of these websites to view this information.

■ Tokyo Stock Exchange website (Tokyo Stock Exchange listed company search service) https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

(After accessing the website above, enter either "&Do Holdings" in the company name box or "3457" in the securities code box and click search. Then select "Basic information," "Documents for public inspection/PR information" and then "Notice of General Shareholders Meeting/Informational Materials for a General Shareholders Meeting" in the filed information available for public inspection section.)

If you do not attend this meeting, you may exercise your voting rights by either of the following methods. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights.

■ [Exercise of voting rights via the internet]

Please access the website designated by the Company (<a href="https://www.web54.net">https://www.web54.net</a>, only available in Japanese) and enter your approval or disapproval of the proposals by no later than 5:30 p.m. on Monday, September 25, 2023.

■ [Exercise of voting rights in writing (by mail)]

Please indicate your approval or disapproval of the proposals on the Voting Rights Exercise Form and return the form to us by no later than 5:30 p.m. on Monday, September 25, 2023.

- For those attending, please present the enclosed Voting Rights Exercise Form at the reception desk on arrival at the meeting.
- If there are revisions to items distributed electronically, notification of the revisions and the information before and after revisions will be posted on the above websites.
- Shareholders who have requested the delivery of paper documents will also receive electronically distributed information, but the following items are not included in the paper documents in accordance with laws and regulations and Article 15, Paragraph 2 of the Company's Articles of Incorporation.
  - (1) "Principal Businesses," "Principal Offices and Plants," "Status of Employees," "Status of Principal Lenders," "Other Important Matters Concerning the Current Status of the Corporate Group," "Status of Stock Acquisition Rights, etc.," "Status of Accounting Auditor," and "Systems to Ensure Proper Business Operations and the Operation of Such Systems" in the Business Report
  - (2) "Consolidated Statement of Changes in Net Assets" and "Notes to Consolidated Financial Statements" in the consolidated financial statements
  - (3) "Non-consolidated Statement of Changes in Net Assets" and "Notes to Non-Consolidated Financial Statements" in the non-consolidated financial statements

Consequently, the business report, consolidated financial statements and non-consolidated financial statements included in the paper documents are part of the documents that are subject to examinations for the preparation of audit reports by the Independent Auditor and Audit & Supervisory Committee members.

### Reference Documents for the General Meeting of Shareholders

#### Proposal No. 1: Appropriation of Surplus

&Do Holdings Co., Ltd. (the "Company or &Do Holdings) proposes the following appropriation of surplus.

Matters concerning the year-end dividend

The payment of dividends is one of the highest priorities of &Do Holdings. The fundamental policy is to stable and continuous dividends to shareholders while taking into consideration earnings, the need to increase retained earnings, the business outlook and other factors using a comprehensive and long-term perspective. Based on this policy, the following proposal for a fiscal year-end dividend is submitted for the approval of shareholders.

(1) Type of dividend:

Cash

(2) Matters relevant to allotment of dividends and total amount to be distributed:

Dividend of 40 yen per share

Total dividends of 782,745,560 yen

(3) Effective date of the distribution of surplus:

September 27, 2023

## Proposal No. 2: Election of Ten (10) Directors (Excluding Directors who are Audit & Supervisory Committee Members)

The terms of office of all nine (9) Directors (excluding Directors who are Audit & Supervisory Committee members, the same will apply thereinafter) will expire at the conclusion of this General Meeting of Shareholders.

Accordingly, the election of ten (10) Directors including three (3) Outside Directors are proposed by increasing the number of Director by one in order to further strengthen the management structure.

The Audit & Supervisory Committee of the Company has studied this proposal and did not submit any opinion.

The candidates for Directors are as follows.

[Reference] List of the candidates

Outside: Candidates for Outside Directors Independent officer: Submitted to Tokyo Stock Exchange

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No.					Name	Current position
1	Reelection			Male	Masahiro Ando	President and CEO
2	Reelection			Male	Hiroatsu Matsumoto	Vice President
3	Reelection			Male	Kazuaki Tomita	Senior Managing Director
4	Reelection			Male	Masahide Tominaga	Managing Director
5	Reelection			Male	Atsushi Sato	Director
6	Reelection			Male	Tatsuya Hattori	Director
7	New			Male	Shinya Ichida	- (New election)
8	Reelection	Outside	Independent officer	Male	Yuichi Ikeda	Director
9	Reelection	Outside	Independent officer	Female	Mayuko Hara (Name on family register: Mayuko Arima)	Director
10	Reelection	Outside	Independent officer	Female	Reiko Kanise	Director

No.	Name (Date of birth)	I	Past experience, positions and responsibilities, and significant concurrent positions	Number of the Company's shares held
	(Bate of offili)	April 1985	Joined Toda Corporation	Company's shares herd
		April 1991	Representative Director of Yugen Kaisha Sanshin Juhan (later Yugen Kaisha AMC, merged with the Company in July 2013)	
		March 1997	Established Yugen Kaisha ANDEMA (later House Do Kyoto Co., Ltd., merged with the Company in July 2013), Representative Director	
		July 1998	Established Ando Komuten Co., Ltd. (later House Do Kyoto Co., Ltd. merged with the Company in July 2013), Representative Director	
		October 2000	Representative Director of Yugen Kaisha AMC (current)	
		January 2009	Established HOUSE DO Franchise Systems Co., Ltd., (currently the Company), Representative Director	
		March 2010	Established House Do Residential Sales Co., Ltd., Representative Director (current)	
	Masahiro Ando	November 2011	Established HOUSE DO Career Consulting Co., Ltd. (currently PM Do Co., Ltd.), Representative Director (current)	
	(June 11, 1965)	February 2012	Established HOUSE DO Loan Service Co., Ltd. (currently Financial Do Co., Ltd.), Representative Director	2,103,700 shares
1		July 2015	President and CEO, and General Manager of Sales & Marketing Division of the Company	
		July 2016	President and CEO of the Company (current)	
		February 2018	Representative Director of Keiyo Build Co.(current)	
		August 2019	Director of Koyama Construction Co., Ltd. (merged with HOUSEDO Japan Co., Ltd. in January 2023)	
		August 2019	Director of Koyama Real Estate Co., Ltd. (merged with PM Do Co., Ltd. in January 2022)	
		August 2019	Director of Soka Matsubara Juken Co., Ltd. (currently HOUSEDO Japan Co., Ltd.)	
		August 2019	Representative Director of A&M Co., Ltd. (current)	
		July 2020 Representative Director of HOUSEDO Japan Co., Ltd (current)		
		December 2020	Representative Director of Financial Do Co., Ltd. (current)	

Mr. Ando, who is the founder of &Do Holdings, has used his extensive knowledge and experience involving business operations for the growth of these businesses and has played a central role in the management of &Do Holdings and its group companies. He has broad and thorough knowledge concerning the management of &Do Holdings and its group companies. Mr. Ando is a candidate for reelection as a Director due to the belief that he can continue to determine the direction of &Do Holdings and its group companies and perform the oversight of these companies.

No.	Name (Date of birth)		Number of the Company's shares held		
		April 1987	Joined Nippon Telegraph and Telephone Corporation		
		August 2003	Director of NTT-ME Kanagawa Corporation		
		July 2006	General Manager, Human Resources Development Department, General Affairs Division, Nippon Telegraph and Telephone Corporation		
		July 2010	Director of NTT Worldwide Telecommunications, Inc.		
		June 2015	Director of NTT Communications Corporation		
		January 2018	Joined the Company		
		April 2018	CHO, CTO, General Manager of IT Solution Division and General Manager of IT Innovation Department of the Company		
		August 2018	CHO, CTO and General Manager of Business Development Division of the Company		
		September 201	8Director, CHO, CTO and General Manager of Business Development Division of the Company	5,400 shares	
	Hiroatsu Matsumoto (March 30, 1963)	January 2019	Vice President, CHO, CTO and General Manager of Business Development Division of the Company		
		August 2019	Vice President, CHO, CTO, General Manager of Business Development Division and General Manager of Career Design Office of the Company		
2		August 2019	Director, Koyama Construction Co., Ltd. (merged with HOUSEDO Japan Co., Ltd. in January 2023)		
		August 2019	Director of Koyama Real Estate Co., Ltd. (merged with PM Do Co., Ltd. in January 2022)		
		August 2019	Director, Soka Matsubara Juken Co., Ltd. (currently HOUSEDO Japan Co., Ltd.)		
		September 201	9Vice President, CHO, CTO, General Manager of Business Development Division, General Manager of Career Design Office, and member of Compensation Advisory Committee of the Company		
		August 2021	Vice President, CHO, CTO, CAO, General Manager of Business Development Division, General Manager of Career Design Office, and Member of Compensation Advisory Committee of the Company		
		December 202	1 Vice President, CHO, CTO, CAO, CISO, General Manager of Business Development Division, General Manager of Career Design Office, and member of Nomination and Compensation Committee of the Company (current)		

Since joining &Do Holdings, Mr. Matsumoto has contributed to strengthening the organizational structure for business operations, chiefly for general affairs, personnel and information systems, as the Vice President and Chief Human Officer, Chief Technology Officer, Chief Administrative Officer, and Chief Information Security Officer. Due to these accomplishments, he is a candidate for reelection as a Director in order to continue to benefit from the suitable performance of his duties.

No.	Name (Date of birth)	F	Number of the Company's shares held	
	(Dute of office)	April 1979	and significant concurrent positions  Joined Shiga Bank, Ltd.	Company's shares held
		June 2001	Branch Manager, Umeda Branch, Shiga Bank, Ltd.	
		April 2008	Seconded to Japan Baptist Convention Medical Foundation, Administration manager	
		March 2010	Joined Japan Baptist Convention Medical Foundation, Executive Director, Secretary General	
		January 2016	Joined the Company	
		June 2017	General Manager of Finance Division of the Company	
		November 2017	Executive Officer, General Manager of Administration Division and General Manager of Finance Division	
		March 2018	Executive Officer, General Manager of Administration Division, General Manager of Finance Division and General Manager of Real Estate Fund Business Department of the Company	
	Kazuaki Tomita (May 25, 1955)	August 2018	Executive Officer, General Manager of Corporate Strategy Division, General Manager of Finance Division, and General Manager of Real Estate Fund Business Department of the Company	7,400 shares
3		September 2018	Director, General Manager of Corporate Strategy Division, General Manager of Finance Division, and General Manager of Real Estate Fund Business Department of the Company	
		January 2019	Senior Managing Director, CFO, General Manager of Corporate Strategy Division and General Manager of Finance Division of the Company	
		September 2019	Director of Financial Do Co., Ltd.	
		January 2020	Senior Managing Director, CFO, General Manager of Corporate Strategy Division, General Manager of Finance Division and General Manager of Accounting Department of the Company	
		July 2020	Representative Director of Financial Do Inc. (current)	
		August 2020	Senior Managing Director, CFO, General Manager of Corporate Strategy Division and General Manager of Finance Division of the Company (current)	

Since joining &Do Holdings, Mr. Tomita has overseen accounting and finance as Senior Managing Director and CFO and has contributed to the determination and implementation of business strategies. Due to these accomplishments, he is a candidate for reelection as a Director in order to continue to benefit from the suitable performance of his duties.

No.	Name (Date of birth)	F	Past experience, positions and responsibilities, and significant concurrent positions	Number of the Company's shares held	
	(Date of birth)	April 2003	Joined Orient Housing Co., Ltd. (currently the Company)	Company's snares neid	
		April 2010	Representative Director of HOUSE DO Residential Sales Co., Ltd.		
		July 2013	Director of the Company		
		June 2015	Executive Officer, General Manager of Profit-Making Real Estate Business Department of the Company		
		July 2016	Executive Officer, General Manager of House Leaseback Business Department of the Company.		
		May 2017	Representative Director of PM Do Co., Ltd.		
		February 2018	Director of Keiyo Build Co., Ltd.		
		June 2018	Representative Director of HOUSE DO Residential Sales Co., Ltd.	36,000 shares	
	Masahide	July 2018	Representative Director of Keiyo Build Co., Ltd. (current)		
	Tominaga (December 1,	September 2018	Director and General Manager of House Leaseback Business Department of the Company		
	1980)	September 2019	mber 2019 Representative Director of PM Do Co., Ltd. (current)		
4		January 2020	Director, General Manager of House Leaseback Business Department and General Manager of FC Business Department of the Company		
		January 2020	Representative Director and General Manager of Sales Dept. of HOUSE DO Residential Sales Co., Ltd.		
		February 2020	Managing Director, General Manager of House Leaseback Business Department and General Manager of FC Business Department of the Company		
		July 2020	Managing Director, General Manager of House Leaseback Business Department of the Company (current)		
		July 2020	Representative Director of HOUSE DO Residential Sales Co., Ltd. (current)		
		July 2020	Representative Director of HOUSEDO Japan Co., Ltd.		
		January 2022	Director of HOUSEDO Japan Co., Ltd. (current)		

After joining the predecessor of &Do Holdings, Mr. Tominaga was a Managing Director responsible for the House Leaseback business. He has broad and thorough knowledge and thoughts concerning the management of &Do Holdings and its group companies. He is a candidate for reelection as a Director in order to continue to utilize his skills for the management of &Do Holdings and its group companies.

No.	Name	]	Number of the	
110.	(Date of birth)		Company's shares held	
		April 1994	Joined Legal Training and Research Institute of the Supreme Court	
		April 1996	Registered as an attorney; Joined Watanabe Takashi Law Office	
	Atsushi Sato	April 2001	Opened Law Office Rei	
		January 2011	Judicial Commissioner, Tokyo District Court	
	(April 22,	October 2012	Civil Mediator, Supreme Court	2,100 shares
5	1963)	September 2017	Joined the Company	
		January 2018	CLO of the Company	
		September 2018	Director and CLO of the Company	
		August 2019	Director, CCO and CLO of the Company (current)	

Mr. Sato is registered as an attorney and has used his many years of experience since joining &Do Holdings to handle a variety of legal matters at &Do Holdings and its group companies in his role as Director, Chief Compliance Officer and Chief Legal Officer. Due to these accomplishments, he is a candidate for reelection as a Director in order to continue to benefit from the suitable performance of his duties.

No.	Name (Date of birth)	F	Number of the Company's shares held		
		December 1989	Joined Sohan Co., Ltd.		
		October 2001	Joined UP Reform Japan Co., Ltd. (later House Do Kyoto Co., Ltd., merged with the Company in July 2013)		
		September 2009	Director of HOUSE DO Franchise Systems Co., Ltd. (currently the Company)		
		March 2010	Director of HOUSE DO Residential Sales Co., Ltd.		
		June 2011	Senior Managing Director of the Company		
		December 2011	Director of HOUSE DO Career Consulting Co., Ltd. (currently PM Do Co., Ltd.)		
		February 2012	Representative Director of HOUSE DO Loan Service (currently Financial Do Co., Ltd.)		
	Tatsuya Hattori	July 2015	Director and CCO of the Company		
	(October 27, 1965)	July 2015	Representative Director, HOUSE DO Career Consulting Co., Ltd. (currently PM Do Co., Ltd.)	22,800 shares	
6		September 2015	Director, CCO and General Manager of Construction Management Department		
		July 2016	Director and CCO of the Company		
		July 2018	Director of Keiyo Build Co., Ltd. (current)		
		July 2018	Director of PM Do Co., Ltd.		
		August 2019	Director of the Company		
		July 2020	Director of HOUSEDO Japan Co., Ltd. (current)		
		November 2021	Director and General Manager of Building Design Division (currently Building Management Division) of the Company		
		November 2021	Director of the Company (current)		

After joining the predecessor of &Do Holdings, Mr. Hattori was a Director responsible for the Renovation business. He has broad and thorough knowledge and thoughts concerning the management of &Do Holdings and its group companies. He is a candidate for reelection as a Director in order to continue to utilize his skills for the management of &Do Holdings and its group companies.

No.	Name	I	Number of the		
	(Date of birth)		and significant concurrent positions	Company's shares held	
		September 2001	Joined RESTIR. Inc.		
		May 2004	Joined INDEN Co., Ltd.		
		July 2007	Joined Mizuho Trust Realty Co., Ltd. (currently Mizuho Realty Co., Ltd.)		
		August 2010	Joined KYOTO TOYOPET Co., Ltd.		
		September 2011	Joined Oumi Takken Co., Ltd.		
		March 2012	Joined the Company		
		December 2013	Store manager of Yamashina Chuo Store of the Company		
	*Shinya Ichida (November 6, 1978)	December 2017  August 2019	December 2017 General Manager, Sales Division, Buying and Selling Business Department (currently Real Estate Business Department) of the Company		
7			Executive Officer, General Manager of Buying and Selling Business Department (currently Real Estate Business Department) of the Company	6,900 shares	
		July 2020	Director of HOUSEDO Japan Co., Ltd.		
		March 2021	Director of HOUSE DO Residential Sales Co., Ltd. (current)		
		January 2022	Representative Director of HOUSEDO Japan Co., Ltd. (current)		
		November 2022	Executive Officer, General Manager of Real Estate Business Department and General Manager of Construction Management Division of the Company (current)		

Since joining &Do Holdings, Mr. Ichida has overseen the Real Estate Business Department as Executive Officer and has contributed to the management of the Company. He is a candidate for election as a Director in order to continue to utilize his achievements for the management of &Do Holdings and its group companies.

No.	Name	I	Past experience, positions and responsibilities,	Number of the
110.	(Date of birth)		Company's shares held	
		April 1982	Joined Ministry of Finance	
	Yuichi Ikeda (October 2, 1959)	July 2014	Director-General of the General Planning and Coordination Bureau, Financial Services Agency (served as Director of the Corporate Accounting Disclosure Division, Financial Market Division, Planning Division, Deputy Director-General of the Planning and Coordination Bureau, Deputy Director-General of the Planning and Coordination Bureau, and Director- General of the Planning and Coordination Bureau, Financial Services Agency)	- shares
		August 2018	Director, Bank of Japan	
		September 2021	Outside Director of the Company (current)	
8		April 2022	Managing Director, Daiwa Institute of Research Ltd. (current)	
		October 2022	Director (part-time) of Daiwa Next Bank, Ltd. (current)	

Mr. Ikeda has properly performed his role of overseeing management by identifying the key elements of issues at &Do Holdings at meetings of the Board of Directors and frequently stating opinions from an objective standpoint to management in a timely and appropriate manner.

Mr. Ikeda has been in leading positions in the financial sector for many years as Financial Services Agency General Affairs and Planning Bureau director-general, a Bank of Japan director and in other positions. He has specialized knowledge and insight acquired from his many years of experience in the financial sector. Mr. Ikeda is a candidate for reelection as an Outside Director based on the belief that he is qualified for this position due to the expectation for continuing to receive his management decisions and oversight from an objective standpoint that can contribute to the sustained growth of corporate value.

No.	Name	F	Past experience, positions and responsibilities, and significant concurrent positions  Number of the Company's shares	
110.	(Date of birth)		Company's shares held	
		October 2002	Joined Chuo Aoyama Audit Corporation (later Misuzu Audit Corporation, dissolved in 2007)	
		January 2007	Registered as a certified public accountant	
		August 2007	Joined Deloitte Touche Tohmatsu (currently Deloitte Touche Tohmatsu LLC)	
	Mayuko Hara (June 3, 1965)	April 2012	Joined the City of Osaka, assigned to the Audit Division, Audit Department, Administrative Board Secretariat	
	(Name on	June 2016	Secretary of Kinki Association of Japanese Institute of Certified Public Accountants (current)	- shares
	family register: Mayuko Arima)	April 2017	Established Hara Certified Public Accountant Office, Representative (current)	
		June 2019	Outside Auditor of PALTAC Corporation	
9		September 2022	Outside Director of the Company (current)	
		June 2023	Outside Director of SAINTMARC HOLDINGS CO., LTD. (current)	

Ms. Hara has properly performed her role of overseeing management by frequently stating opinions to management in a timely and appropriate manner at meetings of the Board of Directors, based on her high-level professional knowledge as a certified public accountant and extensive insight about corporate accounting. Ms. Hara also has a variety of auditing experience in an administrative agency. This extensive experience gives her considerable professional knowledge and insight about these audits.

Ms. Hara is a candidate for reelection as an Outside Director based on the belief that she is qualified for this position due to the expectation for continuing to benefit from her involvement from an objective standpoint in measures to strengthen the Board of Directors' oversight function and maintain the soundness of management that can contribute to the sustained growth of corporate value.

No.	Name	F	Number of the	
	(Date of birth)		Company's shares held	
		April 1975	Joined Hakuhodo Inc.	
		September 1988	Chief Researcher, Hakuhodo Institute of Life and Living, Hakuhodo Inc.	
		February 1993	President and Representative Director, K Associates Inc. (current)	
		June 1999	President and Representative Director, AEON FOREST Co., Ltd. (currently The Body Shop Japan Co., Ltd.)	
		January 2001	Member of Sei-katsu-sha Committee, Japan Retailers Association (current)	800 shares
		May 2001	Director of Japan Council of Shopping Centers (current)	
	Reiko Kanise	May 2004	Chairman, Information Committee of Japan Council of Shopping Centers (current)	
	(July 14, 1951)	February 2007	Established Rena Japon Institute, Inc. (current)	800 shares
10		October 2010	Visiting Professor, Faculty of Global Business, Showa Women's University (current)	
10		June 2015	Outside Director of Tokyu Corporation (current)	
		September 2015	Member of Consumer Affairs Committee, Cabinet Office	
		December 2020	Outside Director of FOOD & LIFE COMPANIES, Ltd. (current)	
		June 2021	Outside Director of KITAMURA HOLDINGS, Co., Ltd. (current)	
		September 2022	Outside Director of the Company (current)	
	D f 1 -	May 2023	Advisor of Japan Council of Shopping Centers (current)	

Ms. Kanise has properly performed her role of overseeing management by frequently stating opinions to management in a timely and appropriate manner at meetings of the Board of Directors, based on her extensive experience and deep insight about consumer marketing and international business.

Ms. Kanise is a candidate for reelection as an Outside Director based on the belief that she is qualified for this position due to the expectation for continuing to benefit from her oversight, advice and other activities from an objective standpoint concerning the performance of the Directors that can contribute to the sustained growth of corporate value.

Notes: 1. Name with an asterisk (\*) indicates a new candidate for Director.

- 2. No material conflict of interest exists between the Company and any of the above candidates for Directors.
- 3. Mr. Yuuichi Ikeda, Ms. Mayuko Hara and Ms. Reiko Kanise are candidates for Outside Directors.
- 4. Mr. Yuuichi Ikeda, Ms. Mayuko Hara and Ms. Reiko Kanise are currently Outside Directors of the Company. Mr. Ikeda's term of office as an Outside Director of the Company will be two years at the conclusion of this General Meeting of Shareholders. Ms. Hara's and Ms. Kanise's term of office as Outside Directors of the Company will be one year at the conclusion of this General Meeting of Shareholders.
- 5. The Company has entered into an agreement with Mr. Yuuichi Ikeda, Ms. Mayuko Hara and Ms. Reiko Kanise in accordance with Paragraph 1, Article 427 of the Companies Act to limit liabilities for damages to the Company as stated in Paragraph 1, Article 423 of the same Act. If they are reelected, the Company plans to extend the agreement. The Company intends to limit the liabilities under the agreement to the minimum liability amount stipulated in Paragraph 1, Article 425 of the Companies Act.
- 6. All candidates for election, except for Mr. Shinya Ichida, as a Director in this proposal are currently Directors of &Do Holdings and are covered by directors and officers liability insurance purchased by &Do Holdings as provided for in Paragraph 1, Article 430-3 of the Companies Act. These insurance policies are to be renewed with the same terms at the next renewal date (as of September 1, 2023). &Do Holdings pays for the entire cost of these insurance policies, including riders and there is effectively no cost to individuals who are insured. These policies cover losses and damages associated with the obligation of covered directors and officers to perform their duties and with demands for a payment concerning doubts about the fulfillment of these responsibilities. However, some causes of damages are not covered by these policies, such as losses and damages caused by behavior that is intentionally a violation of a law or regulation. These policies have no deductible. If this proposal is approved with no revisions, all candidates including Mr. Ichida are to be covered by this insurance policy.
- 7. The Company has designated Mr. Yuuichi Ikeda, Ms. Mayuko Hara and Ms. Reiko Kanise as independent officers according to the rules of the Tokyo Stock Exchange. They will continue to be Independent Directors when reelected.

## Proposal No. 3: Election of Three (3) Directors who are Audit & Supervisory Committee Members

The terms of office of all three (3) Directors who are Audit & Supervisory Committee members will expire at the conclusion of this General Meeting of Shareholders.

Accordingly, the election of three (3) Directors who are Audit & Supervisory Committee members are proposed.

This proposal has received the consent of the Audit & Supervisory Committee.

The candidates for Directors who are Audit & Supervisory Committee members are as follows:

#### [Reference] List of the candidates

Outside: Candidates for Outside Directors Independent officer: Submitted to Tokyo Stock Exchange

No.					Name	Current position
1	Reelection			Male	Toshiyuki Furuyama	Director (Full-time Audit & Supervisory Committee member)
2	Reelection	Outside	Independent officer	Male	Kuniyoshi Yamamoto	Director (Audit & Supervisory Committee member)
3	Reelection	Outside	Independent officer	Female	Toshie Honda	Director (Audit & Supervisory Committee member)

No.	Name	F	Number of the	
1101	(Date of birth)		and significant concurrent positions	Company's shares held
	Toshiyuki Furuyama (February 24, 1958)	April 1981	Joined Daiichi Mutual Bank (currently Sumitomo Mitsui Banking Corporation) served as Branch Manager of Itabashi Branch and General Manager of Itabashi Corporate Sales Department, General Manager of Nishi- Shinjuku Corporate Sales Department	
		April 2009	Joined CAN DO CO., LTD., Deputy General Manager of Administration Department	
		January 2011	Executive Officer, General Manager of Accounting & Finance Department, Administration Division of CAN DO CO., LTD.	
		December 2011	Executive Officer, General Manager of Administration Division of CAN DO CO., LTD.	
1		February 2012	Director, General Manager of Administration Division of CAN DO CO., LTD.	
		February 2014	Managing Director of CAN DO CO., LTD.	
		February 2017	Director (Audit & Supervisory Committee member) of CAN DO CO., LTD.	
		March 2019	Joined the Company, Manager of Finance Department, Corporate Strategy Division of the Company	2,400 shares
		September 2019	Director (Full-time member of Audit & Supervisory Committee) of the Company (current)	
		September 2019	Corporate Auditor of HOUSE DO Residential Sales Co., Ltd. (current)	
		September 2019	Corporate Auditor of PM Do Co., Ltd. (current)	
		September 2019	Corporate Auditor of Keiyo Build Co., Ltd. (current)	
		February 2020	Corporate Auditor of Financial Do Co., Ltd. (current)	
		March 2020	Corporate Auditor of Soka Matsubara Juken Co., Ltd. (currently HOUSEDO Japan Co., Ltd.) (current)	
		March 2020	Corporate Auditor of Koyama Construction Co., Ltd. (Merged with HOUSEDO Japan Co., Ltd. in January 2023)	
		March 2020	Corporate Auditor of Koyama Real Estate Co., Ltd. (Merged with PM Do Co., Ltd. in January 2022)	

Mr. Furuyama has extensive experience in the corporate sales divisions of financial institutions. Additionally, he possesses managerial acumen and a deep understanding of corporate administration, corporate finance, accounting, and auditing. He is a candidate for reelection as a Director with the anticipation that he will continue to provide oversight and guidance to the board members in carrying out their responsibilities from a seasoned standpoint, drawing upon his background as a Director who is a full-time member of the Audit and Supervisory Committee.

No.	Name	I	Past experience, positions and responsibilities,	Number of the
110.	(Date of birth)		Company's shares held	
		April 1978	Joined Tokai Bank, Ltd. (currently The Bank of Mitsubishi UFJ, Ltd.) served as Branch Manager of Fuchinobe and Gifu Ekimae Branches, and General Manager and Branch Manager of Yotsuya Corporate Sales Department of UFJ Bank Limited (currently The Bank of Mitsubishi UFJ, Ltd.).	
	Kuniyoshi Yamamoto (November 11, 1954)	July 2010	President and Representative Director of The center for the Facilitation of Financing to Small and Medium Sized Businesses CO., LTD. (current)	2,000 shares
		September 2013	Outside Corporate Auditor of the Company	
		September 2017	Outside Director of the Company (Audit & Supervisory Committee member)	
2		September 2019	Outside Director of the Company (Audit & Supervisory Committee member) and member of Compensation Advisory Committee (currently Nomination and Compensation Committee) of the Company (current)	

Mr. Yamamoto has many years of management experience and considerable knowledge in this field. He is a candidate for reelection as an Outside Director who are Audit & Supervisory Committee Member based on the belief that he is qualified for this position in order to continue to use his knowledge for the oversight of the performance of directors, the provision of advice and other forms of support based on his professional viewpoint. If Mr. Yamamoto is reelected, he will remain a Nomination and Compensation Committee member in order to participate in selections of director and other candidates and the determination of remuneration of executives from an objective and neutral perspective.

No.	Name	I	Number of the	
	(Date of birth)	and significant concurrent positions		Company's shares held
	Toshie Honda (October 7, 1964)	April 1988	Joined Swiss Union Trust Bank Ltd	
		April 2000	Joined the Legal Training and Research Institute of the Supreme Court	
		October 2001	Registered as an attorney, Joined Sugitani Law Office	
		August 2002	Joined Hayashi Law Office	
		July 2006	Joined eBank, Ltd. (currently Rakuten Bank, Ltd.), General Manager of Legal Office	
		April 2012	Deletion of Attorney Registration (to study abroad)	
		February 2015	Visiting Scholar, University of Washington School of Law, Washington, U.S.A.	200 shares
		July 2015	Re-registered as an attorney, Joined Hayashi Law Office (current)	200 shares
		September 2020	Outside Director of the Company	
3		September 2021	Outside Director (Audit & Supervisory Committee member) of the Company	
		October 2021	Outside Director (Audit & Supervisory Committee member) and member of Compensation Advisory Committee (currently Nomination and Compensation Committee) of the Company (current)	
		June 2023	Outside Corporate Auditor of Sukedachi Inc. (current)	

Ms. Honda is an attorney who has extensive knowledge of corporate law. She is a candidate for reelection as an Outside Director who are Audit & Supervisory Committee Member based on the belief that she is qualified for this position in order to continue to use her knowledge for the provision of oversight, advice and other forms of support for strengthening corporate governance based on her professional viewpoint.

If Ms. Honda is reelected, he will remain a Nomination and Compensation Committee member in order to participate in selections of director and other candidates and the determination of remuneration of executives from an objective and neutral perspective.

Notes: 1. No material conflict of interest exists between the Company and any of the above candidates for Directors.

- 2. Mr. Kuniyoshi Yamamoto and Ms. Toshie Honda are candidates for Outside Directors.
- 3. Mr. Kuniyoshi Yamamoto and Ms. Toshie Honda are currently Outside Directors who are Audit & Supervisory Committee members of the Company. Mr. Yamamoto's term of office as an Outside Director who is an Audit & Supervisory Committee member of the Company will be six years at the conclusion of this General Meeting of Shareholders. Ms. Honda's term of office as an Outside Director who is an Audit & Supervisory Committee member will be two years at the conclusion of this General Meeting of Shareholders. Mr. Yamamoto has previously served as a non-executive officer (auditor) of the Company, and Ms. Honda has previously served as an Outside Director of the Company.
- 4. The Company has entered into an agreement with Mr. Kuniyoshi Yamamoto and Ms. Toshie Honda in accordance with Paragraph 1, Article 427 of the Companies Act to limit liabilities for damages to the Company as stated in Paragraph 1, Article 423 of the same Act. If they are reelected, the Company plans to extend the agreement. The Company intends to limit the liabilities under the agreement to the minimum liability amount stipulated in Paragraph 1, Article 425 of the Companies Act.
- 5. All candidates for election as a Director in this proposal are currently Directors of &Do Holdings and are covered by directors and officers liability insurance purchased by &Do Holdings as provided for in Paragraph 1, Article 430-3 of the Companies Act. These insurance policies are to be renewed with the same terms at the next renewal date (as of September 1, 2023). &Do Holdings pays for the entire cost of these insurance policies, including riders and there is effectively no cost to individuals who are insured. These policies cover losses and damages associated with the obligation of covered directors and officers to perform their duties and with demands for a payment concerning doubts about the fulfillment of these responsibilities. However, some causes of damages are not covered by these policies, such as losses and damages caused by behavior that is intentionally a violation of a law or regulation. These policies have no deductible. If this proposal is approved with no revisions, all candidates are to be covered by this insurance policy.
- 6. The Company has designated Mr. Kuniyoshi Yamamoto and Ms. Toshie Honda as independent officers according to the rules of the Tokyo Stock Exchange. They will continue to be Independent Directors when reelected.

[Reference] Composition of the Board of Directors and Expertise and Experience of Directors (Skill Matrix)

If Proposal 2, "Election of Ten (10) Directors (Excluding Directors who are Audit & Supervisory Committee Members)", and Proposal 3, "Election of Three (3) Directors who are Audit and Supervisory Committee Members)," are approved, the resultant configuration of the Board of Directors, alongside the Directors' proficiencies and areas of experience, will be as follows.

The primary domains of proficiency and background encompass "corporate management," "finance/accounting," "legal affairs/risk management," "finance," and "real estate business expertise." These areas are regarded as fundamental competencies for executing equitable and exceptionally transparent management practices. Furthermore, "IT," "human resource development" and "sustainability/ESG" have been designated as pivotal proficiencies crucial for actualizing the management strategies outlined in the long-term vision.

		Key Expertise and Experience				
Name	Positions and responsibilities	Corporate management	Finance/ Accounting	Legal affairs/Risk management	Finance	Real estate business expertise
Masahiro Ando	President and CEO	•			•	•
Hiroatsu Matsumoto	Vice President	•				
Kazuaki Tomita	Senior Managing Director	•	•		•	
Masahide Tominaga	Managing Director	•				•
Atsushi Sato	Director	•		•		
Tatsuya Hattori	Director			•		•
Shinya Ichida	Director					•
Yuichi Ikeda	Outside Director (Independent)		•	•	•	
Mayuko Hara (Name on family register: Mayuko Arima)	Outside Director (Independent)		•			
Reiko Kanise	Outside Director (Independent)	•				
Toshiyuki Furuyama	Director (Full-time Audit & Supervisory Committee member)	•	•		•	
Kuniyoshi Yamamoto	Outside Director (Independent) (Audit & Supervisory Committee member)	•	•		•	
Toshie Honda	Outside Director (Independent) (Audit & Supervisory Committee member)			•	•	•

		Key Expertise and Experience			
Name	Positions and responsibilities	IT	Human resource development	Sustainability/ ESG	
Masahiro Ando	President and CEO				
Hiroatsu Matsumoto	Vice President	•	•		
Kazuaki Tomita	Senior Managing Director				
Masahide Tominaga	Managing Director				
Atsushi Sato	Director				
Tatsuya Hattori	Director		•		
Shinya Ichida	Director				
Yuichi Ikeda	Outside Director (Independent)				
Mayuko Hara (Name on family register: Mayuko Arima)	Outside Director (Independent)		•	•	
Reiko Kanise	Outside Director (Independent)		•	•	
Toshiyuki Furuyama	Director (Full-time Audit & Supervisory Committee member)				
Kuniyoshi Yamamoto	Outside Director (Independent) (Audit & Supervisory Committee member)				
Toshie Honda	Outside Director (Independent) (Audit & Supervisory Committee member)				

Note: This table shows the three most prominent skills of each individual.