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October 27, 2023

## Consolidated Financial Results for the Six Months Ended September 30, 2023 (Under Japanese GAAP)

Company name: Kyokuto Securities Co., Ltd. Listing: Tokyo Stock Exchange

Securities code: 8706

URL: https://www.kyokuto-sec.co.jp

Representative: Kazuhiro KIKUCHI, President and Chief Executive Officer

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Telephone: +81-03-3666-5130

Scheduled date to file quarterly securities report:

Scheduled date of commencement of payment of dividends:

November 13, 2023

November 24, 2023

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results briefing:

None

(Yen amounts are rounded down to millions, unless otherwise noted.)

# 1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Operating r	revenue	Net operating revenue Operating		profit	rofit Ordinary profit		Profit attribution owners of		
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2023	4,012	81.5	3,983	82.5	1,548	_	2,070	_	2,385	_
September 30, 2022	2,210	△37.3	2,183	△37.6	△207		45	△96.6	151	△87.8

Note: Comprehensive income For the six months ended September 30, 2023: \$4,620 million [-%] For the six months ended September 30, 2022: \$317 million [ $\triangle74.8\%$ ]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2023	74.77	_
September 30, 2022	4.74	_

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2023	82,042	51,424	62.7	1,611.64
March 31, 2023	70,902	47,301	66.7	1,482.41

Reference: Equity

As of September 30, 2023: ¥51,413 million As of March 31, 2023: ¥47,291 million

## 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	_	15.00	_	15.00	30.00
Fiscal year ending March 31, 2024	I	30.00			

Note: Revisions to the forecast of cash dividends most recently announced: None

Kyokuto Securities Co., Ltd. and its consolidated subsidiaries do not disclose forecast of financial results. Please refer to page 4 for further information.

#### \* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

Newly included: 0 companies Excluded: 0 companies

- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)
  - (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2023	32,779,000 shares
As of March 31,2023	32,779,000 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2023	877,595 shares
As of March 31, 2023	877,595 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2023	31,901,405 shares
Six months ended September 30, 2022	31,901,469 shares

- \* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- \* Proper use of earnings forecasts, and other special matters
  The earnings forecasts are not disclosed. Please refer to page4 for further information.

#### Index of Attached Documents

## BUSINESS RESULTS

1. Qualitative Information on Business Results for the Six Months Ended September 30, 2023	2
(1) Information on Business Results	
(2) Information on Financial Condition	
(3) Information on Forecast of Consolidated Financial Results	4
Quarterly Consolidated Financial Statements and Notes	5
(1) Quarterly Consolidated Balance Sheets	5
(2) Quarterly Consolidated Income Statements	
and Quarterly Consolidated Comprehensive Income Statements	7
(Quarterly Consolidated Income Statements)	
(Six Months Ended September 30, 2023)	
(Quarterly Consolidated Comprehensive Income Statements)	9
(Six Months Ended September 30, 2023)	
(3) Notes to Quarterly Consolidated Financial Statements	
(Notes Concerning Going Concern Assumption)	
(Notes in the Event of Substantial Changes in Shareholders' Equity)	10
[Referential Data]	11
1. Referential Data on Consolidated Business Results for the Six Months Ended September 30, 2023	11
(1) Commission Received	11
(2) Net Trading Income	11
(3) Consolidated Income Statement for the Latest Five Quarters	12
2. Referential Data on Financial Results for the Six Months Ended September 30, 2023	13
(1) Capital Adequacy Ratio	13
(2) Number of Directors/Auditors and Employees	13

#### **BUSINESS RESULTS**

1. Qualitative Information on Business Results for the Six Months Ended September 30, 2023

#### (1) Information on business results

During the six months ended September 30, 2023 (from April 1 to 2023 to September 30, 2023) of the current consolidated fiscal year, prices remained high levels both the domestic and international although the inflation rates have slowed. Major countries other than Japan have implemented monetary tightening measures to curb inflation, but there were moves to suspend interest rate hikes in order to monitor their cumulative effect. The US Federal Reserve Board (FRB) has temporarily suspended interest rate hike and been watching price trends. Meanwhile the Bank of Japan (BoJ) slightly revised its yield curve control policy and decided to allow the upper limit of long-term interest rates to be around 1.0% on July 28.

In the stock market, the Nikkei Stock Average hit a yearly high of 33,772 yen in June, boosted by that the BoJ decided to maintain monetary easing measures and that foreign investors positively bought Japanese stocks. After that, the market turned into moving in a box range due to a mix of pessimism that the economies would further deteriorate due to the Fed's decision to maintain policy interest rates at a high level for longer period of time, and optimism guided by a soft landing scenario. The Nikkei Stock Average ended the six-month period at 31,857 yen, 13.6% higher than the end of March 2023. U.S. stocks rose through July along with optimism about the economy and investors' interest in AI-related stocks, but from August both economy-sensitive stocks and high-tech stocks fell due to unfavorable rise in U.S. long-term interest rates. The New York Dow Jones Industrial Average ended the six-month period at \$33,507, almost unchanged from the end of March 2023.

In the foreign exchange market, the Yen depreciated against the Dollar due to the widening interest rate difference between Japan and the US and the clear difference in the monetary policy stance of the authorities, and the Dollar-Yen exchange rate reached 149.58 yen at the end of the six-month period, the weakest level since October 2022. The Yen also depreciated against the Euro, ending at 158.00 yen. The Dollar's appreciation was particularly noticeable from August onward during the six-month period due to the rise in US interest rates.

In the bond market, interest rates rose in both Japan and the US. Japan's 10-year government bond yield ended at 0.765% under increasing pressure since the BoJ's Monetary Policy Meeting in July. In the US, there was a growing expectation that the high interest rate policy would be prolonged to curb inflation, and the yield on 10-year US government bonds rose to 4.577% at the end of the six-month period, which had an impact on both foreign exchange and stock markets.

In this environment, we made effort to offer "unique in-season financial products" for responding to customers' varied needs. Also we conducted active financial management from the view point of effective management of shareholders' equity.

For the six-month period, compared with the same period of previous fiscal year, operating revenue increased by 181.5% to 4,012 million yen, net operating revenue increased by 182.5% to 3,983 million yen, operating profit resulted in 1,548 million yen (operating loss of 207 million yen in the same period of the previous fiscal year), ordinary profit increased to 2,070 million yen (45 million yen in the same period of the previous fiscal year), and net profit attributable to owners of the parent increased to 2,385 million yen (151 million yen in the same period of the previous fiscal year).

Details of the period's results are as follows:

#### (1)Commission Received

The total "Commission Received" resulted 1,295 million yen (up 47.0% from the same period of previous fiscal year), the details of which are shown below:

(Brokerage Commission)

Brokerage commission on equity securities was 712 million yen (up 53.1% from the same period of previous fiscal year). Total amount of brokerage commission including those on beneficiary securities (Exchange Traded Funds) was 718 million yen (up 49.1% from the same period of previous fiscal year).

(Commission for Underwriting, Secondary Distribution and Solicitation for Selling and Others for Professional Investors) The amount of commission for underwriting, secondary distribution and solicitation for selling and others for professional investors was 7million yen (up 31.2% from the same period of previous fiscal year).

(Fee for Offering, Secondary Distribution and Solicitation for Selling and Others for Professional Investors)

The amount of fees for offering, secondary distribution and solicitation for selling and others for professional investors was 391 million yen (up 51.9% from the same period of previous fiscal year), due to an increase of handling of beneficiary securities (investment trusts).

#### (Other Commission Received)

The amount of other commission received consisting mainly of trailer fee of beneficiary securities (investment trusts) was 177 million yen (up 30.8% from the same period of previous fiscal year).

#### ②Net trading Income

Net trading income of equities, etc. resulted in a gain of 20 million yen (a loss of 175 million yen in the same period of previous fiscal year). Net trading income of bonds etc. resulted in a gain of 2,097 million yen (up 146.0% from the same period of previous fiscal year). Net trading income on other trading consisting mainly of foreign exchange derivatives resulted in a loss of 261 million yen (a loss of 421 million yen in the same period of previous fiscal year). As a result, "Net Trading Income" resulted in a gain of 1,856 million yen (up 626.2% from the same period of previous fiscal year).

#### 3 Net Financial Income

"Net Financial Income" decreased by 21.5% to 813 million yen, as a result of deducting 28 million yen (up 5.2% from the same period of previous fiscal year) of financial expenses from 841 million yen (down 20.9% from the same period of previous fiscal year) of financial revenue.

#### 4 Selling, General and Administrative Expenses

"Selling, General and Administrative Expenses" were 2,434 million yen (up 1.8% from the same period of previous fiscal year).

#### ⑤Non-operating Income and Expenses

Non-operating income, consisting mainly of dividend received, totaled 767 million yen (up 72.8% from the same period of previous fiscal year), while non-operating expenses consisting mainly of foreign exchange losses, totaled 246 million yen (up 28.5% from the same period of previous fiscal year). As a result, "Net Non-operating Income" amounted to a gain of 521 million yen (up 106.5% from the same period of previous fiscal year).

#### **©**Extraordinary Income and Loss

Extraordinary income was 1,481 million yen (up 527.7% from the same period of previous fiscal year), as a result of sales of investment securities, while extraordinary loss was 128 million yen (up 103.6% from the same period of previous fiscal year) including losses on sales of investment securities. As a result, "Net Extraordinary Income" amounted to 1,353 million yen (up 682.2% from the same period of previous fiscal year).

#### (2) Information on Financial Condition

#### (1)Assets

Current assets as of September 30, 2023 were 51,357 million yen, increased by 3,783 million yen from the previous fiscal year end. This is mainly because trading products increased by 2,766 million yen and segregated deposits increased by 2,526 million yen, while cash and deposits decreased by 1,164 million yen and margin transaction assets decreased by 530 million yen. Non-current assets as of September 30, 2023 were 30,684 million yen, increased by 7,356 million yen from the previous fiscal year end. This is mainly because investment securities increased by 7,271 million yen.

As a result, the assets as of September 30, 2023 were 82,042 million yen, increased by 11,140 million yen from the previous fiscal year end.

#### (2)Liabilities

Current liabilities as of September 30, 2023 were 27,604 million yen, increased by 6,016 million yen from the previous fiscal year end. This is mainly because deposits received increased by 4,689 million yen, income taxes payable increased by 949 million yen and short-term borrowings increased by 380 million yen. Non-current liabilities as of September 30, 2023 were 2,999 million yen, increased by 1,000 million yen from the previous fiscal year end.

As a result, the liabilities as of September 30, 2023 were 30,617 million yen, increased by 7,016 million yen from the previous fiscal year end.

#### (3)Net Assets

Within net asset, valuation difference on available for sale securities increased by 2,215 million yen and retained earnings increased by 1,906 million yen from the previous fiscal year end.

As a result, net assets as of September 30, 2023 were 51,424 million yen, increased by 4,123 million yen from the previous fiscal year end.

#### (3) Information on Forecast of Consolidated Financial Results

Consolidated operating revenues are mainly comprised of commissions received and trading income, the majority of which are coming from the stock and bond markets. In order to mitigate the impact of favorable or unfavorable conditions in the stock and bond markets on our financial results, we are striving to ensure revenue stability by diversifying our revenue sources. Even so, our business performance may still be affected by trends in the securities markets and may fluctuate significantly. In addition, sharp fluctuations in the domestic and foreign financial instrument markets could result in large valuation gains or losses on financial instruments held by ourselves.

In general, securities markets and foreign exchange markets fluctuate, reflecting variety of factors such as domestic and international political and economic conditions, interest rates, and corporate earnings. Therefore, in order to forecast our consolidated financial results, it is necessary to accurately grasp future market trends while predicting these factors in advance, but the reality is that it is nearly impossible to achieve this. In a situation where such uncertain factors are likely to cause a large discrepancy between forecasts and actual results, daring to disclose forecast of financial results may result in sending a false message to the market, which may impede fair stock price formation.

For the aforementioned reasons, we will not disclose forecast of financial results, but will instead endeavor to disclose financial results as early as possible, and will announce such figures as preliminary figures around the 10th business day after the end of the fiscal year or the end of the quarter, when consolidated financial results are almost finalized.

## 2. Quarterly Consolidated Financial Statements and Notes

(1)Quarterly Consolidated Balance Sheets

	As of March 31, 2023	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	20,784	19,619
Segregated deposits	9,955	12,482
Trading products	13,036	15,803
Trading securities and other	13,035	15,802
Derivatives	1	0
Trade date accrual	259	372
Margin transaction assets	2,867	2,337
Margin loans	2,638	2,005
Cash collateral provided for securities	220	221
borrowed in margin transactions	229	331
Other current assets	683	752
Allowance for doubtful accounts	△12	△8
Total current assets	47,574	51,357
Non-current assets		•
Property, plant and equipment	1,872	1,916
Buildings	384	392
Land	1,167	1,167
Other	320	356
Intangible assets	59	58
Investments and other assets	21,396	28,710
Investment securities	20,013	27,285
Other	1,453	1,495
Allowance for doubtful accounts	△71	△71
Total non-current assets	23,327	30,684
Total assets	70,902	82,042
Liabilities	70,702	02,012
Current liabilities		
Trading products	4	13
Derivatives	4	13
Margin transaction liabilities	496	480
Margin borrowings	264	236
Cash received for securities sold in margin	204	230
transactions	231	244
Deposits received	9,330	14,019
Short-term borrowings	10,600	10,980
Income taxes payable	101	1,051
Provision for bonuses	144	259
Other current liabilities	910	799
Total current liabilities	21,587	27,604
Non-current liabilities	21,387	27,004
	1,000	1,000
Long-term borrowings	1,000	1,000
Retirement benefit liability Other noncurrent liabilities	77 922	87
		1,912
Total non-current liabilities	1,999	2,999
Reserves under special laws		
Reserve for financial instruments transaction liabilities	14	14
Total reserves under special laws	14	14
Total liabilities	23,601	30,617

	As of March 31, 2023	As of September 30, 2023
Net assets		
Shareholders' equity		
Share capital	5,251	5,251
Capital surplus	4,774	4,774
Retained earnings	37,370	39,277
Treasury shares	△863	△863
Total shareholders' equity	46,533	48,439
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	757	2,973
Total accumulated other comprehensive income	757	2,973
Non-controlling interests	10	11
Total net assets	47,301	51,424
Total liabilities and net assets	70,902	82,042

## (2) Quarterly Consolidated Income Statements and Quarterly Consolidated Comprehensive Income Statements (Quarterly Consolidated Income Statements) (Six Months Ended September 30, 2023)

		(Millions of yen)
	Six months ended September 30, 2022	Six months ended September 30, 2023
Operating revenue		
Commission received	881	1,295
Brokerage commission	481	718
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	6	7
Fees for offering, secondary distribution and solicitation for selling and others for professional investors	257	391
Other commission received	136	177
Net trading income	255	1,856
Financial revenue	1,063	841
Other operating revenue	9	18
Total operating revenue	2,210	4,012
Financial expenses	26	28
Net operating revenue	2,183	3,983
Selling, general and administrative expenses		
Trading related expenses	276	292
Personnel expenses	1,435	1,411
Real estate expenses	250	262
Office expenses	270	272
Depreciation	40	41
Taxes and dues	63	102
Other	54	53
Total selling, general and administrative expenses	2,390	2,434
Operating profit (loss)	△207	1,548
Non-operating income		
Dividend income	299	384
Gain on investments in investment partnerships	115	347
Other	29	36
Total non-operating income	444	767
Non-operating expenses		
Foreign exchange losses	183	235
Mediation settlement	_	3
Other	8	7
Total non-operating expenses	191	246
Ordinary profit	45	2,070

	Six months ended September 30, 2022	Six months ended September 30, 2023
Extraordinary income		
Gain on sale of investment securities	236	1,481
Reversal of reserve for financial instruments		0
transaction liabilities	_	U
Total extraordinary income	236	1,481
Extraordinary losses		
Loss on sale of investment securities	63	127
Loss on retirement of non-current assets	_	0
Total extraordinary losses	63	128
Profit before income taxes	218	3,423
Income taxes - current	16	1,052
Income taxes - deferred	50	△14
Total income taxes	66	1,037
Profit	151	2,385
Profit attributable to non-controlling interests	0	0
Profit attributable to owners of parent	151	2,385

## (Quarterly Consolidated Comprehensive Income Statements) (Six Months Ended September 30, 2023)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Profit	151	2,385
Other comprehensive income		
Valuation difference on available-for-sale securities	166	2,216
Total other comprehensive income	166	2,216
Comprehensive income	317	4,602
Comprehensive income attributable to	•	
Comprehensive income attributable to owners of parent	316	4,601
Comprehensive income attributable to non-controlling interests	0	1

(3) Notes to Quarterly Consolidated Financial Statements (Notes Concerning Going Concern Assumption)

None

(Notes in the Event of Substantial Changes in Shareholders' Equity)

## [Referential Data]

- 1. Referential Data on Consolidated Business Results for the Six Months Ended September 30, 2023
- (1) Commission Received
  - ① Commission received by sources

(Millions of yen)

(IVIIIIOIIS					
	Six months ended	Six months ended	Change		FY2022
	September 30,	September 30,	Amount	%	1 1 2022
	2022	2023			
Brokerage commission	481	718	236	49.1	1,001
(Equities)	(465)	(712)	(247)	(53.1)	(972)
(Bonds)	(-)	(-)	(-)	(-)	(-)
(Beneficiary securities)	(16)	(6)	(△10)	(△63.9)	(29)
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	6	7	1	31.2	16
(Equities)	(6)	(7)	(1)	(31.2)	(16)
(Bonds)	(-)	(-)	(-)	(-)	(-)
Fees for offering, secondary distribution and solicitation for selling and others for professional investors	257	391	133	51.9	535
Other commission received	136	177	41	30.8	280
Total	881	1,295	413	47.0	1,834

## ② Commission received by instruments

(Millions of yen)

					willions of yen)
	Six months ended	Six months ended	Change		FY2022
	September 30,	September 30,	Amount	%	1 1 2022
	2022	2023			
Equities	473	722	248	52.5	993
Bonds	0	0	0	115.0	0
Beneficiary securities	397	564	167	42.2	821
Other	10	8	Δ2	Δ21.3	18
Total	881	1,295	413	47.0	1,834

## (2) Net Trading Income

	Six months ended	Six months ended	Change		FY2022
	September 30,	September 30,	Amount	%	F 1 2022
Emities at	-		196		A 154
Equities, etc.	△175	20	190		△154
Bonds, etc.	852	2,097	1,244	146.0	1,565
Other	△421	△261	159		△395
Total	255	1,856	1,600	626.2	1,015

#### (3) Consolidated Income Statement for the Latest Five Quarters

	1		1	(-	Millions of yen)
	Quarter ended September 30, 2022	Quarter ended December 31, 2022	Quarter ended March 31, 2023	Quarter ended June 30, 2023	Quarter ended September 30, 2023
I . Operating revenue	1,008	1,023	1,081	1,831	2,180
1 Commission received	435	460	492	610	685
2 Net trading income	85	432	372	769	1,087
3 Financial revenue	482	126	255	437	403
4 Other operating revenue	4	4	5	14	4
II. Financial expenses	15	12	16	13	14
Net operating revenue	993	1,011	1,064	1,817	2,165
Ⅲ. Selling, general and administrative expenses	1,163	1,153	1,028	1,191	1,243
1 Trading related expenses	147	128	134	138	153
2 Personal expenses	692	675	519	683	727
3 Real estate expenses	128	128	127	128	134
4 Office expenses	131	133	131	140	132
5 Depreciation	21	22	23	20	21
6 Taxes and dues	21	31	44	48	53
7 Provision of allowance for doubtful accounts	_	_	_	_	_
8 Other	22	32	47	31	21
Operating profit/loss	△169	△141	36	626	922
IV. Non-operating income	127	190	378	557	210
V. Non-operating expenses	38	△41	58	208	38
Ordinary profit/loss	△80	△89	356	976	1,094
VI. Extraordinary income	_	170	906	647	833
Ⅷ. Extraordinary losses	63	1	40	70	57
Profit/Loss before income taxes	△143	259	1,222	1,553	1,870
Income taxes current	1	18	369	397	654
Income taxes deferred	△49	61	14	58	△73
Profit/Loss	△95	179	838	1,096	1,289
Profit attributable to non-controlling interests	0	0	0	0	0
Profit/Loss attributable to owners of parent	△95	179	837	1,096	1,289

## 2. Referential Data on Business Results for the Six months Ended September 30,2023

## (1) Capital Adequacy Ratio

(Millions of yen)

					(minimons of jen)
			As of September 30,	As of September 30,	As of March 31,
			2022	2023	2023
Basic items		(A)	41,140	43,034	41,817
Complementary items	Valuation difference on available securities, etc.	Valuation difference on available-for-sale securities, etc.		2,719	689
	Financial instruments transaction liability reserves		14	14	14
	Allowance for doubtful accounts		11	8	12
	Total	(B)	25	2,741	715
Deductible assets		(C)	6,580	8,465	7,651
Unfixed net capital	(A)+(B)-(C)	(D)	34,585	37,310	34,882
A	Market risk equivalent		3,639	5,289	3,978
Amount of risk correspondents	Trade party risk equivalent Basic		181	195	179
	risk equivalent		1,282	1,103	1,199
	Total	(E)	5,103	6,589	5,357
Capital adequacy ratio	(D	)/(E) × 100%	677.7%	566.2%	651.0%

(2) Number of Directors/Auditors and Employees

(2) Trained of Breetois/Traditors and Employees							
	As of As of		As of				
	September 30,	September 30,	March 31,				
	2022	2023	2023				
Directors and auditors	10	10	10				
Employees	236	232	225				