## Summary of Consolidated Financial Results for the Second Quarter Ended September 30, 2023 [Japanese GAAP]

October 31, 2023

Listed company's name: TOCALO Co., Ltd. Stock Exchange Listing: Tokyo

Stock code: 3433 URL https://www.tocalo.co.jp/

Representative: Kazuya KOBAYASHI, President and Executive Officer

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Scheduled date of filing quarterly securities report: November 10, 2023 Scheduled date of commencing dividend payments: December 4, 2023

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes (for institutional investors and analysts)

(Amounts in millions of yen rounded down to the nearest million yen)

#### 1. Consolidated Financial Results for the Six Months Ended September 30, 2023

(April 1, 2023 to September 30, 2023)

### (1) Consolidated Operating Results (Cumulative)

(Percentages indicate changes from the same period of the previous fiscal year)

|                    | Net sal     | les   | Operating   | profit | Recurring   | profit | Net income attributable to owners of parent |        |
|--------------------|-------------|-------|-------------|--------|-------------|--------|---|--------|
| Six months ended   | Million yen | %     | Million yen | %      | Million yen | %      | Million yen                                 | %      |
| September 30, 2023 | 22,971      | (4.3) | 4,295       | (23.0) | 4,590       | (23.9) | 2,985                                       | (23.8) |
| September 30, 2022 | 23,996      | 13.7  | 5,581       | 9.2    | 6,033       | 15.5   | 3,919                                       | 13.7   |

(Note) Comprehensive income: Six months ended September 30, 2023: 4,026 million yen [(22.4)%] Six months ended September 30, 2022: 5,192 million yen [ 24.4 %]

|                    | Basic<br>earnings per share | Diluted<br>earnings per share |
|--------------------|-----------------------------|-------------------------------|
| Six months ended   | Yen                         | Yen                           |
| September 30, 2023 | 49.42                       | -                             |
| September 30, 2022 | 64.45                       | -                             |

#### (2)Consolidated Financial Position

|                    | Total assets | Net assets  | Equity ratio |  |
|--------------------|--------------|-------------|--------------|--|
| As of              | Million yen  | Million yen | %            |  |
| September 30, 2023 | 75,226       | 58,380      | 72.0         |  |
| March 31, 2023     | 74,263       | 57,643      | 72.5         |  |

(Reference) Equity: As of September 30, 2023: 54,186 million yen As of March 31, 2023: 53,839 million yen

#### 2. Dividends

|  | Annual dividends per share |             |             |          |       |  |
|--|----------------------------|-------------|-------------|----------|-------|--|
|  | 1st                        | 2nd         | 3rd         | Year-end | Total |  |
|  | quarter-end                | quarter-end | quarter-end | rear ena | lotai |  |
|  | Yen                        | Yen         | Yen         | Yen      | Yen   |  |
| Fiscal year ended March 31, 2023             | -                          | 22.50       | -           | 27.50    | 50.00 |  |
| Fiscal year ending March 31, 2024            | -                          | 25.00       |             |          |       |  |
| Fiscal year ending March 31, 2024 (Forecast) |                            |             | -           | 25.00    | 50.00 |  |

(Note) Revisions to the most recently announced dividend forecast: None  $\,$ 

# 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(Percentages indicate changes from the same period of the previous fiscal year)

|           | Net sales   |       | Operating profit |        | Recurring profit |        | Net income attributable<br>to owners of parent |        | Basic<br>earnings per share |
|-----------|-------------|-------|------------------|--------|------------------|--------|--|--------|-----------------------------|
|           | Million yen | %     | Million yen      | %      | Million yen      | %      | Million yen                                    | %      | Yen                         |
| Full year | 47,000      | (2.4) | 8,700            | (17.6) | 8,700            | (20.9) | 5,800  | (21.1) | 96.70                       |

(Note) Revisions to the most recently announced financial results forecast: None

#### **Notes**

- (1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries associated with changes in scope of consolidation): None
- (2) Adoption of special accounting methods for preparation of quarterly financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates and restatements
  - 1) Changes in accounting policies along with changes in accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatements: None
- (4) Number of shares issued and outstanding (common stock)
  - 1) Number of shares issued as of period-end (including treasury stock)

As of September 30, 2023: 61,200,000 shares
As of March 31, 2023: 63,200,000 shares

2) Number of shares held in treasury as of period-end

As of September 30, 2023: 1,366,626 shares
As of March 31, 2023: 2,352,845 shares

3) Average number of shares during respective periods

Six months ended September 30, 2023: 60,425,064 shares Six months ended September 30, 2022: 60,825,446 shares

- \* This Summary of Consolidated Financial Results is outside the scope of external auditor's quarterly review procedures under the Financial Instruments and Exchange Act.
- \* Appropriate Use of Financial Forecasts and Other Important Matters

The financial forecasts and estimates in this Summary of Consolidated Financial Results are based on information available to the Company at the time of report issuance and certain assumptions judged to be reasonable by the Company, and therefore are not guarantees of future performance. Consequently, actual results may differ substantially from those described in this Summary of Consolidated Financial Results.